

Vol 7 No 2

# CLOVER-LAND

## MAGAZINE

# FEBRUARY

## 1918

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A. S. BURLESON,  
Postmaster General.



**Commander Truman H. Newberry, United States Navy**

The famous Detroiter who occupies the highest rank of any Michigan man in the Navy. He was Secretary of the Navy under President Roosevelt.

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# CLOVERLAND

## MAGAZINE

The Home Magazine of the Upper Peninsula of Michigan

EDITED BY ROGER M. ANDREWS OF MENOMINEE

VOL. VII No. 2

MENOMINEE, MICHIGAN, FEBRUARY, 1918

\$1.00 A YEAR

### Commander Truman H. Newberry, U. S. Navy, a Typical American

By Roger M. Andrews

In the summer of 1897 the U. S. S. Yantic, training ship of the Michigan Naval Brigade, visited Mackinac Island during its annual cruise. Theodore Roosevelt, just appointed Assistant Secretary of the Navy by President McKinley, came aboard on a tour of official inspection.

The men of the naval militia were scrubbing down the decks of the Yantic when Roosevelt arrived. Teddy was standing on the deck amid the perspiring scrubbers when a beautiful white private yacht went whizzing by. "What boat is that?" he asked a seaman who was on his knees swabbing. "That is the Dawn, sir," he was informed. "How do you know?" inquired the assistant secretary. "I own her," said the seaman, scrubbing away for dear life.

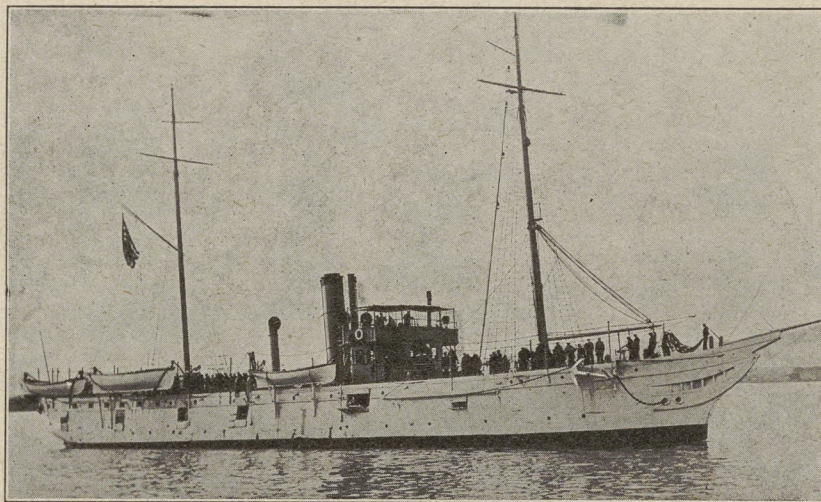
The deckhand was Truman H. Newberry of Detroit, son and heir of one of Michigan's wealthy pioneers, and now Commander of the Third Naval District of New York, the highest naval honor held in Michigan, and the only commander's commission given to any man in the country promoted from civil life during the present great war.

So impressed was Roosevelt with the typical Americanism of Truman Newberry that when he became president the private who scrubbed the deck was made assistant secretary of the navy and later promoted to be secretary of the navy in President Roosevelt's cabinet.

COMMANDER Truman H. Newberry, U. S. Navy, is the head of a family which has registered 100% American in the present great war with Germany. Himself giving up instantly his large business interests in Detroit and throughout the state of Michigan on the call of President Wilson, Commander Newberry has charge today of the Third Naval district controlling the great port of New York and the Brooklyn Navy yard.

Mrs. Newberry is president of the Needle Work Guild of America (of which Mrs. Theodore Roosevelt is vice president) which has devoted its entire strength to the work of the American Red Cross, already having contributed more than \$100,000 to this great cause. The commander's wife is in personal charge of this work in the city of New York, where an entire six story building is used exclusively for this purpose. Before leaving Detroit last spring Mrs. Newberry turned over to the Red Cross the stately old Newberry home in that city, and it is now used entirely for the work of the Michigan Red Cross contingent.

