

CLEVELAND-CLIFFS IRON COMPANY

ACCOUNTS PAYABLE - NOVEMBER 30, 1903

GENERAL OFFICE:

Hayes Mining Company,.....	\$10,924.84	
J. M. Longyear,.....	3,554.17	
Fred. Ayer,.....	3,554.17	
Superior Charcoal Iron Company #1,.....	137.78	
Superior Charcoal Iron Company #2,.....	5,014.82	
Superior Charcoal Iron Company #3,.....	9,886.71	
L. & R. Wister & Company, Agents, Com. Account,..	95.33	
Clara R. Benedict,.....	500.00	
Clara W. Benedict,.....	250.00	
J. W. Pullman, Com. Account,.....	81.64	
Oliver Iron Mining Company,.....	21,559.10	
M. Loustorf et al.,.....	15,000.00	
W. G. Mather, Trustee, Upper Peninsula Land Co.,..	801.30	
Michigan Land & Iron Company,.....	125.00	
Total General Office,.....		\$71,484.86

MINE DEPARTMENT:

James Pickands & Company,.....	\$ 1,550.72	
Youghioghney & Lehigh Coal Company,.....	180.40	
Atlas Car Manufacturing Company,.....	23.94	
Total Mine Department,.....		1,755.06

FURNACE DEPARTMENT:

Duluth, South Shore & Atlantic Railway Company,.....	133.43	
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TOTAL ACCOUNTS PAYABLE,..... \$73,373.35

*Exhibit A<sup>o</sup>*  
*Schedule #13*

CLEVELAND-CLIFFS IRON COMPANY

DUE TO ALLIED COMPANIES - NOVEMBER 30, 1903

AUDITED VOUCHERS

<u>Number</u>	<u>In favor of</u>	<u>Item</u>	<u>Amount</u>
GENERAL OFFICE:			
12853	Pioneer Iron Company,.....	\$ 1,368.30	
13072	" ,.....	865.22	
13304	" ,.....	273.49	
13535	" ,.....	1,867.40	
13168	Munising Railway Company,.....	51.52	
13510	Cleveland Iron Mining Company,.....	1,322.09	
13511	" ,.....	662.34	
13512	Iron Cliffs Company,.....	204.66	
13513	" ,.....	499.55	
	Total General Office,.....		\$ 7,114.57
FURNACE DEPARTMENT:			
9901	Pioneer Iron Company,.....		36.66
LAND DEPARTMENT:			
483	Munising Railway Company,.....	\$ 14.17	
485	Pioneer Iron Company,.....	85.10	
496	Iron Cliffs Company,.....	88.00	
519	" ,.....	481.59	
	Total Land Department,.....		668.86
MINE DEPARTMENT:			
3857	Marquette & Southeastern Railway Company	\$ 40.25	
3923	Cleveland Iron Mining Company,.....	5.00	
3924	Cleveland-Cliffs Iron Company,.....	182.08	
3925	Cleveland Iron Mining Company,.....	399.75	
3926	Cleveland-Cliffs Iron Company,.....	166.98	
3927	Cleveland Iron Mining Company,.....	156.40	
3928	Iron Cliffs Company,.....	19.75	
3929	" ,.....	7.26	
	Total Mine Department,.....		983.47
	Total Audited Vouchers,.....		\$ 8,803.56

OPEN ACCOUNTS

GENERAL OFFICE:	
Munising Company,.....	\$20,308.96
Munising Railway Company,.....	5,031.14
Total General Office,.....	\$25,340.10
MINE DEPARTMENT:	
Negaunee Land Department,.....	10.00
Total Open Accounts,.....	25,350.10
TOTAL DUE TO ALLIED COMPANIES,....	<u>\$34,153.66</u>

CLEVELAND-CLIFFS IRON COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

EARNINGS:

Mine Profits - Schedule #1,.....	\$	225,248.03	
Furnace Profit - Schedule #2,.....		159,670.85	
Wood Alcohol Profits - Schedule #3,.....		1,586.73	
Acetate of Lime Profits - Schedule #4,.....		4,529.02	
Profit on Ore Purchased and Sold, Independent of Mine Operations - Schedule #5		391,828.41	
Vessel - Net Income - Schedule #6,.....		33,769.07	
Royalty from Queen Mines,.....		2,599.30	
Total,.....	\$		819,231.41

EXPENSES:

Maintenance of Queen Mine Tracks,.....	\$	289.02	
Operating Business Car,.....		673.73	
Legal,.....		1,475.12	
Special at Mines,.....		233.36	
General - Schedule #7,.....		16,070.62	
Total,.....			18,741.85

NET EARNINGS,..... \$ 800,489.56

OTHER INCOME:

Interest on Bonds Owned,.....	\$	30,916.66	
Dividends on Stocks Owned,.....		5,117,474.94	
Interest on Note and Account of Munising Railway Company,.....		27,695.07	
Interest on Account of Marquette & Southeastern Railway Company,.....		34,799.91	
Interest on Account of Pioneer Iron Company,		41,967.03	
Profit on Dunbar Pig Iron,.....		24,235.12	
Miscellaneous Income of Mine Department - Schedule #8,.....		468.63	
Miscellaneous Income of Furnace Department - Schedule #9,.....		5,147.86	
Total,.....			5,282,705.22

GROSS INCOME,..... \$6,083,194.78

DEDUCTIONS FROM INCOME:

Land Department Improvements, Taxes and Expense - Schedule #10,.....	\$	68,903.37	
Toledo Property - Net Expense - Schedule #11		406.65	
Cost of Options, Ground Rents, Examinations and Explorations - Schedule #12,.....		199,478.09	
Interest on Notes and Accounts - Net,.....		84,889.72	
Expense of Timber Land Purchases,.....		100.25	
Expense of Mineral Land Purchases,.....		4,232.22	
Loss on Webster Mine,.....		295.17	
Loss on Imperial Mine,.....		476.24	
Engineer's Report regarding Proposed Marquette Rolling Mills,.....		500.00	
Plans regarding Construction of Munising Paper and Pulp Mills,.....		375.00	
Ground Rent, Minnesota State Leases,.....		200.00	
Personal Taxes,.....		58.70	
Royalty on Titan Mine,.....		62.50	
Total,.....			359,977.91

NET INCOME - (Forward),..... \$5,723,216.87

*Exhibit B*

*(Continued) -1-*

CLEVELAND-CLIFFS IRON COMPANY.  
 STATEMENT OF INCOME AND PROFIT AND LOSS, ETC.

NET INCOME - (Forward),.....		\$5,723,216.87
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1902,.....		2,153,322.30
OTHER PROFIT AND LOSS CREDITS:		
Interest on Marquette & Southeastern		
Railway Company Account for 1902,.....	\$	38,642.78
Interest on Upper Peninsula Land Company		
Account, applicable to 1902,.....		14,441.33
Sale of Titan Mine Lease,.....		12,500.00
Handling Coal for Ashland Mine in 1902,.....		1,428.81
Earnings of S. S. Falcon in 1902,.....		664.98
Interest on Alger County Bonds for 1902,....		583.34
Exchange on Drafts in 1902 recovered,.....		617.57
Interest on Lackawanna Steel Company		
Account regarding St. Clair and Negaunee		
Mine Lease, applicable to 1902,.....		354.17
Unclaimed Wages,.....		193.19
Total,.....		<u>69,426.17</u>
PROFIT AND LOSS - GROSS SURPLUS,.....		\$7,945,965.34
PROFIT AND LOSS CHARGES:		
Net Income of Marquette & Southeastern		
Railway taken up in 1902 - Surrendered,...	\$	9,238.37
Depreciation of Assets - Schedule #13,.....		591,032.16
Dividend - 12% on \$4,910,000.00 Capital		
Stock, issued and outstanding,.....		589,200.00
Total,.....		<u>1,189,471.03</u>
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1903,.....		<u>\$6,756,494.31</u>

Exhibit B\* (Concluded) - 2.

CLEVELAND-GLIFFS IRON COMPANY

MINE OPERATIONS - FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL	ASHLAND	LUCY	MEGAUNEE	VOLUNTEER	MICHIGAMME	BARASA	AUSTIN
GROSS SALES - DELIVERIES,.....	\$1,301,001.09	\$1,196,836.74	\$ 1,283.29	\$37,744.81	\$39,852.21	\$3,135.71	\$22,148.73	
LESS:								
Rail Freight,.....	\$ 104,753.13	\$ 101,353.63			\$ 2,957.84	\$ 441.66		
Lake Freight,.....	218,381.70	213,222.50			4,503.40	655.80		
Cargo Insurance,.....	907.74	852.27			49.79	5.68		
Total,.....	\$ 324,042.57	\$ 315,428.40			\$ 7,511.03	\$1,103.14		
NET SALES,.....	\$ 976,958.52	\$ 881,407.94	\$ 1,283.29	\$37,744.81	\$32,341.18	\$2,032.57	\$22,148.73	
COST OF ORE PRODUCED AND PURCHASED:								
Exploration,.....	\$ 1,299.48	\$ 157.78		\$ 1,141.70				
Mining,.....	441,209.30	379,167.39	\$15,928.86	45,027.25				\$1,086.00
Loading and Shipping,.....	7,069.01	4,562.07	42.00	122.67	\$ 918.52	\$ 174.95	\$ 1,248.80	
Maintenance,.....	34,571.28	26,761.80	1,211.30	6,598.18				
Depreciation - Net,.....	25,382.82	18,374.82	4,074.80	32.90		2,900.30		
Central Office,.....	14,854.69	12,902.51	142.04	1,810.14				
Analysis,.....	695.04	698.70			13.38	9.72		
General,.....	19,672.08	17,209.60	776.90	1,652.49	5.17	1.00	8.73	18.19
Royalties,.....	234,619.97	227,107.34		3,272.67	739.46		3,500.00	
Taxes,.....	44,247.58	19,855.76	926.46	23,321.86	143.50			
Lackawanna Steel Company's one-half,.....	39,854.26			39,854.26				
Total Cost of Ore Produced,....	\$ 783,786.99	\$ 706,798.07	\$23,102.36	\$43,125.60	\$ 1,793.27	\$3,085.97	\$ 4,757.53	\$1,104.19
Purchases,.....	14,798.10			14,798.10				
Total Cost of Ore Produced and Purchased,.....	\$ 798,585.09	\$ 706,798.07	\$23,102.36	\$57,923.70	\$ 1,793.27	\$3,085.97	\$ 4,757.53	\$1,104.19
DEDUCT - INCREASE IN INVENTORY,.....	46,854.60	94,101.65	2,478.00	2,014.00				1,086.00
ADD - DECREASE IN INVENTORY,.....					31,386.00	1,439.05	20,000.00	
COST OF ORE SALES DELIVERED,.....	\$ 751,710.49	\$ 612,696.42	\$20,624.36	\$55,909.70	\$33,179.27	\$4,525.02	\$24,757.53	\$ 18.19
PROFIT,.....	\$ 225,248.03	\$ 268,711.52	\$19,341.07	\$18,164.89	\$ 838.09	\$2,492.45	\$ 2,608.80	\$ 18.19

CLEVELAND-CLIFFS IRON COMPANY

FURNACE OPERATIONS - FOR THE YEAR ENDED NOVEMBER 30, 1903

SALES:

Deliveries of Pig Iron:	
Non Bessemer,.....	\$477,108.27
Bessemer,.....	22,280.00
Profit on Superior Charcoal Iron Company,.....	<u>134,719.04</u>
Total,.....	<u>\$634,107.31</u>

COST OF PIG IRON DELIVERED:

Manufacture,.....	\$537,668.31
Maintenance,.....	20,452.30
General Expense,.....	<u>16,031.34</u>
Total Cost of Production,.....	<u>\$574,151.95</u>
Deduct - Increase in Inventory,.....	<u>112,437.00</u>
Remainder - Cost of Pig Iron Delivered,.	<u>\$461,714.95</u>

GROSS PROFIT,..... \$172,392.36

LESS:

Accounts Written Off, Applicable to Prior Period:	
Dorner Foundry Company,.....	\$ 234.38
W. G. Mather, Special Fund, Detroit,.....	<u>12,487.13</u>
	<u>12,721.51</u>

NET PROFIT,..... \$159,670.85

*Exhibit B*  
*Schedule #2.*

CLEVELAND-CLIFFS IRON COMPANY

WOOD ALCOHOL SALES, COST AND PROFIT -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

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GROSS SALES:	
Deliveries of Refined Wood Alcohol,.....	\$140,586.28
Deliveries of Crude Wood Alcohol,.....	6,079.05
Net Premiums,.....	<u>25.19</u>
Total,.....	\$146,690.52
LESS - RAIL FREIGHT,.....	<u>6,678.22</u>
NET SALES,.....	\$140,012.30
COST OF WOOD ALCOHOL DELIVERED:	
Manufacture,.....	\$111,842.24
Maintenance,.....	13,311.46
General Expense,.....	<u>15,373.78</u>
Total Cost of Production,...	\$140,527.48
Deduct Increase in Inventory:	
Increase - Refined Wood Alcohol,.....	\$2,264.66
Decrease - Crude Wood Alcohol,.....	<u>162.75</u>
Net Increase,.....	<u>2,101.91</u>
Remainder - Cost of Wood Alcohol Delivered,.....	<u>138,425.57</u>
PROFIT,.....	<u>\$ 1,586.73</u>

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Exhibit B"  
Schedule #3

CLEVELAND-CLIFFS IRON COMPANY

ACETATE OF LIME SALES, COST AND PROFIT --  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

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GROSS SALES - DELIVERIES,.....	\$42,857.05
LESS - RAIL FREIGHT,.....	<u>10,939.35</u>
NET SALES,.....	\$31,917.70
COST OF ACETATE OF LIME DELIVERED:	
Manufacture,.....	\$23,607.87
Maintenance,.....	729.10
General Expense,.....	<u>1,943.44</u>
Total Cost of Production	\$26,280.41
Add - Decrease in Inventory,.....	<u>3.56</u>
Total Cost of Acetate of Lime Delivered,.....	<u>26,283.97</u>
GROSS PROFIT,.....	\$ 5,633.73
SELLING EXPENSE - COMMISSION,.....	<u>1,104.71</u>
NET PROFIT,.....	<u>\$ 4,529.02</u>

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Exhibit 'B'  
Schedule #4



CLEVELAND-CLIFFS IRON COMPANY

SALES, COST AND PROFIT -  
ORE PURCHASED AND SOLD, INDEPENDENT OF MINE OPERATIONS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL ORE PURCHASED AND SOLD	FLORENCE ORE	LAKE SUPE- RIOR IRON COMPANY ORE	REGENT IRON COMPANY ORE
GROSS SALES - DELIVERIES,	\$849,272.63	\$ 9,809.27	\$671,899.45	\$167,563.91
LESS:				
Rail Freight,.....	\$ 40,553.23	\$ 1,409.29	\$ 39,143.94	
Lake Freight,.....	81,934.03	2,290.08	79,643.95	
Cargo Insurance,.....	455.64		455.64	
Total,.....	\$122,942.90	\$ 3,699.37	\$119,243.53	
NET SALES,.....	\$726,329.73	\$ 6,109.90	\$552,655.92	\$167,563.91
COST OF ORE DELIVERED:				
Cost of Ore Purchased,.	\$360,494.51	\$ 9,087.58	\$271,218.01	\$ 80,188.92
Analysis,.....	539.33	.12	539.45	
Total,.....	\$361,033.84	\$ 9,087.46	\$271,757.46	\$ 80,188.92
DEDUCT - INCREASE IN INVENTORY,.....	26,532.52		26,532.52	
REMAINDER - COST OF ORE DELIVERED,.....	\$334,501.32	\$ 9,087.46	\$245,224.94	\$ 80,188.92
PROFIT,.....	\$391,828.41	\$ 2,977.56	\$307,430.98	\$ 87,374.99

