# THE GLADSTONE DELTA.

Volume XXVI.

CHAS, E. MASON, PUBLISHER.

Gladstone, Mich., July 8, 1911

\$1.50 PER YEAR IN ADVANCE

Number 15

We have the Oriole Brand of Corn Flakes, the finest corn flakes in the market per lb.... Cooked rolled Oats ready to eat per pkg ----Cottage breakfast food per pkg Cream of Rye 15c per lb\_ White house coffee, the best ever put in per cans per 40c 1 lb cans\_\_\_\_ Juneau brand coffee we wish you to try one 1 lb of the coffee 23c Old Time brand coffee a good 28c Gate City Rice a beautiful silver spoon in each package

We have everything in the green and vegetable line we would be pleased to supply you for a month.

PHONE 48.

**~~~~~~~** 

= WITH = GLADSTONE AERIE, F. O.

EAGLES

in the beautiful grove at

and enjoy a day of mirth with us.

Excursions by boat from every part of the bay.

# **NEW SHOP**

We now occupy our own building, one door east of our former stand with a splenequipment and every thing up to date. We offer you the best of service and choicest of meats at the lowest market price. Stop in and see us.

### **OLSON & ANDERSON**

.

THE LEADING BUTCHERS.

Phone 9

745 Delta Avenue.

### JUST AS YOU CHOOSE.

That's the way you get it at Fred Anderson's.

You make no mistake in patronizing this tried and trusty institution. Come in once in a while and see how the thing works. There is plenty behind the bar and more down cellar. We suit every taste. Ask for

### Fred Anderson

819 Delta Avenue

TRAVELERS railway guide



# ROUMAN'S

### ICE CREAM PARLOR

For pure ice cream and fancy drinks try our crushed fruit Sundæs, always the best. For Sunday's dinner get a quart of Ice cream with Crushed Fruit for 25 cents; a gallon delivered for \$1.00. If you call for freezer and return it. 80 cents per gallon for quantities of more than one gallon.

Fruit prices the lowest

DO YOU READ

THE GLADSTONE DELTA?

# **PICNICS**

This is the month of picnics and outings. We carry a splendid line of tinned and potted meats, package foods, crackers and cookies, olives, fruits etc.

We keep our Canned Meats in the refrigerator, cool and ready for use.

We will be pleased to make you up an order of any size and quote you a rock bottom price.

Andrew Marshall

Phone 164



for Gentlemen who cherish

EMIL VANDWEGHE

# - The -

His Proper Place.

was given Shorty had one of the leading parts.

After the show, while he was taking off his makeup, an elderly man made his appearance in the doorway. "Are you Mr. Blank?" inquired the

old man. "Yes," replied Shorty as he motion-

ed him to be seated.

"Well," the old man continued, "I just want to tell you something. I've been watching your acting tonight. You should not be playing in this town; you should be with Mansfield, Booth or Irving or Joe Jefferson." "W-w-why," said Shorty, "those ac

tors are dead." "I know it," said the old man as he turned on his heel and left.-Philadelphia Times.

One at a Time.

One at a time the murmuring raindrops On drowsy pools with an incessant chime Till, lo, an ocean ere the cloudlets scatter!

One at a time the shimmering sunbeams Adown to earth from yonder cloudless

Till lowliest mountain tops are smit with One at a time uprears the master builder

Stone upon stone with horny hands Till shoot aloft the turrets that bewilder One at a time the shuttle, swiftly flying,

Flings thread on thread like throes of Till glows the tapestry with hues undying. One at a time each patient, mute en-

deavor
Is forging characters august, sublime
In souls whose influence shall be felt for--W. C. Richardson.

Easy on Him.

Tom Weldon on a journey from Altoona to Philadelphia got into a game of cards with a young man. The young man lost steadily. Finally, as Philadelphia drew near, he was out a total of \$61.

The young man had a hard hunt to pocket he took two twenty-dollar bills, so kindly call for it again. from another two fives, from his waistcoat a ten dollar goldpiece and a silver dollar and from his trousers a half dollar, a quarter, two dimes and four pennies. The final penny he couldn't find, search where he would. "I'm awful sorry," he said to Tom Weldon. "I'm a cent short."

"Never mind, young man," said Tom genially. "We won't stick at a cent. You can give your evening paper."

Her Bashful Beau.

An intensely bashful young man was driving one evening with a young lady whom he had been calling on for some time previous. The stillness of the evening and the beauty of the scene around him inspired his courage, and, sitting stiffly erect and with his face forward, he suddenly blurted out, "May I kiss you?"

"Surely," she coyly replied. "Aw," he said, his face scarlet and larruping his horses to a run-"aw. I was only fooling."

Saving the Money. In a certain parish in Scotland col lectors were going round soliciting contributions for the kirk. On coming to a wretched little hovel they hesitated whether or not to enter, but finally decided to "try their luck." A hale old man greeted them, and to him they explained their errand, but he really had nothing to give them, he said.

"Can't you gi'e up your whisky?" one of the visitors asked. "No;" he said. "I don't drink whusky." Perhaps then he could forego the pleasures of snuff. No; he didn't use snuff.

The collectors prepared to move on. "Stop a bit!" cried the old fellow. "I pay Sandy, the barber, twopence every Saturday night for shaving me. Tell the meenister he can have the twopence if he'll come and shave me him-

Came Near It. They were discussing a certain au-

thoress at dinner, and a well known critic raised a laugh by remarking, "Well, her hair's red, even if her books are not."

The mild young Englishman in the corner made a mental note of the sally for future use, and at another dinner party shortly afterward he carefully guided the conversation into literary channels. Fortunately some one mentioned the desired name, and he triumphantly called out, "Well, she's got red hair, even if her books haven't."

Mustache Makes for Health. Dr. Paul Kruger, a well-known physician of Vienna, affirms that the mustache has a distinct value for the health. He believes that its utility lies in protecting the nose against the invasion of dust and bacteria. Recording 500 cases of severe headache and 12 throat and nose trouble among his men patients, he found that 420 of them had their upper lip clean shaven.

### Give and Take

last week in criticism of the board of it is stated that during the past six supervisors for appropriating \$500 out months the county jail has had a reof general fund for drainage purposes. cord list of boarders, it would be Shorty Blank has a reputation as an vestigation however, shows that the actor and takes part in nearly all of appropriation was made at the request washed out by the overflow of Willow Creek, just outside of the city limits of Escanaba. The money was not voted for any private benefit, but as a necessary part of the roadwork. As the drain commissioner elected last fall did not land that might be drained and put to money on the deal. use; so has the city of Gladstone.

> Gladstone Aerie, F. O. E., will have its annual picnic at Maywood Sunday, Maple and Birch mill wood, \$1.75 a July 30. Excursions by boats will be arranged from Escanaba, Rapid River \$1.15 single and \$2.75 full cord; deliverand all other points on the bay. More ed to any part of the city. Call up C. details and posters will appear in a few W. Davis, Phone 7. days: but the word "Eagles" blown in the bottle is a guarantee that the contents are worth taking.

The claims of a romantic estheticism ing. Their neighbors, in order to defy the grunt—of the aforesaid unneighborly esthetes, who consider the march of public improvement in bad odor. The accumulation of material prosperty should not be hindered by such considerations and if you do not love the gentle pig, go buy a clothespin for a scent and stick it on your nose.

To the ladies who called for Rexall produce all this money. From one Shampoo paste: I now keep it in stock,

Senator from Idaho, that the President inee today and tomorrow. possibly did not represent the Republican Party, I desire to say, with the permission of the Senator, that the President does not represent the majority of the Republican members of Congress of the other House, he does not represent a majority of the Republican membership of the United States Senate, and I believe that the Senator from Idaho will agree with me that he does not represent the sentiments of a majority of the Republicans in this nation.—Senator Bristow.

The volunteer firemen had a good attendance at their ball, if the weather and counter attractions are considered. They netted about forty dollars for the tournament fund.

The eagle screamed in Escanaba township Tuesday. The patriots of that rural community gathered at to let their ardor be dampened by passing showers. The dancing pavilion was the center of attraction for beaux and games for prizes were held, under the able supervision of Rev. Joseph Duford; and a free exhibition of gymnastic work was given by a celebrated artist. The day was an enjoyable one.

One of our exchanges runs this ad as follows, to wit; "Our new phone is 19 J 1. When in need of any blacksmith Wisconsin and Railway avenues. work call us."

The school election will be held Monday and there is absolutely no interest tion of business done by the Escanaba in the matter. No person has any overpowering desire to be a candidate; but if they do not object too strongly, it is probable that W. L. Marble and P. B. of six or seven votes to succeed them-

Hurrah! After many years, Fred Bendure has caught the Big one. He didn't get away. A nine pound rainbow trout in Ford River Sunday; if you don't believe this is a true lie, ask Fred.

Among those drawn on the jury for the term of circuit court which sits July 17 are Ed Cardin, Gust Ohman, J. D. McDonald, John Nelson, J. H. LeClair, August Lillquist, Elof Hanson and Edward Leduc. Brampton township, Hans P. Olson; Cornell, William Terrien; Escanaba, Louis Johnson; Masonville, D. L. White.

The grandstand of the Escanaba base ball park burned down Monday morn-

The new telephone books have been issued. Patrons are asked to consult them, as many of the numbers have recently been changed.

The board of supervisors recently deferred action on the bills of the Escanaba justices, and the latter threaten The Escanaba Journal had an article to handle no more county business. As

The first newspaper accounts of the economy for the county if its justices A local character whom we will call board's action were not very clear. In- handed out fewer sentences at so much per sentence. Escanaba furnishes almost all the disorderly cases, at present, the local shows. In the last show that of the county road commission, not to Gladstone and the townships being reclaim any private lands, but to pro- more peaceful. In this connection, tect the county road, which is regularly Supervisor J. D. Colburn suggests the establishment of a county court with a salaried judge, to handle all small cases. civil and criminal, relieving the circuit court and also a great deal of the justice court work which most justices do not desire. On a visit to Menominee qualify, the road commission was dir- early this year, the writer was informected to expend the money. As the ed that the supervisors had agreed with Journal observes, the time for launch- the sheriff on a lump sum for his caring ing drainage work is here, and it is im- for the jail and its occupants. The portant that it should be done in a legal | county jail was scarcely used, and both manner. Delta county has much good the county and the sheriff are saving

Sixteen inch Dry Body Wood single cord \$2.10, full cord \$6.00; 16 inch single cord, \$5.00 a full cord; Hemlock,

At the council meeting Thursday much financial business was transacted. Several thousand dollars of bond issue was authorized, for Dakota avenue are always interfering with business; sewers, and to refund special improveand there are always those who oppose ment issues. Lowry Avenue was ordercommercial and industrial development ed macadamized, and the filling of the

Owing to the council meeting Thursboard was postponed until tonight.

Tuesday afternoon's 9 to 4. The visittors won a hotly contested game Tues-Gladstone boys was consistent through In response to the last suggestion of out. They stack up against Menomin-

> The Delta county medical society will entertain the upper peninsula medies again this year. The meeting and annual banquet will be held July 27-28.

> To my customers who asked for Rolling Massage Cream. I now have it in the 25 cent size. Please ask for it J. A. STEWART

The airship driven by Aviator Cowling fell during its first flight and was badly wrecked, so that there was no exhibition on the Fourth. The Escanaba business men's association will fight it out on the same line if it takes all summer; and it is expected that a flight will be made from the fair grounds tomorrow. Admission will be free.

The press dispatches predict a record breaking crop of raspberries and blue-Beauchamp's grove and firmly refused berries from this peninsula during the next few weeks.

While Mr. Taft is in Indiana we trust it may occur to him to recall that a belles. During the afternoon races and learned and eloquent man named Beveridge, who once represented that state in the Senate lost his seat through talking too much about a tariff that was working all right.-St. Louis Globe-

The Gladstone Bill Posting Co. is erecting a large board at the corner of

If the crowds that packed their cars Tuesday morning are any fair indica-Traction Co., the stock of that concern ought to be a pretty fair investment.

Gladstone was safe and sane Tuesday. It is not learned that anyone was injur-Hammond will be elected by a majority ed by fireworks or crowding, and the unwonted stillness of the morning hours was distinctly audible.

The city council of Escanaba has definitely voted down the ordinance prohibiting Sunday amusements.

Truth will leak out. The Marquette Chronicle, which is a reciprocity advocate, remarks enthusiastically "William Howard Taft is not a republican presi-

There is some good advice in the telephone book. You will find, in the list better service. The rest of you are cordof directors, B. E. Sunny. Escanaba is laying a number of con-

crete streets, and the experiment will be viewed with interest. It should be as durable as brick and less slippery. A party of Michigan students on their vacation, with an auxiliary power boat,

were in the harbor Wednesday. The Charles L. Hutchinson discharged 10,100 tons of coal here this week.

Gladstone Theatre Maclaurin & Needham, Managers.

## WEDNESDAY, JULY. 12

THE FAMOUS

In Auber's Dramatic, Tragic and Musical Comic Opera

## Diavolo" WITH Emma Abbott AND AN All Star Cast

The finest attraction ever presented at the Gladstone Theatre. A musical treat.

Seats on sale at Stewart's.

The Stephenson Journal tells the following warm weather story under the head, "A Chariot of Fire." A Stephenson man who had business to for frivolous reasons. Among these are bay shore road postponed, because of buggy at Brampton and in order to transact at Perkins hired a horse and residents of the first ward who do not the non-arrival of representatives of while away time he lit his pipe and enapprove the attempt to make this town the traction company. The petition of joyed himself finely. Having satisfied another Porkopolis, and who oppose en- W. L. Marble for authority to add a his craving he put the pipe in his pocket deavors to lower the high cost of liv-story to the Delta Hotel was tabled. A and continued on his journey. After a petition for the improvement of while he began to smell burning cloth, a rapacious trust, now raise their own Twelfth street was received. The but did not think of investigating until savory ham and toothsome bacon on council adjourned at eleven o'clock, he felt something warm in the rear of the hoof, to the disgruntlement—notice having sat in solitary state, without an his anatomy. Rising in the buggy he saw the seat ablaze, and putting his hand behind him he found that the seat of day, the regular session of the water his pants was also blazing up at a great rate. He tried to put out the Gladstone's winning team kept up its fire with his hand, but a large blister streak finely this week, winning Sun- on every finger was the result. Finally day's game 6 to 2, Monday's 5 to 1, and he jumped from the buggy and made a Holy Roller stunt on the road which brought him needed relief. He then day morning by a score of 7 to 6 in the paid some attention to the buggy, eleventh inning. The playing of the the seat of which was rapidly being consumed, and with the aid of a stranger who happened topass by, the fire was extinguishedand he returned to Brampton with the horse and buggy, promising the owner to pay the damage on his next

> The Rexall line of drugs is complete with over sixty valuable preparations, are guaranteed by the makers, and in case they do not satisfy you, the agent cheerfully refunds your money. The sole agent in Gladstone is

J. A. STEWART

Peter Foy, a former wellknown resident of Negaunee, who for the past few years has been farming at Isabella, in Delta county, sent Miller Bros. of this city, some samples of the quality of grain grown in that vicinity. The grain is on display at Miller Bros. grocery store and it is being examined with a great deal of interest by local people interested in farming. Mr. Foy is an enthusiastic booster for the upper peninsula and he believes that as good grain can be grown in this section as in any farming district of the country. The rye stalks sent up by Mr. Foy are six feet in length; the timothy hay measures five feet; clover three and a half feet; alsike clover, three feet, and oats, five feet.-Mining Journal.

The airship was busted. So were some of us after the Fourth.

## Central Market Meat

I have renovated the Weinig building and am in business at 745 Delta Ave. My market will be kept clean and spotless, the best of meat will be sold at reasonable prices, and prompt deliveries made.

Many of you know me already and trade with me. I can now give you ially invited to make my acquaintance. It will be a good thing for both of us.

Yours truly

M. P. FOY

Even the mosquito is feeling the impulse of the back-to-the-farm movement.

Nearly everybody who says "I don't care" is not telling the truth.

When an aviator loses his way in a

fog he cannot ask a policeman. At least not yet. Almost time for some get-rich-quick

man to establish a correspondence school of aviation.

Germany has adopted a new gun designed to bring down aeroplanes, just as if aviation is not dangerous enough.

The convicts who struck for the eight-hour day in the Michigan penitentiary finally decided not to walk out.

live, according to a Swedish astronomer. Let us then be up and doing, etc. Western farmers want the weather

bureau investigated because its predictions don't agree with their rheumatism. According to fashion experts in

London and Paris the harem skirt is dead. As a matter of fact it was born that way.

Barbers, alarmed by the advance of safety razors, are considering the abolition of tips. They might also abandon criticism of the previous hair

Henry Alirenshoersterbaeumer is the name of a man who lives in Missouri. We suppose his friends call him Hank Alirenshoersterbaeumer for short

A boy graduated from a Pennsylvania high school without ever having missed a half day, and shall such horrors of child slavery be unre-

Irrigation is fast driving the Great American Desert out of existence. There are canals enough already to reach across the continent if placed end on end.

One man gave a fortune teller \$315 for the information that he could find a treasure by digging in his back lot. He didn't find the treasure, but he got a lot of exercise.

It is surprising how a city man, fortunate in the possession of a garden about the size of a checker board, can spoil \$38 worth of clothes planting 10 cents' worth of peas.

The appearance of five aces in a poker game in Pennsylvania and the resultant death of three men, simply goes to show that a good thing sometimes can be carried too far.

A New York boy found a certified check for \$55,000 and was paid \$1 reward when he returned it to its owner. Notwithstanding this, however, honesty is still the best policy.

Returning from Asian jungies, a scientist announces that a man "with a tactful wife in a wild country can get along twice as well as a single man." Also in a tame country.

"Wealth is no longer an open sesame to independence," wails a disappointed capitalist. Too true. Why, nowadays one cannot wear a silk hat and a short coat without being ridi-

Just to make good the proud boast that every other city in the country is merely one of its suburbs, New York, a few days ago, sent a Pullman carload of its women to Reno to get divorces.

It has now been demonstrated that a motorcycle comes off second best in a collision with an automobile. The question has interested many persons who have had to step lively in crossing the asphalt.

A wife in Atlanta had her husband arrested because he refused to kiss her. Husbands are getting very fractious these days, and advanced femininity is finding it necessary to drive them back into harness.

A government woman expert says that chickens kept in cold storage nine months or a year are more healthful than those fresh killed and kept 24 hours without refrigeration. It may be, but she will have a time convincing the ultimate consumer.

New York supreme court has decreed that a bill collector must pursue his prey in apartment houses only by means of the dumb waiter. Formerly the bill collector was called upon to cope only with deafness, but now he is confronted with both the deaf and dumb.

The heir to the East Indian throne of Baroda, who is a student at Harvard, had to work on his twenty-first birthday while his future subjects were celebrating it with holiday and festivity at home. This is but another instance of the modern way in which princes have to stand a great deal to keep their jobs.

# GLADSTONE DELTA WELCOME WAITS FOR GUARDSMEN

Encampment to Be Held at Port Huron in August.

WILL BE BEST EVER HELD

Booklet Known as the "Bullet" Will Contain Pictures of the Camp and Places of interest, to Be Gotten Out by Company C.