Commander and Mrs. Newberry



Theodore Roosevelt met Truman H. Newberry while the latter was a common seaman on the Training Ship Yantic, in 1897

have twin boys, Barnes and Phelps Newberry, twenty-four years old. Barnes is an ensign in the United States navy, serving somewhere on the Atlantic on active duty. Phelps is a major in the Aviation division of the U. S. Signal corps, and is now stationed at Augusta, Georgia.

Their daughter, Carol, who was sponsor for the battleship Michigan at its launching in 1908, is married, and her husband is a first lieutenant of the U. S. Engineers, in active service in France since July, 1917.

Michigan, so thoroughly active in every enterprise looking towards a vigorous prosecution of the war for democracy and towards an early and decisive victory, is proud of the record of the Newberry family, intimately associated with the early and pres-

ent history of the state's development.

#### Father a Michigan Pioneer.

Commander Newberry's father, John S. Newberry, was a Michigan pioneer. A lawyer by profession, he was a trail-blazer by instinct. Many of the early developments bear his name and, while he accumulated a fortune yet he devoted both his time and money to the building up of his home city, Detroit, and the portions of the state in which his operations were carried on. The greatest monument to John S. Newberry, Sr., is the famous Grace hospital of Detroit, which he founded with gifts of himself and his partner amounting to nearly a half million dollars, a record for benevolence back in 1886. For nearly fifty years this great institution has



Ensign Newberry in active service during War of 1898

been a haven for the poor and needy.

Truman H. Newberry was born on Nov. 5th, 1864, was educated at Yale university (from which he later received the honorary degree of Master of Arts) and began his life work in the construction gang of the old Detroit, Bay City & Alpena railroad, working his way up to the position of general freight and passenger agent. He later became president of the Detroit Steel & Spring Company and the Detroit Steel Casting Co. He was, upon retiring from business to enter the navy in 1917, at the outbreak of the present war, an officer of the Michigan Telephone Company, the Cleveland Cliffs Iron Company, Parke-Davis & Company, the Union Trust Company of Detroit, the People's State Savings Bank, the Packard Motor Car Company and the Detroit Board of Commerce.

He is today the ranking officer of Michigan in the service of his country in the U. S. Navy, and his record includes an active participation in two wars.

#### Organized Naval Brigade.

In 1895 Truman H. Newberry was one of the organizers of the Michigan Naval Brigade, in which he enlisted as a private. It was while he occupied this humble rank that he first met Theodore Roosevelt as described above in the incident at Mackinac Island, which the former president has so often referred to in his public appeals for a patriotism which is above all else. Early in 1897 Newberry was elected as lieutenant and navigating officer of the Detroit unit of the Michigan Naval Brigade, and occupied this place as second in command when war was declared with Spain. On April 23rd, 1898, Theodore Roosevelt, then assistant secretary of the navy, wired Governor Pingree of Michigan to "send complement of naval militia officers and men to the navy yard at Norfolk for service on the U. S. S. Yosemite."

The Detroiters responded promptly and were put through a vigorous course of "sprouts" by the regulars under whom they served. The Yosemite gave a good account of itself and, on June 28th, 1898, was active in a three hour engagement off San Juan, P. R., in which the Spanish steamer Antonio Lopez was driven ashore, although convoyed by a Spanish cruiser and two gun boats. Lieut. Newberry was among the first of the U. S. marines to land on Spanish soil at Guantanamo Island. His brother, John, also served on the Yosemite.

At the conclusion of the Spanish-American war the Detroit volunteers were given a royal welcome home, and a silver medal was presented to Ensign Newberry by the Detroit Society of Colonial Wars, of which he is a member.

In 1905 President Roosevelt appointed Truman Newberry assistant secretary of the navy, and in 1908 the Detroit man was given the naval portfolio and became a full fledged member of Roosevelt's cabinet. His