Exhibit "B"  
Schedule #5

CLEVELAND-CLIFFS IRON COMPANY

EARNINGS, EXPENSES AND NET INCOME FROM VESSELS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL	S. S. CADILLAC	S. S. ANDASTE	S. S. CHOCTAW	S. S. FALCON	S. S. PIONEER	SCHR. CHATTANOOGA
<b>GROSS EARNINGS:</b>							
Ore Cargo,.....	\$207,619.40	\$37,376.20	\$52,674.10	\$49,121.10	\$ 734.25	\$20,156.25	\$47,557.50
Coal Cargo,.....	12,918.95	1,516.88	3,136.94	2,461.76	5,803.37		
Pig Iron Cargo,.....	13,838.36				12,478.36	1,360.00	
Towing Schr. Chattanooga,.....						* 11,889.38	
Total,.....	\$234,376.71	\$38,893.08	\$55,811.04	\$51,582.86	\$19,015.98	\$33,405.63	\$47,557.50
<b>EXPENSES:</b>							
<b>Operating:</b>							
Wages,.....	\$ 47,409.71	\$ 8,003.98	\$ 9,983.22	\$ 9,592.22	\$ 6,990.68	\$ 9,306.40	\$ 3,533.21
Captain's Expense,.....	323.05	72.44	78.79	60.82	48.52	41.58	20.90
Repairs, - Hull, Deck and Rigging,.....	5,055.93	919.08	382.90	1,046.86	403.48	898.68	1,404.93
Cabin Equipment,.....	66.36	9.73				56.63	
Supplies - Mate's Department,.....	2,835.55	332.93	433.95	483.09	390.56	289.08	905.94
Provisions - Steward's Department,.....	7,379.62	1,211.08	1,466.53	1,499.12	1,149.24	1,504.88	548.77
Supplies - Steward's Department,.....	1,074.02	140.49	244.43	208.99	150.83	241.18	88.10
Fuel,.....	25,419.53	4,661.68	6,223.17	5,426.11	3,222.27	5,634.80	251.50
Oil,.....	544.26	88.04	100.14	130.53	85.93	123.90	17.72
Supplies - Engine Room,.....	817.39	167.48	216.21	177.06	112.18	137.07	7.39
Boiler Repairs,.....	1,518.77	121.86	549.46	315.18	38.10	395.91	98.26
Machinery Repairs,.....	718.49	255.52	156.16	203.60	58.35	12.97	31.89
Auxiliary Engine Repairs,.....	186.50	26.89	87.02	40.77	16.96	9.91	4.95
Tug Service,.....	4,085.78	275.79	229.68	276.20	225.13	177.68	* 14,790.68
Handling Cargo,.....	61,703.69	10,532.22	14,446.25	13,602.59	1,861.96	5,725.25	15,535.42
Cargo Commission,.....	140.00	20.00	20.00	20.00	30.00		50.00
Marine Insurance,.....	15,026.52	2,846.89	2,961.29	2,820.33	874.11	2,961.32	2,562.58
Freight List Insurance,.....	456.28	62.49	87.04	83.48	58.86	34.86	129.55
Total Operating,.....	\$174,761.45	\$29,748.59	\$37,666.24	\$35,986.95	\$15,715.16	\$27,552.10	\$39,981.79
General,.....	1,813.49	175.90	455.58	362.39	283.88	394.19	141.55
Damages,.....	2,043.04	1,226.89		665.18	150.97		
Personal Injuries,.....	223.50	91.65					131.85
Total Expenses,.....	\$178,841.48	\$31,243.03	\$38,121.82	\$37,014.52	\$16,150.01	\$27,946.29	\$40,255.19
<b>NET EARNINGS</b> ,.....	\$ 55,535.23	\$ 7,650.05	\$17,689.22	\$14,568.34	\$ 2,865.97	\$ 5,459.34	\$ 7,302.31
<b>DEDUCTIONS FROM NET EARNINGS:</b>							
Taxes,.....	\$ 1,766.16	\$ 313.81	\$ 403.43	\$ 403.43	\$ 85.30	\$ 336.28	\$ 223.91
Depreciation,.....	20,000.00	2,000.00	5,000.00	5,000.00	1,000.00	2,000.00	5,000.00
Total,.....	\$ 21,766.16	\$ 2,313.81	\$ 5,403.43	\$ 5,403.43	\$ 1,085.30	\$ 2,336.28	\$ 5,223.91
<b>NET INCOME</b> ,.....	\$ 33,769.07	\$ 5,336.24	\$12,285.79	\$ 9,164.91	\$ 1,780.67	\$ 3,123.06	\$ 2,078.40

\* \$11,889.38 eliminated from "Total" column.

EXHIBIT "B"  
SCHEDULE #6

CLEVELAND-CLIFFS IRON COMPANY

GENERAL EXPENSES - FOR THE YEAR ENDED NOVEMBER 30, 1903

Salaries,.....		\$12,160.33
Traveling,.....		564.36
Telegraph & Telephone,.....		564.02
License,.....		1,060.00
Stationery and Office Supplies,.....		369.03
Donations,.....		4,140.86
Rent,.....		700.00
Postage,.....		178.42
Furniture and Fixtures,.....		244.22
Extra Help,.....		43.80
Bessemer Ore Association,.....		145.92
Expenses of Grand Rapids Office,.....		500.00
Typewriters, Adding Machine, etc.,.....		113.75
Miscellaneous,.....		<u>785.91</u>
Total,.....		\$21,570.62
Deduct Proportion Transferred, as follows:		
Presque Isle Trans. Company,.....	\$2,000.00	
St. Clair Steamship Company,.....	500.00	
Hopkins Steamship Company,.....	1,000.00	
Pioneer Iron Company,.....	<u>2,000.00</u>	<u>5,500.00</u>
TOTAL GENERAL EXPENSES,.....		<u>\$16,070.62</u>

*Exhibit B  
Schedule # 7*

CLEVELAND-CLIFTS IRON COMPANY

MISCELLANEOUS INCOME OF MINE DEPARTMENT -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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REVENUE:

Rentals from Real Estate:

Ashland Houses and Lots,.....	\$ 1,036.75
Maas Houses and Lots,.....	1,128.25
Imperial Houses,.....	36.00
Lucy Houses,.....	18.00
Crosby Houses,.....	210.00
Crosby Office,.....	45.00
Collection Fees,.....	30.12
Shop Earnings - Maas Mine,.....	17.56
Shop Earnings - Crosby Mine,.....	1.34
Sales of Equipment - Maas Mine,.....	<u>10.00</u>

Total,..... \$ 2,533.02

EXPENSES:

Repairs to Lucy Rented Houses,.....	\$ 1,039.62
Repairs to Maas Rented Houses,.....	346.58
Repairs to Ashland Rented Houses,.....	447.11
Ashland Land Rent,.....	1.00
Taxes on Negaunee Lots,.....	<u>230.08</u>

Total,..... 2,064.39

NET INCOME,..... \$ 468.63

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Exhibit B  
Schedule #8

CLEVELAND-CLIFFS IRON COMPANY

MISCELLANEOUS INCOME OF FURNACE DEPARTMENT -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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REVENUE:

Parsons Tract:	
Sales of Elm and Basswood Logs,.....	\$3,185.28
Sales of Bark,.....	512.74
Sales of Land,.....	1,205.00
Interest on Land Sales,.....	165.03
Mathews Tract:	
Interest on Land Sales,.....	38.16
Gladstone Lots:	
Rentals,.....	348.30
Interest on Sales,.....	<u>11.47</u>
Total,.....	\$5,465.98
TAXES ON GLADSTONE LOTS,.....	<u>318.12</u>
NET INCOME,.....	<u>\$5,147.86</u>

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Exhibit "B"  
Schedule #9

CLEVELAND-CLIFFS IRON COMPANY

LAND DEPARTMENT IMPROVEMENTS, TAXES AND EXPENSE -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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IMPROVEMENTS:	
Grand Island,.....	\$31,317.47
Stocking Streams,.....	3,539.93
Fish Hatchery,.....	\$1,786.23
Less Increase of Hatchery Stock,.....	<u>190.00</u>
	<u>1,596.23</u>
Total,.....	\$36,453.63
TAXES,.....	
	26,451.82
EXPENSE:	
Land Looking,.....	\$ 1,073.89
Expense in Connection with Tax Titles Acquired,...	512.76
Surveys,.....	655.31
Abstracts and Recording,.....	103.10
General,.....	<u>7,240.09</u>
Total,.....	\$ 9,585.15
Less Revenue:	
Fish Hatchery Sales,.....	\$3,190.00
Grand Island Game Sales,.....	4.25
Gravel Sales,.....	16.50
Pendill Property Rental,.....	192.00
Interest,.....	<u>184.48</u>
	<u>3,587.23</u>
Net Expense,.....	<u>5,997.92</u>
TOTAL LAND DEPARTMENT IMPROVEMENTS, TAXES AND EXPENSE,.....	<u>\$68,903.37</u>

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*Exhibit B<sup>7</sup>*  
*Schedule #10*

CLEVELAND-CLIFFS IRON COMPANY

TOLEDO PROPERTY - EXPENSES, REVENUE AND NET EXPENSE -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

	TAYLOR	STENTZ	TOTAL
<b>EXPENSES:</b>			
Repairs of Rented Houses,.....		\$ 3.00	\$ 3.00
Collection Fees,.....		17.10	17.10
Insurance,.....	\$ 45.00		45.00
Taxes,.....		170.22	170.22
Purchasing,.....	303.97	325.96	629.93
Total,.....	<u>\$348.97</u>	<u>\$516.28</u>	<u>\$865.25</u>
<b>REVENUE:</b>			
Farm Rentals,.....		\$ 70.00	\$ 70.00
House Rentals,.....		44.00	44.00
Royalty on Oil,.....	\$187.92	156.68	344.60
Total,.....	<u>\$187.92</u>	<u>\$270.68</u>	<u>\$458.60</u>
NET EXPENSE,.....	<u>\$161.05</u>	<u>\$245.60</u>	<u>\$406.65</u>

Exhibit B  
Schedule #11

CLEVELAND-CLIFFS IRON COMPANY

COST OF OPTIONS, GROUND RENTS, EXAMINATIONS AND EXPLORATIONS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

OPTIONS AND LEASES AT MESABA ON WHICH EXPLORATIONS  
HAVE BEEN COMPLETED AND SURRENDER MADE:

B. Magoffin Option,.....	\$ 1,000.00
Nelson Lease,.....	1,562.50
Bailey-Akeley Lease,.....	4,997.40
Chesebrough-Sweeney-Crosby Lease,.....	<u>10,500.00</u>

Total,..... \$ 18,059.90

OPTION ON BARASA LEASE,..... 4,009.25

GROUND RENTS:

Bailey-Akeley Tract,.....	\$ 2,083.33
Chesebrough-Sweeney-Crosby Tract,.....	18,750.00
East Itasca Mining Company Tract,.....	<u>62,336.95</u>

Total,..... 83,170.28

EXAMINATION OF SWANZY LANDS,..... 1,014.00

EXPLORATIONS:

Mesaba,.....	\$ 49,045.71
Barasa,.....	16,460.61
Swanzy,.....	<u>27,718.34</u>

Total,..... 93,224.66

TOTAL COST OF OPTIONS, GROUND RENTS,  
EXAMINATIONS AND EXPLORATIONS,..... \$199,478.09

*Exhibit 'B'*  
*Schedule #12*



CLEVELAND-CLIFFS IRON COMPANY

DEPRECIATION OF ASSETS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

---

QUEEN MINES,.....	\$	625.00
PRIVATE BUSINESS CAR,.....		1,858.16
ASHLAND MINE LEASE,.....		268,500.00
STOCKS:		
Gladstone Opera House Company,.....	\$	249.00
Munising Company,.....		3,600.00
Arctic Iron Company,.....		5,100.00
Iron Cliffs Company,.....		89,600.00
Cleveland Iron Mining Company,.....		109,500.00
Lake Superior Iron Company,.....		<u>112,000.00</u>
Total Stocks,.....		<u>320,049.00</u>
TOTAL DEPRECIATION OF ASSETS,.		<u>\$591,032.16</u>

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Exhibit "B"  
Schedule #13

CLEVELAND-CLIFFS IRON COMPANY

CASH BOOK AND JOURNAL ENTRIES NECESSARY TO CORRECT THE BOOKS  
AND HARMONIZE THEM WITH EXHIBITS "A" AND "B" - NOVEMBER 30, 1903

CASH BOOK ENTRY

CASH,.....	\$ 225.94	
TO INTEREST,.....		\$ 225.94
For interest on Bank Balances credited by the banks but not charged to the Cash account, as follows:		
Caxton Savings & Trust Company,.....	\$208.10	
Citizens Savings & Trust Company, per letter dated March 9, 1904,.....	<u>17.84</u>	

JOURNAL ENTRIES

INTEREST ON NOTES RECEIVABLE - ACCRUED,.....	184.39	
TO INTEREST,.....		184.39
For interest accrued on Notes Receivable from their date to November 30, 1903.		

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INTEREST ON DISCOUNTED NOTES RECEIVABLE - PAID IN ADVANCE,.....	1,223.08	
TO INTEREST,.....		1,223.08
For the unexpired proportion of interest paid in advance on Discounted Notes Receivable.		

1633.41

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INTEREST,.....	933.26	
TO INTEREST INCLUDED IN NOTES RECEIVABLE,...		933.26
For the unexpired proportion of interest in- cluded in Notes Receivable.		

*Diff in duplicate acct*

700.15

CLEVELAND IRON MINING COMPANY

GENERAL BALANCE SHEET - NOVEMBER 30, 1903 AND 1902 - AND COMPARISON

- A S S E T S -	.....NOVEMBER 30,..... 1903	1902	INCREASE	DECREASE
<b>PROPERTY AND EQUIPMENT:</b>				
Real Estate.....	\$2,500,000.00	\$2,500,000.00		
Tax Titles Acquired.....	426.21	426.21		
Mineral Lands - Adams Tract.....	40,000.00	40,000.00		
Hospital Land.....	652.82	652.82		
New Construction:				
Hard ore - Additional Shop Room.....	4,795.53		\$ 4,795.53	
Second Addition - New Houses.....	34,109.53	31,953.97	2,155.56	
Equipment:				
Diamond Drills.....	7,320.54	7,633.66		\$ 313.12
Portable Machinery.....	550.00	1,279.39		729.39
S.S. Pontiac.....	113,000.00	115,000.00		2,000.00
S.S. Frontenac.....	93,000.00	95,000.00		2,000.00
Furniture and Fixtures.....	1,000.00	1,000.00		
<b>Total Property and Equipment.....</b>	<b>\$2,794,854.63</b>	<b>\$2,722,946.05</b>	<b>\$ 71,908.58</b>	
<b>CAPITAL STOCK OF LAKE CARRIERS ASSOCIATION:</b>				
3464 Shares.....	\$ 1.00		\$ 1.00	
<b>WORKING AND TRADING ASSETS:</b>				
Materials and Supplies:				
Hard Ore Mine.....	\$ 23,965.32	\$ 22,511.92	\$ 1,453.40	
Lake Ore Mine.....	33,703.27	31,302.60	2,400.67	
Ore - Hard.....	105,878.00	150,519.40		\$ 44,641.40
Ore - Lake.....	418,642.00	542,491.00		123,849.00
L. & R. Wister & Company.....	37,738.90	62,008.13		24,269.23
Advance Payments on Coal not Received.....	7,777.48		7,777.48	
Working Funds - Vessel Captains.....		281.10		281.10
" - Bessemer Ore Association.....	284.18	92.75	191.43	
" - Non-Bessemer Ore Association.....		310.00		310.00
Telephone Coupons.....		2.76		2.76
Revenue Tax.....	11.76	15.39		3.63
Insurance Premiums Paid - Unexpired Proportion.....	329.01	583.45		254.44
Interest Paid on Notes Payable and on Discounted Notes Receivable - Unexpired Proportion.....	706.66		706.66	
Interest on Notes Receivable - Accrued.....	11.56		11.56	
<b>Total Working and Trading Assets.....</b>	<b>\$ 629,048.14</b>	<b>\$ 810,124.56</b>		<b>\$181,076.42</b>
<b>CURRENT ASSETS:</b>				
Cash in Hand and on Deposit:				
General Office.....	\$ 45,834.04	\$ 79,433.22		\$ 33,599.18
Mine Department.....	3,093.99	2,119.29	974.70	
Land Department.....	2,750.75	3,872.32		921.57
Notes Receivable.....	14,647.77		14,647.77	
Accounts Receivable - Schedule #1.....	355,626.11	164,769.15	190,856.96	
<b>Total Current Assets.....</b>	<b>\$ 421,952.66</b>	<b>\$ 249,999.98</b>	<b>\$171,952.68</b>	
<b>DUE FROM ALLIED COMPANIES - Schedule #2.....</b>	<b>\$ 264,477.26</b>	<b>\$2,209,469.35</b>		<b>\$1,944,992.09</b>
<b>DEFERRED AND SUSPENDED ACCOUNTS RECEIVABLE:</b>				
Real Estate Rentals - Mine Dept. (See Contra).....	\$ 3,576.50	\$ 3,228.68	\$ 347.82	
" - Land Dept. ( " ).....	7,567.83	11,095.19		\$ 3,527.36
Delinquent Taxes Paid on Real Estate Sold and Leased.....	320.44	215.34	105.10	
City of Negaunee - In Dispute.....	134.40		134.40	
Land Contracts - Purchasers of Marquette Lots.....	165.70	165.70		
Second Addition Lot Sales (See Contra).....	3,566.84	2,634.34	932.50	
<b>Total Deferred and Suspended Assets.....</b>	<b>\$ 15,331.51</b>	<b>\$ 17,339.25</b>		<b>\$ 2,007.74</b>
<b>NOTES RECEIVABLE - DISCOUNTED (See Contra).....</b>	<b>\$ 43,035.23</b>		<b>\$ 43,035.23</b>	
<b>TOTAL ASSETS.....</b>	<b>\$4,168,701.03</b>	<b>\$6,079,879.19</b>		<b>\$1,911,178.16</b>



CLEVELAND IRON MINING COMPANY

ACCOUNTS RECEIVABLE - NOVEMBER 30, 1903

GENERAL OFFICE:

American Iron Mining Company,.....	\$ 1,565.18	
Antrim Iron Company,.....	44,723.57	
E. & G. Brooke Iron Company,.....	5,143.26	
Corrigan, McKinney & Company,.....	10,833.36	
Clinton Iron & Steel Company,.....	12,400.29	
Deseronto Iron Company, Limited,.....	1,689.21	
Elk Rapids Iron Company,.....	22,659.20	
Lackawanna Steel Company,.....	91,899.62	
Lake Superior & Ishpeming Railway Company,	15,252.30	
Manistique Iron Company,.....	16,425.81	
Michigan Iron Company,.....	14,965.70	
Ohio Iron & Steel Company,.....	34,314.31	
Spring Lake Iron Company,.....	2,384.27	
Wellston Iron & Steel Company,.....	71,189.17	
P. White & Company,.....	3.22	
W. G. Mather, Personal,.....	83.07	
Mercantile Nat'l Bank,.....	261.45	
Total General Office,.....		\$345,792.99

MINE DEPARTMENT:

L. S. & I. Ry. Company,.....	\$ 6,412.01	
A. J. Yungbluth,.....	16.00	
C. J. Shattuck,.....	44.55	
H. L. Ramsdall,.....	21.82	
F. L. Christian,.....	29.57	
E. A. Doty,.....	5.21	
J. S. Mennie,.....	36.00	
D. Campbell,.....	14.20	
W. E. McKee,.....	30.76	
Standard Oil Company,.....	22.85	
J. H. Quinn,.....	30.00	
D. J. Ryan,.....	23.00	
J. M. Keith,.....	25.63	
Robt. McCartney,.....	12.80	
Rev. Atwell,.....	40.00	
Thos. Buzzo,.....	15.63	
Sullivan Machinery Company,.....	150.00	
Pickands Mather & Company,.....	123.00	
Dalton Packing Company,.....	34.31	
August Bean,.....	92.29	
Geo. J. Maas,.....	37.65	
Ishpeming Mining Company,.....	20.70	
J. F. van B.,.....	4.00	
A. Henckson,.....	6.00	
Thompson & Hodgkins,.....	205.25	
South Arm Lumber Company,.....	65.89	
A. Collick,.....	18.02	
E. J. Eddy,.....	5.33	
Lake Superior Iron Company,.....	1,619.91	
Ward, Williams & Gruse Company,.....	286.20	
Murphy Iron Works,.....	3.73	
Lake Superior Steam Heating Company,.....	3.42	
Western Passenger Association,.....	10.00	
J. Bishop & Company,.....	3.99	
Hoopes & Townsend,.....	68.85	
Wisconsin Bridge & Iron Company,.....	2.17	
Total Mine Department,.....		9,540.74
FORWARD,.....		\$355,333.73

CLEVELAND IRON MINING COMPANY.  
ACCOUNTS RECEIVABLE, ETC.