Lansing.-Brig. Gen. P. L. Abbey and Lieut. Col. Westinage, of Kalamazoo, and Col. Covell of Grand Rapids. have been in Port Huron in conference with Major Geo. L. Harvey, of Port Huron, for a few days in regard to the Michigan National Guard encampment which will be held here August 9-18. While here they inspected the Avery farm, where the soldiers will camp. They will return in a few days to lay out the grounds for the The earth has only 10,000 years to

> camp. The official encampment souvenir will be gotten out by the members of Company C. The booklet will be known as the "Bullet" and will contain pictures of the camp and places of interest. Capt. John S. Mann of Company C, has received the general orders for the camp from Gen. Abbey.

The commanding officer, first brigade and staff, will arrive in this city at sunrise, August 8, and will immediately assume jurisdiction to the extent to about 900 graduates at University of one mile, also making the necessary arrangements to police Port Huron. The first brigade, first infantry, signal corps, Co. A, Engineers, Battery A field artillery, and hospital corps will also be present. All but the infantry will report to the commanding officer immediately on arrival at camp and camp muster rolls will be prepared and sent to the proper authorities before the encampment. Regular army

rations will be provided. This will be the first opportunity that Port Huron has had to entertain the troops and they expect to make this the best camp yet held. The camp grounds will be ideal and the water facilities good, allowing the men to take a plunge at any time. Company C is putting on the finishing touches and expects as usual to be the best company of the Third regiment.

Plans to Gontrol State in 1912.

The annual reorganization of the Detroit school board may appear to the casual observer out in the state like a purely local matter. But in Detroit it is recognized as having an important bearing on the affairs of the state as a whole. Wales C. Martindale, superintendent of the city schools, is a brother of Fred C. Martindale, secretary of state, who is an announced candidate for governor to succeed Chase C. Osborn.

For more than ten years the Detroit school system has been the scene of a continuous public wrangle between the "Martindale" and "anti-Martindale" factions. Every year it comes to the front at the time of the spring elections. Last spring for the first time it looked as if the enemies of the city superintendent had won.

While the question will not be decided till things have settled down after the reorganization appointments have been made and ratified, committees organized and members of the board have had a chance to show definitely where they stand on the chief issue, yet so close are the lines drawn that to thousands of Detroit people the strength or weakness of the governorship candidacy of Fred Martindale hangs in the balance. The defeat of "the Martindale forces" here, they say, will in a marked degree weaken the local organization the interests of Fred Martindale's ambitions. A victory, on the other hand. will tend to solidify and encourage the Martindale workers in Detroft.

Osborn Plans to Oust Many.

Governor Osborn is about to go on the warpath again, with a view of eliminating from the state service certain appointees who are holding their places by virtue of the fact that they were interim appointees; in other words, that they were appointed during the time the legislature was not in session. The governor will act, it is understood, under an opinion by the attorney general to the effect that such appointments are only good until after the legislature adjourns, and then the places are held subject to the will of the chief executive of the state.

It is understood that there about 18 members of state boards and men holding other positions subject to this ruling. The story goes that the governor does not intend to remove all of them, but in some instances will make a clean sweep of control of certain boards in order to open the way for new regimes.

Michigan Men Will Be in Charge.

A party of 300 Ohio fire insurance underwriters and their wives will arrive in Detroit July 20 on their annual midsummer outing. Their entertainment will be in charge of the tendance at a corresponding time last Michigan Fire Underwriters' associa- year. A large number of the surroundtion. The associations which will ing counties send their teachers here make the tris are the Fire Underwrit- instead of maintaining a summer norers' Field club, the Ohio League of mal. A large number of teachers Fire Underwriters, the Ohio Pond of from the southern states attend the the Blue Gcese, and the Ohio State summer term here on account of the Fire Prevention association. A pro- weather being cooler and more pleasgram has been prepared.

Injury Is Done by Twig Blight.

L. R. Taft of M. A. C., state inspector of orchards and nurseries, is sending a circular to those owning orchards telling of the method to employ in checking the outbreak of the twig blight which is greatly annoying people in this section of the state. He says:

"Serious outbreaks of twig blight upon apple, pear and quince trees are reported from all parts of central Michigan, and the disease has also been noticed to a less extent in other parts of the state. It is generally first noticed at the ends of the branches, where the new leaves suddenly become brown and dry, and the branches themselves die."

Great injury is often done to pear, quince and young apple trees, and whenever it is noticed that the leaves are discoloring the twigs the branches should be cut off several inches below where the discoloration shows. There should be no delay, as the disease spreads in the sap and the delay of a few hours may allow the germs to work down into the larger branches and even into the trunk of the trees when an attempt to save them may be useless, or at any rate

will seriously injure the trees. Twig blight seldom does much harm to old apple trees, being generally confined to the new growth, but this year it is unusually severe and the large orchard trees have the appearance of being burned with fire, the ends of most of the branches having been attacked.

University Sends Out Large Class.

An immense army of young men and women were graduated from the University of Michigan at Ann Arbor. Diplomas were presented hall

The graduating classes formed in line at their respective buildings at 8:30 under the direction of the class presidents. There was a procession to University hall under the direction oif Chief Marshal Dean Cooley.

President Harry Pratt Judson, LL. D., president of the University of Chicago, delivered the commencement address.

"The average university graduate," said Dr. Judson, "represents an investment of about \$5,000, and whether in every case the money spent on his education has been on the whole well applied is perhaps an open question.

"The American college has too far become divorced from vocational training under the pretext of being cultural in intent, but this defect calls for reform and not the destruction of the college.

"We are not so much in need of new laws as of higher social standards. When the ambition of thousands of homes scattered through the land is set on a college education for the sons and daughters rather than a large balance in the bank, when music, art and literature rank higher in popular estimation than bridge whist or motor cars, then we shall have less trouble with our politics and our business.

### He Threatens to Revoke License.

State Insurance Commissioned Palmer has notified the Hoosier Casualty Insurance Co. of Indianapolis that unless the company pays to the treasurer of this state \$100, its license to three-year-old Dexter Wing, son do business in Michigan will be revoked.

Attorney-General Kuhn has also advised the prosecuting attorney of St. Clair county to institute criminal proceedings against J. A. Bobier, agent of the company at Port Huron, who, it is claimed, has been writing policies for the Hoosier company without the necessary agent's license furnished by the state.

Commissioner Palmer had a hearing set for June 30 at which time word was sent to the company, asking them to show cause why they should not be penalized for a violation of the insurance agents' license law of the state. No one appeared at the hearing and a letter written by the comwhich is said to be working hard in pany was not satisfactory to the commissioner, who has instituted the above proceedings.

> Pardon Board Declines to Interfere. The state board of pardons declined to interfere in the case of Robert Milburn of this city, before the expiration of the minimum term of a reformatory sentence for petit larceny. Milburn was sentenced in October of last year and will be eligible to appear before the parole board of the reformatory at the October meeting. His prison record is clear. Milburn's mother, an aged woman, petitioned for the release of her son, saying that she needed him to help support her.

> Other cases considered by the board were the following: George W. Folk, Delaware county, sentenced in 1908 for burglary; Elijah Williams, sentenced from this county in 1909 for burglary; Matthew Rankin, sentences from Laporte county in 1903 for murder; Lewis Wilhite, sentenced in 1909 from Warren county for assault and battery with intent to kill; Thomas Davidson, sentenced from Whitley county in 1890 for murder, and Richard Hutton, sentenced from Delaware county in 1908 for burglary.

Big Attendance at Ypsi Normal.

The records now show an attendance of over 1,300 students at the Michigan State Normal college summer school at Ypsilanti. This number is far in advance of the number in atant.

### **WOLVERINE NEWS BREVITIES**

Port Huron.-The police and coroners are puzzled by the finding of the body of a man between thirty-five and forty years of age at the foot of Thomas street, in St. Clair river. The body was discovered by a small boy who was fishing, and who was terribly scared. He notified the police. Indications showed that the man had been drowned about four days. The man wore a blue smock and blue overalls, was five feet ten inches in height and weighed about 140 pounds. He is not recognized by anyone in this city. It is supposed he came from Detroit, or some intermediate town, and committed suicide.

Marquette.-T. B. Wyman Munising, secretary and chief forester of the recently formed Northern Forest Protective association, reports that the organization of his force of rangers has been perfected and that there are now 20 men patrolling the lands of the association. The rainy weather of the last few weeks has been favorable to the work of organization, as it has prevented serious fires getting started before the rangers had become familiar with their territory. The 20 rangers are patroling 1,600,000 acres of association

Saginaw.-The annual convention of the Michigan Music Teachers' association came to a close with a superb organ recital given at the auditorium by Richard Keys Briggs of Detroit, Edwin Barnes of Battle Creek, Earl N. Moore of Ann Arbor, L. L. Renwick and Alle D. Zuidema of Detroit. The vocal numbers were contributed by Mrs. Alice Calder Leonard of Detroit. The 1912 meeting was awarded to Detroit.

Jackson. - "Neither Assistant Attorney General McGill nor myself are in favor of bringing Frank Wagner, James Harvey and James Fitzgerald to trial for complicity in the prison dynamite plot," said Prosecutor Bailey. "McGill will take the matter up with Attorney General Kuhn, but I don't believe he will order that the cases will be brought to trial. Indictments are out for these three men, but as the jury refused to believe Burke, Boyle and Thompson in the Murphy cases, and, as these three men would be the strongest witnesses against Harvey, Fitzgerald and Wagner. I believe it rather doubtful if we could secure convictions."

Sturgis. - A valuable horse belonging to Sheridan Osborn of this city fell dead when a whistle on an approaching train was blown suddenly. Osborn had driven his horse near a railroad crossing that was obstructed by buildings. He did not see the train and when the warning whistle was blown for the crossing it so frightened the animal that it fell dead.

Centerville. - While his sisters were picking strawberries near by, of Mr. and Mrs. Mahor Wing of Mendon, wandered away and fell into Portage creek. Although the water is exceedingly shallow, the babe must have drowned immediately. His body was recovered soon after his little sisters discovered that he had wandered away.

Grand Rapids. - Petitions were filed in the circuit court for a large number of furniture strikers who participated in a parade demonstration in the Godfrey avenue factory district. Over 200 men will be cited for contempt in violating the antipicketing and intimidating injunction of Judge McDonald.

Pontiac. - After four witnesses had testified in the examination of George Campbe, accused of manslaughter, the hearing was adfourned. The evidence offered was One Shown in Illustration Herewith that Benjamin Day and Campbell had some argument while both stood at the bar of Meldrum & Koon's saloon. Day invited Campbell outside and both started, followed by others.

Lansing. - The state board of auditors awarded the contract for supplying the state department with fiscal year. The Dudley Paper com pany of Lansing, the Dreskell Paper company of Detroit, and the Ihling Brothers and Everardt company of Kalamazoo, received contracts for about \$25,000 worth of paper.

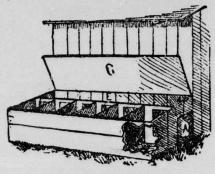
Belleville. - The flour mill of James R. Clark & Son was totally destroyed by fire. The blaze started in the top of the building and is supposed to have started from either a hot box or spontaneous combustion. The loss is \$20,000, and as it is not likely the plant will be rebuilt, the blow to the village will be a hard one.

Jackson.—Twelve persons were injured at Clarke's Lake when passenger train on the Cincinnati Northern railroad was struck by a freight train while making a siding to allow the freight to pass. The rear coach of the passenger train was thrown from the tracks and demolished. It is said the brakes on the freight train failed to work. The most seriously hurt is Fred Hall, engineer on the passenger train, who was internally injured. His condition is serious. None of the passengers was dangerously hurt.

#### NEST BOXES PLACED OUTSIDE

Convenient Arrangement Which Means Considerable More Room in the Poultry House.

The illustration herewith is intended to show the new boxes on the side of the poultry house. The eggs are collected by raising the lid of the box C, and the hens enter the passageway E at the door A. The interior of the box is shown, the nest box being seen at B, which does not, however, contain the litter for the nest, the bare floor being made plain in order to



Nests on the Outside.

convey a better understanding of the construction of the box, while DDDD

show the entrance to the nests. As laying hens will always prefer a secluded place for a nest, this arrangement will be found excellent. The lid, when closed, prevents water from reaching the nests, and the eggs are taken out by simply raising the lid and reaching them with the hand. The hens can be shut out at any time by closing the opening to passageway at A, and more room is thus gained in the poultry house. The design was originated by J. C. Baker of Illinois.

#### ADVANTAGES OF DRY FEEDING

Idea Was Agitated Twenty-Five Years Ago, but Not Favorably Received-Now Being Revived.

Of late years dry feeding is becoming quite popular, although it is not a new idea in the poultry ranks. Fully 25 years ago the matter was agitated and adopted by some poultrymen, but as a general thing it was not favorably received

The arguments used today in favor of the dry mash and whole grain diet are, first, after becoming used to it fowls will prefer the ground grain dry to that which is either cooked or steamed; second, it is a labor-saving method; third, it keeps fowls in a more healthful condition, and fourth, better fertility to the eggs.

At first the fowls will not take very kindly to the dry feed. As meat scrap is mixed with it, they will pick out all such, then probably the cornmeal, or some may prefer the bran. but all of it is seldom consumed until the fowls become accustomed to it. Gradually they will eat more and more of it, finally cleaning the trough.

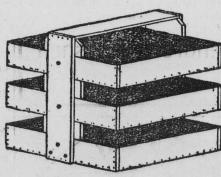
Another benefit is that after eating a few mouthfuls they will repair to the drinking vessel and secure several swallows of water, then back again to the trough, and so on during the entire meal. It is asserted that more water is consumed by dry-fed fowls, and as water enters so largely in the composition of the egg, increased egg production should be the result.

The method is a great labor-saver. It is possible to both feed and water the stock in the same time it takes to prepare the wet mash and feed it.

### CRATE FOR SHIPPING CHICKS

Will Be Found to Be Very Convenient and Cheap.

For shipping day-old chicks, the crate illustrated herewith will be found very convenient. It consists of wooden trays each four inches deep and 18 inches square, inside measurements, says the Orange Judd Farmer. paper and stationery for the ensuing Each tray is divided across the center so as to make four compartments. The top of each tray is covered with



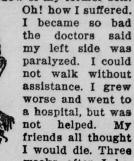
Crate for Day-Old Chicks.

burlap, after the chicks are placed in the compartments. On the bottom of each compartment is a layer of bran or alfalfa meal, so that should the chicks eat some of it. it will do them no harm. A space of three inches is allowed between each pair of trays, which are kept separate by blocks of wood. On the outside a piece of wood is screwed to the travs and on top a handle is nailed. In trays of this size, 20 chicks can be allowed to each compartment; that is, 240 to the size illustrated herewith.

#### LOST 61 POUNDS.

Another Terrible Case of Gravel Cured by Doan's Kidney Pilis.

Charles Understein, 50 W. 44th St., Chicago, Ill., says: "Kidney trouble ran me down from 196 to 136 pounds and I was a shadow of my former self.



weeks after I began taking Doan's Kidney Pills I passed a gravel stone as big as a pea. At intervals the stones kept passing from me. I passed eleven in one day. Doan's Kidney Pills finally cured me. My health returned and I have had no kidney trouble since."

Remember the name-Doan's. For sale by druggists and general storekeepers everywhere. Price 50c. Foster-Milburn Co., Buffalo, N. Y.

In Gold.

"Is your ball over here?" "Is it in a hole?"

"Yes." "A deep hole?" "With slightly overhanging banks, so you can't possibly get at it?"

"Yes." "Then it's my ball, all right."

Constipation causes many serious diseases. It is thoroughly cured by Dr. Pierce's Pleasant Pellets. One a laxative three for cathartic.

Many a man who is his own master might better be serving some

# WES HER HEALTH

#### To Lydia E. Pinkham's Vegetable Compound

Scottville, Mich .- "I want to tell you how much good Lydia E. Pinkham's Vegetable Compound and Sanative Wash have done me. I live on a farm and have worked very hard. I am fortyfive years old, and am the mother of thirteen children. it strange that I am not broken down with hard work and the care of my fam-

ily, but I tell them of my good friend, your Vegetable Compound, and that there will be no backache and bearing down pains for them if they will take it as I have. I am scarcely ever without it in the house.

'I will say also that I think there is no better medicine to be found for young girls to build them up and make them strong and well. My eldest daughter has taken Lydia E. Pinkham's Vegetable Compound for painful periods and irregularity, and it has always helped her.

"I am always ready and willing to speak a good word for the Lydia E. Pinkham's Remedies. I tell every one I meet that I owe my health and hap-piness to these wonderful medicines." Mrs. J. G. Johnson, Scottville, Mich., R.F.D. 3.

Lydia E. Pinkham's Vegetable Compound, made from native roots and herbs, contains no narcotics or harmful drugs, and to-day holds the record for the largest number of actual cures of female diseases.

Make the Liver Do its Duty

Nine times in ten when the liver is right the stomach and bowels are right. CARTER'S LITTLE LIVER PILLS gently but firmly com pel a lazy liver to do its duty. Cures Constipation, Indigestion, Headache, and Distress After Eating.

SMALL PILL, SMALL DOSE, SMALL PRICE. Genuine must bear Signature

If afflicted with Thompson's Eye Water

REAL ESTATE.

FARMERS OF THE CENTRAL STATES—Your fathers came West in the pioneer days because they could better their condition. Times have changed and again Horace Greeley's advice to "Go West" is heard throughout the land of your homes. The last West has been reached, and in the Fraser Valley of British Columbia, Canada, you will find the Paradise of the Pacific. Here farmers own their own autos, have electric light and telephones in their homes and railway transportation at their doors. The secret's in the soil and climate. A five acre farm yields from \$5,000 to \$7,000 annually. Think of these returns per acre: Strawberries, (over 7,000 of these returns per acre: Strawb acre farm yields from \$5,000 to \$7,000 annually. This of these returns per acre: Strawberries, (over 7.6 lbs.) \$650.00; Tomatoes, \$1,500.00; Potatoes, (Sell fro \$30 to \$65 per ton, \$100.00; Cabbage, \$400.00; Onion \$350.00; Carrots, \$300.00; Turnips, \$800.00; Anubar \$350.00; Carrots, \$300.00; Turnips, \$200.00; Appland Pears, \$1,200 to \$2,000. Last year poultry ar eggs to the value of \$2,500,000 were imported from the Southern States and Eastern Canada. Poultry Railing pays immense profits here. If you are interested from me a line today. My information will be relable in every particular. You can depend on m W.J. Kerr, Ltd., New Westminster, British Columbi Canada.

VIRGINIA Oldest but still the Best Farm-ing State in the Union. Our catalog will put you next to some rare bargains in "Tidewater Section." OWENS & BAGBY, West Folst, Va.

20,000 ACRES of Canada Lands for sale. Hears of farming district, lowest prices. Don't let this opof farming district, lowest prices. Don't let this op-portunity escape you. Invest now and become inde-pendent. SHOECRAFT & MERGMNS, Ralph, Sast

# PROGRESS of the WORLD

SOME THINGS THE BUSY WORKER IS DOING FOR THE ADVANCEMENT OF CIVILIZATION

# "SERVICE" IS SOUGHT

Idea That Men in High Position Have Been Slow to Recognize.

PRACTICAL END TO FRICTION

Scheme Devised by Officials of Electric Light Companies Bound to Have Far-Reaching Effects-Equally Beneficial to Employer and Employee.