# CLOVER LAND

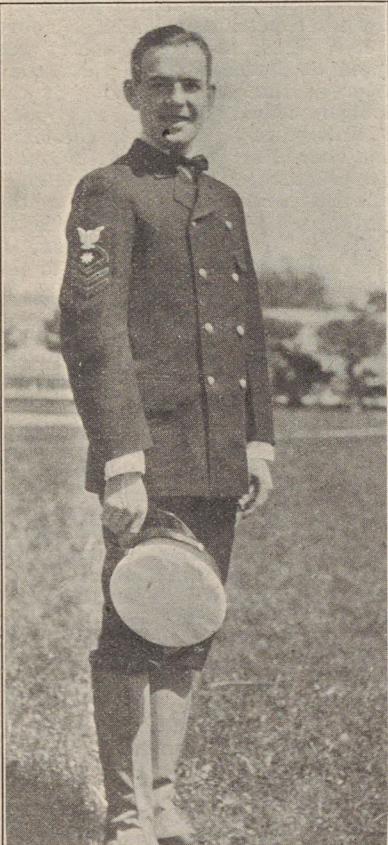
record as secretary of the navy was one marked by efficient and enthusiastic service. Soon after assuming office he attracted the attention of the country by his vigorous handling of the New London, Conn., controversy with the Chamber of Commerce of that city. Marines in uniform had received scanty treatment there, and been barred from the theatres and many public places. Secretary Newberry stopped this sort of thing with a heavy hand, threatened to remove the training station to another city where the U. S. uniform commanded more respect and quickly obtained a written apology from New London to the Navy Department, and a promise to treat the men of the navy with the respect to which they were entitled.

Speaking in Detroit on February 2nd, 1909, Admiral Robley D. Evans, hero of the high seas during the war with Spain, said: "The Navy Department will be all right as long as Secretary Newberry is at the head of it," and the Saturday Evening Post remarked editorially that he had "courage and ideas of his own." It is a fact that Secretary Newberry actually began the work which resulted in more privileges, more pay and more honor for the enlisted men of the United States navy.

**No Plush Pants for Him.**

When President Taft became Roosevelt's successor he offered Secretary Newberry an ambassadorship abroad, but the Michigan man said the United States were good enough for him to live in and work in, and added the famous sentence which went all over the country at that time, "No plush pants for me."

On July 6th, 1917, President Wilson called Mr. Newberry back into the active service of the navy, and made him commandant of the Third Naval District of New York. His office is one of prime importance, and he is actively on the job from early morning until late at night. He has not left his post since his appointment, but during February, 1918, Commandant Newberry will attend the Great



Ensign Barnes Newberry is now in active service with the U. S. Navy "somewhere on the Atlantic."



Mrs. Truman H. Newberry, head of the Needle Work Guild Red Cross Campaign in New York City.

Naval Recruiting campaign which is to be undertaken in Detroit and throughout Michigan, being started off by a personal appeal from former President Theodore Roosevelt who will open the drive in Detroit.

Personally Mr. Newberry is a man of unassuming character, a loyal friend and a good citizen. He holds a pilot's license on the Great Lakes and makes his home at Grosse Pointe farm, just outside of the city of Detroit. With his sons, in times of peace, he takes an active part in many of the business institutions of Detroit, and carries forward the public enterprises of his father, whom he succeeded as President of Grace Hospital.

He has taken into every activity of his life the same spirit with which Col. Roosevelt found him scrubbing the deck of the Yantic and which took him, when secretary of the navy in 1908, for an hour's trip under-seas in the submarine Octopus, off the Watch Hill, R. I., coast, a trip which the newspaper reporters did not discover for several days after it was undertaken in the then experimental days of the submarine.

Commandant Newberry's record as secretary of the navy is full of incidents illustrative of the sterling character of the Michigan man. He upset many of the older traditions by favoring the younger and more vigorous men in the service, and he gave to the work of the navy department a degree of personal attention hitherto unknown.

**Active on the Job.**

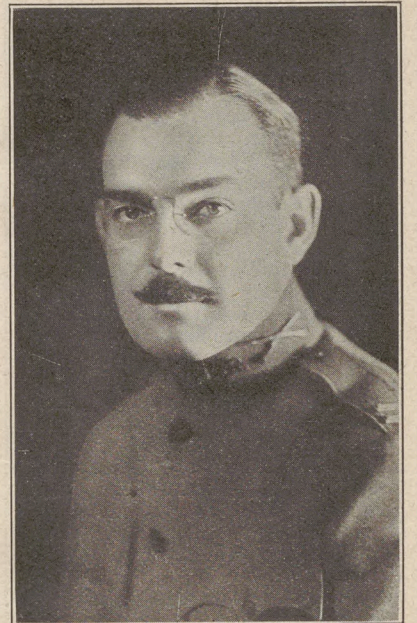
Being himself the holder of a pilot and engineer license, he was familiar with the manual labor involved in service upon the seas, and no one in the various navy yards knew at what moment the secretary would appear in the yards or shops on a tour of personal inspection unaccompanied by the pomp of office. He was as familiar with the machinists' department and the common labor as with the fore-deck of a battleship, and the only fav-