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FORWARD,..... \$355,333.73

LAND DEPARTMENT:

American Iron Mining Company,..... \$ 279.30  
Sam. Mather et al,..... 13.08

Total Land Department,..... 292.38

TOTAL ACCOUNTS RECEIVABLE,..... \$355,626.11

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Exhibit 'D'  
Schedule #1

CLEVELAND IRON MINING COMPANY

DUE FROM ALLIED COMPANIES - NOVEMBER 30, 1903

---

GENERAL OFFICE:

Pioneer Iron Company,..... \$260,100.45

MINE DEPARTMENT:

Iron Cliffs Company, Negaunee,..... \$ 4.94

" "..... 1,065.42

Pioneer Iron Company,..... 5.65

Cleveland-Cliffs Iron Company,..... 2,532.16

Total Mine Department,..... 3,608.17

LAND DEPARTMENT:

Cleveland Iron Mining Company -

Mine Department,..... \$ 116.00

Iron Cliffs Company - Land Department,.... 652.64

Total Land Department,..... 768.64

TOTAL DUE FROM ALLIED COMPANIES,..... \$264,477.26

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*Exhibit 'D'*  
*Schedule #2*

CLEVELAND IRON MINING COMPANY

ACCOUNTS PAYABLE - NOVEMBER 30, 1903

MINE DEPARTMENT:

Estate of S. Lapala,.....	\$ 419.50
C. & N. W. Ry. Company,.....	26.16
Con. Fuel & Lumber Company,.....	11.46
Lake Superior Iron Company,.....	<u>1,481.66</u>
TOTAL,.....	<u>\$1,938.78</u>

Exhibit "D"  
Schedule #3.



CLEVELAND IRON MINING COMPANY

DUE TO ALLIED COMPANIES - NOVEMBER 30, 1903

	NUMBER OF VOUCHER	ITEM	AMOUNT
<b>GENERAL OFFICE:</b>			
Pioneer Iron Company,.....	9064	\$ 93.82	
Iron Cliffs Company,.....	9169	829.14	
Cleveland-Cliffs Iron Company,.....	9170	<u>253.25</u>	
Total General Office,.....			\$1,176.21
<b>MINE DEPARTMENT:</b>			
Cleveland-Cliffs Iron Company - Land Dept.,..	10686	\$ 116.50	
Pioneer Iron Company,.....	10750	21.12	
Iron Cliffs Company,.....	10777	60.50	
Cleveland-Cliffs Iron Company,.....	10778	10.00	
Iron Cliffs Company,.....	10779	476.54	
Cleveland-Cliffs Iron Company,.....	10780	134.96	
Cleveland-Cliffs Iron Company - Land Dept.,..	10781	<u>34.00</u>	
Total Mine Department,.....			853.62
<b>LAND DEPARTMENT:</b>			
Iron Cliffs Company,.....	510		<u>110.92</u>
TOTAL DUE TO ALLIED COMPANIES,.....			<u>\$2,140.75</u>

Exhibit D  
Schedule #4

CLEVELAND IRON MINING COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

EARNINGS:		
Mine Profits - Schedule #1,.....	\$1,025,596.41	
Vessel - Net Income - Schedule #2,.....	12,791.26	
Total,.....		\$1,038,387.67
EXPENSES:		
Legal,.....	\$ 696.07	
General - Schedule #3,.....	17,719.31	
Total,.....		18,415.38
NET EARNINGS,.....		\$1,019,972.29
OTHER INCOME:		
Interest on Notes and Accounts - Net,.....	\$ 3,321.80	
Profit on Dunbar Pig Iron,.....	69,683.76	
Miscellaneous Income of Land Department - Schedule #4,.....	7,671.95	
Total,.....		80,677.51
GROSS INCOME,.....		\$1,100,649.80
DEDUCTIONS FROM INCOME:		
Miscellaneous Property Expenses in Excess of Revenue - Mine Department - Schedule #5,...	\$ 5,448.35	
Improvements - W.G.Mather Cottage and Grounds	11,278.66	
Improvements - M.M.Duncan Residence and Grounds,.....	873.09	
Improvements - Miscellaneous Land,.....	293.89	
Hematite Mine:		
Insurance,.....	\$ 13.50	
Taxes,.....	322.67	336.17
Personal Taxes,.....		61.41
Total,.....		18,291.57
NET INCOME,.....		\$1,082,358.23
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1902,.....		2,649,841.03
OTHER PROFIT AND LOSS CHARGES:		
Lawrence Furnace Company - Penalty applica- ble to prior period forfeited,.....	\$ 88.00	
Exchange on Drafts from Mine Department, applicable to prior period - recovered,....	388.00	
Total,.....		476.00
PROFIT AND LOSS - GROSS SURPLUS,.....		\$3,732,675.26
PROFIT AND LOSS CHARGES:		
Second Addition Lot Sales, erroneously credited to Earnings prior to December 1, 1902,.....	\$ 2,664.34	
Dividend on \$2,500,000.00 Capital Stock,.....	2,598,474.61	
Depreciation of New Construction - Second Addition,.....	820.51	
Total,.....		2,601,959.46
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1903,.....		\$1,130,715.80

Exhibit 'E'

CLEVELAND IRON MINING COMPANY

MINE OPERATIONS - FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL	MORO	LAKE
GROSS SALES - DELIVERIES,.....	\$2,685,499.55	\$ 253,999.33	\$2,431,500.22
LESS:			
Rail Freight,.....	\$ 129,068.01	\$ 9,407.95	\$ 119,660.06
Lake Freight,.....	296,433.30	21,825.75	274,607.55
Cargo Insurance,.....	1,693.77	217.91	1,475.86
Total,.....	\$ 427,195.08	\$ 31,451.61	\$ 395,743.47
NET SALES,.....	\$2,258,304.47	\$ 222,547.72	\$2,035,756.75
COST OF ORE PRODUCED AND PURCHASED:			
Exploration,.....	\$ 3,420.58	\$ 2,022.04	\$ 1,398.54
Mining,.....	442,989.59	76,768.28	366,221.31
Loading and Shipping,.....	11,030.86	3,675.78	7,355.08
Maintenance,.....	22,932.16	3,774.38	19,157.78
Depreciation,.....	97,850.12	4,761.70	93,088.42
Central Office,.....	16,702.31	1,800.00	14,902.31
Analysis,.....	1,317.78	82.41	1,235.37
General,.....	13,717.14	4,279.63	9,437.51
Taxes,.....	25,093.42	3,539.10	21,554.32
Total Cost of Ore Produced	\$ 635,053.96	\$ 100,703.32	\$ 534,350.64
Purchases,.....	429,163.70		429,163.70
Total Cost of Ore Produced and Purchased,.	\$1,064,217.66	\$ 100,703.32	\$ 963,514.34
Add Decrease in Inventory,...	168,490.40	44,641.40	123,849.00
Cost of Sales Delivered,..	\$1,232,708.06	\$ 145,344.72	\$1,087,363.34
PROFIT,.....	\$1,025,596.41	\$ 77,203.00	\$ 948,393.41

Exhibit "E"  
Schedule #1.

CLEVELAND IRON MINING COMPANY

EARNINGS, EXPENSES AND NET INCOME FROM VESSELS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL	S. S. PONTIAC	S. S. FRONTENAC
<b>GROSS EARNINGS:</b>			
Ore Cargo,.....	\$111,729.80	\$58,332.80	\$53,397.00
Coal Cargo,.....	8,905.80	2,750.78	6,155.02
Total,.....	<u>\$120,635.60</u>	<u>\$61,083.58</u>	<u>\$59,552.02</u>
<b>EXPENSES:</b>			
Operating:			
Wages,.....	\$ 21,081.24	\$10,619.88	\$10,461.36
Captains' Expense,.....	148.22	70.95	77.27
Repairs - Hull, Deck and Rigging	15,634.38	8,360.34	7,274.04
Cabin Equipment,.....	256.71	217.71	39.00
Supplies - Mates' Department,...	820.33	343.17	477.16
Provisions - Stewards' Depart- ment,.....	3,423.79	1,558.94	1,864.85
Supplies - Stewards' Depart- ment,.....	572.47	212.13	360.34
Fuel,.....	16,793.51	10,380.76	6,412.75
Oil,.....	164.78	96.30	68.48
Supplies - Engine Room,.....	427.58	263.12	164.46
Boiler Repairs,.....	1,834.79	1,716.60	118.19
Machinery Repairs,.....	379.54	287.88	91.66
Tug Service,.....	973.54	486.50	487.04
Handling Cargo,.....	30,556.81	15,986.06	14,570.75
Cargo Commission,.....	40.00		40.00
Marine Insurance,.....	8,291.55	4,441.80	3,849.75
Freight List Insurance,.....	191.65	98.95	92.70
Total,.....	<u>\$101,590.89</u>	<u>\$55,141.09</u>	<u>\$46,449.80</u>
General,.....	820.62	412.97	407.65
Damages,.....	97.78		97.78
Total,.....	<u>\$102,509.29</u>	<u>\$55,554.06</u>	<u>\$46,955.23</u>
NET EARNINGS,.....	<u>\$ 18,126.31</u>	<u>\$ 5,529.52</u>	<u>\$12,596.79</u>
<b>DEDUCTIONS FROM NET EARNINGS:</b>			
Taxes,.....	\$ 941.42	\$ 515.52	\$ 425.90
Depreciation,.....	4,000.00	2,000.00	2,000.00
Damages applicable to prior period,.....	393.63		393.63
Total,.....	<u>\$ 5,335.05</u>	<u>\$ 2,515.52</u>	<u>\$ 2,819.53</u>
NET INCOME,.....	<u>\$ 12,791.26</u>	<u>\$ 3,014.00</u>	<u>\$ 9,777.26</u>

CLEVELAND IRON MINING COMPANY

GENERAL EXPENSES - FOR THE YEAR ENDED NOVEMBER 30, 1903

Salaries,.....	\$12,160.33
Travelling,.....	804.28
Telegraph and Telephone,.....	564.01
Stationery and Office Supplies,.....	370.04
Donations,.....	1,394.05
Rent,.....	700.00
Postage,.....	178.42
Furniture and Fixtures,.....	244.22
Typewriters, Adding Machine, etc.,.....	113.75
Extra Help,.....	43.79
Bessemer Ore Association,.....	98.75
Non Bessemer Ore Association,.....	310.00
Miscellaneous,.....	<u>737.67</u>
TOTAL,.....	<u>\$17,719.31</u>

Exhibit 'E'  
Schedule #3.

CLEVELAND IRON MINING COMPANY

MISCELLANEOUS INCOME OF LAND DEPARTMENT -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

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REVENUE:

Sales of Timber,.....	\$ 10.00
Sales of Second Addition Lots,.....	312.50
Rentals:	
Bancroft Lots,.....	\$ 340.00
First Cleveland Addition Lots,.....	3,458.68
North Location Lots,.....	3,855.35
Second Addition Lots,.....	5.00
Miscellaneous Lots,.....	1,405.00
Farm,.....	<u>419.41</u>
Total,.....	<u>9,483.44</u>
Total Revenue,.....	\$9,805.94

EXPENSES:

Salaries,.....	\$ 918.85
Repairing Sidewalks,.....	64.67
Stationery and Printing,.....	60.50
Postage,.....	18.89
Fuel and Light,.....	43.45
Telegraph and Telephone,.....	10.49
Travelling,.....	22.00
Miscellaneous,.....	14.80
Taxes on Lands,.....	914.07
Taxes on Timber Lands,.....	<u>84.10</u>
Total,.....	<u>2,151.82</u>

NET REVENUE,..... \$7,654.12

OTHER INCOME:

Taxes applicable to prior period - recovered,..... 17.83

NET INCOME,..... \$7,671.95

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*Exhibit E*  
*Schedule #4*

CLEVELAND IRON MINING COMPANY

MISCELLANEOUS PROPERTY EXPENSES IN EXCESS OF REVENUE -  
MINE DEPARTMENT - FOR THE YEAR ENDED NOVEMBER 30, 1903

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EXPENSES:

Hard Ore Location:

Rented Houses,.....	681.25
Surface Cleaning,.....	388.07
Shop Buildings,.....	80.51
Shop Machinery,.....	452.72
Insurance,.....	141.52
Taxes,.....	9,912.27

Other Locations:

Hematite Rented Houses,.....	10.11
Second Addition Rented Houses,.....	<u>1,055.74</u>

Total,..... \$12,722.19

REVENUE:

Rentals from Real Estate:

Hard Ore Houses,.....	\$ 2,307.00
Hematite Houses,.....	127.60
Second Addition Houses,.....	1,876.25
Hard Ore Lots,.....	730.81
Marquette Lots,.....	1,038.00
Nebraska Lots,.....	727.75
Hematite Lots,.....	21.00
Miscellaneous Lots,.....	302.69
Miscellaneous Shop Earnings,.....	81.23
Interest on Notes and Accounts - Net,.....	<u>55.51</u>

Total,..... 7,273.84

NET EXPENSE,..... \$ 5,448.35

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*Exhibit 'E'*  
*Schedule #5*

CLEVELAND IRON MINING COMPANY

JOURNAL ENTRIES NECESSARY TO CORRECT THE BOOKS  
AND HARMONIZE THEM WITH EXHIBITS "A" AND "B" -- NOVEMBER 30, 1903

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SECOND ADDITION LOT SALES RECEIVABLE,.....	\$	312.50	
TO SALES OF SECOND ADDITION LOTS,.....			\$ 512.50

For correction of erroneous credits to the former account from reports of the Land Department during the year 1903 of collections made on the sales of Second Addition Lots.

\*\*\*\*\*

PROFIT AND LOSS,.....	2,664.34	
TO SECOND ADDITION LOT SALES RECEIVABLE,		2,664.34

To transfer this amount from the latter account and close it out to the former. Prior to December 1, 1902, earnings were erroneously credited and the latter account was set up as an asset on the books of the general office, notwithstanding the asset account was then as now carried on the book of the Land Department at Negaunee. It is not the policy of the Company to take such sales into Earnings until the Cash is collected, and all such collections during the year ended November 30, 1903, are represented by the preceding entry.

\*\*\*\*\*

BANCROFT RENTS,.....	16.76	
FIRST CLEVELAND LOT RENTS,.....	106.40	
NORTH LOT RENTS,.....	49.35	
FARM RENTS,.....	62.81	
MISCELLANEOUS LOT RENTS,.....	69.00	
TO BANCROFT LOT RENTS RECEIVABLE,.....		16.76
FIRST CLEVELAND LOT RENTS RECEIVABLE,		106.40
NORTH LOT RENTS RECEIVABLE,.....		49.35
FARM RENTS RECEIVABLE,.....		62.81
MISCELLANEOUS LOT RENTS RECEIVABLE,..		69.00

To bring the controlling Rentals Receivable accounts in Land Department general ledger into balance with the supporting accounts in the subsidiary ledgers.

\*\*\*\*\*



CLEVELAND IRON MINING COMPANY.  
JOURNAL ENTRIES, ETC.

---

INTEREST - PAID IN ADVANCE ON DISCOUNTED NOTES  
RECEIVABLE,..... \$ 192.11  
TO INTEREST,..... \$ 192.11

For Interest on Notes Receivable discounted  
December 1, 1903, erroneously charged to  
Interest in 1903 period.

\*\*\*\*\*

INTEREST - PAID IN ADVANCE ON DISCOUNTED NOTES  
RECEIVABLE,..... 417.88  
TO INTEREST,..... 417.88

For the unexpired proportion of Interest  
paid in advance on Discounted Notes  
Receivable.

\*\*\*\*\*

INTEREST ON NOTE RECEIVABLE - ACCRUED,..... 11.56  
TO INTEREST,..... 11.56

For the interest accrued to November 30,  
1903, on a Note Receivable, held by the  
Company at that date.

\*\*\*\*\*

INTEREST,..... 519.47  
TO INTEREST INCLUDED IN NOTES RECEIVABLE 519.47

For the unexpired proportion of interest  
included in Notes Receivable.

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Exhibit F

(concluded) - 2.