The report adopted by the convention of the National Electric Light association in Manhattan is the most thorough-going and far-reaching effort yet made by any large body of emtion with employees and to inspire the devoted service which springs from posing to incorporate human kindness that he cannot be forgotten? Napogood feeling.

old story here; pension funds to which out regard to the attitude of any par- he never got tired of doing it. employees contribute are familiar, both in public and private employments. This proposal of the electric companies goes further than either. It includes profit sharing, a pension fund provided by the employing company for the benefit of its men, the payment of the entire cost of injuries by accidents which are not due to the gross carelessness of employees, with full wages for disablement up to six months and one-half wages thereafter; and a company savings bank system which should pay somewhat higher interest than the public savings banks

That plan, which sounds like Utopia, was devised by 12 of the executive officers of the largest electric companies in the country, and if accepted by the companies represented at the convention, it will affect some 500,000 men and women employed by those companies. But perhaps more striking than the extensive character of the plan itself is the argument of the rereport draws a distinction between tossed himself into a Morris chair, and labor and service. Labor is defined as sighed like an exhaust valve. the performance of an assigned task terests of the employer through a pe | ness man to his own reflections. riod of years increased efficiency through that devotion, and continuity ly numerous when you have just overof service, with a lessening of 'soldier- | heard a lot of typists with a thousand ing,' or an elimination of it altogether." grievances paint your soul a deep For such service the report holds that | black with muddy trimmings.

in addition to wages, and expresses the belief that "the corporation which does recognize and discharge the obligation laid upon it by long and faithful service will richly realize on the investment."

That theory is not new. Many a private employer has recognized it by the care of his employees and their families through sickness, and has reaped his reward in the conscientiousness of the personal devotion of his men as well as in the quality of the service rendered. But much of the antagonism toward corporations has been due to the feeling that they were squeezing the juice of human kindness out of other famous ones have been lazy. the relationship between employer and Napoleon to some folks is one of the employee; that the worn-out employee was liable to be thrown out on the scrap heap along with the worn-out ployers in this country to reduce fric- machine which he had tended. Here is a series of related corporations proas a part of their system and to leon was a fellow who when he start-Profit sharing with employees is an make its rewards automatically, with- ed out to do anything kept at it, and

ticular board of directors who may be in power at any particular time. It is small wonder that Secretary of Commerce Nagel, who was present, declared that the men who evolved this the employer ought to pay something plan had "taken a long stride toward stopping a revolution.'

Workers and Shirkers.

A lot of foolish folk will tell you to keep at it all the time and that overwork never killed anybody. It is best for a man to work so much and play so much and rest so much, all depending upon that man's constitution and how hard for him the work is to do. Some men can do a job in an hour that it takes other men all day and half of the night to half do. Some of the great men of the past have been hard workers and worked themselves into the grave, while some of the world's greatest men because he did more to folk than most anybody that has ever lived. Considering the widows and orphans and sorrow he left in his wake, is there any wonder

# HAS HIS OWN CARES

Life of Modern Business Manager Is Not Always One of Unsullied Joy.

MUST DRIVE OR BE DRIVEN

Modern Managerial Boss Not to Be Too Hastily Judged-Circumstances Such as to Force His Line of Conduct in a Certain Narrow Groove.

The man whom one dainty damsel and snail wise letter addresser called "that dummy driver with the grouchport upon which it was based. That ache" came home from the office,

His wife fled her own harbor behind for which wages are paid, and the ob- the gas stove. For when the signs of ligation ends with the payment. But internal dissension break out it is wise service implies "devotion to the in- to leave the tried and troubled busi-

The afflicting reflections are general-

# GOOD PROGRESS MADE

COMPARISON OF LABOR CONDI-TIONS, PAST AND PRESENT.

Workman in 1850 Began His Duties at Sunrise and Continued Until 7 o'Clock at Night.

Workmen fail to realize the tremention that it might almost be called a schedule of the hours of labor employ-May, June and July, when it began at 4:55, work began at sunrise. Workmen had their breakfast before bemonths of November, December, January and February. During the rest of the year breakfast was served anywhere from 6:30 to 7:30, and 40 mino'clock was the average time for ending the day's work. While there was little artificial illumination, and that the bottom length, which is shortened inadequate, nevertheless during the short days from November to February, work was kept up till seven o'clock. Sixty years ago the hours to have been fashioned after those on the farm, where conditions are so different.

With the old wood-burning stoves, which heated flercely the area near by, but sent little warmth to the remoter parts of the great rooms, with small windows affording meager light, except on the brightest days, and with no ventilation, the sanitary conditions 50 years ago fell far below those prevailing in a modern factory. At present, too, men receive a much higher work, but here it is hard to make an equitable comparison as the purchasing power of money was different then from what it is now. The wants of the working man were far simpler 50 years ago than they are today. He them a start in life that makes for quickly.

success. In the abolition of child labor and of hard work for women, in the introduction, too, of safety devices, much has yet to be accomplished, but the lot of the workmen of today marks a long advance over what it was in the middle of the last century.-Leslie's Weekly.

Odd Method of Felling Smokestacks. A Manchester (England) man is dous improvement in industrial condi- is credited with the newest method tions characterizing the last half cen- in quick, effective felling of tall tury. So marked has been the evolu- smokestacks built of masonry. He begins with removing foundation bricks revolution. In the office of the Browne or stones to a height of five or six & Sharpe Manufacturing company of feet, substituting an underpinning of Providence, R. I., hangs a copy of the wood, dry and inflammable. In this way about two-thirds of the circumed there in 1847-48. Except during ference of the stack is replaced with

From his experience the Manchester man discovers that when a crack ginning the day's work only in the in the remaining one-third circumference begins to appear, it is time to start the fire in the dry wood underpinning. Under the weakening effect of the flames, the chimney suddenutes only were allowed for it. Seven | ly topples and with such suddenness that it is snapped into several sections, each telescoping another section, to from one-third to one-fourth of the stack's original height.

The other day such a stack was felled which had stood almost 250 feet of factory employment seemed to above ground, falling in telescoped sections of one-fourth its height. More than 200 such chimneys have been thrown down by the Manchester method and without mishap.

Steel-Cutting Torches.

After the fire that destroyed the Cincinnati chamber of commerce building recently, oxyacetylene-cutting torches were employed to sever the steel beams which lay in a tangled, twisted mass over the place where the bodies of six victims of the wage for a much shorter period of fire were supposed to be. The intensely-hot flame, concentrated in a blowpipe pencil, cut through the huge I beams, some of which were 36 inches broad, in from four to five minutes. Frequently the same beam was cut in several places, in order that the now lives upon a higher plane in pieces might be the more rapidly reevery way and is able to give his chil- moved. By no other method could dren a good education, thus giving the work have been performed so

"A man like that can have no ideal but that which is founded on dollars," said the third, whom the manager had

"Hasn't he the sly eye for catching

"What black looks he can throw

you even when your neck and arms

are cramped with hurry," said anoth-

you watch the clock?" said one.

always thought a wise and practical girl who understood the responsibilities of his position. Under his troubled exterior as he

leaned back in the chair he felt and fought these stings. It was nothing to argue on with others, but it was something for lit-

tle private conclaves with himself after coming home from work. "I am paid to be a good business

manager," he mused, "not a good cushion bearer for the pretty ones who expect to be paid for their cheerful presence.

"I must drive that I may not be driven out of a job. I am driven by the higher-ups in ways they never consider.

"I am not a driver at heart When I see that little asparagus sprout of a woman at the end desk I sometimes get a few thoughts that don't fit into business. But what's the use? If I don't toe the mark others will.

"I'm in favor of shorter hours and heartier work, and longer liberties, and bigger wages. But there are oth er opinions. My boss and his boss

have their own. "I don't drive because there is any personal gratification in it. All my

driving comes from being driven.

"Things are not what they seem, neither are men what they look like. A soulless driver in the office may have his soulful spells overnight.

"Those who know how to drive themselves, and know the rewards of self-driving seldom complain of the driver."

And thinking it all over, the business driver was at peace. He must work and support his family. He could not afford to be a sentimental philosopher and fast in the wilderness or live on honey and scorpions. So he ambled pleasantly out to his wife. "How was business today?" he

asked soothingly. "All right and more coming," said the just driver.

Women Farm Laborers.

One of the early morning sights in Boston is the small army of women farm laborers starting out for their day's work on the truck farms or gardens in the suburbs. They start early, they return late, but their season is short.

The sight of women working in the fields has come to be so common in the garden farming districts as to attract no special attention. Almost all of these women are Italians, the very picture of health, short and sturdy, straight backed and straight limbed, and they can handle a hoe or even a fork or spade with as much dexterity and effectiveness as the av-

erage man. But when it comes to the weeding, these women seem to be in a class all by themselves. It is a picturesque know. sight to watch at a distance a group of these weeders at work. One thing the Italian won't do. She won't lay Keep pace. aside her bright colored finery. It when she is on her knees weeding onions as breaking her back crushing potato bugs as it is when she is gos- dead letter days if you mistake activsiping on her house stoop or celebrat ing a holiday.-Boston Globe.

Prolific Potato. French farmers are experimenting with a prolific potato imported from Uruguay, which perpetuates itself from roots in the soil.



WITHOUT ADVERTISING, WHAT

Goods Would Soon Grow Stale on Shelves-Spending Money for Newspaper Space Not Charity.

A decision handed down by the Supreme court at Madison, Wis., decreed that contracts for advertising in Sunday newspapers are invalid in Wisconsin. Doubtless this would be the finding in other states were the matter brought to issue. The case was that of the Milwaukee Sentinel vs. the Milwaukee Vehicle Co. to recover on a Sunday advertising contract. The court held that the contract was void because "advertising is not a work of charity or necessity."

To judge of the attitude in some towns, comments the Pacific Printer, advertising would appear to be a work of charity, according to the wail advertisers, when solicited for local columns. It would seem, also, that others shared the view that advertising is not a necessity; hence must be a luxury. The fact is, however, that it is a necessity of growth in business. Without it, what? The world goes by on the other side and enters the store that does advertise. Without it, what? The sales fall off; the goods grow stale on the shelves; flies take possession of the sweet words on the labels which, in themselves, would advertise if anyone were permitted to call and read. Time passes; the rent accumulates as a debt against the store; the bills pile up like ice in a Without advertising, what? The answer is various perhaps, in its details, but to one end. We all know this is true and that it ought, in normal justice, to be true. The progressive merchant willing to earn his profits, is willing to adopt the necessary means and surely advertising is of these, the one which looms the largest, and properly performed, yields the biggest returns. "The man who doesn't make mistakes doesn't make anything," says a wise saw; and we'll add these new teeth to this old saw: The man who doesn't do advertising doesn't do anything."

#### AMPLE PROOF OF THEORY

Evidence That It Pays to Advertise Found in Fact That Most Successful Men Believe in it.

The man who conducts his business on the theory that it doesn't pay and he can't afford to advertise sets up his judgment in opposition to that of all the best business men in the world. Says an experienced advertising authority: "With a few years' experience in conducting a small business on a few thousands of capital, he assumes to know more than thousands whose hourly transactions aggregate more than his do in a year, and who have made their millions by pursuing

a course that he says doesn't pay." If advertising doesn't pay, why is it that the most successful merchants of every town, large or small, are the heaviest advertisers? If advertising doesn't pay, who does the most business? If it does not pay, business firms in the world spend millions in that way. Is it because they want to donate those millions to the newspaper and magazine publishers, or because they don't know as much about business as the six-for-a-dollar merchant who says money spent in advertising is thrown away or donated to the man to whom it is paid? Such talk is simply ridiculous and it rerequires more than the average patience to discuss the proposition of whether advertising pays or not with that kind of a man. His complacent self-conceit in assuming that he knows more than the whole world is laughable and reminds us of the man who proved that the world doesn't revolve by placing a pumpkin on a stump and watching it all night.

But advertising by itself does not pay. There must be back of all advertising quality of product and the ability to administer to a human want. A sales organization and something tangible upon which to build for all the good advertising in the world will not be permanently advantageous unless properly backed up by efficient service .-S. C. Dobbs.

Business Builders.

The worship of precedent is the death of business. It is not enough that we know, we

must know how to use what we If your business expands faster than you do-something is sure to crack.

The ideal buyer is a graduate salesseems as necessary to her happiness man. The ideal salesman is a graduate buyer.

> Your red letter days will get to be ity for work. Over-supply will never cheapen that

Too Anxious to Sell. precious commodity-courtesy-to cus-

You might as well try to measure nan by a yard stick as try to meas- the Duke of Buckingham, who gave it ure success by dollars and cents .-Glenwood S. Buck.

ADVERTISING IS NOT EXPENSIVE

By GEORGE S. BANTA.

It is a fact no longer disputed that advertising is a great economical force in the distribution of manufactured products. Far from being expensive to the manufacturer, it widens his market and enables him to place his goods at a lower cost than he otherwise could.

But there are some people who still question whether a retail merchant can afford to advertise. Many a merchant has carefully considered an advertising campaign, only to decide against such a course on the ground that it was too expensive.

On the other hand there are

many, perhaps the majority of aggressive advertisers, who have never thought of the question in that light. The man who has built up his business on advertising regards it as a fundamental requisite. He would no more think of planning to run his business next month without an allowance for advertising than he would think of ignoring the items of rent and clerk hire. To him advertising is the rain and sunshine that insure his crop of profits. It is foolish, from his standpoint, to ask the question, "Is advertising expensive?" He would say, "Sure, it costs lots of money, but do you expect me to die because the cost of living is

hlah?" With that class of merchants whose business has been built up independently of advertising, it is altogether different. To them a dollar of earnings represents so much hard work, so much careful watching of the corners. Isn't it a very natural thing for a merchant of this class to involuntarily retract when he has laid before him the proposition to spend for advertising a sum equal to that of the aggressive advertiser?

The merchants of both classes are consistent with their past customs and past training. Where they differ is in the point that one is modern and the other is not. Merchandising today is not the merchandising of a few years ago, when good goods and good service were considered the only requisites of success. Successful merchandising today is both of these plus advertising.

### SOME HINTS TO AD-WRITERS

Use Same Language as When Speaking to a Customer-Importance of Firm Name,

A newspaper advertisement should be just as explicit as a salesman, the advantage being that while a clerk can talk to only one individual at a time an ordinary issue of a newspaper car-

ries the same story to many. In newspaper advertisements writers frequently shoot over the heads of their readers, often generalizing, whereas pointed and explicit information should be given in exactly the same language that would be used if speaking to a customer, printed matter merely having the advantage of rendering repetition unnecessary, as is frequently necessary when talking to a customer in order to emphasize the good points of the arti-

cle he is trying to sell. My judgment, says a writer in the Montreal Herald, is that big space should always be used. One big, bold advertisement is worthy many small ones. Every eye will catch the big advertisement-only those who study the newspaper carefully will see the small ones The latter need constant repetition to be effective. By big space I mean at least one-quarter or one-third of a newspaper page. Another advantage of the big advertisement is that once the eye is arrested the mind is at once placed in a receptive mood.

I consider the firm name next only in importance to the heading of the advertisement. The subject-matter and heading are of first importance -next to fix and constantly keep the firm name before the public.

Influence of Advertising. Advertising has become such a vital and necessary part of our daily

lives that the majority of us do not realize the influence it exerts upon us. That is why up-to-date merchants and manufacturers are advertising regularly and persistently, and it is because of their advertising that they are reaping a golden harvest.

Advertise, Messrs. Merchant and Manufacturer, if you want to do bustnes in these days!

Modern advertising is plowing and harrowing and sowing seed -things that must be done before the harvest can be reaped.

"This necklace, madam," said the clerk just promoted to the curio department, "was originally made for to Anne of Austria. We're selling a lot of them."-Everybody's Magazine

To Get Its Beneficial Effects, Always Buy the Genuine manufactured by the CALIFORNIA FIG SYRUP (O. Sold by all leading Druggists One Size Only, 50t a Bottle

HADN'T SEEN IT SINCE.



She-You ought to see that man in evening clothes. He-I'd like to; he borrowed my

dress suit three months ago. Thackeray's Kindness of Heart. Thackeray was the gentlest satirist that ever lived. As editor of the Cornhill he could hardly bring himself to reject a MS. for fear of hurting his would-be contributors. The story of his actually paying for contributions that he never printed, in order to conceal the fact that he had rejected them, may be true or false. We do not remember exactly how the evidence points. But even if it be a story, such stories are not told of men made of the stern stuff of the Thack-

eray commonly misknown.

Why He Quit. "Haven't I the privilege of making suggestions to the man fixing the lawn?" she asked, with tears in her voice

"Why, certainly," he assured her. "Well, just because I made a suggestion to him he threw all his tools in the wheelbarrow in an angry manner and went away without saying a word."

"Why, what had you said to make him act like that?"

"I just asked him to plant a few nice dandelions in the lawn."

Some Aviation Records.

Czar Ferdinand of Bulgaria is the first crowned head who has made an aeroplane flight. The aviator who took him up is the first man who ever was knighted in midair. Prince Henry of Prussia is the first professional aviator of royal rank. Mr. Roosevelt is the first prominent statesman to have made an ascension in an aeroplane. Arthur J. Balfour is the second.

> HEART RIGHT. When He Quit Coffee,

Life Insurance Companies will not insure a man suffering from heart trouble.

The reason is obvious. This is a serious matter to the husband or father who is solicitous for the future of his dear ones. Often the heart trouble is caused by an un-

expected thing and can be corrected if taken in time and properly treated. A man in Colorado writes: "I was a great coffee drinker for many years, and was not aware of the injurious effects of the habit till I became a practical invalid, suffering from heart trouble, indigestion and

nervousness to an extent that made

me wretchedly miserable myself and a nuisance to those who witnessed my sufferings. "I continued to drink coffee, however, not suspecting that it was the cause of my ill-health, till on applying for life insurance I was rejected on account of the trouble with my heart. Then I became alarmed. I found that

leaving off coffee helped me quickly, so I quit it altogether and having been attracted by the advertisements of Postum I began its use. "The change in my condition was re-

markable. All my ailments vanished. My digestion was completely restored, my nervousness disappeared, and, most important of all, my heart steadied down and became normal, and on a second examination I was accepted by the Life Insurance Co. Quitting coffee and using Postum worked the change." Name given by Postum Co., Battle Creek. Mich

"There's a reason," and it is explained in the little book, "The Road to Wellville," in pkgs.

Ever read the above letter? A new one appears from time to time. They are genuine, true, and full of human interest.

# Personals

M. P. Foy now occupies the Central meat market, and it looks spick and span now, with glistening white paint, a new hardwood floor and new fixtures. Mr. Foy will still conduct his Kipling market as a branch. Rendering and other unpleasant operations will be performed outside the city limits and the shop will be kept sweet and clean. Mr. Foy bespeaks the attention of the public, including his many customers, to the change he has made. See his ad.

Mr. and Mrs. John Miller, of Marinette, were guests the first of the week of his brother, W. A. Miller. Mr. Miller left Tuesday for his home, and Mrs. Miller for Canada to visit rela- years. Stewarts' Headache powder,

Lieut, C. D. Mason and the naval reserves returned Tuesday from the for it and take no other. Yantic's trip on Lake Superior. The heat was intense on the way up, but

the veneer mill, was the guest of W. J. Mottel Friday and Saturday. With E. Murney are also there. Mrs. Hood, he left Escanaba for his home in Chicago.