orism displayed during his official career was an appreciation of efficient and thorough service.

This same devotion to the actual work assigned to him has made the commandant a great name in New York this winter. An incident is going the rounds which indicates the devotion of both Mr. and Mrs. Newberry to the work of the present war. A New York newspaper sent a reporter to interview them both and he appeared at their New York residence shortly before 8 o'clock in the morning. He was informed that Commandant Newberry had been at his office for nearly an hour, and Mrs. Newberry had left for the Red Cross headquarters downtown.

**Obtained Service Medals.**

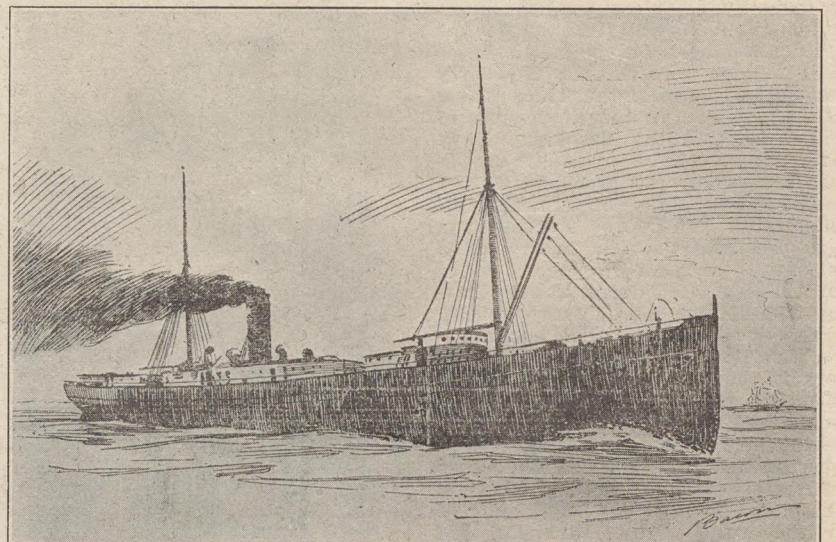
One of the first things which Secretary Newberry did at the head of the navy department was to obtain the honorary medals from the government due to the members of the Michigan naval brigade who served on the Yosemite during the Spanish war. It is a rule of the government



Major Phelps Newberry is attached to the U. S. Signal Corps, Aviation Section, at Augusta, Georgia.

that these medals cannot be given to those who do not participate in active engagements during war, and in spite of the part which the Yosemite took in the engagement off Porto Rico,

(Continued on page 9)



U. S. S. Yosemite in War with Spain

# CLOVER LAND

## Clover-Land's Invitation to Western Sheep Men

By Roger M. Andrews

**T**ELD up by the big snow storm which was general throughout the country, but with plenty of enthusiasm, the Clover-Land delegation arrived in Salt Lake City a little late for the opening of the western sheep and cattlemen's convention, but not too late to make the "big noise."

Altogether there were a dozen men from Clover-Land, six of whom were delegated by the Upper Peninsula Development Bureau. So thoroughly were the opportunities for grazing industry in the upper peninsula of Michigan advertised for the last several weeks, that the arrival of the Clover-Land representatives was eagerly awaited by the westerners, and led by Frank J. Hagenbarth, president of the National Wool Growers' association, their welcome to the visitors was complete.

### President Harmon Speaks.

President Harmon was the only Clover-Land man who took part in the program, and his talk, which was brief, but to the point, seemed to be



The National Sheep and Wool Convention was held at Salt Lake City, Jan. 17, 18, 19, 1918. The Hotel Utah (white) was the place of meeting. The Great Mormon Temple is shown on the left.

country as to the opportunities to be found in Clover-Land, and second, to bring as many people as possible to Clover-Land to live. Therefore, when the "More Sheep, More Wool" cry went up last fall, it awakened an interest in our country.