IRON CLIFFS COMPANY

GENERAL BALANCE SHEET - NOVEMBER 30, 1903 AND 1902 - AND COMPARISON

	NOVEMBER 30, 1903	NOVEMBER 30, 1902	INCREASE	DECREASE
<u>A S S E T S</u>				
PROPERTY AND PLANT:				
Real Estate,.....	\$ 473,667.64	\$ 480,177.64		\$ 6,510.00
Tax Titles Acquired,.....	2,151.29	2,678.93		527.64
Hospital Land,.....	602.89	602.89		
Excelsior Iron Company Lot - First Addition,.....	410.08	400.83	\$ 9.25	
Ford River Kilns,.....	270.11	1,689.33		1,419.22
Felch Mount Kilns,.....	361.52	3,061.52		2,700.00
Bellevue Farm Improvement,.....	4,221.74	4,749.39		527.65
Total Property and Plant,.....	\$ 481,635.27	\$ 493,360.53		\$ 11,675.26
CAPITAL STOCK OF PIONEER IRON COMPANY:				
4,000 shares, par value \$25.00 each,.....	\$ 93,250.00	\$ 93,250.00		
WORKING AND TRADING ASSETS:				
Materials and Supplies - Schedule #1,.....	\$ 92,755.18	\$ 88,299.42	\$ 4,455.76	
Ore:				
Cliffs Shaft,.....	\$ 365,868.00	\$ 269,918.10	\$ 95,949.90	
Salisbury,.....	165,048.25	152,960.00	12,088.25	
Tilden,.....	6,517.50	15,033.45		8,515.95
Old Mine Hematite,.....	8,032.50	12,414.00		4,381.50
Total,.....	\$ 545,466.25	\$ 450,325.55	\$ 95,140.70	
L. & R. Wister & Co., Agents - Balance of Iron Ore and Pig Iron Account - Net,.....	\$ 39,657.00	\$ 68,140.47		28,483.47
Working Fund - Ore Association,.....	\$ 169.25	\$ 400.00		230.75
Insurance Premiums Paid - Unexpired Proportion,....	\$ 545.60	\$ 917.88		372.28
Interest Paid on Notes Payable and on Discounted Notes Receivable - Unexpired Proportion,.....	\$ 888.08		\$ 888.08	
Revenue Tax,.....	\$ 27.20	\$ 28.40		1.20
Total Working and Trading Assets,.....	\$ 679,508.56	\$ 608,111.72	\$ 71,396.84	
CURRENT ASSETS:				
Cash in Hand and on Deposit:				
General Office,.....	\$ 70,690.89	\$ 60,710.52	\$ 9,980.37	
Mine Department,.....	1,355.00	1,131.74	223.26	
Land Department,.....	5,916.50	5,072.17	844.33	
Notes Receivable,.....	31,884.17	13,666.66	18,217.51	
Accounts Receivable - Schedule #2,.....	182,116.51	672,801.12		490,684.61
Total Current Assets,.....	\$ 291,963.07	\$ 753,322.21		461,419.14
DUE FROM ALLIED COMPANIES - Schedule #3,.....	\$ 240,609.92	\$ 1,810,255.07		1,569,645.15
DEFERRED ACCOUNTS RECEIVABLE:				
Delinquent Taxes Paid on Real Estate Sold and Leased	\$ 1,247.58	\$ 1,028.62	\$ 218.96	
Real Estate Rentals - Mine Department (See Contra),..	846.25	682.22	164.03	
" - Land Department (See Contra),..	3,774.39	4,151.33		376.94
Total Deferred Accounts Receivable,.....	\$ 5,868.22	\$ 5,862.17	\$ 6.05	
NOTES RECEIVABLE - DISCOUNTED (See Contra),.....	\$ 29,218.34		\$ 29,218.34	
<b>TOTAL ASSETS,.....</b>	<b>\$1,822,103.38</b>	<b>\$3,764,221.70</b>		<b>\$1,942,118.32</b>
<u>L I A B I L I T I E S</u>				
CAPITAL STOCK:				
20,000 shares, par value \$50.00 each,.....	\$1,000,000.00	\$1,000,000.00		
CURRENT LIABILITIES:				
Notes Payable,.....	\$ 80,000.00	\$ 60,000.00	\$ 20,000.00	
Vouchers Payable, not including Allied Companies,...	34,829.23	97,801.07		62,971.84
J. W. Pullman - Commission Account,.....	39.08	824.59		785.51
Pay-Rolls Payable,.....	19,748.42	27,860.39		8,111.97
Employees' Benefit Fund Deposits,.....	7,522.46	6,292.35	1,230.11	
Employees' Deposits for Identification Checks,.....	304.75	593.75		289.00
Interest on Notes Payable - Accrued,.....	250.00		250.00	
Interest Included in and Collected in Advance on Notes Receivable - Unexpired Proportion,.....	672.60		672.60	
Taxes - Accrued,.....	25,741.48	23,031.74	2,709.74	
Total Current Liabilities,.....	\$ 169,108.02	\$ 216,403.89		47,295.87
DUE TO ALLIED COMPANIES - Schedule #4,.....	\$ 2,876.43	\$ 2,182.41	\$ 694.02	
DEFERRED LIABILITIES:				
Advance Receipts on Undelivered Ore,.....	\$ 249,005.13	\$ 192,000.78	\$ 57,004.35	
Cash over at Mine Department,.....	13.87	13.87		
Employees' Benefit Fund - Suspense,.....	5,704.94	4,515.59	1,189.35	
Total Deferred Liabilities,.....	\$ 254,723.94	\$ 196,530.24	\$ 58,193.70	
SUSPENDED INCOME:				
Rentals of Real Estate - Mine Department (See Contra)	\$ 846.25	\$ 682.22	\$ 164.03	
" - Land Department (See Contra)	3,774.39	4,151.33		376.94
Total Suspended Income,.....	\$ 4,620.64	\$ 4,833.55		212.91
RESERVES:				
New Building Fund,.....	\$ 177.43	\$ 177.43		
Fire Loss - Salisbury Mine,.....	670.76	670.76		
Total Reserves,.....	\$ 848.19	\$ 848.19		
DISCOUNTED NOTES RECEIVABLE (See Contra),.....	\$ 29,218.34		\$ 29,218.34	
PROFIT AND LOSS - SURPLUS, PER EXHIBIT "H",.....	\$ 360,707.82	\$ 2,343,423.42		\$ 1,982,715.60
<b>TOTAL LIABILITIES,.....</b>	<b>\$1,822,103.38</b>	<b>\$3,764,221.70</b>		<b>\$1,942,118.32</b>

IRON CLIFFS COMPANY

MATERIALS AND SUPPLIES - NOVEMBER 30, 1903

MINE DEPARTMENT:

Cliffs Shaft,.....	\$64,651.87
Salisbury,.....	10,688.03
Ogden,.....	<u>36.49</u>

Total Mine Department,..... \$75,376.39

LAND DEPARTMENT:

Bellevue Farm,.....	\$12,808.60
Greenhouse,.....	1,868.22
Nursery,.....	1,624.69
Bone Fertilizer,.....	353.75
General,.....	<u>723.53</u>

Total Land Department,..... 17,378.79

TOTAL MATERIALS AND SUPPLIES,..... \$92,755.18

Exhibit 'G'  
Schedule # 1

IRON CLIFFS COMPANY

ACCOUNTS RECEIVABLE - NOVEMBER 30, 1903

GENERAL OFFICE:

Allegheny Steel & Iron Company,.....	\$	903.47	
American Rolling Mill Company,.....		105.76	
Autrim Iron Company,.....	29,	185.15	
Burden Iron Company,.....		403.56	
Carbon Iron & Steel Company,.....	7,	458.38	
DeCamp Bros. & Yule,.....		761.91	
Deseronto Iron Company, Ltd.,.....	3,	997.49	
Diamond Drill Machine Company,.....		318.30	
Grand Crossing Tack Company,.....	1,	191.22	
Island Steel Company,.....		810.32	
Lackawanna Steel Company,.....	73,	643.94	
National Malleable Castings Company,.....		469.65	
National Enamelling & Stamping Company,....		143.92	
Northwestern Iron Company,.....		76.50	
Otis Steel Company,.....		563.29	
Pennsylvania Steel Company, Ltd.,.....	38,	601.08	
J. W. Pullman,.....		36.58	
Queen Iron Mining Company,.....		375.00	
Solid Steel Castings Company,.....		584.52	
Spring Lake Iron Company,.....	4,	632.34	
United Engineering & Fdy. Co.,.....		151.96	
Wickwire Bros.,.....	1,	208.96	
Mercantile Natl. Bank (for Exchange),.....		<u>211.17</u>	
Total General Office,.....			\$165,834.47

MINE DEPARTMENT:

Felch & Vandevanter,.....	\$	45.00	
W. M. Sterling,.....		9.80	
H. Kitts,.....		8.00	
Gutta Percha Rubber Mfg. Company,.....		.58	
J. Matthews,.....		18.02	
L. S. & I. Ry. Company,.....		156.22	
J. F. Van Brocklin,.....		25.63	
Consolidated Fuel & Lumber Company,.....		5.59	
Rand Drill Company,.....		187.50	
City of Ishpeming,.....		<u>1,889.60</u>	
Total Mine Department,.....			2,345.94

LAND DEPARTMENT - FOR LAND SALES:

Nick Arnett,.....	\$	200.00	
C. W. McDonald,.....		165.00	
Thos. Heckila,.....		35.86	
P. C. Peterson,.....		100.00	
Chas. Erickson,.....		150.00	
S. Chartier,.....		266.67	
Gust. Hill,.....		13.34	
J. Dietel,.....		134.45	
Aug. Doucette,.....		53.34	
Jos. Beaudry,.....		181.50	
A. T. Garland,.....		250.00	
O. Raymond,.....		<u>285.00</u>	
FORWARD,.....	\$	1,835.16	\$168,180.41

IRON CLIFFS COMPANY.  
ACCOUNTS RECEIVABLE, ETC.

FORWARD,..... \$168,180.41

LAND DEPARTMENT - FOR LAND SALES - (Forward),	\$ 1,835.16
H. & M. Kilta,.....	187.50
Mandy & Maki,.....	113.34
Ed Holland,.....	100.00
Fred. Roberts,.....	436.00
Chas. Peppin,.....	72.75
Alf. Sabren,.....	25.37
Alf. Lapalme,.....	125.00
G. Danielson,.....	180.00
Jno. Brown,.....	105.00
Alex. Seymour,.....	200.00
J. Carson,.....	5.00
Chas. Dietrich,.....	410.00
F. Povah,.....	100.00
M. Huhtala,.....	50.00
C. Baranoski,.....	66.65
S. Himmila,.....	195.00
F. Lompi,.....	55.32
Lequie Charvayak & Vargay,.....	58.34
Jno. Stunri,.....	110.67
Alf. Franzen,.....	100.00
Nap. Lequa,.....	200.00
H. Hendrickson,.....	38.34
G. Dahlstrom,.....	50.00
Ed. Caton,.....	100.80
H. Duford,.....	200.00
M. Maijama,.....	50.00
J. Gina and Anton Mingre,.....	150.00
J. H. Harris,.....	112.00
A. Himmila,.....	100.00
W. Fish,.....	200.00
M. Forgetti,.....	225.00
E. Pekkevin,.....	133.34
J. E. Sayer,.....	80.00
I. Snell,.....	232.00
E. Warbransien,.....	50.00
M. Kauppala,.....	150.00
J. Stromer,.....	112.00
J. Mattson,.....	135.00
H. Roosi,.....	140.00
J. Lamini,.....	145.00
Ed. Dulurd,.....	200.00
J. Pianola,.....	225.00
M. Wisure,.....	200.00
H. Mickelow,.....	250.00
F. Ulard,.....	84.00
J. Karhi,.....	234.00
G. Junttila,.....	100.00
Peter Larin,.....	264.00
Fred Lampi,.....	133.34
J. Mitchell,.....	500.00
Pat Hughes,.....	266.66
W. Richman,.....	265.00
A. Luakkauen,.....	165.00
V. Anderson,.....	175.00

FORWARD,..... \$10,196.58 \$168,180.41

IRON CLIFFS COMPANY.  
 ACCOUNTS RECEIVABLE, ETC.

FORWARD,..... \$168,180.41

LAND DEPARTMENT - FOR LAND SALES - (Forward),	\$10,196.58
M. Ryykala,.....	166.67
N. Himanyo,.....	166.66
J. Storm,.....	150.00
Honkali & Karpi,.....	375.00
M. Olson,.....	166.65
N. Appleburg,.....	150.00
J. Mattson,.....	200.00
Lake & Lartata,.....	166.65
T. Kaminen,.....	333.34
J. Kaminen,.....	133.34
J. Maran, Sr.,.....	100.00

Total Land Department - For Land Sales, 12,304.89

LAND DEPARTMENT - FOR BELLEVUE FARM PRODUCTS:

Beach Inn,.....	\$ 27.69
M. M. Duncan,.....	3.60
The Cleveland-Cliffs Iron Company, Munising,	88.00
Dr. Deadman,.....	3.26
Geo. J. Haupt,.....	231.35
Jos. Kapp,.....	1.98
Nelson House,.....	19.64
H. Muck,.....	6.03
W. G. Mather,.....	.51
A. Nelson,.....	37.65
S. McCarthy,.....	2.70
H. Nightingale, Sr.,.....	1.60
Pittsburg & Lake Superior Iron Company,....	62.51
Sam Redfern,.....	1.18
J. Sellwood & Company,.....	67.06
Peter White,.....	7.93
H. A. St. John,.....	1.74

Total Land Department - For Bellevue Farm Products,..... 564.42

LAND DEPARTMENT - FOR NURSERY AND GREENHOUSE SALES -

GOOD:

Mrs. J. T. Adams,.....	\$ .30
Alice Bellhumeur,.....	.50
Fred Bureau,.....	3.00
L. T. Bissell,.....	8.00
J. S. Beatty,.....	2.55
Mrs. L. Corbit,.....	.60
Louise Cyr,.....	.75
M. M. Duncan,.....	6.00
M. W. Donaldson,.....	.25
Mrs. C. R. Downey,.....	.60
Mrs. R. E. Drake,.....	.95
Mrs. P. R. Dawney,.....	3.20
Mrs. G. R. Empson,.....	12.75
Mrs. J. M. Edgerton,.....	.50
Dr. Goodnan,.....	8.20
Dr. Hudson,.....	2.50
Geo. Haupt,.....	1.35

FORWARD,..... \$ 51.40 \$181,049.72

IRON CLIFFS COMPANY.  
ACCOUNTS RECEIVABLE, ETC.

FORWARD,..... \$181,049.72

LAND DEPARTMENT - FOR NURSERY AND GREENHOUSE SALES -

GOOD - (Forward),.....	\$	51.40
H. C. Hargrave,.....		3.25
W. H. Johnston,.....		1.00
A. Johnston,.....		5.25
Anna Kergan,.....		1.00
Mrs. W. H. Laidley,.....		11.04
Ladies of the Eastern Star,.....		3.60
Ladies Aid of M. E. Church,.....		2.00
Thos. La Porte,.....		1.75
Mrs. G. A. Leiphart,.....		.25
Jacob Koukkri,.....		8.15
J. A. Kingstacet,.....		13.90
W. G. Mather,.....		5.00
Geo. Maas,.....		1.20
Mrs. A. Maitland, Sr.,.....		1.00
Masonic Lodge - Chap. #108,.....		4.80
Mrs. J. S. Mitchell,.....		9.00
Jacob Maki,.....		9.15
Peter Nadeau,.....		1.00
M. Uykauen,.....		13.85
Mrs. Fred. Nightingale,.....		1.00
Harry Nightingale,.....		19.65
Geo. O'Connor,.....		1.30
Mrs. J. M. Perkins,.....		18.25
Chas. Patrie - Silas Patenaude,.....		.50
Capt. Jas. Piper,.....		4.00
Fred. Pickands,.....		6.00
Jos. H. Primeau,.....		7.50
C. A. Ryan,.....		1.50
Jno. Stevens,.....		1.75
Reino Salo,.....		7.00
Mrs. F. A. Wentworth,.....		1.40
Mrs. T. M. Wells,.....		.15
Aug. Wauska,.....		13.25
Mrs. E. C. Williams,.....		6.95
Mrs. Jas. C. Wood,.....		.75
Mrs. H. A. Yungbluth,.....		.50
Mrs. H. A. Yungbluth,.....		10.20
Dr. Zellan,.....		1.85
Mrs. Geo. Barnes,.....		7.20
Mrs. Rd. Eddy,.....		.50
Mrs. Otto Eger,.....		2.25
Mrs. Thos. Harris,.....		2.45
Iron Cliffs Company,.....		6.20
Peter Johnson,.....		4.00
Gus. Koski,.....		5.75
D. McMillan,.....		2.80
Mrs. A. Moutri,.....		.60
Mrs. Sam. Mitchell,.....		42.90
Munising Ry. Company - Land Department,.....		13.55
Mrs. A. F. Maitland,.....		2.00
C. W. Munson,.....		2.75
Mrs. J. D. F. Pierson,.....		4.00
Swedish Sewing Society,.....		1.50
Mrs. F. P. Tillson,.....		.15

FORWARD,..... \$ 347.19 \$181,049.72

IRON CLIFFS COMPANY.  
 ACCOUNTS RECEIVABLE, ETC.