Now is the time to buy a Kodak. Duron small payment plan, \$1.00 down and hearty welcome. 50 cents per week. I have an extra large stock on hand and wish to reduce it. Ask for booklet and look this up. J. A. STEWART

Deputy Sheriff Beattie, of Kipling, from the heat. was in the city Friday in search of a man who had escaped from the custody in the face Thursday by a pony about of the sheriff of Alger county at Eben whom a crowd was pressing. A couple Junction.

Michael Schraw, who spent the week cut. in Van's Harbor, at the death bed of his brother Frank, left Friday for Mari- house, story and a half, next the Derry nette with the remains.

George C. Ogden and family, who erect the building. have been visiting in New York for a way of Grand Rapids.

Hon. and Mrs. W. A. Miller left on their arrival. Wednesday evening for Superior to

Mrs. W. C. Praiss. Neosho Falls, Kansas, arrived this ed two weeks ago, is able to be about, morning in the city to visit their son, though still bandaged. H. W. Blackwell.

ant and popular clerk, made a tour of swift motor boat. the city Thursday afternoon and greeted his friends.

Mrs. J. M. Wiggins and daughter street. arrived Sunday to visit at her parents' Wiggins accompanied home. Mr. them here.

Attorney R. W. Nebel returned Monday from Ann Arbor, via Green Bay. He left again last night for Southern Wisconsin.

of the federal building at Cleveland, is direction of the Lehigh Valley railspending a week or so with relatives road tracks, and fearing that some

here. Mayor Hammel's gift looked pretty good on the morning of the Fourth, when it floated from the city flag pole.

Poison Fly Paper, three envelopes of one dozen sheets for 10 cents. Insect powder, the new double strength, 35 for saving his life, and Wilkesbarre cents a pound, Paris Green 25 cents a pound. Fly Dope, \$1.50 a gallon.

STEWART'S PHARMACY J. P. Bushong has commenced excavations for his new house on the site he recently purchased, next to E. V. White.

Roy Martin, who spent Sunday here left Monday for Calumet to take a posi tion as pharmacist in that village. Hon. A. P. Burrows, Louis Tardiff

and families left this morning in the former's car for Menominee. Hon. David Hammel left Wednesday

morning for Iron Mountain, after spending four days here. Mr. and Mrs. Charles White, and son,

of Minneapolis, are the guests of his father, E. V. White. J. H. McDonald spent the fore part of

the week with friends in Marquette county.

R. B. Beattie has finished building a house on his property at Delta and Thirteenth.

Miss Mary McCarthy returns tonight from Detroit, where she has been studying.

J. P. Holm, who has been confined to his bed, is now able to be about the \$1.75 in cash.

City Engineer Primeau spent the Fourth at his home in Marquette.

A son was born Sunday, July 2, to Mr. and Mrs. Henry J. Theriault.

Joe Green spent the first three days of the week in Marquette county. Mr. and Mrs. Robert Young, o

Nahma, spent the Fourth here.

L. H. Barnard, of Minneapolis, visit ed here the first of the week. Al Gaufin is spending his vacation in

camp on the Rapid River. Soren Johnson spent Wednesday play in my store. afternoon in Escanaba.

spent the Fourth here. A daughter was born Monday to Mr.

and Mrs. Ed Miller. Michael Harris, Jr., of Wilson was in the city Thursday.

In the presence of only a few intimate friends, Miss Ella O. Johnston of this city and Maylon A. Moyer of Three Rivers were quietly married Thursday evening June 22 at 7 o'clock by Rev. W. H. Irwin at the parsonage. The bride and groom were attended by Miss Mabel M. Jerrett and H. W. Jerrett. Mr. and Mrs. Moyer will make their home in Ontario, Canada, where Mr. Moyer holds a clerical position. The bride was formerly stenographer in the employ of the Kalamazoo Tablet company.-Kalamazoo Gazette.

Edward Frendenberg, for two years a wearer of Gladstone's uniform, spent the week here and donned a baseball suit again, playing in the Green Bay games. He went down with the boys to Menominee, today, leaving there tomerrow for his home in Chicago.

A perfectly harmless Headache Cure has been used in this city for twenty put up in 15 and 25 cent packages, is one of the guaranteed. Remedies. Ask

STEWART'S PHARMACY

Mrs. H. F. Curtin writes from Hillon the lake the air was distinctly chilly. | yard, Wash., which is East Spokane, Joseph Hood, formerly foreman of that they like that city very much 'as a place of residence. Mr. and Mrs. W.

Charles H. Scott, for many years a resident of Escanaba, went down Monday morning to fraternize with the ing July only you can buy any Kodak other home-comer, and received a

> J. E. Gingrass returned last Saturday from spending a week in Menominee county. He noticed that the crops in haps a measure of the gold that was that section seemed to have suffered steadily poured toward the enlighten-Master Eugene Stewart was kicked

of stitches were required to close the Gust Nelson is putting up a good sized

place on Wisconsin. Oscar Larson will

S. J. Smith and Lewis Cavill motorcouple of weeks, return next week, by cycled to Menominee Monday, in three hours and a half, but sustained a spill

Mrs. G. W. Haviland and daughter spend a week or ten days with Mr. and Mrs. F. E. Holden of Saginaw are the guests of Mrs. D. E. Fraser of this city. Mr. and Mrs. John S. Blackwell, of George Schafer, who was badly burn-

Dan I. Call and party leave tomorrow John A. Semer, Delta county's pleas- morning for Menominee in the former's

> Jules Bellin is building a residence addition to his store on Fourteenth

### He Snored into Safety.

Wilkesbarre, Pa., is in the field with this story: Michael Benner of Plains owes his life to the fact that he can snore loud enough to be heard some distance away. Early one morning Policeman Schneider of North Wilkes-Will H. Donahue, who is electrician barre heard snores coming from the one might be asleep on the tracks, and knowing that an express train was about due, he investigated. Guided by the snoring he came upon Benner asleep, just in time to pull him from the track before the train thundered by. Benner can thank his snore can congratulate herself that she has a policeman who knows a snore when he hears it.

### ELECTRIC FANS

Make the hottest day breezy and cool. We have them from \$11 up. Be comfortable while you can.

### **ELECTRIC IRONS**

We have all sizes and prices of Electric Flat Irons; some very inexpensive and excellent. Don't swelter when you do your laundry.

Maclaurin & Needham

Phone 85

# GIVEN

31 piece China Breakfast set given for 10 coupons and

One coupon will be found in each pound package of our 25c

### OLD HICKORY BRAND COFFEE

Coupons redeemable at my store. Any one wishing to take advantage of this offer may cut out this ad which

will count as one coupon. Breakfast set now on dis-

#### Elmer Schellenger, of Rhinelander, Anton E. Anderson GROCER

THE STORE THAT SAVES YOU MONEY blue eyes that evaded his.

Phone 189

suddenly arose from his seat and approached the cashier's desk. Sam looked around at the other patrons of the place. Two flashily dressed men sat in a distant corner. Here and there a man was eating a solitary meal, and directly opposite him a girl was bent over the greasy bill of fare.

"OH, TAKE HIM AWAY!" SHE CRIED.

her shoulders that appealed to him. They looked like shoulders that were accustomed to carrying themselves sion. "But that was a mighty dangerproudly, but now they hunched together, and the enormous beaver hat was so flopped down about the girl's face that he could see nothing save a attempt?" round white chin and a pair of red

lips that undoubtedly trembled. glance and the insulting laugh of a man in a striped suit of clothes, Sam reclaimed his hat and moved across to the table occupied by the girl. She did not lift her head at his approach. She merely bowed it lower over the framed cardboard until the broken feather on her hat nearly swept the table.

The broken feather decided the matter for Sam Dunbar. If there was no degenerate young man to be reclaimed that night, here was material to his hand, or, as he told himself, for his paper.

The waiter shoved a card under Sam's nose and thumped a glass of water on the table. "A porterhouse steak and coffee,"

was his decision. "And yours?" The waiter snapped the question at the girl. "A sandwich and a cup of tea,"

came from under the beaver hat in a very small voice. The waiter departed and returned almost immediately with the tea and

sandwich. The girl slowly lifted her head and made a pretense at eating the food. Sam, apparently absorbed in a newspaper, noted that she ate daintily and that her hands were pretty and well kept. Her face was charmingly sweet

and refined. Where had she come from? What was she doing here on the Bowery? Sam asked himself these questions as he discussed his meal. He wished there was something that he could do. He felt that she needed protection. Hers was the timidity of innocence. There was no guile in the frightened

An opportunity came. The door swung open, and a man entered, a Wisconsin Ave. and Twelfth Street. swaggering, half drunken individual, attempt.

who made slow progress up the room, supporting himself by a dirty hand laid on the tables. When he reached the table where the young reporter and the girl sat the man paused and

\*\*\*\*\*\*\*\*\*\*\*\*\*

His Night

And What It Accomplished 3

For Him

By CLARISSA MACKIE

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ciation, 1911.

\*\*\*\*\*

freedom. He had turned in his last

relaxation ahead of him. To Sam Dun-

enthusiasm his life had thus far con

On this Saturday night Sam was in-

ment of the heathen of other lands

there for a cheap eating house wherein

he might find what he was looking for.

in a chop house preparatory to tak-

ing a seat at one of the polished cher-

ry tables when the vacant eyed youth

whom he had picked out for his prey

Sam Dunbar was hanging up his hat

all charities at home.

sisted of work, sleep and work.

stared foolishly at the girl. "Say, Mabel," he began, with a threatening glance toward Sam, "if youse wants me to throw him out I will. What say?"

The girl uttered a little cry and flashed an appealing glance toward Sam. "Oh, take him away!" she cried

Just then the waiter blustered up and with little ceremony ejected the newcomer from the place. The girl was rising from her seat

and fumbling in a small bag that Dunbar stepped out of the tall Park hung from her waist. Sam pushed row building with a pleasant sense of aside his own unfinished meal. "If you're afraid of that fellow, Miss

and he had twenty hours of rest and girl put out a protesting hand. "Oh, you are mistaken," she said, bar, the most indefatigable worker on with a broken little laugh. "My name the Daily Universe, relaxation meant isn't Mabel, and I never saw him beseeking his pleasure among haunts that fore in my life. He was merely offensive, that's all." must furnish copy. In his youthful

Suddenly be arose and reached for his hat. "This is a pretty tough section," he said quietly. "I wonder if spired to seek the garish lights of the you'd let me put you on a car for Bowery. In some restaurant there he home?"

might find the type of young man he The girl hesitated and looked at him. was looking for-the weaker brother Their eyes met in a long, earnest, abwho had lost hope and self respect and sorbing glance. At last the girl uttered who was burdened with a multitude a little sigh of relief.

"If you will be so very kind," she of vices, yet in whom there might be some slumbering spark that could be said gently. The waiter grinned sardonically as fanned to a flame of renewed interest in life, ambition and, in the end. rep- they paid their checks and passed out

utable citizenship. If he could prove of the restaurant together. "Which way?" inquired Sam as they that this might be done with some of the degenerate sons of the city, perpaused on the sidewalk. "Way uptown-Ninety-second street,"

returned the girl. "If you will put me

on a car"might be diverted to that greatest of "I'll see to that," said Sam. "There's an elevated station two blocks down. Now he strolled along the Bowery, I will be glad to see you all the way mingling with the crowds that thronghome if you will permit me," he suged the sidewalks, looking here and

gested. "You are very kind, but perhaps I am taking you out of your way," said

"Not at all. This is my night off." They walked slowly down the brilliantly lighted thoroughfare, the girl's face quite hidden by the enormous beaver hat. Sam Dunbar walked very straight, his broad shoulders thrown back as if braced to meet some expected trouble, his handsome brows knitted in perplexity.

Not a word was spoken until they were in the train rumbling northward. "I would like to ask you what you're doing so far from home," hesitated Sam at last. "That's a pretty tough part of the city, you know.' "I do know it," she said quickly.

"That is why I went there." "Because it is tough?" he repeated incredulously.

She nodded her head, and the broken feather wagged in unison. "I don't believe you would like to hear why I went there.

He looked uncomfortable. "Well, I would like to hear," he said bluntly. "You're too young to be wandering around the city like this."

"I'm not as young as I look," she protested. "I hope you will understand me. I suppose you live down there yourself, but I had a mission down there." She blurted it out as if relieved of a burden of secrecy.

"A mission! Then you are a settlement worker?"

"No. You see, I am a woman reporter for the Daily Sphere. I have come in contact with some of the unfortunate girls of the city, and I thought that in my spare moments I might get down among them and perhaps be the means of leading a few of | articles in stock. In some inthem back into a better life." She There was something in the droop of | blushed rosily under the disreputable |

> He sighed with relief at her confesous thing for you to do," he advised her. "You might get into serious trouble yourself. Tonight was your first

"Yes, and I was so frightened. I picked out that chophouse, and I felt Regardless of the waiter's disdainful so perfectly awful with this wicked feather in my hat." She reached up and plucked out the offending feather. "I suppose I've made a failure of the whole thing just when I thought I was going to accomplish such a noble work. There is a man on the Universe who reaches young men in this way. and his example inspired me to do likewise. His name is Dunbar."

"Perhaps we can work together." said Sam quietly, fishing a card from his pocket and handing it to her. She uttered a little cry of delight. 'How very strange"- she was beginning, when a sudden thought brought the roses to her cheek once more. "You thought-you thought you were going

to save me?" she asked quickly. It was Sam's turn to blush. "I might have known you were different," he said apologetically.

She waved the feather thoughtfully. "Not while I wore that, Mr. Dunbar. I believe we are coming to my station." Sam accompanied her to her home in a most irreproachable neighborhood. In the months that followed it was his good fortune to instruct her in other matters outside of the sphere of phi-

In the end they formed a matrimonial partnership and worked together for the reclamation of unfortunates. Once a week they entered the restaurant where they had first met and dined under the contemptuous glance or the waiter.

"I don't know if I ever told you, Sam, but I believed you to be a reprobate when you sat down by me that first night, and I was so afraid of

you." "You've got over it bravely enough." replied her husband, trying to look henpecked and dismally failing in his

#### DIRECTORY.

GLADSTONE LODGE NO 163.



Meets every Tuesday night in Castle hall, Minnewasca Block. All Visiting Knights are Welcomed.

DR. F. W. STELLWAGEN. Dentist.

Office hours from 9 to 12 a. m., from 1 to 5 p. m. and from 7 to 8 p. m. Delta avenue and Ninth street, over Minnewasca Furniture Co's store. 18xvi.

page of copy for the Sunday edition, Mabel," he was beginning when the DR. DAVID N. KEE

Physician and Surgeon,

Office and Residence 811 Delta Ave. Telephone No. 44. 49.

DR. A. H. KINMOND,

Dentist.

Office over Lindblad's Grocery, Mc-

Williams' Block.

SWENSON BROS.

Fine Furniture, Undertaking, Upholstered goods and Steamship Tickets. Delta Avenue near Central.

# P. W. Peterson

is still doing business at 725 Delta and will dispose of the remnants left from his Fourth of July sale at bargain prices.

There is still a fine assortment of odds and and ends at Pete's.

**GET NEXT** 

P. W. PETERSON

725 DELTA

Build up the local traffic in all kinds of merchandise or products and the community will flourish as much as the wicked, who have

been compared to the green bay tree.

Sometimes residents of small towns state that they purchase goods elsewhere because they believe that the local dealers do not have the most up to date stances they may prove correct in this belief, but they do not realize that it is largely through sligh tig the merchant in the past that has resulted the inability or indifference on his part in the present. The solution of the problem is Patronize the home dealer, your neighbor, and he will be better and more quickly enabled to expand his business and to increase his stock to meet exact-

### THE GLADSTONE DELTA A COOD ADVERTISING

ing demands.—The American Press.

MEDIUM.

Almost every one is

# **FISHING**

this lovely weather; and I am prepared to furnish bait by the jug, bottle or glass.

If you are well supplied with my choice bait you are sure to be happy whether you get any fish or not.

If you are too busy to fish you can use a little of my bait in some odd moment of spare time.

917 DELTA AVENUE

## THAT ODD JOB

You need waste no more time looking for a carpenter to do it. I have a man ready at any time to come up and fix it.

### THAT HOUSE PLAN

your wife likes so well. Ask me for a price on putting up the building. I am always ready to estimate.

William Jacobson

## Hotel Delta

serve you at all hours of the day, is open until after late trains at night. The best of service to both home and travelling trade. Food the best the market produces, everything in season Orders promptly filled. We are here

to please all customers. MRS. A. LEE-WISE, Manager

Corner of Delta and Central Aves. Sunday Dinners a Specialty.