"Permit me to say that with my knowledge of grazing, secured through actual life in the western ranges, I have long contended that Clover-Land was an ideal location for sheep husbandry and for that reason I became vitally interested in the grazing question when President Hagenbarth of your association sounded the warning at the Great Lakes Wool Convention at Chicago last September.

### What Hagenbarth Said.

"We invited Mr. Hagenbarth into our country to look it over and he agreed to come on the condition that he be permitted to tell just what he thought when he was ready. We agreed because we had confidence in him and in our country and because we wanted to know the truth. Mr. Hagenbarth came, and saw, and at a meeting called to hear his views in Menominee on Oct. 10, he said: 'You have the greatest live stock and dairy country in the United States, if not in the world. You can care for eight million sheep and one million cattle.'

"We are here today, the guest of your association, to tell you of the possibilities of the Great Lakes range country, known as Clover-Land.

"Clover-Land, which is the upper peninsula of Michigan, consists of over ten million acres, not more than ten per cent of which is at the present time occupied. We have several tracts from five to fifty thousand acres now available for pasturing live stock. We have made a partial survey and have checkings on nearly two million acres now ready for your inspection. Fair investigation of our range country will, I am sure, convince you that you have a better chance for success, all things considered, than your fathers had in the early days of free ranges.

### Inviting Conditions.

"Many of the inviting conditions that brought men into this sheep game in this western country and helped make you a success, exist today in Clover-Land to a much greater extent than you can appreciate. I will not have time to go into details pertaining to our lands and grazing conditions, but on the important issues, we feel we can satisfy you.

"Of the fifteen counties of upper Michigan, one-half ship to outside sections a large tonnage of hay annually. One county alone shipped in 1917 hay to the value of one million dollars.

"One of the first acts of the federal government, after taking over the railroads, was to issue a priority order, directing the Soo line to RUSH to Rudyard in eastern Clover-Land, eight hundred cars to move hay ordered for export.

"Your winter feeding problem is indeed an easy one. Lumber for fencing and sheltering your herds may be had at extremely low prices, in some cases you will find enough timber on your lands to take care of your improvements, at practically no cost outside of the labor.

"Freight rates are a big factor.

### Quick Transportation.

"Wire fencing and other supplies needed for your ranch improvements may be shipped from Chicago, Milwaukee, Detroit, Minneapolis and St. Paul to your stations at a freight cost of one-tenth of what you pay today. Quick transportation facilities and

(Continued on page 6)

ry Tusler, Pierre Wibaux, Skew Johnson and many others, were the pioneers whose interests dominated the great northwest range country. I mention Captain Harmon, especially, because I have the honor to be his son and with him I spent over twenty years of my life on western ranges.

"Back in the late '90's I made an over-land trip from my father's ranch to Miles City, a distance of one hundred miles, with Jim Hunter, who as you know, is now a banker and a big sheep operator at Miles City, Montana; and in discussing the ups and downs of the sheep and cattle business, (and it was mostly the "downs" then,) Jim was much discouraged over the future of the range business. Unlike Horace Greeley, of old, who said, 'Go West, young man,' Jim advised me to go East, so I moved to Michigan and I am now in the lumber business on a large scale. While now a resident of Michigan, noted for its mines, tim-

ber and large automobile plants, I still feel I am one of you and that you will be interested in what I have to say.

### Aims of Bureau.

"I am here today representing a very important part of the great state of Michigan. I am here as president of the Upper Peninsula Development Bureau, a semi-public organization sustained largely by the fifteen counties of upper Michigan or Clover-Land. No part of the bureau's funds comes through profit; it cannot buy nor sell anything; it simply deals with educational and development projects. If every acre of land in Clover-Land should be sold, if every tourist in America should motor through Clover-Land, if a large number of you sheep men should come to our country and locate, it would not make the bureau one penny richer. It is an organization to spend money and not to make money. The bureau has two aims—first, to educate the people of the



President Leo C. Harmon

thoroughly appreciated. The speech follows:

"President Hagenbarth and gentlemen of the convention: I feel very much at home today. I do not feel very much at home, however, on this platform, because this is one of the very few times I have attempted to address a convention of this character, and it takes courage to address under these circumstances, a gathering, representing, as this does, one of the big industries of the nation.