FORWARD,..... \$181,049.73

LAND DEPARTMENT - FOR NURSERY AND GREENHOUSE SALES -

GOOD - (Forward),.....	\$	347.19
Mrs. J. E. Williams,.....		2.00
Mrs. C. J. Byrnes,.....		2.25
Mrs. F. H. Begsle,.....		4.75
Mrs. Frank Bell,.....		1.00
Mrs. McComber,.....		2.20
Mrs. Thos. Cervenjak,.....		1.25
Cleveland Iron Mining Company - Agent's Residence,.....		13.95
Mrs. W. Fitch,.....		3.00
Frank Howard,.....		5.00
Mrs. Jas. Japling,.....		2.00
Miss Ella Johnson,.....		2.60
H. L. Kaufman,.....		4.00
Mrs. A. E. Miller,.....		2.00
Mrs. R. Olson,.....		11.10
Negaunee Chapter R. A. M.,.....		5.00
Sam. Redfern,.....		1.45
O. Rosen,.....		.75
Mrs. B. Sherman,.....		1.25
Rev. F. Spence,.....		8.50
Rev. E. Shuck,.....		.50
La. V. Seass,.....		6.00
Mrs. F. H. Wallace,.....		3.00
Mrs. M. Arland,.....		.90

Total Land Department - For Nursery and  
 Greenhouse Sales - Good,..... 431.64

LAND DEPARTMENT - FOR NURSERY AND GREENHOUSE SALES -

DOUBTFUL:

H. C. Baker,.....	\$	3.40
G. W. Barnes,.....		1.00
J. H. Baldwin,.....		2.00
Mrs. Boyer,.....		2.50
W. G. Baumgarten,.....		1.80
A. Brooks,.....		2.75
Bell Bending,.....		1.00
W. S. Adams,.....		1.50
J. P. Bailey,.....		1.20
Ed. Bellhumeur,.....		12.00
J. J. Byers,.....		5.00
A. K. Cox,.....		1.65
L. L. Croze,.....		5.00
S. W. Clements,.....		1.75
N. Donohue,.....		.80
T. J. Cornell,.....		8.75
J. Collins,.....		8.50
G. Cameron,.....		3.00
Finnish Temperance Society,.....		5.00
Order of Elks,.....		3.00
J. C. Fowle,.....		17.15
Hy. Grant,.....		6.00
C. G. Hawes,.....		2.10
Paul Harris,.....		3.00
M. Yauthier,.....		2.00

FORWARD,..... \$ 101.85 \$181,481.36



IRON CLIFFS COMPANY.  
 ACCOUNTS RECEIVABLE, ETC.

FORWARD,..... \$181,481.36

LAND DEPARTMENT - FOR NURSERY AND GREENHOUSE SALES -

DOUBTFUL - (Forward),.....	\$	101.85
H. Greenwald,.....		.35
A. K. Grant,.....		.80
Geo. B. Gibbard,.....		1.45
J. Hogberg,.....		5.00
J. H. Hudson,.....		11.85
M. Grooms,.....		5.05
M. Gouland,.....		12.75
Rev. -- Geers,.....		20.00
H. A. Johnson,.....		.80
Scott Johnson,.....		5.00
A. E. Lutey,.....		8.75
T. C. Kennedy,.....		2.00
E. C. Kayler,.....		.80
C. Lindh,.....		.50
A. Larson,.....		1.20
B. C. Kaufman,.....		2.00
Jno. Lewis,.....	24.50	
N. Kennedy,.....	9.00	
Mrs. McKenzie,.....	.45	
Maas Store Company,.....	4.75	
E. P. Monteith,.....	2.15	
A. Meyers,.....	.35	
Mrs. McIntosh,.....	2.65	
R. MacKenzie,.....	1.15	
Jno. McNamer,.....	.60	
Jno. McDonald,.....	.75	
J. J. Maker,.....	2.00	
E. R. Nelson,.....	.75	
E. E. Mertz,.....	6.50	
Dr. F. W. Neill,.....	7.09	
S. J. Mitchell,.....	6.00	
R. J. Mackay,.....	9.50	
T. H. Martin,.....	5.50	
W. Palmer,.....	3.00	
Wm. Pohlman,.....	1.00	
Alma Peterson,.....	.80	
H. Page,.....	2.15	
Fred. Rinehart,.....	3.35	
Edith Richardson,.....	.50	
F. B. Ross,.....	3.80	
Miss Shier,.....	1.00	
Tonella & Johnson,.....	12.75	
J. J. Voelker,.....	3.50	
J. F. Van Brocklin,.....	3.00	
L. M. Van Buren,.....	3.00	
Geo. Voyle,.....	3.25	
Mrs. G. Williamson,.....	.80	
Wrights,.....	2.86	
D. A. Whitney,.....	19.10	
R. Wakefield,.....	4.00	
A. M. York,.....	24.05	

Total Land Department - For Nursery and  
 Greenhouse Sales - Doubtful,..... \$ 355.65

LAND DEPARTMENT - SUNDRY PERSONS FOR MISCELLANEOUS TRUCK, 279.50

TOTAL,..... \$182,116.51





IRON CLIFFS COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

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EARNINGS:	
Mine Profits - Schedule #1,.....	\$ 457,168.49
EXPENSES:	
Legal,.....	\$ 598.88
Special at Mines,.....	.69
General - Schedule #2,.....	<u>34,509.27</u>
Total,.....	<u>35,108.84</u>
NET EARNINGS,.....	\$ 422,059.65
OTHER INCOME:	
Interest on Notes and Accounts - Net,.....	\$ 6,378.41
Profit on Dunbar Pig Iron,.....	63,398.78
Miscellaneous Income of Mine Department - Schedule #3,.....	6,118.85
Net Profit from Greenhouse and Nursery - Schedule #4,.....	<u>2,298.04</u>
Total,.....	<u>78,194.08</u>
GROSS INCOME,.....	\$ 500,253.73
DEDUCTIONS FROM INCOME:	
Carp River Water Power,.....	\$ 204.78
Land Department Expenses and Taxes in Excess of Revenue - Schedule #5,.....	10,514.88
Bellevue Farm Expenses and Taxes in Excess of Revenue - Schedule #6,.....	8,133.43
Explorations - Section #13,.....	<u>118.71</u>
Total,.....	<u>18,971.80</u>
NET INCOME,.....	\$ 481,281.93
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1902,.....	<u>2,343,423.42</u>
PROFIT AND LOSS - GROSS SURPLUS,.....	\$2,824,705.35
PROFIT AND LOSS CHARGES:	
Dividend on \$1,000,000.00 Capital Stock issued and outstanding,.....	<u>2,463,997.53</u>
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1903,.....	<u>\$ 360,707.82</u>

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IRON CLIFFS COMPANY

MINE OPERATIONS -- FOR THE YEAR ENDED NOVEMBER 30, 1903

	TOTAL	CLIFFS SHAFT	SALISBURY	TILDEN	FOSTER	OGDEN	BARNUM	OLD MINE HEMATITE
GROSS SALES - DELIVERIES,.....	\$1,487,997.30	\$802,243.59	\$659,473.64	\$18,738.02	\$1,008.72		\$3,516.88	\$3,016.45
LESS:								
Rail Freight,.....	\$ 79,553.37	\$ 53,147.40	\$ 24,437.21	\$ 1,968.76				
Lake " .....	181,006.55	120,861.65	56,625.45	3,519.45				
Cargo Insurance,.....	1,119.26	799.78	311.95	7.53				
Total,.....	\$ 261,679.18	\$174,808.83	\$ 81,374.61	\$ 5,495.74				
NET SALES,.....	\$1,226,318.12	\$627,434.76	\$578,099.03	\$13,242.28	\$1,008.72		\$3,516.88	\$3,016.45
COST OF ORE PRODUCED AND PURCHASED:								
Exploration,.....	\$ 3,015.49	\$ 3,015.49						
Mining,.....	399,790.81	233,031.02	\$162,329.61			\$4,430.18		
Loading and Shipping,.....	6,054.19	2,579.58	2,812.32	\$ 1.50	\$ 186.12	474.67		
Maintenance,.....	19,599.09	8,918.18	10,743.00	110.90	12.00	60.81		
Depreciation - Net,.....	5,635.32	2,054.80	53.40			3,633.92		
Central Office,.....	16,804.67	10,090.64	6,714.03					
Analysis,.....	698.00	444.20	194.30	59.50				
General,.....	9,890.58	5,026.39	4,469.65	1.00	231.59	161.95		
Taxes,.....	23,851.88	17,532.31	6,017.81	96.91	195.95	8.90		
Total Cost of Ore Produced, \$	485,340.03	\$282,692.61	\$193,227.32	\$ 48.01	\$ 601.66	\$8,770.43		
Purchases,.....	378,950.30	224,823.06	154,127.24					
Total Cost of Ore Pro- duced and Purchased, \$	864,290.33	\$507,515.67	\$347,354.56	\$ 48.01	\$ 601.66	\$8,770.43		
DEDUCT - INCREASE IN INVENTORY,.....	95,140.70	95,949.90	12,088.25					
ADD - DECREASE IN INVENTORY,.....				8,515.95				\$4,381.50
COST OF ORE SALES - DELIVERED,.....	\$ 769,149.63	\$411,565.77	\$335,266.31	\$ 8,563.96	\$ 601.66	\$8,770.43		\$4,381.50
PROFIT,.....	\$ 457,168.49	\$215,868.99	\$242,832.72	\$ 4,678.32	\$ 407.06	\$8,770.43	\$3,516.88	\$1,365.05

IRON CLIFFS COMPANY

GENERAL EXPENSES - FOR THE YEAR ENDED NOVEMBER 30, 1903

Salaries,.....	\$24,320.74
Traveling,.....	1,136.61
Telegraph and Telephone,.....	1,127.90
Stationery and Office Supplies,.....	731.16
Donations,.....	2,787.05
Rent,.....	1,400.00
Postage,.....	356.86
Furniture and Fixtures,.....	489.41
Typewriters, Adding Machine, etc.,.....	227.50
Extra Help,.....	87.60
Non-Bessemer Ore Association,.....	400.00
Miscellaneous,.....	<u>1,444.44</u>
TOTAL,.....	<u>\$34,509.27</u>

Exhibit "H"  
Schedule #2

IRON CLIFFS COMPANY

MISCELLANEOUS INCOME OF MINE DEPARTMENT -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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REVENUE:

Rentals from Real Estate:		
Cliffs Shaft Houses,.....	\$1,359.50	
Salisbury Houses and Lots,.....	1,960.25	
Foster Houses,.....	49.00	
Barnum Lots,.....	324.50	
Miscellaneous Lots,.....	140.79	
Ground Rentals on Mine Leases,.....	<u>3,000.00</u>	
Total,.....		\$6,834.04

EXPENSES:

Repairs to Cliffs Shaft Rented Houses,.....	\$ 279.07	
" Salisbury Rented Houses,.....	312.92	
" Foster Rented Houses,.....	19.67	
Land Improvements,.....	67.30	
Shop Expense,.....	5.00	
Interest,.....	23.73	
Collection Fees,.....	<u>7.50</u>	
Total,.....		<u>715.19</u>

NET INCOME,..... \$6,118.85

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IRON CLIFFS COMPANY

NET PROFIT FROM GREENHOUSE AND NURSERY -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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GREENHOUSE:

Sales of Flowers and Plants, ..... \$4,401.70

Expenses:

Labor, ..... \$1,497.26

Cut Flowers Purchased, ..... 375.41

General, ..... 414.31

Depreciation, ..... 362.60

Insurance, ..... 37.67

Taxes, ..... 36.74

Total, ..... 2,723.99

Net Profit, ..... \$1,677.71

NURSERY:

Sales of Stock, ..... \$2,012.49

Expenses, ..... 1,487.39

Net Profit, ..... 525.10

ADDITIONAL SALES OF GREENHOUSE AND NURSERY STOCK,

PER JOURNAL ENTRY IN EXHIBIT "I", ..... 95.23

TOTAL NET PROFIT FROM GREENHOUSE AND NURSERY, ..... \$2,298.04

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*Exhibit "H"*  
*Schedule #4*



IRON CLIFFS COMPANY

LAND DEPARTMENT EXPENSES AND TAXES IN EXCESS OF REVENUE -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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EXPENSES AND TAXES:

Salaries,.....	\$ 2,480.15	
Repairs to Rented Houses,.....	722.60	
Repairs to Buildings,.....	16.68	
Surveying,.....	484.71	
Forestry,.....	86.60	
Baldwin Kilns Forestry,.....	1,164.47	
Office Yard,.....	20.87	
Insurance,.....	80.05	
Miscellaneous Expenses,.....	1,877.96	
Depreciation of Supplies,.....	125.07	
Depreciation of Ford River Kilns,.....	1,400.00	
Depreciation of Felch Mount Kilns,.....	2,700.00	
Taxes on Lands,.....	3,380.26	
Taxes on Timber Lands,.....	1,678.44	
Taxes on Rented Houses,.....	40.25	
Taxes on Personal Property,.....	17.50	
Total,.....		\$16,335.61

REVENUE:

Rentals:		
Farm Lands,.....	\$ 1,636.05	
Houses,.....	1,126.18	
Junction Lots,.....	454.00	
Miscellaneous Lots,.....	1,653.56	
Total,.....	\$ 4,869.79	
Interest,.....	855.94	
Miscellaneous,.....	95.00	
Total,.....		<u>5,820.73</u>

EXPENSES AND TAXES IN EXCESS OF REVENUE,..... \$10,514.88

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*Exhibit H*  
*Schedule #5*

IRON CLIFFS COMPANY

BELLEVUE FARM EXPENSES AND TAXES IN EXCESS OF REVENUE -  
FOR THE YEAR ENDED NOVEMBER 30, 1903

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EXPENSES AND TAXES:

Expenses,.....	\$10,894.74
Taxes,.....	<u>167.26</u>
Total,.....	\$11,062.00

REVENUE:

Net Sales:

Farm - Hay, Grain, Oats and Straw,.....	\$ 211.50
Dairy - Butter, Milk and Meats,.....	2,181.90
Sheep - Mutton, Wool and Pelts,.....	436.99
Goat - Mohair,.....	21.81
Additional Sales, per Journal Entry in Exhibit "I",.....	<u>16.37</u>
Total,.....	\$ 2,868.57
House Rental,.....	<u>60.00</u>

Total,..... 2,928.57

EXPENSES AND TAXES IN EXCESS OF REVENUE,..... \$ 8,133.43

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Exhibit "H"  
Schedule #6

IRON CLIFFS COMPANY

JOURNAL ENTRIES NECESSARY TO CORRECT THE BOOKS AND  
HARMONIZE THEM WITH EXHIBITS "G" AND "H" - NOVEMBER 30, 1903

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ACCOUNTS RECEIVABLE - BELLEVUE FARM SALES,.....	\$ 16.37	
ACCOUNTS RECEIVABLE - NURSERY AND GREENHOUSE SALES,.....	95.23	
TO BELLEVUE FARM SALES RECEIVABLE,.....		\$ 16.37
NURSERY AND GREENHOUSE SALES RECEIVABLE,.....		95.23

To bring the Controlling Accounts Receivable for Bellevue Farm, Greenhouse and Nursery Sales, in the Land Department General Ledger, into agreement with the accounts in the subsidiary ledgers. For details of the latter see Schedule #2 of Exhibit "G". It was found impracticable to distinguish between the "Greenhouse" and "Nursery" accounts in the subsidiary ledger; therefore, for the purpose of this entry it is necessary to aggregate the "Greenhouse" and "Nursery" differences.

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FARM RENTALS RECEIVABLE,.....	\$298.90	
MISCELLANEOUS LOT RENTALS RECEIVABLE,.....)		
JUNCTION LOT RENTALS RECEIVABLE,.....)	883.17	
HOUSE RENTALS RECEIVABLE,.....)		
TO FARM RENTALS,.....		298.90
MISCELLANEOUS LOT RENTALS,.....)		
JUNCTION LOT RENTALS,.....)		883.17
HOUSE RENTALS,.....)		

To bring the Controlling Rentals Receivable accounts in the Land Department General Ledger into balance with the accounts in the subsidiary ledgers. For details of the latter see Schedule #2 of Exhibit "G". It was found impracticable to distinguish between the "Miscellaneous", the "Junction" and the "House" accounts in the subsidiary ledger; therefore, for the purpose of this entry, it was necessary to aggregate these accounts into one amount.

\*\*\*\*\*

INTEREST ON DISCOUNTED NOTES RECEIVABLE - PAID IN ADVANCE,.....	\$332.61	
TO INTEREST,.....		332.61

For the unexpired proportion of Interest paid in advance on Discounted Notes Receivable.

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IRON CLIFFS COMPANY.  
JOURNAL ENTRIES, ETC.

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INTEREST PAID IN ADVANCE ON DISCOUNTED NOTES RECEIVABLE,.. \$458.80  
TO INTEREST,..... \$458.80

For Interest on Notes Receivable discounted December  
1, 1903, erroneously charged to Interest in 1903  
period.

\*\*\*\*\*

INTEREST,..... 266.92  
TO INTEREST ON NOTES RECEIVABLE -  
COLLECTED IN ADVANCE,..... 266.92

For the unexpired proportion of Interest col-  
lected in advance on Notes Receivable.

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INTEREST,..... 405.68  
TO INTEREST INCLUDED IN NOTES RECEIVABLE,..... 405.68

For the unexpired proportion of Interest included  
in Notes Receivable.

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Exhibit I

(concluded) - 2.