# >>>>>>>**>**

PLENTY ON HAND. CLEAN AND BRIGHT, AND DE-LIVERED PROMPTLY.

~~~ CENUINE POCAHONTAS.

CALL ME UP WHEN YOU WANT GOOD COAL. Phone 7.

C. W. DAVIS 

# Cement

Sidewalk 8 cents per square foot.

Let me figure your foundations and any work in my line. I have had long experience and my work is of the best.

CHARLES D. PETERSON

BOX 374

# GO EAST

young man, on Delta avenue until you reach The Harbor where you will find all kinds of creature comfort. The Harbor furnishes food and drink of the best quality and its variety cannot be excelled. You will be welcome at all times and will be glad to come again.

#### ... ANDREW STEVENSON

South of the Elevator Proprietor

WHILE YOU BUILD

Have your furnace put in now. It will save expense and tearing up of floors. I install approved Hot Water, Steam or Hot

Low prices on Sewer connections and Bathroom outfits.

Air Plants.

Good Work and the Best Material

#### H. J. KRUEGER 712 Delta Ave., Gladstone, Mick

Phone 260 Shop or 250 Residence

# STORIES of WALL STREET

# ON A SLENDER MARGIN

#### By LOUIS JOSEPH VANCE

Copyright, by Street & Smith.

take notice.'

rising from his chair.

trimming the weed.

Gallinger started.

the same."

ized.

file.



HE biggest men in Wall | Street-the newspapers' 'Napoleons of finance"are not necessarily members of the New York Stock Exchange; many an operator whose influence on stock values has made itself felt from Maine to California, has never been nearer the floor of the Ex-

change than the gallery. which hangs some thirty feet or so above that floor.

Young Reverdy-he was always "Young Reverdy" to the Street, even after his father's retirement-was not an Exchange member. Gallinger never could understand why; to him it seemed as though a man who could mold the market to his will, by rights should have some tangible connection with chair, knitting his fingers. that great machine which makes the market possible.

But he did not complain-Gallinger didn't. He had been a classmate of Young Reverdy, and now he enjoyed the position of that gentleman's confidential broker; wherefore his commissions were not to be sneezed at; Young Reverdy dealt in stocks by the block of ten thousand shares, rather than by hundreds and thousands.

Wherefore, also, when Gallinger received Young Reverdy's brief note, apprising him of his return to the speculative arena and asking him to call,

Gallinger was glad. He was thinking that it was a very long time since he had entered his friend's office: and he turned to the left and down the Wall Street corridor of the Syndicate building, presently stopping before a door whose groundglass panel was modestly and simply lettered:

#### CLIFFORD REVERDY.

"Gosh!" Gallinger ejaculated; "it's all of a year! My, but tempus does fugit!" And, grinning at his feeble, schoolboy joke, he turned the knob and entered. "Reverdy in?" he inquired of the yellow-haired stenographer. "He sent for me, you know." She waved a nonchalant, white paw toward the door of Reverdy's private more embarrassing questions.

"Go right in, Mr. Gallinger," she told him, languidly. "He's waitin', you for that day, at least. He had learned

Accordingly, Gallinger went in, closing the door softly behind him. He was thinking hard-trying to recollect what it had been that had deprived the Street of Young Reverdy's influence for all that long year. But so much happens in the year of a Stock Exchange broker that he may be pardoned for forgetting little things like the cause of a friend's absence. "Something about a girl?" Gallinger hazarded a vague guess. "I forget-

For a moment he stood at the door, waiting. Apparently Young Reverdy had not noticed his arrival. The big man sat in his revolving chair, slewed around from his desk so that he faced the open window on the sill of which his feet were resting. He seemed lost in reverie, staring dreamily out into the great white well of the building, with his hands clasped behind his head and an unlit cigar clinched between his teeth.

Gallinger's gaze followed Reverdy's carelessly. The well was broad and garishly white, flooded with the fine gold of late June sunshine; on the farther side it was broken by row upon row of plate-glass windows, blank suddenly hot and dry and thick. She and characterless, some open to the bland spring airs, others tightly closed. The one directly opposite Reverdy's.

for instance, was wide to the winds. and framed in it Gallinger saw a woman working at a desk.

"Bynum & Shackleford's office," he thought, abstractedly; and, "Hello, Clif." he said aloud.

Reverdy swung around with a start. "Howdy, Gallinger!" he cried, his face lighting up with a welcoming smile.

"Anything special on the tapis?" Gallinger wanted to know. Reverdy smiled, engagingly

"I should say so," he stated. "I'm so glad to be back that I'm keen for work, Gallinger. I think we'll start a bull movement in Erie, just for a

For some minutes the two men discussed ways and means, earnestly, Reverdy laying down the law, Gallinger concurring, expostulating or meekly accepting his instructions. His business brain was fully occupied with the weighing of measures toward their common end, with the recording of Reverdy's commands; but subconsciously he did not cease to watch his friend's face, to note the changes that the year had wrought in the man. Particularly he speculated about that

pained look in Reverdy's eyes "Umm," he thought, in the middle of an argument, "It was a girl. I remember now. Refused him and broke his heart-something of the sort-like a fool woman. Why, there isn't a better man in the world that Clif Reverdy! Went away to forget her, I suppose. What the dickens was her name, now?"

"Well," Reverdy said, finally, "you

go ahead and put that through, and

we'll make the bear crowd sit up and

"Right," assented Gallinger. He pen-

"Don't go," Reverdy told him. "Sit

"Thank you," consented Gallinger.

"Lots." Reverdy glanced at him

"Cured? Eh, what? Oh, yes!" He

his wits. "Who was that girl, any-

Reverdy swung aimlessly in his

"Many changes?" he asked, careless-

"Oh, some," Gallinger told him.

"At least," Reverdy laughed, uneas-

ily, "I see that Bynum & Shackleford

Gallinger looked, and, looking, real-

"Oh, by thunder! Helen Shackle-

'Why, that's-I suppose so," he end-

ed, lamely. "Old Shackleford's dead.

"What!" Reverdy faced him again.

"Yes-six months ago. Didn't you

"To Helen, eh?" Reverdy's tone was

hear about it? Heart failure, I be-

lieve-something of the sort. Left

everything to his daughter, I'm told."

as calm as he could have wished. "And

who's Bynum's partner now?" he ask-

-er-some relative of old Shackle-

away without having to answer any

was glad to see the last of Ballinger-

know. And now he wanted to think.

Helen Shackleford's unconscious pro-

steady-going heart it should have been.

however, came the inevitable. Rev-

clanged. Now there was no escape.

returned the salutation distantly.

speak. But what was he to say?

surge upward, and, for the instant, his

tongue clove to the roof of his mouth.

The elevator paused in its upward

flight, seemed to hesitate a brief sec-

His brain was working with incred-

ible swiftness. If she could be sup-

ported, held up from the floor of the

cage, her injuries might be less than

if——He started toward her, of a mind

And then the air-cushion device be-

gan to work. The car seemed to strike

upon an invisible obstacle to its down-

ward flight. It hesitated a second

time, bounced gi'dily upward a few

feet, fell again, bounced again, and

came to a gradual stop in a diminish-

ing series of dull heaves, resting final-

ly between the second and third floors.

"You're not hurt?" he cried. "Hel-

"Thank you-no," she gasped, add-

Their eyes met: they were safe now.

And then came the reaction. The girl

laughed-a bit hysterically at first, then more calmly. But Reverdy's

smile was wan and sickly. He was

shaken by a little fit of rage at fate,

that had treated him so scurvily; and

"What d'ye mean by this?" he de-

manded, unreasonably. "Let us out at

he turned upon the elevator boy.

once!"

ing more calmly: "Mr. Reverdy."

ond-and dropped like a shot.

to catch her up in his arms.

iable expression.

On the morning of the third day,

Reverdy did his thinking with his

ford's, I understand," he replied.

For that matter Reverdy

he remembered suddenly.

'Nothing much-everything just about

"New faces in the Street?"

This was unsatisfactory.

have a new stenographer."

you know," he blurted out.

"Trip do you good, Clif?" he asked,

ciled a memorandum or two on the

back of an envelope and out it away,

down and have a talk. Cigar?"

sharply. "I'm cured," he stated.

"Don't be sorry." She smiled bewilderingly upon him. "It can't be helped. Only it's too bad that we are both to be delayed in getting to our offices."

scorn; Reverdy was nobody to him.

"Oh, good Lord!" Reverdy groaned

"He's right," he told the girl. "It's

neither his fault nor-mine. I'm

haffn-hour."

-" he stammered, becoming aware of her mourning gown and remembering in which memory she wore it. "I heard only day before yesterday of your loss, Miss Shackleford-and

She bowed her head, the merriment dying from her eyes.

"Thank you," she murmured; "I understand.

There came an awkward, tense si lence.

"You have been away?" she asked, graciously helping him to extricate himself from what seemed hopeless embarrassment

"Yes-Florida-for a year," he floundered. "I've a shooting box in the Everglades, you know. And you?"

"Oh, I've taken up the broker's burden," she told him, lightly. "I am now the office partner of Bynum & Shacklaughed awkwardly, vainly cudgeling leford."

Bynum's partner! Reverdy was fairly staggered. He had not suspected that, even in his wildest imaginings. Bynum's partner: And Bynum was one of the most unscrupulous blackguards in the Street!

In an instant he had guessed the ac tual situation. The girl had been thrown upon her own resources with a few beggarly thousands-fifty or sixty at the most; for old John Shackleford, her father, had been himself a man of such admirable probity and endowed with so generous a belief in his fellow man that he had never for an instant dreamed of the smooth rascality of his partner.

And then-oh, it was very easy to see through Bynum's sneaking ways! -coveting her inheritance, the swindler had approached the girl with his specious offer of a continued partnership in the commission business-a partnership between a girl innocent of the wiles of the Street and a scoundrel deep-mired in its filthiest slime! Naturally, in time he would find a way to fleece her of her little patrimony!

Reverdy's soul was faint with disgust at the prospect. "Why-er-" Gallinger stammered And he looked boldly into her eyes, -"I wonder if he doesn't recognize seeing therein the ineradicable marks her? I don't want to rouse sleening of anxiety, of sorrow and of suffering, dogs!" he disclaimed, mentally-"Why He guessed that even then she might be wakening to a suspicion of Bynum's baseness; and Reverdy's sole thought And Gallinger was much relieved was concerning the way by which he when Reverdy's opportune fit of musing afforded him the chance to get might aid her, rescue her fortune-if

Bynum had left her a shred of that. "I didn't know it," he confessed, uickly. "But I'm glad to hear it. The new firm prospers, I trust? Possibly I may be able to throw a little busifrom him that which he desired to ness in your way."

"Why," she began, formulating a courteous refusal, "I'm sure you are

face to the window, his eyes upon very kind, Mr. Reverdy, but--' But the elevator was on Reverdy's side, that morning. In the middle of He was musing soberly, cautiously her sentence it slid sedately to the botcasting back to the dear days that tom of the shaft and the starter openwere dead-dead to them both; and he ed the gates to release them. They was testing his heart. To his relief it stepped out and into another car, Revwas behaving itself, like the reliable, erdy tactfully changing the subject; so that she was unable to conclude her declination.

"I suppose I made a damned ass of myself!" he groaned, when he had run erdy, hurrying in from the street, with the gantlet of the yellow-haired stehis hat on the back of his head and nographer's fine, rolling eyes, and the a cigar in the corner of his mouth, all office boy's beady, inquisitive start, but trod blindly upon the train of a woman's skirt, as he entered the eleand was at length alone in his private office. vator: "Great heavens!" he muttered. with a swift intuition as the gate

He glowered moodily across the air shaft.

"Seven," he heard her tell the ele-The girl was at her desk, talking vator boy; and Reverdy knew that over her with exaggerated deference. her voice thrilled him through and A fine figure of a man he was-Bythrough. He looked up unhappily, and num-a man to fill a woman's eye, Revcaught her eye as it was shifted swifterdy fancied, for all his smooth, oily ly from him. He bowed-his hat always. ready in his hand—and muttered some-

"Poor girl!" he said aloud. "Of thing indefinite with a tongue gone course she doesn't imagine--!" He pulled his desk chair savagely out of her radius of vision and plumped him-Reverdy felt the situation keenly. self into it, burying his hot face in his He knew his face for a mirror of his hands. "Ah, Helen, Helen!" cried the heart of the black business. emotions, and shuddered to think what Young Reverdy. an onlooker might deduce from his pit-

Thus glooming, Gallinger found him an hour later; and before Gallinger And then he knew that he ought to could open his mouth, Reverdy had snapped a question at him. Very suddenly his heart seemed to

"What's Bynum up to now, Gallinger? Still at the old dodges?" Gallinger sat down, astonished at the abruptness of the query, but alive

as to what brought it forth. "Oh, about the same," he said. 'Everyone in the Street knows to a moral certainty that Bynum pockets he did it with his own interests in half the money his customers give

fellow." "Thank you," Reverdy muttered, glundy. He looked at his watch; ten o'clock. Bynum was due on the Exchange floor at that minute; Helen would be alone. Reverdy took a sudden resolution, without troubling to vouchsafe an explanation to Gallinger. "You stay here for a few minutes,

fore long. Just a minute-This time he did not falter, but rather with rapid, nervous strides made his way around the building, into the southern corridor.

will you?" he asked. "I'll be back be-

Reverdy was heedless as to the manner in which he was to convey this warning to Helen; or how it was likely to be received. He only knew that it must be done, and that instantly. And he burst quite recklessly through the swinging doors of Bynum & Shackleford's customers' room, full of his purpose and regardless of all else.

The attendant eyed him with calm her as she sat in the firm's private room, her ear to the telephone receiv-"'Tain't my fault," he disclaimed, er. So far she had not become aware sullenly. "Youse better take it easy. of his arrival. But now as he started Mebbe they won't let us down fer toward the door, she looked up, saw him, and nodded with a little smile.

Then, "Can I come in?" he asked. "Why, certainly, Mr. Reverdy. What can I do for you?"

It brought him to his senses. To be sure, what plausible excuse had he to offer for the intrusion? "Why--" He hesitated. And then, with a rush of thankfulness, he remembered his remark about throwing a little business in the way of Bynum & Shackleford, and became more composed. He took the chair at the corner of

her desk. "I want you to buy me some Erie,"

he said.

"Certainly." Miss Shackleford reached for a memorandum pad; she was all business now, and the crimson was gone from her cheeks.

'How much?" "Five thousand shares," he told her. It was a large order for Bynum & Shackleford to handle. Her start of

surprise told him that. "At what price?" she asked, hoping that he had not noticed.

"At the market."

"On margin?" "Certainly."

"How many points? Three or five?" It was her first misstep. Deep in the woman's heart was the desire to prove to this man that she was no novice-as she really was-in the ways of the Street; she had made use of the technical jargon with a large

but misplaced self-confidence. But this she did not know-that a reputable house does not accept commissions on less than a ten-point mar gin. Reverdy made a mental note of her inadvertent expose of Bynum's methods, and replied quietly:

"Better make it ten points. I'll send over my check at once."

"Thank you." She pushed the pad toward him, offering her pencil for his at. signature to the buying order.

"You'll keep this between ourselves, of course," he said. "I don't mind telling you that there is going to be a bull movement in Erie-about twenty

"Why, that is very kind-" "I'd advise you-if you'll permit me

-to get aboard."

"Thank you, Mr. Reverdy, but-but -well, to be frank with you, I am unable to accept the tip." She considered a moment, biting her tongue to keep back the words. But still she wished to show him her mastery of the intricacies of speculation. "I'm pretty well tied up in Ontario Preferred." she volunteered. "We are looking for a ten-point advance."

"Oh!" Reverdy's tone spoke volumes. In that one brief sentence she had revealed to his trained intelligence the right in. This is Mr. Walcott, I predepths of Bynum's duplicity-had assured him of the correctness of his suspicions. Ontario-why, it was dead, so far as legitimate speculation was concerned; the issuing company was practically bankrupt, and the Street knew it; the security was a drug on the market-going begging around thirty. So that was what By num had drawn her slight fortunes into! Reverdy thanked the providence that had brought him upon the boards in time to avert this financial ruin that hung menacingly over the head of the

For no longer did the man attempt to deny that he still loved her. "You disapprove?" she would know rightly interpreting his exclamation.

"Well-er-Bynum advised you, I suppose?" "Yes," she nodded. He leaned toward her, speaking

guardedly, though they were practic ally alone. "If you'll take my advice, Miss Shackleford, you'll sell your holding

with Bynum. Bynum was leaning of Ontario Preferred at whatever price you can get. Bynum-" He paused, pondering: to what motive would she ascribe what he was about to say But the girl only smiled upon him,

power in the Street; surely he would know of what he spoke. "Bynumshe led him on.

Reverdy plunged despairingly into

"He-well, you should know it-I suppose no one had informed youyou didn't suspect, of course-"What, what do you-?" she in

terrupted. "Bynum," he said, quickly. "He's a-a blackleg. Honestly, Helen, you should not be associated with the fellow. It isn't your fault, you know, but the man's not-not honest. If he advised you to buy Ontario heavily-I gather that you are deeply involved-

mind. You'll lose, as sure as the sun him, but you can't fasten it on the will set this night. But Bynum—he'll win." "Thank you, Mr. Reverdy," she said frigidly. "I am sorry that I may not take your advice. I-really-I hardly think you are quite disinterested."

"Meaning-?" he prompted, curtly "Meaning that you wish to poison my mind against the man who has been like a father to me since-since Daddy-" She almost broke down; the man's heart fairly bled for her: but her words were merciless. "You

audibly. are not acting honorably. I would not have thought it of you, Mr. Reverdy You-you are-"Thank you," he interrupted, his eyes blazing. "You need say no more."

"I think not." she concurred, amiably. "Naturally, after this we cannot handle your commission, Mr. Reverdy Good day." She took the buying order he had just signed and shreded it with her white, slender fingers. The In a moment he caught a glimpse of fragments fluttered to the floor.

And he went out-with tears of chagrin in his eyes and his temples throbbing like mad. To think that he should love her so, and that she should be so blind, so unjust!

But your Wall Street man has early learned the lesson of self-control. Reverdy's hand was firm on the throttle of his temper, and before he had come to his own door his mind was as firmly made up. Helen Shackleford might be blind and unjust, but Clifford Reverdy was not going to stand by and see her suffer for it-if he could help

And he thought he could.

"Gallinger," he greeted that impatient broker, "have you a new clerk in your office-some one about as green as a salad?"

"Wha-at?" Gallinger was astounded. What the devil are you driving at, Cliff?"

"I say"-impatiently-"have you a youngster in your office that the Street doesn't know for your man?" Gallinger subdued his surprise, con-

sidered, mentally reviewing his office force, and announced: "Well, there's little Walcott"

"He'll do." Reverdy sat down at his desk and scribbled a check, which he

handed his confidential broker. "You get that cashed and give the money to Walcott. Have him go to Bynum & Shackleford's today-the sooner the better-and buy one hundred shares of Ontario Preferred on a five-point margin, for his own account.

Don't let him use my name or yours.' "But," expostulated Gallinger, "he'll have to be introduced in order to open

an account." "Not with Bynum & Shackleford, Gallinger. Did you hear me say 'fivepoint margin?' With a firm that'll take a five-point margin, ready cash will prove the best introduction in the

world. You understand? Send Wol-

cott there at once." "Well, all right," Gallinger agreed dubiously. "But it seems to me you might tell a chap what you're driving

"I'm driving at Bynum," Reverdy announced grimly. "And I'm going to drive him out of the Street. Look

here." He sat down and talked seriously with Gallinger for the matter of ten

minutes or so. Gallinger left Reverdy's office wearng a large, cherubic smile.

Reverdy's instructions were implicitly obeyed. At one o'clock Reverdy in his office received a telephone message from

"Bynum has left the floor," Gallinger reported. Reverdy smiled mysteriously into

the transmitter. "Get Walcott and come right up, quick's you can," he told Gallinger. "Howdy, Gallinger!" he cried, heartily a few moments later. "Come

sume? I'm glad to meet you.' "Thank you, Mr. Reverdy, sir, stammered, in an ecstacy of confusion. "You're ready?" Reverdy questioned Gallinger with his eyes, receiving an affirmative nod in reply. "You know what you are to do, I presume, Mr. Walcott?"

"Yes, sir; Mr. Gallinger has been telling me just what I'm to say." "Good. You go ahead, then. Gallinger and I will follow."

In such order, two minutes later, they entered the customers' room of the firm of Bynum & Shackleford.

Reverdy was at once impressed with the conviction that he had timed this visit with extreme nicety.

It was almost empty of clients; there were but one or two loiterers in the cushioned armchairs before the big quotation board; and even they seemed hardly at ease. The few clerks were gathered in a whispering group behind the cashier's grating. Gallinger turned to Reverdy.