"I feel very much at home in this western country because it is the country of my birth, boyhood and early manhood. My father commanded the United States troops that guarded the preliminary survey of the Union Pacific railroad from Omaha to Salt Lake City in 1867. In a relative sense, therefore, I feel I have a place in the early history of this great city. I was born at a military post in Dakota and for that reason I feel I have a right to call myself one of you.

### Father in Cattle Business.

"I am sure many of the old-timers remember Captain Harmon of Montana, because he was one of the five men to organize the Montana Stock Growers' association, back in the early '80's. He was the first man to engage in the cattle business on a large scale in eastern Montana, where he located the old "22" Ranch in 1882. Captain Harmon, with such men as Joe Scott, John Holt, Paul McCormick, John T. Murphy, Con Kohrs, Hen-



Charles R. Hutcheson, Clover-Land Missionary and Extension Specialist of the U. P. Development Bureau, now located at Salt Lake City for a four months' follow up.

# CLOVER LAND

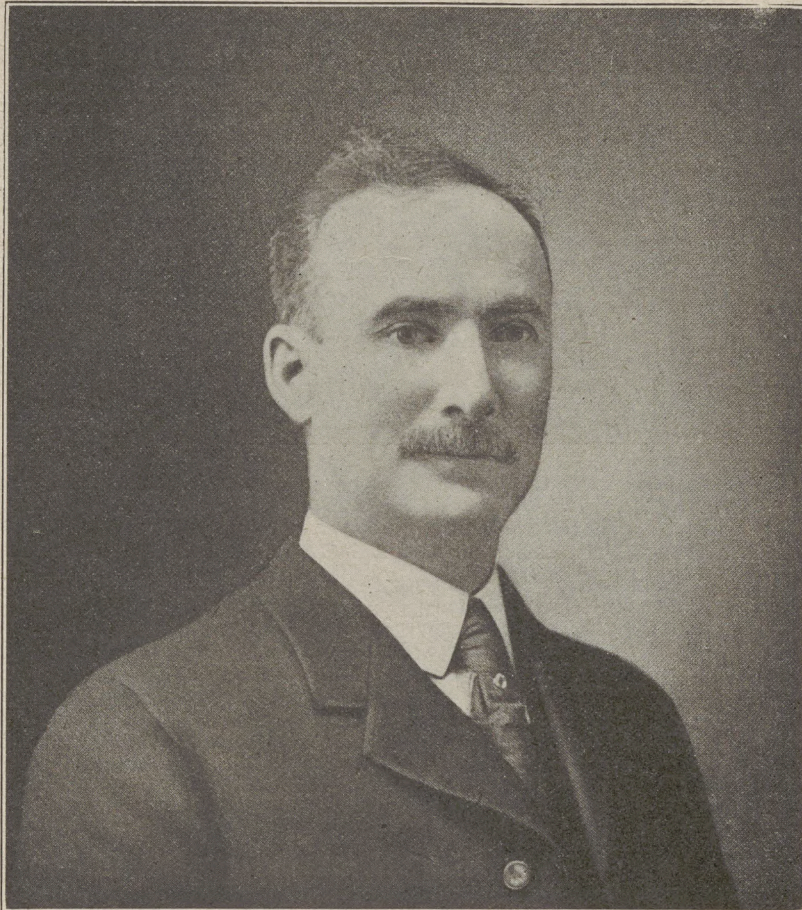
## Capt. Thomas Hoatson, a Clover-Land Hustler

**A** MAN of marked individuality, energetic and forceful, Thomas Hoatson, a prominent and highly esteemed citizen of Laurium, Houghton County, has contributed most appreciably toward the development of those industries which represent the staple prosperity of the Upper Peninsula, advancing public interests through private enterprise and capital. Of Scotch ancestry, he was born in October, 1861, in Canada.