PIONEER IRON COMPANY

GENERAL BALANCE SHEET - NOVEMBER 30, 1903 AND 1902 - AND COMPARISON

	NOVEMBER 30, 1903	NOVEMBER 30, 1902	INCREASE	DECREASE
<u>ASSETS</u>				
<u>PROPERTY AND PLANT:</u>				
Real Estate,.....	\$ 125,000.00	\$ 125,000.00		
Lease of Excelsior Furnace Land,.....	10,000.00	10,000.00		
Cost of Carp River Furnace,.....	30,000.00	30,000.00		
Cost of Pioneer Furnace #2,.....	986,658.63	653,754.79	\$312,903.84	
Equipment - Pioneer Furnace #2,.....	29,577.28	11,089.32	18,487.96	
Barn Equipment - Pioneer Furnace #2,.....	16,694.54		16,694.54	
Carp Kiln Equipment,.....	724.64		724.64	
Improvements - Carp River Furnace,.....		83.44		\$ 83.44
New Kilns - Carp River Furnace,.....		14,816.89		14,816.89
Total Property and Plant,.....	\$1,178,655.09	\$ 844,744.44	\$333,910.65	
<u>WORKING AND TRADING ASSETS:</u>				
Ore - Carp River Furnace,.....	\$ 2,637.22	\$ 2,417.87	\$ 219.35	
Ore - Pioneer Furnace,.....	5,715.22		5,715.22	
Limestone - Carp River Furnace,.....	247.82	358.60		\$ 110.78
Limestone - Pioneer Furnace,.....	1,892.13		1,892.13	
Wood - Pioneer Furnace,.....	158,132.97		158,132.97	
Supplies - Carp River Furnace,.....	838.03	728.53		90.50
Supplies - Pioneer Furnace,.....	23,365.10		23,365.10	
Excelsior Pig Iron,.....	80,069.50	7,121.00	72,948.50	
Marquette-Pioneer Pig Iron,.....	144,300.00		144,300.00	
Wood Alcohol,.....	5,481.60		5,481.60	
Insurance Premiums Paid - Unexpired Proportion,.....	593.53	309.58	283.95	
Taxes Paid on Munising West Lands - Unexpired Proportion,.....	695.38		695.38	
Total Working and Trading Assets,.....	\$ 423,768.50	\$ 10,935.58	\$412,832.92	
<u>CURRENT ASSETS:</u>				
Cash in Hand and on Deposit:				
General Office,.....	\$ 45,805.64	\$ 24,636.90	\$ 20,968.74	
Carp River Furnace,.....	868.35	450.76	407.59	
Pioneer Furnace #2,.....	2,779.57		2,779.57	
Mine Department,.....		5.12		\$ 5.12
Land Department,.....	104.78		104.78	
Accounts Receivable - Schedule #1,.....	126,481.54	110,072.53	16,409.01	
Total Current Assets,.....	\$ 175,829.88	\$ 135,165.31	\$ 40,664.57	
<u>DUE FROM ALLIED COMPANIES:</u>				
Furnace Department:				
Munising Company - Land Department,.....	\$ 5.00		\$ 5.00	
Munising Railway Company,.....	80.00		80.00	
Cleveland-Cliffs Iron Company,.....	4,059.55		4,059.55	
Cleveland-Cliffs Iron Company - Ishpeming,.....	147.47		147.47	
Total Due from Allied Companies,.....	\$ 4,292.02		\$ 4,292.02	
<u>PROFIT AND LOSS - DEFICIT, PER EXHIBIT "K",.....</u>	\$ 27,164.37	\$ 39,974.41		\$ 12,810.04
<u>TOTAL ASSETS,.....</u>	\$1,809,709.86	\$1,030,819.74	\$778,890.12	
<u>LIABILITIES</u>				
<u>CAPITAL STOCK (5,000 shares of \$25.00 par value each),.....</u>				
	\$ 125,000.00	\$ 125,000.00		
<u>CURRENT LIABILITIES:</u>				
Note Payable - Mercantile National Bank, on Demand,.....	\$ 50,000.00		\$ 50,000.00	
Vouchers Payable - Not including Allied Companies,.....	29,055.27	14,691.10	14,364.17	
Accounts Payable - Schaffer & Gray,.....	35,689.54	19,621.03	16,068.51	
" - Mercantile National Bank,.....	117.83		117.83	
" - Isabella C. Tower,.....	6,666.66		6,666.66	
Pay-rolls Payable,.....	18,809.91	2,654.05	16,155.86	
Unclaimed Wages,.....	18.15		18.15	
Total Current Liabilities,.....	\$ 140,337.36	\$ 36,966.18	\$103,391.18	
<u>DUE TO ALLIED COMPANIES - Schedule #2,.....</u>	\$1,531,676.62	\$ 859,534.12	\$672,142.50	
<u>RESERVES:</u>				
Insurance - Chemical Plant,.....	\$ 1,706.66		\$ 1,706.66	
Relining and Renewals - Pioneer Furnace #2,.....	2,382.10		2,382.10	
Relining and Renewals - Carp Furnace,.....	3,744.20		3,744.20	
Freight and Handling Charges on Pig Iron,.....	4,523.48	9,000.00		\$ 4,476.52
Employees' Benefit,.....	319.44		319.44	
Total Reserves,.....	\$ 12,675.88	\$ 9,319.44	\$ 3,356.44	
<u>TOTAL LIABILITIES,.....</u>	\$1,809,709.86	\$1,030,819.74	\$778,890.12	



PIONEER IRON COMPANY

DUE TO ALLIED COMPANIES - NOVEMBER 30, 1903

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NUM- BER	IN FAVOR OF	ITEM	AMOUNT
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AUDITED VOUCHERS

701	Munising Company - Land Department,.....	\$ 504.95	
702	Munising Railway Company,.....	172.20	
704	Marquette & Southeastern Railway Company,	1,764.33	
706	Cleveland-Cliffs Iron Company,.....	659.94	
716	Marquette & Southeastern Railway Company,	298.60	
717	"	9,026.04	
720	Munising Railway Company,.....	99.50	
741	Marquette & Southeastern Railway Company,	6,613.82	
757	"	1,398.97	
759	Munising Railway Company,.....	335.47	
760	Munising Company - Land Department,.....	2,014.90	
761	Cleveland-Cliffs Iron Company,.....	<u>1,196.75</u>	
	Total Audited Vouchers,.....		\$ 24,085.47

OPEN ACCOUNTS

Iron Cliffs Company,.....	\$ 237,856.84	
Cleveland-Cliffs Iron Company,.....	1,009,633.86	
Cleveland Iron Mining Company,.....	<u>260,100.45</u>	
Total Open Accounts,.....		<u>1,507,591.15</u>
TOTAL DUE TO ALLIED COMPANIES,.		<u>\$1,531,676.62</u>

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PIONEER IRON COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

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GROSS SALES - DELIVERIES:		
Excelsior Pig Iron,.....	\$322,803.80	
Marquette-Pioneer Pig Iron,.....	209,081.33	
Wood Alcohol,.....	45,254.13	
Profit from Superior Charcoal Iron Company,.....	<u>54,147.65</u>	
Total,.....		\$631,286.91
LESS:		
Lake Freight - Excelsior Pig Iron,.....	\$ 4,550.00	
Rail Freight - " ,.....	26,990.25	
Dockage and Handling - Excelsior Pig Iron,.....	2,106.58	
Cargo Insurance - Excelsior Pig Iron,.....	450.00	
Commissions - Excelsior Pig Iron,.....	4,373.01	
Rail Freight - Wood Alcohol,.....	<u>2,299.29</u>	
Total,.....		<u>40,769.13</u>
NET SALES - DELIVERIES,.....		\$590,517.78
COST OF SALES DELIVERED:		
Excelsior Pig Iron:		
Cost of Production,.....	\$286,075.34	
Less - Increase of Inventory,....	<u>72,948.50</u>	\$213,126.84
Marquette-Pioneer Pig Iron:		
Cost of Production,.....	\$365,088.02	
Less - Increase of Inventory,....	<u>144,300.00</u>	220,788.02
Wood Alcohol:		
Cost of Production,.....	\$ 52,184.92	
Less - Increase of Inventory,....	<u>5,481.60</u>	46,703.32
Total,.....		<u>480,618.18</u>
GROSS PROFIT,.....		\$109,899.60
EXPENSES:		
General,.....	\$ 2,105.87	
Legal,.....	<u>1,855.48</u>	
Total,.....		<u>3,961.35</u>
NET PROFIT,.....		\$105,938.25
OTHER INCOME:		
Land Rental-Buffalo Mine,.....		<u>50.00</u>
GROSS INCOME - (Forward),.....		\$105,988.25



PIONEER IRON COMPANY.  
 STATEMENT OF INCOME AND PROFIT AND LOSS, ETC.

GROSS INCOME - (Forward),.....		\$105,988.25
DEDUCTIONS FROM INCOME:		
Schafter & Gray's Proportion of Earnings of Carp River Furnace,.....	\$ 35,689.54	
Interest and Discount - Net,.....	56,380.10	
Net Loss of Land Department,.....	<u>951.81</u>	
Total,.....		<u>93,021.45</u>
NET INCOME FOR THE YEAR,.....		<u>\$ 12,966.80</u>
PROFIT AND LOSS - DEFICIT AT BEGINNING OF THE YEAR,.....		\$ 39,974.41
OTHER PROFIT AND LOSS CHARGES:		
Rent of Excelsior Furnace Land,.....	\$ 100.00	
Buffalo Mine Royalty - 1902 Excess,.....	<u>81.88</u>	
Total,.....		<u>181.88</u>
PROFIT AND LOSS - GROSS DEFICIT,.....		\$ 40,156.29
PROFIT AND LOSS CREDITS:		
Unclaimed Wages Written Off,.....	\$ 25.12	
Net Income for the Year, as above,.....	<u>12,966.80</u>	
Total,.....		<u>12,991.92</u>
PROFIT AND LOSS - DEFICIT, NOVEMBER 30, 1903,.....		<u>\$ 27,164.37</u>

*Exhibit K*

*(concluded) - 2*

THE MUNISING COMPANY

GENERAL BALANCE SHEET - DECEMBER 31, 1903 AND 1902 - AND COMPARISON

	DECEMBER 31, 1903.	DECEMBER 31, 1902.	INCREASE	DECREASE
<u>ASSETS</u>				
ALGER COUNTY LANDS,.....	\$245,010.50	\$260,399.47		\$15,388.97
CURRENT ASSETS:				
Cash in Hand and On Deposit,.....		\$ 516.68		\$ 516.68
Wm. G. Mather, Treasurer,.....		11,720.32		11,720.32
Accounts Receivable - Schedule #1,.....	\$ 11,678.28	16,711.86		5,033.58
Total Current Assets,.....	\$ 11,678.28	\$ 28,948.86		\$17,270.58
DUE FROM ALLIED COMPANIES:				
Munising Railway Company,.....	\$ 11,529.51	\$ 11,529.51		
" - Land Department,.....	2.75		\$ 2.75	
Cleveland Cliffs Iron Company - Cleveland,.....	20,476.83	5,361.13	15,115.70	
" - Furnace Department,.....	9,234.26	4,775.19	4,459.07	
Total Due from Allied Companies,.....	\$ 41,243.35	\$ 21,665.83	\$19,577.52	
DEFERRED ASSET::				
Delinquent Taxes Paid on Real Estate Sold and Leased,.....	\$ 792.09	\$ 792.09		
PROFIT AND LOSS - DEFICIT, PER EXHIBIT "M",.....	\$126,515.54	\$114,706.69	\$11,808.85	
TOTAL ASSETS,.....	\$425,239.76	\$426,512.94		\$ 1,273.18

LIABILITIES

CAPITAL STOCK:				
4,159 Shares of \$100.00 Par Value Each,.....	\$415,900.00	\$415,900.00		
CURRENT LIABILITIES:				
Overdraft on Bank,.....	\$ 1,618.42		\$ 1,618.42	
Vouchers Payable, not including Allied Companies,.....	3,564.30	\$ 9,215.24		\$ 5,650.94
Wm. G. Mather, Treasurer,.....	2,067.98		2,067.98	
Chas. Clement,.....	40.00	40.00		
Timothy Nester,.....	9.91	9.91		
Total Current Liabilities,.....	\$ 7,300.61	\$ 9,265.15		\$ 1,964.54
DUE TO ALLIED COMPANIES - Schedule #2,.....	\$ 970.60	\$ 279.24	\$ 691.36	
SUSPENDED LIABILITY:				
French & Lyman (Out of Business),.....	\$ 1,068.55	\$ 1,068.55		
TOTAL LIABILITIES,.....	\$425,239.76	\$426,512.94		\$ 1,273.18

THE MUNISING COMPANY

ACCOUNTS RECEIVABLE - DECEMBER 31, 1903

FROM	FOR	AMOUNT
Gomstock Brothers,.....	Taxes	\$ 55.03
Sundry Chatham Farmers,.....	"	415.15
Peter Pimstinen,.....	Farm Land	240.00
Aug. Traschance,.....	"	108.40
H. Laage,.....	"	199.25
Wm. Clark,.....	"	120.00
Geo. Moore,.....	"	120.00
Jason Clement,.....	"	320.00
Donald McKinnon,.....	"	200.00
Jas. Connors,.....	"	480.00
Amab Lucia,.....	"	16.00
Thos. Bushey,.....	"	35.20
Wm. Davidson,.....	"	80.00
Lewis Lavory,.....	"	120.00
Mat. Kurnieme,.....	"	187.25
John Kamppinen,.....	"	320.00
Simon Kirkkanen,.....	"	320.00
Peter Johnson,.....	"	160.00
Isaac Isaacson,.....	"	170.11
John Heikkila,.....	"	202.25
Gust. Hayne,.....	"	160.00
Oscar Hill,.....	"	212.25
Thos. Heikkila,.....	"	212.25
Gust. Koski,.....	"	160.00
Matti Maki,.....	"	200.00
John Kaustkan,.....	"	212.25
Jacob Ruspappa,.....	"	320.00
Kane Kauppanen,.....	"	212.25
Michael Seppi,.....	"	212.25
Oscar Lundwall,.....	"	212.25
Otto Hautato,.....	"	200.00
Victor Lempenen,.....	"	200.00
John E. Erickson,.....	"	212.19
Peter Maki,.....	"	212.25
Henry Hendrickson,.....	"	300.00
Thomas Houstrom,.....	"	160.00
John Kuju,.....	"	160.00
Mat. Nykauen,.....	"	200.00
Oscar Nejinan,.....	"	160.00
John Samanen,.....	"	212.25
Auti Jestila,.....	"	212.20
Jacob Maki,.....	"	212.25
John Hill,.....	"	212.25
Matti Lieppa,.....	"	212.25
Isaac Matno,.....	"	212.25
Jacob Kauppan,.....	"	200.00
John Luakkanen,.....	"	200.00
John Lahti,.....	"	200.00
K. G. Staln,.....	"	149.50
FORWARD,.....		\$ 9,809.53

THE MUNISING COMPANY.  
ACCOUNTS RECEIVABLE, ETC.

FROM	FOR	AMOUNT
FORWARD,.....		\$ 9,809.53
Alex. Peterson,.....	Farm Land	200.00
Wm. Clark,.....	"	168.75
Mat. Nykauen,.....	"	200.00
John Nykauen,.....	"	200.00
Evert Henonen,.....	"	200.00
John Luoma,.....	"	200.00
John Jasper,.....	"	300.00
Chris. M. Baker,.....	"	200.00
Hermon Mackynen,.....	"	<u>200.00</u>
TOTAL,.....		<u>\$11,678.28</u>

Exhibit L  
Schedule #1

(Concluded) - 2.

THE MUNISING COMPANY

DUE TO ALLIED COMPANIES - DECEMBER 31, 1903

<u>NUM- BER</u>	<u>IN FAVOR OF</u>	<u>ITEM</u>	<u>AMOUNT</u>
---------------------	--------------------	-------------	---------------

AUDITED VOUCHERS

176	Cleveland-Cliffs Iron Company,.....	\$167.87	
177	Iron Cliffs Company,.....	217.89	
178	Cleveland-Cliffs Iron Company,.....	<u>577.84</u>	
	Total,.....		\$963.60

OPEN ACCOUNT

Iron Cliffs Company,.....	<u>7.00</u>
TOTAL DUE TO ALLIED COMPANIES,....	<u>\$970.60</u>

Exhibit L  
Schedule # 2.

THE MUNISING COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED DECEMBER 31, 1903.