"You were right, all right," he commented.

Reverdy merely smiled. Walcott had crossed to the cashier's

window. "Mr. Bynum?" he inquired of one of the clerks. A jerk of the thumb encouragingly. Reverdy's name was a toward the closed door was his answer. He looked to Gallinger for support.

> "Go on-knock," said Gallinger. Walcott knocked. A guarded, intense murmur of conversation within set Reverdy's blood bounding in his ceased abruptly.

"What?" some one cried out from behind the partition. "Who's that? What d'ye want?"

"That's Bynum," said Gallinger to Reverdy.

Walcott raised his hand to knock again, without replying, but before his knuckles touched the panels of the door it was opened from within, and Bynum looked out angrily. "What the devil do you want?" he

stormed angrily. "I gave orders-"Want to see you," put in Walcott, cheerfully. "Hold on! Won't detain you a minute." Bynum recognized him at last.

"Oh, Mr. Walcott," he exclaimed in his most soothing manner. "If you'll excuse me, just a second-"How about my Ontario?" interrupted Walcott.

'Why-er-I regret-the fall in the price obliged me to sell you out, not half an hour ago. If you had only been here to put up more margin-" "Too thin," commented Gallinger,

Bynum looked quickly toward the speaker. He saw Reverdy also, and a tively. puzzled expression crossed his hand-

"What does this mean, Mr. Walcott?" he inquired, querulously, Walcott quietly inserted his foot be

hind the half-open door and the jamb. "Want to talk to you," he replied, tersely. "Better let us in, so that we won't be overheard."

Bynum attempted to close the door.

"But I don't understand-

At that moment Helen Shackleford's face showed over his shoulder. Reverdy caught at his breath-a little,

pained gasp. "Oh, Clifford!" she cried, impulsively. "I am so glad!"

And with that singing in his heart, there was no holding Young Reverdy. He was on the threshold in two steps, pushing little Walcott before him. "Let me in, sir!" he told Bynum.

sternly. Nonplused, Bynum gave way; for the moment his wits deserted him, and in that moment Gallinger also had entered and put his shoulders to the door. Then Bynum began to have an inkling of what was in the wind.

"By what right," he blustered furiously at Reverdy, "do you intrude?" Reverdy's astonished stare was very convincing.

"Why," he said, ingenuously, "Miss Shackleford wished to see me, so I just came in." But promptly he dropped his bantering tone.

"We came to see you, primarily, about Mr. Walcott's Ontario, Bynum," he said, coldly. "Mr. Walcott wants his money back."

Bynum sneered. "Oh, he does!" he snarled. "Well, I don't know by what right-"Oh, yes, you do. You say you sold

him out at twenty-five, I believe. Well, now to whom did you sell Walcott's one hundred shares of Ontario?" Bynum started toward the door.

'None of your infernal business!" he cried. "I refuse to submit to this inquisition." Gallinger's broad shoulders, however, were firm against the panels. "I wouldn't refuse." he put in. "If a cus-

tomer demands the name of the broker on the other side of the transaction, you're bound to give it, you know. Now, who-? "Belden & Tausig."

"That's a lie," said Reverdy, shortly. 'You haven't turned a share of Ontario on the floor in the last two weeks, and you know it, Bynum. You've pocketed Walcott's money, here, just as you are trying to pocket Miss Shackleford's. I can prove what I say by your clearing-house sheets, and you don't dare deny it. Come, now, you may as well own up and take your medicine, if you don't want to get into worse

trouble. Reverdy turned to the girl at his

"How much did he induce you to put into the Ontario deal. Helen?" he ask-

Gallinger on the floor of the Exchange. "Fifty thousand dollars, all told," she faltered. "He had just informed me that we are both wiped out-insolvent. Of course, I believed him, but-but, Clifford, are you sure-

sure?" "Bynum's sure," he laughed. "Aren't you, Bynum? Come; What have you done with the money? It's deposited to your account somewhere, we know

The man scowled from one face to the other, pondering escape. Presently, with a gesture of disgust, he gave it up. He was fairly trapped, at last; there was no way out of it, and he was

very well aware of the fact. "What are you going to do with me?" he counter-questioned.

"Nothing, provided you make restitution." Reverdy assured him pleasantly. "You draw two checks, one for fifty thousand and one for five hundred, respectively, to Miss Shackleford's and Walcott's orders, and you can do what you please with yourself -after we have had the checks certified, of course."

"Oh, well-!" he snapped at length. "I agree."

He sat down at the desk, taking a check book from his pocket, and jabbing the pen viciously into the inkstand. Gallinger's plump sides shook with silent merriment.

"Miss Shackleford and I," Reverdy proclaimed, with a beaming confidence that proved to be justified, "will have the checks certified, Gallinger. If they are all right, we'll 'phone you, and you can let Mr. Bynum go about his business. Helen"-unconsciously his tone softened-"I've a cab waiting. You'll come with me, of course?"

By way of answer, she looked at him -a passing glance, hardly caught ere a memory, that nevertheless served to veins. And she reached blindly for her hat.

Reverdy dashed out of the bank, beaming a large satisfaction at the whole wide world.

"It's all right-certified," he almost shouted at the girl. She nestled back against the cushions with a little, halting sigh. Reverdy gave the cabman her address and climbed in.

At first she had drawn a little away from him, half fearfully, glancing at him from under her up-curled lashes. But Reverdy did not attempt to force the issue. Though his life's happiness hung in the balance, still he thought he knew-

"I-I don't know how I am to thank you, Clif-Clifford," he heard her say. "I haven't asked for thanks," he returned. "I believe it's hardly necessary for me to state what I would ask."

"N-no." she breathed. He saw her hand stealing timidly across the cushion toward his own. In an instant he was very happy. After a long pause, "But why did you send me away?" he would know, impera-

He could feel her trembling in the pressure of her fingers. "It-it was all a mistake, dear," she said at length. "I did not know, until you were gone, how much I lo---

"Hush!" he cried, gravely. "Not now, not here, sweetheart," he pleaded. "Why, don't you know that all the world's on tiptoe, holding its breath to hear you say just that?"

# WOLGAST IS VICTOR INDICT WIRE

KNOCKS OUT OWEN MORAN IN THIRTEENTH ROUND AT SAN FRANCISCO.

#### BRITON IS BADLY PUMMELED

Champion Lightweight Fighter Wears Down His English Opponent by Heavy Slugging at Close Quarters and Finally Puts Him Out.

San Francisco.—The measured swing of Referee Welsh's arm, tolling off the fatal ten seconds over the writhing and unconscious body of Owen Moran of England, brought victory to Ad Wolgast in the thirteenth round of the international battle for the lightweight championship. The decisive victory was clearly earned by the terrific punishing power of the champion.

It was palpable from the moment they hooked up in the first mauling match at close quarters that Wolgast was the more rugged of the pair. He may have been tired once or twice during the contest, owing to the gruelling pace, but there was a doubt about it, whereas there was never an atom of doubt as to the way things were going with Moran.

He looked distressed during each resting spell after the fifth round, while across the ring Wolgast, snappy-eyed and nimble, was chatting to friends in sound of his voice.

Wolgast simply wore Moran down in the close fighting, doing his best work with a punch which is known to the fighting men as "loop the loop." It is a right-hander which curls around entangled arms and lands on the face. Wolgast used this punch with such force that Moran's lips were puffed, and blood dripped from his nose and mouth.

When Wolgast was not working the "loop the loop" he was hammering Moran's body with forceful rights. It seemed that the closer they got the harder were Wolgast's punches.

Moran caught Wolgast quite a number of snapping right-handers in between clinches and punched him with straight lefts. While Wolgast was working the "loop the loop" Moran used a left uppercut and did a fair amount of damage with it. But neither in infighting or outfighting did Moran's blows carry a tithe of the punishing force that did Wolgast's, and there was not a real chance for those who backed Moran to chortle

at any time during the fight. Wolgast went after Moran with blood in his eye in the thirteenth round. A couple of well-placed right uppercuts failed to stop Wolgast, who was on top of his man like a terrier tackling a rat. Moran was battered along the ropes. His guard was demoralized with right body punches. and he was sent down open-mouthed with a couple of left swings on the jaw. The fight ended right there. The knockout was clean and Wolgast's civtory most decisive.

### TAFT DEFENDS RECIPROCITY

President in Speech Assails Critics of Policy Which He Declares Is Republican Doctrine.

Indianapolis.--President Taft in a speech at the banquet of the Marion club declared that reciprocity is genuine Republican doctrine and that the Canadian agreement now before congress is less radical than proposals by Blaine and McKinley. He referred to the last Republican platform stand for duties equaling the cost of production abroad and declared that the Canadian proposal squared exactly with the platform plank. He admitted that the cost of living would not be reduced by the adoption of the agreement. He said it would bring prosperity to Canada by increasing its population and its capacity for consumption, thereby helping America. He said that while free wheat would raise the price of Canadian wheat it would not reduce the price of American wheat.

The president's reciprocity speech was a climax to his part in Indianapo

lis' Sane Fourth celebration. Before President Taft took his seat in the reviewing stand in front of the soldiers' monument here, what is believed by the police to be a spent bullet hit Mrs. Harry D. Tutewiler, wife of a prominent citizen, who was sitting near the president's box, in the thigh. The bullet came from a 38 caliber revolver, and penet ted about three-eighths of an inch, but the wound was insignificant.

Mrs. Tutewiler left her seat for a half hour, had the wound dressed and returned in time to witness the parade. Neither the president nor any members of his party were told about the affair, but the police at once started on a hunt for the person who fired the shot.

Detectives were sent to the top of the monument, but a search of the persons there and a search of the crowds in neighboring buildings failed to bring to light any 38 caliber revolvers, loaded or unloaded.

Three Die in Auto Crash. Providence, R. I.-In a collision between a large touring car containing five persons and a Rocky Point electric car near Grant's Station, three women were killed and two men seriously injured.

Veterans Bury Gen. Evans. Atlanta, Ga.-The funeral of Gen. Clement A. Evans, former commander of the United Confederate Veterans, was held here with all honors due a past commander of the Confederate organization.

JURY REURNS NINE INDICTMENTS AGAINST ALLEGED MONOPOLY.

Companies and Individuals Affillated With Steel Industry Are Charged With Restrain of Trade.

New York .- Nine indictments were returned by a federal grand jury here against as many associations and a long list of individuals comprising the so-called "wire trust."

Among some of the prominent individuals named as officers of the companies composing the alleged pools are the following:

Frank J. Gould, president of the Old Dominion Iron and Nail Works of Virginia; Herbert L. Satterlee, Habershaw Wire company; William P. Palmer, president of the American Steel and Wire company; Charles F. Brooker, vice-president of the Ansonia Brass and Copper company and a member of the Republican national committee from Connecticut; Henry G. Stoddard, president of the Trenton Iron company; Erskine Hewitt, vice-president of the Trenton Iron company: Frank N. Phillips, president of the American Electrical works, and Ferdinand W. Roebling of John A. Roebling, Sons & Co.

The companies indicted are: The Bare Copper Wire association, the Wire Rope Manufacturers' association, the Lead Encased Rubber Cable association, the Fine Magnet Wire association, the Underground Power Cable association, the Horseshoe Manufacturers' association, the Telephine Cable association and the Weatherproof and Magnet Wire association.

Only two of the associations named are subsidiaries of the United States Steel corporation-namely, the Trenton Iron works and the American Steel and Wire company.

The offense with which they are charged is unlawful combination in restraint of trade in wire products in violation of the anti-trust law.

Herbert Satterlee is a son-in-law of J. Pierpont Morgan and Frank Gould is the well-known financial and street railway magnate.

#### GIBBONS PRIEST FIFTY YEARS

Cardinal Celebrates Mass of Thanks giving on the Anniversary of His Ordination.

Baltimore, July .- In a little chapel in a home where he is visiting, about 50 miles from Baltimore, Cardinal Gibbons offered up a mass of thanksgiving in honor of the most momentous event of his long career. He completes 50 years of a successful priesthood



Cardinal Gibbons.

and 25 years as cardinal and nominal head of the Roman Catholic church in the United States. It was on June 30, 1861, that Father Gibbons, after finishing his education for the priesthood at St. Mary's seminary, was ordained at the cathedral here by Archbishop Kenrick. Just 25 years later, June 30, 1886, the red hat was conferred on him, also at the cathedral.

#### Beats Out Yale Crew in Annual Rowing Test-Minor Events

Are Divided. New London, Conn.-Harvard won

the annual boat race from Yale here six concerns—the American Steel and by a liberal margin. At one point the Crimson boat was nine lengths ahead of the Blue craft.

The Cambridge men caught the water easily and took the lead from ducts. the start, and at the finish were pulling easily. An aeroplane circled over the course during the progress of the

The official time of the varsity race was: Harvard, 22:44; Yale, 23:401/2. Harvard won by fourteen lengths. Yale pulled out a victory in the freshmen eights by a superb spurt in the last half mile, while the Harvard substitute varsity fours, leading from the start, defeated Yale by two lengths. Both races were rowed well, but a contrary wind and a slack tide

made the time slow.

Special Liquor Tax Void. Jefferson City, Mo .- The supreme court holds unconstitutional the levy of a special tax on all distillers, brewers and rectifiers of spirituous and malt liquors, in that it violated the interstate commerce law in exempting wine from Missouri-grown grapes. The law was enacted in 1909 and Governor Hadley reached an understanding with liquor men affected that the law would not be contested. The agreement, however, was not adhered to. The state will lose \$150,000 in annual

### AN UNDESIRABLE CITIZEN



Back With You. You Can't Land Here.

SMITH SAYS TRUST OWNS 75 PER CENT. OF ALL LAKE ORES.

#### MUCH 'WATER' IS ELIMINATED

Strength of United States Corporation Is Shown to Be Due to Its Ownership of Large Portion of Crude Product.

Washington.-President Taft made expected report on the United States the bureau of corporations.

Signed by Herbert Knox Smith, lmost wholly narrative in form. Mr. Smith declares that restriction of competition was a prime object of the organizers of the steel corporation, or so-called "trust."

Capitalized at \$1,402,000,000, the corporation, he asserts, had tangible propstant reinvestment of earnings, however, the report points out, much of the subject. the "water" in the company has been eliminated.

The steel corporation now owns 75 per cent. of the lake ores, having recently concentrated its efforts to securing these properties. On this point | ficial visit to Holland, his place being the report says:

"Indeed, in so far as the steel corporation's position in the entire iron and steel industries is of monopolistic character, it is chiefly through its control of ore holdings and the transportation of ore."

"Until 1898 the bulk of the business was distributed among a very considerable number of concerns. There was sharp competition, modified by frequent pools of greater or less duration and effectiveness."

Then came an era of great combinations, the report continues, with capitalizations ranging from \$30,000,000 to \$100,000,000, mergers of many smaller companies, which, instead of eliminat-HARVARD WINS THE VARSITY ing competition, threatened to bring price cutting on a larger scale than ever before. In 1899-1900 there were three great companies-the Carnegie company, Federal Steel and National Steel-dominating the production of crude and semi-finished products, and Wire, American Tin Plate, American Steel Hoop, American Sheet Steel, National Tube and American Bridgecontrolling the lighter finished pro-

The commissioner finds that compe tition, so far as prices are concerned, has been modified by the policy of 'co-operation" inaugurated at the "Gary dinners," about which so much has been said before the congressional

steel investigating committee. The present valuation of the combine's tangible property is placed at \$1,187,000,000, as against \$1,468,000,000 outstanding securities, an increase of about \$487,000,000 in property, while only about \$66,000,000 has been added to capitalization.

Immigrant Dies of Cholera.

Auburn, N. Y .- Tomaso Birardi, seventeen years old, who came to this country on the steamship Duca Deglia Abruzzi on June 20, died here from what authorities here diagnosed as Asiatic cholera.

Hoke Smith Again Governor. Atlanta, Ga.-Hoke Smith was inaugurated governor of Georgia for the second time in his life. He was the immediate predecessor of Gov Joseph M. Brown, who in turn was re- wounty. The loss will be about \$50,lieved by Smith.

## FRANCE

CABINET CONFER ON GERMANY'S ACTION.

Government is Believed to Be Prepared to Take Rich Territory in Case of Partition.

Paris.-Germany's act of dispatching the gunboat Panther to Agadir, managers realize that public regula-Morocco, and landing troops has tion is inevitable. caused a sensation both in political and diplomatic circles.

German Ambassador Von Schoen called upon M. de Selves, French minpublic the much discussed and long ister of foreign affairs and explained that the gunboat would leave Agadir Steel corporation submitted to him by as soon as order had been re-established. He said there had been a great agitation in that region on the commissioner of corporations, the re- part of Germans, who feared that they port makes no recommendations and were endangered, and he added it was loped the sending of a warship would in no way affect the good relations between France and Germany.

At the president's garden party the Moroccan situation was the only topic of discussion, and Premier Caillaux conversed with most of the diplomats erty worth only \$682,000,000. By con- present, particularly Baron Von Schoen, the German ambassador, on

> The premier and M. de Selves, minister of foreign affairs, had a conference and later it was announced that the foreign minister would not accompany President Fallieres on his oftaken by M. Couba, minister of com-

> merce. It is said an unofficial reply will be made to Germany's communication The cabinet will meet and decide the terms of the reply, and the government wishes also to have in its possession beforehand the views of the

> cabinets of England and Russia. Paul Cambon, the French ambassador at London, received a dispatch instructing him to place himself in communication with Sir Edward Grey, the British foreign secretary.

Public opinion, as voiced by the French newspapers, does not appear inclined to be alarmist, awaiting a more precise statement from Ger-

### EXPRESS PROBE IS ORDERED

Commerce Board Will Make Sweeping Inquiry Into Companies' Rate Charges and Business Methods.

Washington.-A sweeping investigation of all the express companies doing business in the United States was formally ordered by the interstate commerce commission.

The inquiry will be without limit in scope or time. In the words of the official announcement, the investigation is ordered "to determine whether such rates, classifications, regulations or practices, or any of them, are unjust or unreasonable, or unjustly discriminatory, or unduly preferential or prejudicial, or otherwise in violation of any of the provisions" of the interstate commerce act, "and to determine the manner and method in which the business of said express companies and each of them is conducted."

Knockout Brown Wins.

Scranton, Pa.—Before a large crowd at the Athletic baseball grounds Knockout Brown of New York won from Tommy Ginty, welterweight champion of Scranton, in a six-round bout. Brown played with Ginty, hitting him when and wherever he pleased.

Town Nearly Wiped Out. Dubuque, Ia.-Firs hearly wiped out the little town of Bernard, in Jackson

# ASKS TRUST BOARD

SENATOR NEWLANDS PRESENTS IN SENATE HIS PLAN TO CON-TROL CORPORATIONS.

REGISTRATION IS FEATURE

Nevada Member Declares Federal Commission Would Keep Watch as Commerce Body Does Over Railroads.

Washington.- An interstate trade commission of five members to control industrial corporations, as the interstate commerce commission controls the railroads, was advocated in the senate by Mr. Newlands of Nevada

He contended that the Standard Oil and Tobacco decisions and the recent government report on the steel industry demonstrate the need of "an independent, quasi-judicial and administrative tribunal of great character and dignity, as far removed from partisan control as are the courts." The plan is to apply only to industrial corporations engaged in interstate trade whose annual receipts exceed \$5,000,-

Mr. Newlands' speech was in advocacy of a bill he introduced providing for such a commission. His measure would separate the bureau of corporations from the department of commerce and labor and merge the bureau into a commission of interstate trade.

This commission would require all industrial corporations having receipts exceeding \$5,000,000 to make satisfactory statements as to capitalization, finances and operations, such corporations to be known as "United States registered" companies. It proposes to make fack of such registration an "indication of something wrong."