Thomas Hoatson, Sr., his father, emigrated to America in 1852, and for twenty years was a resident of Canada. Settling permanently in Calumet, Michigan, in 1872, he was there employed as superintendent of Ridge Mine until his death, in 1900. His wife, whose maiden name was Grace Lorimor, survived him three years, passing away in 1903.

Coming with his parents to Michigan in boyhood, Thomas Hoatson attended the public schools of Calumet until seventeen years of age, when he began working in the Calumet & Hecla mines of the Upper Peninsula, and was instrumental in organizing what was then known as the Bisbee Mine, afterward called the Calumet & Arizona Copper Mine, and was made second vice president of the company. Very successful in his mining operations, he accumulated much wealth.

Mr. Hoatson's financial ability is unquestioned, the many positions of importance to which he is called bearing evidence of the confidence of the peo-



Captain Thomas Hoatson of Laurium

standpoint and as American citizens, striving to do the most for the protection of one of our greatest resources, we feel you owe it to yourselves and to your country, to make a thorough, careful and business like investigation of the ranges in the Great Lakes region.

### Offers Free Lands.

"That is why the officers of this bureau are here today. We are here not to sell you lands because we have no land to sell. We are here to interest and induce you to come to our country, investigate conditions and try out our lands without cost to you. Our big land owners, who wish to co-operate in this matter, have turned over to our bureau 250,000 acres of desirable lands in tracts of one to twenty thousand acres for submission to you, under the following terms:

"First—You may use these lands for two years without cost.

"Second—You are to pay the taxes during the third year.

"Third—You are to pay the taxes and a rental based on six per cent of the purchase price during the fourth and fifth years.

"Fourth—At the end of the last year you are to pay ten per cent of the purchase price and make such future payments as agreed upon between you and the land owner.

"Fifth—The prices of the lands are to be \$10, \$7.50 and \$5 per acre.

"Now, gentlemen, we want to impress upon you that we are not here to sell lands. We are not land agents and there is not a land agent from upper Michigan here today who has the sanction of our bureau. We have asked our land selling people to stay at home, because we want to prove to you that our proposition is based on two great principles—patriotism and development.

### Six Delegates Named.

"Clover-Land is officially represented here today by six men. There is G. Sherman Collins, one of our leading bankers, who is organizing a Live-stock Loan association to look after you just as you are cared for here; there is George M. Mashek, who operates a sheep ranch in Clover-Land at a profit, and I would like to have you discuss actual sheep problems with him; there is Charles R. Hutcheson, who is our extension man and who has gone over every proposition which we have to offer here today; there is Colonel Roger M. Andrews, a member of Governor Sleeper's staff, showing to you that the executive of our state has confidence in us; there is George W. Rowell, Jr., secretary and manager of our bureau, and myself. We have a parlor in this hotel and will be glad to see you any time of the day or night. We have complete information regarding our tracts, booklets and maps of our country and will be happy to give you any information you desire.

"Gentlemen, I have stated our case. We do not want to sell you lands. We want your interest. We want you to come into Clover-Land after lambing season next spring and be convinced that when Frank Hagenbarth said we have 'the greatest live stock country in the United States, if not in the world,' he told the whole truth and nothing but the truth."

Announcement has been received in Escanaba that Dr. Henry C. Hansen has been commissioned a First Lieutenant in the United States Medical corps.

\* \* \*

Thirty-two Delta county men enlisted in the spruce production service of the government in two days. They have gone to Vancouver barracks for training.



Lieut. James R. Hoatson, an officer who obtained his commission at the Fort Sheridan Training Camp, Illinois

cil. Fraternally, he belongs to Hecla Lodge No. 90, I. O. O. F., and is a life member of Calumet Lodge No. 404, B. P. O. E.

Mr. Hoatson married on the 24th of November, 1886, Caroline Chynoweth, who came with her parents to Ontonagon County in pioneer times, being among the earlier residents of the Northern Peninsula. Six children have been born of their union, namely: Gussie, Calvin D., James Ramsey, Chester, Gertrude and Grace.