REVENUE:

Sale of Lots,.....	\$ 180.00
Chatham Rentals,.....	60.00
E. Munising Rentals,.....	167.00
Sale of Maps,.....	45.77
Miscellaneous Receipts,.....	55.30
Sale of Old Material,.....	70.00
Interest,.....	<u>421.45</u>

Total,..... \$ 999.52

EXPENSES:

Salaries,.....	\$ 2,164.41
Water and Ice,.....	5.30
Telephone and Telegraph,.....	48.25
Surveying,.....	145.27
Freight and Express,.....	38.34
Livery,.....	6.00
Legal,.....	148.10
Scaling,.....	193.50
Estimating,.....	216.73
Travelling,.....	145.79
Stationery and Printing,.....	60.07
Fuel and Light,.....	94.82
Postage,.....	44.85
Agricultural Interests,.....	166.67
Advertising,.....	2.50
Maps,.....	18.16
General Land Surveying,.....	434.37
Commissions,.....	489.17
Miscellaneous,.....	<u>80.90</u>

Total,..... 4,523.20

EXCESS OF EXPENSES OVER REVENUE,..... \$ 3,523.68

TAXES,..... 8,285.17

EXCESS OF EXPENSES AND TAXES OVER REVENUE,..... \$ 11,808.85

PROFIT AND LOSS - DEFICIT, DECEMBER 31, 1902,..... 114,706.69

PROFIT AND LOSS - DEFICIT, DECEMBER 31, 1903,..... \$126,515.54

CRANE & CO. DALTON, MASS. 1903

MICHIGAMME COMPANY

GENERAL BALANCE SHEET - NOVEMBER 30, 1903 AND 1902 - AND COMPARISON

	NOVEMBER 30, 1903	NOVEMBER 30, 1902	INCREASE	DECREASE
<u>ASSETS</u>				
PROPERTY:				
Real Estate,.....	\$500,000.00	\$500,000.00		
Tax Titles Acquired,.....	155.09	155.09		
Total Property,.....	\$500,155.09	\$500,155.09		
WORKING AND TRADING ASSETS:				
General Supplies,.....	\$ 2,274.90	\$ 4,549.80		\$ 2,274.90
Ore,.....		604.50		604.50
Insurance Premiums Paid - Unexpired Proportion,....		270.51		270.51
Total Working and Trading Assets,.....	\$ 2,274.90	\$ 5,424.81		\$ 3,149.91
CURRENT ASSETS:				
Cash in Hand and on Deposit:				
General Office,.....	\$ 1,038.55	\$ 1,721.19		\$ 682.64
Land Department,.....	880.01	1,715.81		835.80
Total Current Assets,.....	\$ 1,918.56	\$ 3,437.00		\$ 1,518.44
TOTAL ASSETS,.....	\$504,348.55	\$509,016.90		\$ 4,668.35
<u>LIABILITIES</u>				
CAPITAL STOCK (20,000 SHARES OF \$25.00 PAR VALUE EACH)	\$500,000.00	\$500,000.00		
CURRENT LIABILITIES:				
Vouchers Payable,.....	\$ 641.18	\$ 736.80		\$ 95.62
Chas. Flink,.....		169.20		169.20
Employees' Benefit Fund Deposits,.....		1,490.88		1,490.88
Total Current Liabilities,.....	\$ 641.18	\$ 2,396.88		\$ 1,755.70
DUE TO IRON CLIFFS COMPANY,.....		\$ 2,682.64		\$ 2,682.64
EMPLOYEES' BENEFIT FUND - SUSPENSE,.....		\$ 1,384.77		\$ 1,384.77
PROFIT AND LOSS - SURPLUS, PER EXHIBIT "O",.....	\$ 3,707.37	\$ 2,552.61	\$ 1,154.76	
TOTAL LIABILITIES,.....	\$504,348.55	\$509,016.90		\$ 4,668.35

CRANE & CO. DALTON, MASS. 1903

MICHIGAMME COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED NOVEMBER 30, 1903.

---

GROSS INCOME:	
Sales of Fine Rock,.....	\$ 128.16
Rentals:	
Lands,.....	1,165.00
Houses,.....	<u>728.00</u>
Total,.....	\$ 2,021.16
EXPENSES:	
Wages of Watchman,.....	\$ 300.00
Salaries,.....	6.65
Travelling,.....	18.10
Stationery and Printing,.....	3.37
Livery,.....	1.00
Insurance,.....	102.31
Repairs on Rented Houses,.....	10.52
Miscellaneous,.....	<u>13.50</u>
Total,.....	<u>455.45</u>
NET PROFIT FROM OPERATIONS,.....	\$ 1,565.71
DEDUCTION FROM INCOME:	
Taxes,.....	<u>596.68</u>
NET INCOME FOR THE PERIOD,.....	\$ 969.03
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1902,.....	2,552.61
OTHER PROFIT AND LOSS CREDITS:	
Rebate on 1902 Taxes,.....	\$ 20.28
Account Payable to Chas. Flink applicable to prior period - Written off, ..	169.20
Employees' Benefit Fund Suspense - Written off	1,384.77
Employees' Benefit Fund Deposits - Written off	<u>1,490.88</u>
Total,.....	<u>3,065.13</u>
PROFIT AND LOSS - GROSS SURPLUS,.....	\$ 6,586.77
PROFIT AND LOSS CHARGES:	
Depreciation of Inventory of Ore applicable to prior period, there being no Ore on hand at commencement of current period,.....	\$ 604.50
Depreciation of Supplies and Equipment,.....	<u>2,274.90</u>
Total,.....	<u>2,879.40</u>
PROFIT AND LOSS - SURPLUS, NOVEMBER 30, 1903,.....	<u>\$ 3,707.37</u>



ARCTIC IRON COMPANY

GENERAL BALANCE SHEET - DECEMBER 31, 1903 AND 1902 - AND COMPARISON

	DECEMBER 31, 1903.	DECEMBER 31, 1902.	INCREASE	DECREASE
<u>ASSETS</u>				
REAL ESTATE,.....	\$500,000.00	\$500,000.00		
CURRENT ASSETS:				
Cash in Hand and On Deposit,.....	\$ 896.11	\$ 910.27		\$ 14.16
Blue Iron Mining Company,.....	625.00	625.00		
Queen Iron Mining Company,.....	2,500.00	2,500.00		
Regent Iron Company,.....	2,781.80	5,069.35		2,287.55
Total Current Assets,.....	\$ 6,802.91	\$ 9,104.62		\$ 2,301.71
TOTAL ASSETS,.....	\$506,802.91	\$509,104.62		\$ 2,301.71
<u>LIABILITIES</u>				
CAPITAL STOCK - 20,000 SHARES OF \$25.00 PAR VALUE EACH,.....	\$500,000.00	\$500,000.00		
VOUCHERS PAYABLE,.....	3,000.00	5,374.31		\$ 2,374.31
PROFIT AND LOSS - SURPLUS, PER EXHIBIT "R",.....	3,802.91	3,730.31	\$ 72.60	
TOTAL LIABILITIES,.....	\$506,802.91	\$509,104.62		\$ 2,301.71

EXHIBIT "P"

ARCTIC IRON COMPANY

STATEMENT OF INCOME AND PROFIT AND LOSS -  
FOR THE YEAR ENDED DECEMBER 31, 1903.

---

GROSS INCOME:	
Royalties from "Queen" Mine,.....	\$ 3,281.24
"    "    "Prince of Wales" Mine,.....	2,812.48
"    "    "Blue" Mine,.....	15,190.87
Rental from Surface Rights - "Buffalo" Mine,.....	50.00
Interest on Bank Balance,.....	<u>30.50</u>
Total,.....	\$21,365.09
LESS - TAXES,.....	<u>292.49</u>
NET INCOME,.....	\$21,072.60
PROFIT AND LOSS - SURPLUS AT BEGINNING OF YEAR:	
As shown by the books,.....	\$3,699.06
Interest on Deposits from Jan. 1, 1902, to Dec. 31, 1902,.....	<u>31.25</u> 3,730.31
OTHER PROFIT AND LOSS CREDIT::	
Sale of Right of Way to Lake Superior & Ishpeming Railway Company,.....	<u>1,000.00</u>
PROFIT AND LOSS - GROSS SURPLUS,.....	\$25,802.91
LESS - DIVIDEND PAID,.....	<u>22,000.00</u>
PROFIT AND LOSS - SURPLUS, DECEMBER 31, 1903,.....	<u>\$ 3,802.91</u>

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Exhibit R

MARQUETTE & SOUTHEASTERN  
RAILWAY COMPANY

COPY.

REPORT  
RELATING TO AUDIT OF THE BOOKS  
AND ACCOUNTS - FOR THE YEAR  
ENDED DECEMBER 31, 1903

\*\*\*\*\*

DATED JUNE 18, 1904

HASKINS & SELLS  
CERTIFIED PUBLIC ACCOUNTANTS  
30 BROAD STREET  
NEW YORK  
LONDON, E. C.  
30 COLEMAN STREET

CHICAGO

ST. LOUIS

CLEVELAND

PITTSBURG

**HASKINS & SELLS**

CERTIFIED PUBLIC ACCOUNTANTS

30 BROAD STREET  
NEW YORK

LONDON, E. C.  
30 COLEMAN STREET

CABLE ADDRESS "HASKSELLS"

CHICAGO  
204 DEARBORN STREET

ST. LOUIS  
LINCOLN TRUST BUILDING

CLEVELAND  
WILLIAMSON BUILDING

PITTSBURG  
FARMERS BANK BUILDING

COPY.

NEW YORK, June 18, 1904.

Mr. Wm. G. Mather,  
President, Marquette & Southeastern Railway Company,  
Cleveland, Ohio.

Dear Sir:

In accordance with your request, we have made an audit of the books and accounts of the Marquette & Southeastern Railway Company for the year ended December 31, 1903, and submit herewith our comments and the following described exhibits and schedules, viz.:

EXHIBIT

- "A" - GENERAL BALANCE SHEET - DECEMBER 31,  
1903 AND 1902 - AND COMPARISON.  
Schedule  
#1 - Other Accounts Receivable -  
December 31, 1903.  
2 - Other Accounts Payable -  
December 31, 1903.
- "B" - STATEMENT OF INCOME - FOR THE YEAR  
ENDED DECEMBER 31, 1903.
- "C" - STATEMENT OF PROFIT AND LOSS - FOR  
THE YEAR ENDED DECEMBER 31, 1903.
- "D" - TRAFFIC STATISTICS - FOR THE YEAR  
ENDED DECEMBER 31, 1903.

Yours truly,

(Signed) HASKINS & SELLS

Certified Public Accountants.

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

COMMENTS ON THE AUDIT - FOR THE YEAR ENDED DECEMBER 31, 1903.

RIGHT OF WAY, BUILDINGS, ETC.

The increase in this account during the year under review is caused mainly by a charge of \$23,703.24 for interest from September 30, 1900, to June 30, 1902, on money borrowed from the Cleveland-Cliffs Iron Company and used for construction expenditures. Interest accrued subsequent to June 30, 1902, has been charged to Profit and Loss account.

CONTRACTS, FRANCHISES, ETC.

The amount of \$987,500.00 charged to this account represents the total issue of Capital Stock amounting to \$1,000,000.00 par value less \$12,500.00 paid for in cash, being 5% on a \$250,000.00 subscription made by the Cleveland-Cliffs Iron Company.

EQUIPMENT

The above account has been increased by the purchase of 60 logging cars during the year.

PAY-ROLLS PAYABLE

During the course of the audit it was found that the Labor account embraced a credit of \$42.49 representing excess deductions from Pay-rolls for Wood, Straw, etc., during a period dating back two years, charge for which was made on anticipated cost, it being explained by the Auditor that actual cost could not at all times be determined when completing rolls. In this report the amount mentioned has been transferred to the credit of Profit and Loss account.

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY.  
COMMENTS ON THE AUDIT, ETC.

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GENERAL

On the books of the Company Miscellaneous Interest amounting to \$52,591.68 is charged to Income account for the year ended December 31, 1903. As \$16,612.77 of this Miscellaneous Interest accrued in the preceding year that amount has been applied as a charge against Profit and Loss, in Exhibit "C", thereby reducing the charge against Income, in Exhibit "B", to \$35,978.91.

The accounts were found in good condition and the records well kept.

\* \* \* \* \*

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

GENERAL BALANCE SHEET - DECEMBER 31, 1903 AND 1902 - AND COMPARISON.

	DECEMBER 31, 1903	DECEMBER 31, 1902	INCREASE	DECREASE
<u>A S S E T S</u>				
PROPERTY:				
Right of Way, Buildings, etc.....	\$ 503,891.31	\$ 470,716.01	\$ 32,975.30	
Contracts, Franchises, etc.....	987,500.00		987,500.00	
Equipment.....	135,308.79	110,079.94	25,228.85	
Total Property.....	\$1,626,500.10	\$ 580,795.95	\$1,045,704.15	
WORKING ASSETS:				
Materials and Supplies.....	\$ 53,927.70	\$ 82,357.44		\$ 28,429.74
Insurance Premiums Paid - Unexpired Proportion.....	730.62	670.84	\$ 59.78	
Total Working Assets.....	\$ 54,658.32	\$ 83,028.28		\$ 28,369.96
CURRENT ASSETS:				
Cash.....	\$ 104.00	\$ 2,683.25		\$ 2,579.25
Agents' and Conductors' Balances.....	1,489.15	831.20	\$ 657.95	
United States Government.....	253.08		253.08	
Other Accounts Receivable - Schedule #1.....	4,937.79	31,654.20		26,716.41
Total Current Assets.....	\$ 6,784.02	\$ 35,168.65		\$ 28,384.63
DUE FROM ALLIED COMPANIES:				
Munising Railway Company.....	\$ 45,739.01	\$ 32,711.25	\$ 13,027.76	
Pioneer Iron Company.....	29,289.25	32,659.65		\$ 3,370.40
Total Due from Allied Companies.....	\$ 75,028.26	\$ 65,370.90	\$ 9,657.36	
PROFIT AND LOSS - DEFICIT, PER EXHIBIT "C",.....	\$ 7,469.25	\$ 6,722.84	\$ 14,192.09	
TOTAL ASSETS.....	\$1,770,439.95	\$ 757,640.94	\$1,012,799.01	
<u>L I A B I L I T I E S</u>				
CAPITAL STOCK (10,000 shares of \$100.00 par value each)	\$1,000,000.00		\$1,000,000.00	
CURRENT LIABILITIES:				
Bank Overdraft.....	\$ 3,078.20		\$ 3,078.20	
Vouchers Payable.....	5,725.76	\$ 4,682.92	1,042.84	
Pay-rolls Payable.....	1,716.27	2,983.67		\$ 1,267.40
Other Accounts Payable - Schedule #2.....	2,079.55	1,720.48	359.07	
Taxes - Accrued.....	11,180.29	6,023.16	5,157.13	
Mileage Books - Suspense.....	232.25	160.08	72.17	
Total Current Liabilities.....	\$ 24,012.32	\$ 15,570.31	\$ 8,442.01	
DUE TO CLEVELAND-CLIFFS IRON COMPANY.....	\$ 746,427.63	\$ 742,070.63	\$ 4,357.00	
TOTAL LIABILITIES.....	\$1,770,439.95	\$ 757,640.94	\$1,012,799.01	

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

OTHER ACCOUNTS RECEIVABLE - DECEMBER 31, 1903.

CARRIERS:

American Express Company,.....	\$ 132.08	
Baltimore & Ohio Railroad,.....	13.40	
Chicago & Northwestern Railway,.....	34.08	
Chicago & Alton Railway,.....	5.80	
Chicago Terminal Transfer Railroad,.....	.57	
Chicago, Milwaukee & St. Paul Railway,.....	.72	
Chicago Junction Railway,.....	2.20	
Chicago & Eastern Illinois Railway,.....	.40	
Duluth, South Shore & Atlantic Railway,.....	314.29	
Lake Superior & Ishpeming Railway,.....	1,493.21	
Minneapolis, St. Paul & Sault Ste. Marie Ry.,	115.46	
Pennsylvania Company,.....	4.60	
Freight Suspense,.....	6.59	\$2,123.40

OTHER COMPANIES AND INDIVIDUALS:

Crothers, Francis,.....	\$ 895.41	
Manhard, M. A.,.....	10.00	
" , M. R.,.....	20.00	
Pickands, James & Company,.....	173.56	
St. John, H. A.,.....	53.50	
Worcester Munising Company,.....	1,661.92	2,814.39

TOTAL,..... \$4,937.79

Exhibit A  
Schedule # 1.



MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

OTHER ACCOUNTS PAYABLE - DECEMBER 31, 1903

CARRIERS:

Atlantic Coast Line,.....	\$	.80	
Ann Arbor Railroad,.....		16.00	
Algoma Central Railway,.....		10.60	
Chicago & Northwestern Railway,.....		1,233.30	
"		8.80	
Chicago, St. Paul, Minneapolis & Omaha Railway		.66	
"		39.60	
Chicago & Alton Railway,.....		2.40	
Chicago, Milwaukee & St. Paul Railway,.....		2.20	
Canadian Pacific Railway,.....		6.20	
Chicago, Burlington & Quincy Railroad,.....		1.20	
Chesapeake & Ohio Railway,.....		1.20	
Chicago Great Western Railway,.....		.60	
Chicago, Indianapolis & Louisville Railway,...		1.60	
Duluth, South Shore & Atlantic Railway,.....		10.20	
Denver & Rio Grande Railroad,.....		.80	
Erie Railroad,.....		1.60	
Grand Rapids & Indiana Railway,.....		2.40	
Hocking Valley Railroad,.....		1.00	
Illinois Central Railroad,.....		.80	
Lake Shore & Michigan Southern Railway,.....		5.20	
Lehigh Valley Railroad,.....		6.00	
Louisville & Nashville Railroad,.....		.60	
Minneapolis, St. Paul & Sault Ste. Marie Ry.,.		643.50	
"		60.20	
Michigan Central Railroad,.....		3.40	
Minneapolis & St. Louis Railway,.....		1.60	
New York Central & Hudson River Railroad,.....		4.00	
New York, Chicago & St. Louis Railway,.....		.40	
Pere Marquette System,.....		.33	
"		6.80	
Quebec Central Railway,.....		.60	
Union Pacific Railroad,.....		1.20	\$2,075.79

OTHER COMPANIES:

Armour Refrigerator Line,.....	\$	.70	
Cold Blast Transportation Company,.....		.35	
Michigan Telephone Company,.....		1.33	
Swift Refrigerator Line,.....		.69	
Union Refrigerator Transit Company of Wisconsin,.....		.69	3.76

TOTAL, ..... \$2,079.55

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

STATEMENT OF INCOME - FOR THE YEAR ENDED DECEMBER 31, 1903

MILES OF ROAD OPERATED,.....		<u>32.40</u>
GROSS EARNINGS:		
Freight,.....	\$78,436.24	
Passenger,.....	11,356.16	
Mail,.....	667.46	
Express,.....	2,551.07	
Telephone,.....	71.63	
Miscellaneous,.....	<u>2,934.42</u>	
Total,.....		\$96,016.98
OPERATING EXPENSES:		
Maintenance of Way and Structures,.....	\$11,531.92	
Maintenance of Equipment,.....	3,380.26	
Conducting Transportation,.....	31,840.64	
General Expenses,.....	<u>5,498.53</u>	
Total,.....		52,251.35
Ratio to Gross Earnings,.....	54.42%	
NET EARNINGS,.....		<u>\$43,765.63</u>
OTHER INCOME:		
Rentals from House and Casino Buildings,.....		<u>832.41</u>
GROSS INCOME,.....		\$44,598.04
DEDUCTIONS FROM INCOME:		
Taxes,.....	\$ 6,240.94	
Miscellaneous Interest,.....	<u>35,978.91</u>	
Total,.....		<u>42,219.85</u>
NET INCOME,.....		<u>\$ 2,378.19</u>

Exhibit B

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

STATEMENT OF PROFIT AND LOSS -  
FOR THE YEAR ENDED DECEMBER 31, 1903

---

BALANCE - SURPLUS, JANUARY 1, 1903,.....	\$ 6,722.84
CREDITS:	
Excess Deductions from Pay-roll for Supplies sold during the two years ended December 31, 1903,.....	42.49
Net Income for the year ended December 31, 1903, per Exhibit "B",.....	<u>2,378.19</u>
Total Surplus,.....	\$ 9,143.52
DEBITS:	
Interest on Open Account with Cleveland-Cliffs Iron Company, June 30, 1902, to December 31, 1902,....	<u>16,612.77</u>
BALANCE - DEFICIT, DECEMBER 31, 1903,.....	<u>\$ 7,469.25</u>

---

Exhibit C.