Mr. Newlands declared that if such legislation had replaced or aided the Sherman anti-trust act over twenty years ago this country would have advanced as far in the regulation of industrial organizations as it has in railroad regulation. He referred to recent expressions by Mr. Gary of the Steel corporation and others as indicating that the great corporation

Mr. Newlands said his plan proposes that frequent reports be required from the corporations, information of public interest to be published from time to time, the commission to be non-partisan, not more than three members to be of one party, and the jobs." term of office to be ten years. He said that his plan makes no attempt to give too many powers of correction or punishment, nor the power of BABY'S HAIR ALL CAME OUT fixing prices, but its powers may be

enlarged as experience shall indicate. The measure proposed includes may cancel at any time the registration of any corporation for improper unfair methods of competition, acceptance of railroad rebates, refusal to allow access to records or non-compliance with any judicial decree rendered under the Sherman act. In extreme cases it may debar the offending corporations from engaging in incorrection of overcapitalization

### PLAN A WORLD-WIDE TRUST

International Congress Approves Gary's Plan of Eliminating AM Competition in Steel Trade.

Brussels .- Judge Elbert H. Gary's plan for the practical elimination of competition in the manufacture of steel was unanimously approved by representatives of the leading steel companies of the world at the conference here. A committee was appointed to consider a plan of organization and report tater.

In explaining his proposition for a world-wide combination along the lines of the American Iron and Steel institute, Judge Gary said the object was "to prevent the destructive fluctuation of steel prices," and maintain a business equilibrium in the world's steel industry.

Discussing the question whether such a world-wide combination could be formed without violation of any of the existing laws, particularly in the United States, some of the representatives agreed that being an international organization no nation could declare it to be illegal.

The steel interests of the United States, Canada, England, France, Germany, Belgium, Italy, Austria and Spain were represented by 160 delegates at the conference.

The initiative for the calling of the steel congress was taken by the American Iron and Steel institute which invited a number of foreign manufacturers to America and who were so favorably impressed with the effectiveness of that organization in the United States that an international conference was readily assented to.

Negro Kills Police Chief. Rockyford, Colo.-Robert Harris, a negro, shot and instantly killed Chief of Police A. B. Craig and mortally wounded Jacob Kipper, night marshal here when the officers went to Harris' home to place him under arrest for causing a disturbance.

\$10,600,000 Silk Dyer Dead. Paterson, N. J .- Jacob Weidmann, silk dyer, is dead at his home from heart trouble aggravated by the heat. He was sixty years old. He left \$10, 000.0000

### ECZEMA TORTURES **INSTANTLY RELIEVED**

Cured by an External Treatment

You are remarkably fortunate if you are without some skin trouble. It may be only pimples or blackheads, or chapped hands, or the accidental sore, cut, scald, burn or boil, or the carbuncle or felon, or perhaps the more serious diseases of eczema, herpes, erythema, seborrhoea, or psoriasis, or inflamed piles, or some common irritation of the skin. There is one standard sovereign remedy within your ready reach, and which you can purchase at any druggist's. It is Resinol Ointment, pat up in screw-top opal containers, selling at fifty cents and a dollar, according to size. It is ever ready for use, and as easy to apply as cold cream or vaseline. Thousands of physicians enthusiastically prescribe Resinol Ointment, and hundreds of thousands of families depend upon it, and are never without it. Resinol Soap is a chemically pure toilet soap of the highest grade. It contains in a modified form the same medication as Resinol Ointment, and is recognized as a preventive for many skin troubles, including blackheads, chapped hands and pimples. There is nothing better for the cleansing of the scalp and shampooing. It prevents the falling out of the hair. It is the infant's soap, par excellence, keeping the skin sweet and healthy and preventing many of the troubles which so often attack the delicate skin of the child. You will find the Resinol Ointment and Soap at all druggists. Resinol Chemical Co., Baltimore, Md.

UNDERTAKING FOR MISSIONARY.



"There are a good many thankless

"Such as trying to make vegetarians of the cannibals"

"When my first baby was six months old he broke out on his head these provisions: The commission with little bumps. They would dry up and leave a scale. Then it would break out again and it spread all over financial organization, oppressive or his head. All the hair came out and his head was scaly all over. Then his face broke out all over in red bumps and it kept spreading until it was on his hands and arms. I bought several boxes of ointment, gave him blood medicine, and had two doctors to treat him, but he got worse all the time. He terstate commerce and it may require had it about six months when a friend told me about Cuticura. I sent and got a bottle of Cuticura Resolvent, a cake of Cuticura Soap and a box of Cuticura Ointment. In three days after using them he began to improve. He began to take long naps and to stop scratching his head. After taking two bottles of Resolvent, two boxes of Ointment and three cakes of Soan he was sound and well, and never had any breaking out of any kind. His hair came out in little curls all over his head. I don't think anything else would have cured him except Cuticura.

"I have bought Cuticura Ointment and Soap several times since to use for cuts and sores and have never known them to fail to cure what I put them on. I think Cuticura is a great remedy and would advise any one to use it. Cuticura Soap is the best that I have ever used for toilet purposes." (Signed) Mrs. F. E. Harmon, R. F. D. 2, Atoka, Tenn., Sept. 10, 1910.

Their Favorite Alibi. Cook-How do you get out of it when the missis scolds you for not answering the bell?

Waitress-I always tell her I was making mayonnaise.—Harper's Bazar.

Stop the Pain.

The hurt of a burn or a cut stops when Cole's Carbolisalve is applied. It heals quickly and prevents scars. 25c and 50c by druggists. For free sample write to J. W. Cole & Co., Black River Falls, Wis.

The really great never seek notoriety, neither do they like to have it thrust upon them. They are too busy to want to be taken notice of.

Smokers find Lewis' Single Binder 5e cigar better quality than most 10c cigars. Love is the only thing that more

# than pays for all it gets. Hoods Sarsaparilla

Cures all blood humors, all eruptions, clears the complexion, creates an appetite, aids digestion, relieves that tired feeling, gives vigor and vim. Get it today in usual liquid form or chocolated tablets called Sarsatabs.

# NEW NEWS OF YESTERDA by E. J. Edwards

## They Put Aside Presidency

born there.

Sherman and Sheridan Both Declared They Would Not Accept the Nomination, Not Being Fitted for the High Office.

General Sheridan and General Sherman were of the same opinion respectwhich he intimated that even if elect- eligibility there is the slightest doubt." ed he would not accept the office of president.

Sherman never concealed his opinion that Grant, for whom he bore the most devoted friendship and affection, would have acted with greater wisdom had he declined to permit any organization to be effected for his nomination for the presidency. Sherman's view, to be general of the army was for a military man a great-

the United States. Some of Sheridan's friends said to had put his foot upon any movement having his nomination for the presi- do to make him a candidate." inecy in view: "General, they are beginning to talk some of you as a presidential candidate."

"Sheridan laughed and made no other comment than, "Oh, I guess not." "But they are, general," his friends insisted.

"Who is?" "Well, some Republicans up in New York state. They say that if you are nominated for president you will sweep the country, and get as big a

majority as Grant did in 1868." "Well, they had better look out," Sheridan replied. "I know what I am fit for. I don't want the presidency

and wouldn't take it." Nevertheles, in spite of Sheridan's statement, there was begun an organ- you knew Gen. George H. Thomas ization which had his nomination for well, didn't you?" the presidency in view. The Republican leaders wanted some man of should say I did. We were in the same universal popularity, for it was known class and very intimate at West Point, that there was grave danger of fac- and we saw a good deal of each other tional disturbance in case either Gen- after we had been graduated. I came eral Arthur or James G. Blaine were to know him at West Point as one of

A curious and unexpected incident, ever met. He was absolutely truthful. however, put an end to the Sheridan He was the soul of honor. He plantmovement. A little conference of his ed his feet slowly, but when he did friends took place in New York city. plant them they were planted surely In the midst of it one Republican, who upon principle. We drifted apart, howwas a most enthusiastic Sheridan ad- ever, about 1848, or right after the Mexican war, although we kept track mirer said:

"It wouldn't do; you can't do it." of one another. I say all this to ex-"Why not? Why not?" broke forth plain what I am leading up to. a chorus. "We'll nominate 'Little Phil' in spite of himself."

"Well," said the friend, "the diffi- come in that year-when I happened culty is just here: There has always to call at the White House one day, been grave doubts whether Sheridan having some business with President was actually born in Albany, or wheth- Lincoln. er he was brought there by his parents | "I don't remember now what it was

when an infant only two weeks old. Sheridan himself has always claimed Albany for his birthplace, but there doesn't seem to be any authentic record showing that he was actually

"His parents came from Ireland in 1831 by emigrant ship. They went to ing the expediency of electing to the Albany, where they had friends. They presidency a man who had made his had with them an infant, and that incareer in the army. Sherman ex- fant was Phil Sheridan. Just as sure pressed his opposition forcibly and as the attempt is made to nominate publicly. In the latter part of Presi- him for the presidency, just as cerdent Arthur's administration there was tainly the claim will be made that he the nomination of General Sherman is ineligible because he is not native for the presidency in 1884. At first born. He would be elected hands Sherman paid little heed to it, but down, if he were nominated, but the when his brother John assured him chances are that the convention would that the movement was gaining head, not nominate a candidate for the he wrote the now historic letter in presidency about whose constitutional

> "They nominated Arthur for vicepresident, although it was said of him that he was born in Canada, just over the Vermont line," a member of the conference declared.

"Yes, but it took a search of the records and an actual measurement from the parsonage in which Arthur was born to the international boundary line to demonstrate that he had missed ineligibility by only a little over a er distinction than to be president of mile. But you can't find any record of the emigrant ship upon which Sheridan's parents came to America, alhim after it was known that Sherman though you might get some record that would identify him. No, it won't

When Sheridan was informed of this discussion, he simply said:

General Sherman Was a Little Un-

certain About George H. Thomas'

Position When War Broke Out,

but Was Soon Reassured.

A few years before his death Gen.

W. T. Sherman was asked: "General,

"Knew him well?" was the reply. "I

the noblest characters that I have

"I think it was in June, 1861-any-

way, I know that hot weather had

about my eligibility; I am ineligible simply because I don't want it and wan't take it."

So both Sherman and Sheridan turned aside from the temptations of a presidential nomination, and they are believed to be the only persons in the entire history of the United States of its strong appeal lies in the picwho have done this.

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"And Only Man Is Vile."

Shiraz, now seething with angry anti-British passions, sleeps in the heart of one of the four Persian paradisesfit birthplace of Hafiz and Sadi. This ancient capital of Persia, although lying in a valley, is yet as high above the sea as Ben Nevis itself. Gutside of the City of Passion are Edens of flowers and rest. The narcissus spreads itself like a white carpet over the sunny slopes.

"All our party," writes a traveler, 'pushed into this rich parterre up to the horses' girths to enjoy the fragrance as much as possible." The only way to banish the all-embracing narcissus is to sow the ground with cotton, rice or wheat. Let the ground lie fallow, and along comes the beautiful white tyrant from the "Isle of

The Ocean Snored All Night. of a new servant his wife took down from Boston

girl was asked the following morn-

"Sure, I did not, ma'am," was the reply; "the snorin' of the ocean kept "They needn't bother themselves me awake all night."

that called me to the White House, but

I do remember that the president told

me that he was going on that day or

the next to send several nominations

to the senate for brigadier general.

He asked me to look over the list. I

glanced at the names rapidly, and saw

that they were all good names. But

it occurred to me that the president

had overlooked one army officer, and

"'Mr. President, I don't see the

"'I don't know much about Thomas,'

aid Lincoln. 'Would he make a good

"'None better,' I said, 'and if you

"'Well, Sherman, Mr. Lincoln re-

"A little later, as I was on my way

plied, 'if you say so, it must be so, and

up to the capitol to see my brother,

John Sherman, it suddenly flashed

over me that I had not seen Thomas

for some 12 years, that he was a Vir-

ginian by birth, and that possibly he

the Union, but I will find out.'

there as soon as railroad train and

horse would carry me. When I reach-

ed the regiment and was shown to

the colonel's headquarters, I found no-

body there but an orderly. He told

me that Colonel Thomas had gone out

a little ways on horseback, but thought

greet him. He knew me instantly,

"'Have you come out to see me?' he

"'Yes,' I said, 'I have some impor-

"He dismounted and we sat down

"He showed his joy, more by the ex-

presion of his countenance than by

any words. He simply said: 'Billy, you

couldn't have brought me any more

"'Well, you know that Lee has gone

'You are going south?' I said.

together. 'Tom,' I said, 'I have come

to tell you that the president has told

me that he will nominate you for brig-

"By any by I saw him coming and

he would be back speedily.

and called out:

called him Tom.

asked.

" 'Hello, Billy!

tant news for you.'

adier general.'

agreeable news.'

from Virginia.'

want any guarantee for him. I'll give

ventured to say to him:

I'll send his name in soon.'

general?

How He Planned to Go South

WINDOW BOXES IN GUAYERE

How They Brighten Up the Town in Switzerland Where the Cheese Comes From.

Those who think all the delights of Switzerland lie among the high Alpine peaks or in the joy of winter sports will find upon visiting it that much turesque charm of its farm and village scenes.

Famous for its chocolate and cheese works, the town of La Guayere still clings to its ancient customs and surroundings. Many of the houses date back to the fifteenth and sixteenth centuries, while the chateau of the Counts of La Guayere is of an even earlier period.

Ancient buildings, however, soon become commonplace to the European traveler, says Country Life in America, and so probably the first thing one notices in this interesting village is the prevalence of window boxes.

They are everywhere. No matter how old or tumbledown the house may be, there are always flowering plants in the window, and they brighten up the whole town wonderfully. Gay colors are the rule; pink and red geraniums are most common, although one sees a few nasturtiums and carnations, with an occasional hydrangea.

Unlike American window boxes, which are boxes in actuality contain-A resident of Nahant tells this one ing a considerable quantity of soil, these usually found in Switzerland are a sort of grated box, with sides much "Did you sleep well, Mary?" the like a picket fence, in which potted plants are placed. These boxes are either set upon the broad window sill itself or just outside upon brackets secured to the wall of the house.

When there are very heavy storms which might do damage to the plants the blinds may be closed to afford protection in the former case or the pots may be taken indoors by one in the

#### MAKE THE SUBURBS PRETTY

Unsightliness in Development Usually Due to Greed of Speculators and Promoters.

The unattractiveness of most suburban development lies, first, in the fact that the land is hopelessly subdivided into uniform and monotonous units admitting of little or no variety. name of Col. George H. Thomas here.' excepting by an expenditure of money which the investment does not justify; hence the attempt to obtain variety by stunts and detail, much of which is to mirs. 50 cents and \$1.00 a bottle. Agents tawdry, John M. Carrere writes in Country Life in America.

Secondly, the designing of these houses, which has been mostly in the hands of spectators and promoters, has not usually been intrusted to architects of skill, and has not been developed with the idea of elevating and developing public taste, but rather of catering to passing fancies.

Assuming four lots, each 50 feet wide, if, instead of building, as usual. might take the same view that Lee four houses with a narrow frontage had in April, when he resigned his and extending back into the lot-all commision as lieutenant coolnel in the in a row, with a small garden in front, Second cavalry, with which Thomas a contracted space separating them, had been stationed since 1855, to go and ugly yards in the back-it were with the Confederacy. It was a start- planned to place the two end houses ling thought in view of the fact that with narrow fronts and extending I had just guaranteed Thomas to the back, and the two middle houses set president. I worried over the situa- back and designed with broad fronts, tion for awhile, and then I said to my- thus forming a court, a composition self: 'Well, I know what he was, and would immediately be possible, and life?" I will find out what he is. My own a better distribution of light, air and intuition tells me that he says with grounds-whether for ornamental or merely back yard purposes-would "I learned that Thomas was with his immediately result without any interregiment in Pennsylvania, not so very ference of property lines or of light far north of Baltimore, and I hastened easements.

### Holland a Land of Flowers.

There are two Hollands, one of the dikes and windmills, and one of the flowers, that is seen by comparatively few, says Country Life in America. The Holland of the flowers is a thing of the past each year by the time the I went out in front of the tent to average traveler gets around that way, which, as a rule, is July or August.

So early as February the annual flower pageant gets a start with the "'Hello, Tom,' I replied. We always rare Tulipa haufmanniana, winter aconite and snowdrops, until it makes its first grand demonstration with scilla and crocus in March. Then in the glory of the tulip and hyacinth comes the greatest burst of color, followed by the Spanish iris, early gladiolus and lily to provide an anti-climax that runs over into June. But for sheer gorgeousness, nothing can match the heydey of the tulip, the banner bulb of Holland.

Practical Side of School Gardening. Some time ago the writer was called "'But,' said I, 'Tom, I have come in to admire a small garden almost to find out exactly where you stand. choked with a profusion of ornamental "'What do you mean, Billy?' he plants and flowers. It was learned that but two years ago the yard was nearly devoid of vegetation, but that the little boy of the family commenced

over to the other side. You are both planting seeds and cuttings from the "'Oh, that's what you mean, is it?" school garden supply. Soon the slumsaid Tom. 'Well, I'll tell you, Billybering taste of the mother was awak ened and now she tenderly cares, with the help of her enthusiastic boy, for "'Yes, Billy,' he said, 'I am going this wilderness of beauty. If this south, but I am going at the head of school garden had accomplished no my boys, and I am never going to turn more, this one case would be sufficient recompense for all time and labor expended. Truly it is a beautiful and philanthropic work .-- Los Angeles

Times.





Edith-Papa wouldn't let me marry Mr. Stingy because he smokes such cheap cigars.

Edward-He can't say that about Edith-No, he says you smoke too

expensive ones.

A Quaint Thought.

Miss Geraldine Farrar, seated in her deck chair on the George Washington, regarded a half-dozen urchins playing on the sunny deck, and then said with a pensive smile:

"I often wonder, considering what charming things children are, where all the queer old men come from!"

SPOHN'S DISTEMPER CURE will cure any possible case of DISTEMPER, PINK EYE, and the like among horses of all ages, and prevents all others in the same stable from having the disease. Also cures chicken cholera, and dog distemper. Any good druggist can supply you, or send wanted. Free book. Spohn Medical Co., Spec. Contagious Diseases, Goshen, Ind.

The Nature-Fake. "Congratulations!"

"For what?" "I hear one of your exhibits took a prize at the dog and poultry show." "Well, keep still about it. I entered a skye terrier and he took first prize as a Mongolian hen!"

Important to Mothers
Examine carefully every bottle of CASTORIA, a safe and sure remedy for infants and children, and see that it

Bears the
Signature of Chartfulcture.
In Use For Over 30 Years. Children Cry for Fletcher's Castoria

In the Future.

"How did you get your start in

"I got a flying start: I was born in an airship.'

LANDS for sale in North Dakota, Montana and Canada. Write us for lists and terms. HODGSON REALTY COMPANY, Fargo, North Dakota.

The great question is not so much what money you have in your pocket as what you will buy with it .- Ruskin.

teething, softens the gums, reduces inflammation, allays pain, cures wind colic, 25c a bottle.

Mrs. Winslow's Soothing Syrup for Children

The robe of righteousness will neith er shrink nor stretch.

Lewis' Single Binder straight 5c cigar. You pay 10c for cigars not so good.

None are so blind as those who are visionary.