MARQUETTE & SOUTHEASTERN RAILWAY COMPANY

TRAFFIC STATISTICS -  
FOR THE YEAR ENDED DECEMBER 31, 1903

---

FREIGHT TRAFFIC

Earnings from Freight,.....	\$78,436.24
Tons carried one mile,.....	8,541,525
Average ton miles per mile operated (density),.	263,627
Earnings per ton mile, in cents,.....	.92

PASSENGER TRAFFIC

Earnings from Passengers,.....	\$11,356.16
Passengers carried one mile,.....	511,808
Average Passenger Miles per Mile operated (density),.....	15,796
Earnings per passenger mile, in cents,.....	2.22

---

Exhibit D

MUNISING RAILWAY COMPANY

COPY.

REPORT  
RELATING TO AUDIT OF THE BOOKS  
AND ACCOUNTS - FOR THE YEAR  
ENDED DECEMBER 31, 1903.

\*\*\*\*\*

DATED JUNE 18, 1904.

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HASKINS & SELLS  
CERTIFIED PUBLIC ACCOUNTANTS  
30 BROAD STREET  
NEW YORK  
—  
LONDON, E. C.  
30 COLEMAN STREET

CHICAGO ST. LOUIS CLEVELAND PITTSBURG

**HASKINS & SELLS**

CERTIFIED PUBLIC ACCOUNTANTS

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NEW YORK

LONDON, E.C.  
30 COLEMAN STREET

CABLE ADDRESS "HASKSELLS"

CHICAGO  
204 DEARBORN STREET

ST. LOUIS  
LINCOLN TRUST BUILDING

CLEVELAND  
WILLIAMSON BUILDING

PITTSBURG  
FARMERS BANK BUILDING

COPY.

NEW YORK, June 18, 1904.

Mr. William G. Mather,  
President, Munising Railway Company,  
Cleveland, Ohio.

Dear Sir:

In accordance with your request, we have made an audit of the books and accounts of the Munising Railway Company for the year ended December 31, 1903, and submit herewith our comments and the following described exhibits and schedules, viz.:

EXHIBIT

- "A" - GENERAL BALANCE SHEET - DECEMBER 31, 1903 AND 1902 - AND COMPARISON.  
Schedule  
#1 - Other Accounts Receivable - December 31, 1903.  
2 - Other Accounts Payable - December 31, 1903.
- "B" - STATEMENT OF INCOME - FOR THE YEARS ENDED DECEMBER 31, 1903 AND 1902 - AND COMPARISON.  
Schedule  
#1 - Land Department Expenses, Improvements and Taxes in Excess of Earnings - For the Year Ended December 31, 1903.
- "C" - STATEMENT OF PROFIT AND LOSS - FOR THE YEAR ENDED DECEMBER 31, 1903.
- "D" - TRAFFIC STATISTICS - FOR THE YEARS ENDED DECEMBER 31, 1903 AND 1902 - AND COMPARISON.

Yours truly,

(Signed) HASKINS & SELLS

Certified Public Accountants.

MUNISING RAILWAY COMPANY

COMMENTS ON THE AUDIT ---  
FOR THE YEAR ENDED DECEMBER 31, 1903

---

RIGHT OF WAY, BUILDINGS, ETC.

Expenditures during the year ended December 31, 1903, were charged to this account as follows:

Paper Mill Tracks,.....	\$6,860.01
Water Tank - Whitefish,.....	2,675.40
Right of Way - East Branch,.....	<u>201.00</u>
Total,.....	<u>\$9,736.41</u>

TEMPORARY SPURS - MATERIAL

This account represents the cost of temporary spurs laid to industries along the line of the road, excepting the cost of ties and labor which has been charged against operating expenses.

MUNISING TOWN SITE

This account represents a balance of \$40,763.59 from expenditures made in the improvement of Munising Town Site, prior to the year 1901. It is stated that this account is of no value and that it should be written off to Profit and Loss account.

NOTES RECEIVABLE - LAND DEPARTMENT

The balance of this account on December 31, 1903, as shown by the books of the Land Department, was \$14,399.75. The actual amount of Notes Receivable at that date was \$5,610.57. The difference of \$8,789.18 was created mainly by the failure to credit the account with notes surrendered and reductions allowed. Adjustment has been made

MUNISING RAILWAY COMPANY.  
COMMENTS ON THE AUDIT, ETC.

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in the accompanying General Balance Sheet, Exhibit "A", by charging the difference to Profit and Loss account.

DUE FROM PIONEER IRON COMPANY

This account as stated in the General Balance Sheet represents the difference between a balance of \$795.05 standing to the debit of its Land Department and vouchers to the amount of \$40 and an open account balance of \$57.90 standing to the credit of the Pioneer Iron Company - net \$697.15.

VOUCHERS PAYABLE

It was found that bills of Hoyt, Dustin & Kelly for legal services, amounting to \$3,472.95, had been credited on the books of the Company in error to Miscellaneous Accounts Receivable instead of to Vouchers Payable. This error in classification of the liability has been adjusted in the accompanying General Balance Sheet.

TAXES ACCRUED

The liability for Taxes Accrued was understated \$3,960.51 on the books of the Company and Vouchers Payable overstated a like amount, caused by charging "Taxes Accrued" and crediting "Vouchers Payable" with \$5,612.51 for Voucher #1062 in January, 1903, whereas the voucher called for only \$1,652 and was so registered. The correct liability of \$9,834.02 for Taxes Accrued, December 31, 1903, is represented in the accompanying General Balance Sheet.

(Comments, continued) - 2.



MUNISING RAILWAY COMPANY.  
COMMENTS ON THE AUDIT, ETC.

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DUE FROM CLEVELAND-CLIFFS IRON COMPANY

This account as stated on the General Balance Sheet, December 31, 1903, represents the difference between

Note Payable to the Cleveland-Cliffs Iron Company,.....	\$376,728.35
Account Payable to the Cleveland-Cliffs Iron Company,.....	<u>243,810.43</u>
Total,.....	\$620,538.78

and an account receivable from the Land Department of that Company,..... 5,107.69

Net,..... \$615,431.09

GENERAL

The stock certificate book does not show receipts for the following shares of capital stock issued, viz.:

Certificate #81	for 24 shares	in name of Mary Witt Fells,
"	91 for 1 share	in name of Wm. G. Mather,
"	93 for 1 share	in name of Jas. H. Hoyt,
"	94 for 1 share	in name of E. R. Perkins,
"	95 for 1 share	in name of Samuel Mather,
"	96 for 8,102 shares	in name of J. H. Wade.

It is also noted that Certificate #80 for 561 shares in the name of Mary Witt Fells, which has been transferred and cancelled, bears no endorsement.

The accounts were found to be generally well kept and the records in good condition.

\* \* \* \* \*

(Comments, concluded) - 3.

MUNISING RAILWAY COMPANY

GENERAL BALANCE SHEET - DECEMBER 31, 1903 AND 1902 - AND COMPARISON

	.....DECEMBER 31,.....		
	1903	1902	INCREASE      DECREASE
<u>A S S E T S</u>			
PROPERTY:			
Right of Way, Buildings, etc.,.....	\$ 677,799.12	\$ 668,062.71	\$ 9,736.41
Terminal Property - Munising,.....	150,500.00	150,500.00	
Permanent Contracts,.....	263,732.50	263,732.50	
Equipment,.....	95,933.46	94,379.35	1,554.11
Construction and New Equipment,.....	350.00		350.00
Temporary Spurs - Material,.....	9,089.29	4,214.15	4,875.14
Land Department:			
Town Lots, Munising,.....	348,328.31	352,967.70	\$ 4,639.39
Walbridge Lots, Munising,.....	3,000.00		3,000.00
Real Estate, Carlshend,.....	241.00	241.00	
Park Improvements,.....	793.74		793.74
Munising Town Site,.....	40,763.59	40,763.59	
Tax Sales Purchase,.....	73.94	73.94	
Total Property,.....	\$1,590,604.95	\$1,574,934.94	\$15,670.01
W. G. MATHER, TRUSTEE,.....	\$ 18,804.91	\$ 11,464.93	\$ 7,339.98
WORKING ASSETS:			
Materials and Supplies,.....	\$ 16,455.03	\$ 11,494.65	\$ 4,960.38
Insurance Premiums Paid - Unexpired Proportion,.....	517.70	486.55	31.15
Total Working Assets,.....	\$ 16,972.73	\$ 11,981.20	\$ 4,991.53
CURRENT ASSETS:			
Cash in Hand and on Deposit,.....	\$ 3,860.38	\$ 8,208.46	\$ 4,348.08
Cash in Hand and on Deposit - Land Department,.....	3,701.82	6,306.86	2,605.04
Notes Receivable - Land Department,.....	5,610.57	19,235.52	13,624.95
Notes Receivable - Other,.....		464.29	464.29
Agents' and Conductors' Balances,.....	4,602.49	3,957.97	\$ 644.52
United States Government,.....	408.39	397.80	10.59
Other Accounts Receivable - Schedule #1,.....	5,409.42	4,908.78	500.64
Total Current Assets,.....	\$ 23,593.07	\$ 43,479.68	\$19,886.61
DUE FROM PIONEER IRON COMPANY,.....	\$ 697.15		\$ 697.15
DEFERRED AND SUSPENDED ASSETS:			
Washburn, Bayfield & Iron River R. R. Co. Receiver's			
Certificates,.....	\$ 2,000.00	\$ 2,000.00	
H. B. Freeman - Collections in Dispute - Land Department	107.23	107.23	
Delinquent Taxes Paid on Real Estate Sold and Leased,...	241.10	241.10	
Total Deferred Assets,.....	\$ 2,348.33	\$ 2,348.33	
PROFIT AND LOSS - DEFICIT, PER EXHIBIT "C",.....	\$ 91,336.28	\$ 49,617.80	\$41,718.48
TOTAL ASSETS,.....	\$1,744,357.42	\$1,693,826.88	\$50,530.54
<u>L I A B I L I T I E S</u>			
CAPITAL STOCK (8,700 SHARES OF \$100 PAR VALUE EACH),.....	\$ 870,000.00	\$ 870,000.00	
FIRST MORTGAGE 4% GOLD BONDS,.....	\$ 160,000.00	\$ 160,000.00	
CURRENT LIABILITIES:			
Vouchers Payable - General,.....	\$ 19,314.22	\$ 6,468.91	\$12,845.31
" - Land Department,.....	2,956.07	2,493.37	462.70
Pay-rolls Payable,.....	3,874.19	3,467.47	406.72
Other Accounts Payable - Schedule #2,.....	4,273.98	956.99	3,316.99
Interest on Funded Debt,.....	1,600.00	1,600.00	
Taxes - Accrued,.....	9,834.02	5,486.02	4,348.00
Total Current Liabilities,.....	\$ 41,852.48	\$ 20,472.76	\$21,379.72
DUE TO ALLIED COMPANIES:			
Cleveland-Cliffs Iron Company,.....	\$ 615,431.09	\$ 597,406.78	\$18,024.31
Iron Cliffs Company,.....	10.78	6.96	3.82
Munising Company,.....	11,525.26	11,523.26	2.00
Marquette & Southeastern Railway Company,.....	45,537.81	34,417.12	11,120.69
Total Due to Allied Companies,.....	\$ 672,504.94	\$ 643,354.12	\$29,150.82
TOTAL LIABILITIES,.....	\$1,744,357.42	\$1,693,826.88	\$50,530.54

MUNISING RAILWAY COMPANY

OTHER ACCOUNTS RECEIVABLE - DECEMBER 31, 1903

CARRIERS:

Baltimore & Ohio Railroad,.....	\$ 18.88	
Chicago & Northwestern Railway,.....	393.68	
Chicago, Milwaukee & St. Paul Railway,.....	35.24	
Chicago, St. Paul, Minneapolis & Omaha Railway,.	49.86	
Chicago & Alton Railway,.....	38.42	
Chicago Great Western Railway,.....	25.41	
Canadian Pacific Railway,.....	1.95	
Duluth, South Shore & Atlantic Railway,.....	40.08	
Delaware, Lackawanna & Western Railway,.....	.25	
Erie Railroad,.....	2.60	
Grand Rapids & Indiana Railway,.....	45.72	
Grand Trunk Railway System,.....	.96	
Illinois Central Railroad,.....	19.41	
Lake Superior & Ishpeming Railway,.....	381.01	
Minneapolis, St. Paul & Sault Ste. Marie Ry.,...	12.84	
Mineral Range Railway,.....	.17	
Northern Pacific Railway,.....	413.79	
New York Central & Hudson River Railroad,.....	5.99	
Pennsylvania Railroad,.....	.60	
" Company,.....	16.70	
American Express Company,.....	131.04	\$1,634.60

OTHER COMPANIES AND INDIVIDUALS:

Lake Shore Engine Works,.....	\$ 2.55	
Munising Paper Company,.....	3,446.09	
State Board of Agriculture,.....	1.00	
St. John, H. A.,.....	11.98	
Wicks Brothers,.....	93.32	
White, Peter & Company,.....	219.88	3,774.82

TOTAL,..... \$5,409.42

MUNISING RAILWAY COMPANY

OTHER ACCOUNTS PAYABLE - DECEMBER 31, 1903

CARRIERS:

Ann Arbor Railway,.....	\$	9.20	
Alabama & Vicksburg Railway,.....		7.60	
Atlantic Coast Line,.....		1.20	
Alabama Great Southern Railway,.....		.80	
Bangor & Aroostook Railway,.....		1.20	
Baltimore & Ohio Railroad,.....		13.40	
Chicago & Northwestern Railway,.....	1,196.68		
Chicago, Milwaukee & St. Paul Railway,.....	277.33		
Chicago, Burlington & Quincy Railroad,.....	17.40		
Chicago, St. Paul, Minneapolis & Omaha Railway,.....	66.00		
Chicago & Alton Railway,.....	8.20		
Canadian Pacific Railway,.....	5.40		
Chicago, Indianapolis & Louisville Railway,.....	1.80		
Cleveland, Cincinnati, Chicago & St. Louis Railway, ..	1.40		
Chesapeake & Ohio Railway,.....	1.20		
Cincinnati Northern Railway,.....	.20		
Cincinnati, Hamilton & Dayton Railway,.....	1.80		
Chicago & Eastern Illinois Railway,.....	.20		
Chicago, Rock Island & Texas Railway,.....	.40		
Coal & Coke Railway,.....	1.00		
Duluth, South Shore & Atlantic Railway,.....	1,668.22		
Denver & Rio Grande Railroad,.....	.20		
Detroit Southern Railway,.....	2.00		
Delaware & Hudson Railway,.....	.60		
Great Northern Railway,.....	18.18		
Grand Rapids & Indiana Railway,.....	2.20		
Grand Trunk Railway System,.....	5.80		
Illinois Central Railroad,.....	3.20		
Louisville & Nashville Railroad,.....	1.60		
Lake Shore & Michigan Southern Railway,.....	4.00		
Lake Erie & Western Railway,.....	.40		
Lehigh Valley Railway,.....	.80		
Minneapolis, St. Paul & Sault Ste. Marie Railway,...	238.70		
Mobile & Ohio Railway,.....	4.80		
Michigan Central Railroad,.....	46.60		
Missouri Pacific Railway,.....	2.60		
Northern Pacific Railway,.....	.80		
New York Central & Hudson River Railroad,.....	13.93		
New Orleans & North-eastern Railway,.....	6.00		
New York, Chicago & St. Louis Railway,.....	2.60		
New York, New Haven & Hartford Railway,.....	2.60		
Ohio Central Railway,.....	1.60		
Pere Marquette Railway,.....	62.55		
Pennsylvania Railroad,.....	22.40		
Pennsylvania Lines West of Pittsburg,.....	1.40		
Southern Railway,.....	.40		
Southern Pacific Railway,.....	1.00		
Wheeling & Lake Erie Railway,.....	4.00		
Freight Suspense,.....	207.88	\$3,939.47	

OTHER COMPANIES AND INDIVIDUALS:

Cudahy Milwaukee Refrigerator Line,.....	\$	2.37	
Cold Blast Transportation Company,.....		1.11	
Chicago, New York & Boston Refrigerator Company,....		.09	
Empire Line,.....		.18	

FORWARD,..... \$ 3.75 \$3,939.47