Chew and smoke untaxed tobacco, cheap and ndoped. Meriwether & Edwards, Clarksville, Tenn.

All mankind loves a lover.-Emer-

son.





USE ABSORBINE JR LINIMENT Painful, Knotted, Swollen Veins, Milk Leg, Mammtits, Old Sores, Ulcers. Ia is healing, soothing, strengthening and invigorating—allays pain and inflammation promptly. Germicide and antiseptic.

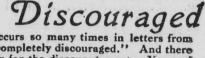
Mrs. R. M. Remler, R. D. No. 1, Federal, Kan., had enlarged veins that finally broke causing considerable loss of blood. Used ABSORBINE, JR. and reported Nov. 5, 1910, veins entirely healed, swelling and discoloration gc-e and has had no trouble with them since July 1569. ABSORBINE, JR. is invariable as a general ho. Sehold liniment, for the cuts and bruises that the children gat, group, deen seated colds, stiff-neck, sore-





WANTED lady to represent us to immediate vicinity. In-STANDARD MERCHANDISE CO., 15 K. 14th St., New York, N. Y.

W. N. U., CHICAGO, NO. 27-1911.





The expression occurs so many times in letters from sick women, "I was completely discouraged." And there is always good reason for the discouragement. Years of pain and suffering. Doctor after doctor tried in vain. Medicines doing no lasting good. It is no wonder that the woman feels discouraged. Thousands of these weak and sick women have found

health and courage regained as the result of the use of Dr. Pierce's Favorite Prescription.

It establishes regularity, heals inflammation and ulceras tion, and cures weakness.

IT MAKES WEAK WOMEN STRONG AND SICK WOMEN WELL.

Refuse substitutes offered by unscrupulous druggists

for this reliable remedy. invited to consult by letter, free. All correspondence strictly private and sacredly confidential. Write without fear and without fee to World's Dispensary, R. V. Pierce, M. D., Pres't, Buffalo, N. Y. Dr. Pierce's Pleasant Pellets regulate and invigorate stomach, liver and bowels. Sugar-coated, tiny granules, easy to take as candy.

# Grant's Opinion of Sheridan

He Considered Him, as a Fighting Commander, an Extraordinary Combination of Great Daring and Caution.

John Russell Young, the distinguished Civil war and Franco-Russian war correspondent and newspaper editor, who accompanied General Grant in his tour of the world, was chatting with some friends at his hotel in Washington shortly after President McKinley, in 1897, had made him librarian of the new Congressional library, when some reference was made by one of the party to General Grant, and especially to Grant's very high regard for General Sheridan, both as a soldier and as a man.

"Yes, I know," said Mr. Young, "in what high regard General Grant held Sheridan, for I often heard Grant say that he was sure that Sheridan had no superior, living or dead, as the commander of an army.

"I remember, on one occasion, Grant met several Americans one evening after a reception, and in the course of conversation he was asked what he thought Sheridan would have done had he been in command at Gettysburg instead of General Meade. General Grant replied practically in these words:

"'There should be very little or no criticism of the manner in which Meade fought the battle of Gettysburg. In a three days' battle there are always sure to be some mistakes. Whatever these may have been upon our side, Meade speedily rectified them.

"'But you have asked me what Sheridan would have done had he been there. Sheridan, as a fighting general, was an extraordinary combination of great daring and great caution. His judgments were intuitive. He believed in very swift action and in taking great risks, if the chances were in his of the war." favor. He had no patience with those critics who spoke of a battle as a

drawn battle. He was of the opinion that every battle was a victory to one side or the other, although the advantage may have been slight. Now, his temperament, his understanding of he been in command at Gettysburg, that there was only one thing to do after Lee began to retreat, and that would be unable to reform his lines. I have sometimes thought that if Sheridan had been there there wouldn't have been much of Lee's army left after Gettysburg was fought. However, I do not say this in the way of

any criticism of General Meade.' "Then," continued Mr. Young, "one of those present suggested to General Grant that Meade's army was probably exhausted by three days' fighting, and it might have been perilous to put

the army in pursuit of Lee. "For a moment or two General

Grant was silent, and then he said: "'If Sheridan had an army of not more than 20,000 men, every man in that army being a soldier trained under Sheridan, as much like Sheridan as it is possible for private soldiers to be like a commander to whom they are devoted, then I am certain that Sheridan, with such an army, could defeat any army in the world. I don't know how I can better express my opinion of General Sheridan as a soldier, so that I will say again, an army of 20,000 men, trained under Sheridan so that each man was as nearly like him as possible, and commanded by Sheridan, would, I am sure, be the match of any army in the world. He would have had an army of that kind I'm going south." had he been at Gettysburg. You remember how, under him, and with a rather small army at his command, the Shenandoah valley was completely cleared of Confederate soldiers and my face the other way until it's all remained in our hands until the close

warfare and his methods would, I believe, have persuaded Sheridan, had was to follow Lee so swiftly that he

over.' "And he never did," said Sherman. (Copyright, 1911, by E. J. Edwards. All (Copyright, 1911, by E. J. Edwards. All Rights Reserved.)

#### WESTMINSTER PRESBYTERIAN CHURCH.

the Soul.

J. EDGAR WILSON

June 24, 1911 Notice of Hearing Claims Before Court. STATE OF MICHIGAN.

The Probate Court for the County of Delta In the matter of the estate of

IDEN G. CHAMPION, deceased. Notice is hereby gived that four months from the nineteenth day of June A. D. 1911, have been allowed for creditors to present their claims against said deceased to said court for examination and adjustment, and that all creditors of said deceased are required to pre sent their claims to said court, at the probate office, in the city of Escanaba in said county on or before the twenty-first day of October A. D. 1911 and that said claims will be heard by said court on Monday the twenty-third day of October A. D. 1911 at ten o'clock in the fore-

Dated June 19, A. D. 1911.

JUDD YELLAND

August 19.

Timber and Stone Notice U. S. LAND OFFICE, MARQUETTE, MICH

June 12, 1911. Notice is hereby given that Martin Johnson whose postoffice address is Escanaba, Mich igan, did on the 24th day of August 1910, file ir this office his sworn statement and application No. 02266 to purchase the NE14 of the SE14 of Section 4, T. 42 N. of R. 24 W., Michigan under the provisions of the Act of June 3, 1878 and acts amendatory, known as "Timber and Stone Law" at such value as might be fixed by appraisement, and that pursuant to such application the land and timber thereon have not been appraised. That the valuation placed on the land and timber thereon was that made by applicant when he made his sworr statement. The timber estimated to consisof 300 cords of pulp wood worth 35c per cord \$105.00 and that that the land itself has no value. The said applicant will offer final proof in support of his application and sworn state ment on the twenty-ninth day of August 1911 before the Clerk of the Circuit Court of Delta County, at Escanaba, Michigan. Any person is at liberty to protest this purchase before entry, or initiate a contest at any time' before patent issues, by filing corroborated affidavit in this office, alleging facts which would de feat the entry.

JAMES J. DONOVAN.

July 22, 1911

Homestead Notice. DEPARTMENT OF THE INTERIOR.

U. S. LAND OFFICE, at MARQUETTE, MICH. JUNE 10, 1910. Notice is hereby given that MRS. HARRIET CAREY, of Brampton, Mich., who, on April 15, 1904, made Homestead Entry No. 11358, Serial No. 0528, for NE1/4 of NE1/4, Section 24,

Claimant names as witnesses of Brampton, Mich. William Shleeter, Victor W. Hamilton, of of Rapid River, " John Lefleur George Friday of Brampton,

JAMES J. DONOVAN,

Register.

# **JOHNSON** FISHER

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HEAR YE! HEAR YE!

The respective merits of razors and Rev. Robert Laing, of Halifax will bungstarters for persuading an umpire preach in the morning. He is president will be exemplified on Gladstone field of the Presbyterian Ladies' college in next Thursday afternoon, when the that city. The pastor will deliver the ancient fraternity of mowers of whiskers evening lecture, "The Language of and purveyors of gossip encounter the honorable guild of retailers of spiritnous and fermented encouragement. Profits acquired from the bloodthirsty curiosity of the multitude, being tainted, will be applied to the use of the Gladstone baseball nine in the endeavor to sanctify it.

Colonel Duchesne states that the parbers may lose gloriously but they will give the other side a close shave. Commodore Ostrander answers that his houses, for which Virginia is famous. gallant publicans await the enemy a man lay dying. On the walls of his with confidence.

to the reporter, are: Prohibitionists: a dozen years before, when the south-Ostrander catcher, McCoy pitcher, Cole ern Confederates had gone home to first base, Louis, second base, Leroux return to work and to save what they third base, Lillquist shortstop, Sharkey could from the wreck of war. There right field, Peterson center, Butler left field, Anderson, Stevenson, Tardiff, Nelson, subs. For the Populists: Mathey catcher, Duchesne pitcher, Call first, Butler second, Bellin third, Coleman short, Baker, right, Henke center, Erickson left, Perrin sub.

During the progress of the game, citizens desiring drinks or shaves can take the street car to Perkins.

FOR SALE Eighteen foot Gasoline Launch, al-OTTO PADA.

ODE TO A STREET SPRINKLER Sprinkle, Sprinkle, little cart, How I wonder where thou art, When the dust is high and dry, Never can I see thee nigh.

When the clouded sun is set, And the streets with rain are wet, Then you wing your little flight, Sprinkle, sprinkle, left and right.

#### BASEBALL

With twelve victories to their credit and one defeat against them, the Menominee ball players will play against of two games, one to be played on gia?" Saturday and the other on Sunday. There is a feeling of confidence among the local fans regarding the outcome of the coming contest.

Gladstone, it is said, has the best team that has ever been put on the field in that city. All the boys are home players and they have been put-Township 42 N., Range 22 West, Michigan ting up games for the fans that are Meridian, has filed notice of intention to make as good as are to be found in most Final Commutation Proof, to establish claim leagues. Two weeks ago Gladstone to the land above described, before the Clerk played the Escanaba Richters and shut at Escanaba, Michigan, on the 25th day of Ju-them out 7 to 0, which is considerably better than Menominee was able to do. -Herald Leader.

### That Was All.

"I don't know whether I ought to recognize him here in the city or not. Our acquaintance at the seashore was very slight.' "You promised to marry him, didn't

"Yes, but that was all."

## School Election

To the Electors of the Public schools of the City of Gladstone:

You are hereby notified that the Annual School Meeting of said district will be held in the Central School

MONDAY, JULY 10, 1911, at which time there is to be elected one trustee for the full term in place of Webster L. Marble, whose term of him?" office expires, and one trustee for the full term in place of Paul B. Hammond,

whose term of office expires. The polls of said election will be open from 4:00 o'clock p. m. to 8 o'clock p. m. All persons desiring to be candidates for election to said offices must file their unpleasantness between the north and applications to be placed on the ticket, the with secretary of the board of education on or before noon July 10, 1911.

Every citizen of the age of twentyone years who has property assessed for school taxes in said district and who shouldn't have told him where to find has resided therein three months im- Lawrence. Gone to settle a difficulty mediately preceding said school meeting, and every citizen of the age of ter formally, and before he's really twenty-one years who is the parent or started in he'll get a bullet in his legal guardian of any child included in the school census of the district and who has for three months as aforesaid been a resident of said district shall be entitled to vote at said school meeting.

CLARENCE A. CLARK ALDINE PENNOCK, Secretary.

DEPARTMENT OF THE INTERIOR U. S. LAND OFFICE AT MARQUETTE MICH.

June 28, 1911. Notice is hereby given that Onesine Chaput, of Brampton, Michigan, who, on June 23, 1906 made Homestead Entry No. 12002, Serial, No. 01357, for S. E. 1/4 of N. W. 1/4, Section 28, Township 41 N., Range 22W., Michigan Meridian, has filed notice of intention to make final five year Proof, to establish claim to the land above described, before the Clerk of the Circuit Court of Delta County, at Escanaba,

Michigan, on the 15th day of August 1911. Claimant names as witnesse Frank Richards of Brampton Mich Olaf Oseen Edwin Dearoff

Albert Chaput

JAMES J. DONOVAN Register.

# If the Dead May Return

A Victory Without a Shot

By F. A. Mitchel Copyright by American Press Asso-

In one of the old colonial manor chamber hung a sword and sash, belt The lineups, as untruthfully reported and pistol that had been placed there was no one in the house except some negroes, and they were bowed down with grief. Presently one of them entered the sick man's chamber and said breathlessly:

> "She's comin', Mars Colonel." The melancholy eye lighted, but not with pleasure. There was a hopeless look in it indicating that the invalid was preparing for an ordeal. Then came the sound of wheels on the driveway without, and in a few moments a woman, twenty years of age, perhaps, burst into the room and, rushing to the bed, fell on her knees beside it, clasp ing the figure in her arms.

"Oh, father!" she moaned. "I have sent fo' yo'," the man said, speaking with difficulty, "to say that at last I have ceased to blame yo'. He did it all. I have not been able to find him, and now I must go from here. But if yo' know where he is tell him that if the dead may return he shall hear from me."

"Father, leave him to Him who shall judge us all at last."

There was no reply. The effort the man had made had taken the little strength left in him. Slower and slower came his breath; there was a rattle in his throat, and he was dead.

. . . . . . . "Can yo' tell me, suh, if there is a man in this town named Lawrencethe crack Gladstone team in a series Edga' Lawrence, fo'me'ly from Geo'-

The man addressed turned to the speaker and, on meeting his gaze, retreated a step or two. He saw a tall man about fifty, whose erect figure



TELL ME IF YO' NAME IS EDGA' LAW-

and shoulders thrown back suggested that he might have been a soldier. His hair and beard were grizzly gray, and there was a singular glitter in his eye

"Yes, sir," replied the man questioned, "there is a man by that name here." "Can you tell me where I can find

"He's generally in the Empire saloon at this time of day."

"Very much obliged to yo', suh." And the stranger walked away toward

the Empire saloon. "I'll bet my hat," said the observer to himself, "that man was in the late the south. These soldier men never get over their training. They speak as if they were giving or receiving orders and walk as if they were keeping step to music. He's a queer looking old chap and no mistake. with him! He'll go through the mat-

brain. I'll follow him." The evening sun hung quite low and cast the stranger's shadow very long. While he walked on with the same measured tread as if trudging with soldiers, the observer's attention was turned from him to this elongated arms of his second. shadow. There was something grotesque about it, as such shadows often are. Both body and legs were drawn like a pair of compasses. The stranger, reaching the saloon, turned in, and the

man who was following was close behind him. of the tables, and, passing the newcom-

er, the latter asked: "Can you tell me, suh, if Edga' Lawrence is present?"

"That's Edgar Lawrence sitting at that table over there."

"The man just dealin' the cards." The speaker referred to a table is a raving maniac.

where five men were playing cards with piles of coins before them. The stranger triangulated over to the group and, standing behind the dealer touched him tightly on his shoulder with the tip of his finger.

The man jumped as if he had been Libby's Veal Loaf stung. From force of habit, perhaps. his right hand went to his hip as he quickly turned and looked up into the face bent down to his. For some moments the tableau was unchanged then the stranger said:

"Pa'don me, suh, fo' interrupting yo' game, but I should be obleeged if yo' would tell me if yo' name is Edga' Lawrence?"

"Yes, sir," said the man addressed, making an effort to speak in his usual

"I regret, suh, to disturb you. Gentlemen, I trust yo' will excuse me fo' interrupting yo' in you' amusement, but I have a difficulty to settle with one of you' numbe', Captain Lawrence."

Every face at the table was turned upward; every eye fixed on the speak- Ferndell Ginger Pear er. No such subdued gentleman-like tones had ever been heard before in that sinkhole of iniquity. A difficulty to settle with Lawrence-Captain Ferndell stuffed with Lawrence! No one had ever heard of Lawrence having a military title before. And why didn't Lawrence shoot him dead? Lawrence's hand was on his pistol, and the stranger's hand was not near a weapon. His close fitting coat buttoned tight to the throat showed no bulge where a weapon PHONE 51 should be. Nevertheless, Lawrence did not draw his pistol.

"Being a strange' among you gentlemen." continued the speaker, "I would be obleeged to yo' if one of yo' numbe' would act fo' Captain Lawrence and one fo' me. The sun has not yet set, and the twilight will be plenty long enough for us to settle ou' difficulty befo' da'k."

Every man gaped at the speaker till one of them broke the spell by rising and offering his services to him. Then another said to Lawrence:

"Come, Ed; you'll have to gratify the old fellow, and you'd better not try any of your games. He's evidently captivated the boys, and if you shouldn't treat him fair you might get into trouble. You've done too many wicked things already."

Lawrence rose without a word. He steadied himself by resting his hand on the table. He was very pale. "What's the matter with you? Who

is the old man?" "I've never seen him before," was

the only reply. The six of them walked out of the saloon and down the road to a patch of level ground which had been recently cleared. The sun, a blood red 1 ball, stood near the horizon, casting Though the day had been warm, the air was pervaded by a chill. All noticed that Lawrence seemed to feel it especially, for he was shivering.

"What distance do you prefer, sir?" asked the stranger's second of him. "That, suh, is immaterial. Leave the terms entirely with Captain Law-

"Make it what you like," said Lawrence, whose teeth were chattering, much to the surprise of the rest. The seconds measured the ground

for thirty paces, then approached the principals to relieve them of their weapons and give them others. The stranger bowed and said that he had no weapon: he never went armed. Lawrence's pistol was taken from him, and both he and his antagonist were given weapons borrowed from among those present. Then they were stood opposite each other.

It seemed to those in attendance that Lawrence was unable to withstand the gaze of his antagonist. The two men were placed at either end of the thirty paces, and the man who was acting for Lawrence stood ready to drop a handkerchief, at which the principals were to advance, firing. Be-

fore giving the signal he said: "Perhaps one of you gentlemen would give up the cause of this diffi-

He turned to the stranger, who made no reply. His eye rested on his enemy. The speaker turned to Lawrence and asked him if he had anything to say by way of explanation: Lawrence

paid no heed to him. "Gentlemen, are you ready?" There was no reply from either of the

contestants. "Fire!" and the handkerchief floated to the ground.

A bullet from Lawrence's pistol went high in the air. The stranger, without firing, dropped his pistol and strode unarmed toward his antagonist, his eves, flaring like two great stars, fixed on Lawrence. As he passed him Lawrence was heard to laugh. There was something so uncanny about his laughter that it froze the blood of those looking on. The stranger passed right by his antagonist. Lawrence gave a shriek and, springing into the air as if he had been shot, fell back into the Forgetting the stranger in the weird

scene, every man rushed toward Lawrence and bent over him. When they out strangely and the legs triangulated looked up the former had disappeared. All this happened many years ago. Edgar Lawrence has long been an inmate of a lunatic asylum, and his case has from the time of his entry there Men were standing at the bar drink- been considered hopeless. There are ing, while others were seated at tables in Virginia two graves side by side, gambling. The stranger was standing the one of a father, the other of his straight as an arrow looking about daughter. The lot where they are him. Presently a man rose from one placed is all of the old manor house grounds that remains unchanged. The mansion stands out, grand and gloomy. while the grounds are divided into little patches, worked by hundreds of negroes. And singular enough not a man who witnessed that duel but died a violent death. The only one of the party living is Edgar Lawrence, who

# AT THE PICNIC

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Ferndell stuffed with Almonds

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| Heinz Sweet per bottle                 | 30c        |
| Heinz Mixed Sweet per bottle           | 30c        |
| Heinz Euchred<br>per bottle            | 35c        |
| Heinz Sweet Onions<br>per bottle       | 25c        |
| Heinz India Relish<br>per bottle       | 15c        |
| Heinz Peanut<br>Butter in Glasses   0, | 5, and 25c |

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such as, Peaches, Pears, Plums, Pineapples, cherries. Grapes, etc; prices from per can\_ 10to35c Fresh fruits and green stuff, a large variety. Bananas, Oranges, Peaches, Musk Melons, Watermelons, Cherries, Plums; Wax beans, cucumbers, radishes Pimentos per bottle ... 10 and 35c green onions, lettuce, parsley, Michigan 35c Celery, Carrots, Beets, etc., at lowest market prices.

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