A most genial and pleasant companion, Mr. Hoatson, although a busy man, enjoys life in the open, taking especial pleasure in occasional hunting and fishing trips. On the shores of Lake Superior he erected a fine cottage, in which the family spend the summer months, but during the winter season they occupy the spacious residence, which is modern in all of its appointments, that he built in

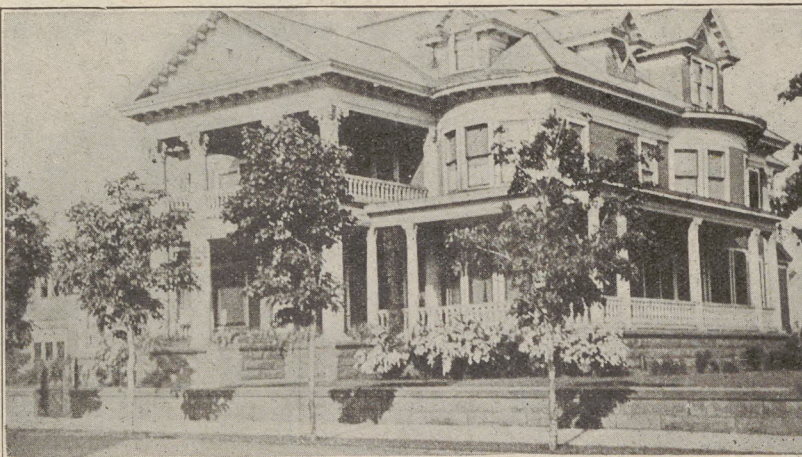
Laurium in 1903. He is a member of the Miscawubik Club of Calumet and the Houghton Club.

### Clover-Land's Invitation to Western Sheep Men

(Continued from page 5)

low freight rates must impress upon you the low cost of doing business in Clover-Land.

"Your range situation, gentlemen, in the west, is a serious problem. Droughts, lack of ranging facilities and other unfavorable conditions now compel you to seek other locations. We have millions of tons of range feed going to waste annually for the want of live stock to use it. Unless you do something in a practical way, your sheep business will cease to be a business. Therefore, from a patriotic standpoint and from an economic



Residence of Captain and Mrs. Thomas Hoatson at Laurium, Michigan

ple in his wisdom and judgment. He is president of the Calumet State Bank of Calumet, a director in the First National Bank of Calumet, second vice president of the Calumet & Arizona Mining Company, also second vice president of the Superior & Pittsburgh Copper Mining Company located in Arizona, is vice president of the Hancock Consolidated Mining Company of Hancock, Mich., a director and second vice president of the Keweenaw Copper Company, and vice president of the Keweenaw Central Railway Company.

A Republican in national and state matters, Mr. Hoatson is independent in local affairs, voting for the best men and measures. While a resident of Calumet he served two terms as a member of the city council, and has served one term in the Laurium coun-



## Twelve Years' Experience with Clover-Land Sheep

By O. F. Demske

CLOVER-LAND has again met her every obligation in a patriotic activity, for besides being a Silk Banner winner in the Christmas Red Cross drive, the Upper Peninsula, through the whole hearted patriotism of its Clover-Land folk is becoming an important factor as a food producing section of America.

Recent activities of the Upper Peninsula Development Bureau, coupled with the staunch co-operation of our land owners, which is very essential in this patriotic endeavor, made it possible for Clover-Land to be of great help in the solution of the present international food question.

As the various sections of our great continent are adaptable to divers production of grain and sundry necessities of maintenance so is Clover-Land an ideal and logical mutton and wool producing territory, and the sheep industry will this year be greatly developed through the efforts of the patriotic citizens of the Upper Peninsula.

A few words about sheep will not be amiss at this time. Sheep are famous as soil builders, they are not difficult to raise and the industry has such a bright future that it merits the consideration of every farmer.

Here are a few concrete reasons why sheep are profitable:

There is a world wide shortage of sheep.

The wool supply of the world is about exhausted.

Fat lambs and wool bring fabulous prices, both on account of the war and the genuine demand of the people.

There is an awakening interest in sheep growing everywhere, but the demand for mutton and wool is so great that the producers cannot meet it.

No farm animal will respond more readily to good care and feed than sheep, and they acquire less attention than any other farm animal.

On every farm grass and weeds grow unmolested around buildings, along fences and roads, in corn or stubble fields. Weeds mean waste, but sheep or goats will turn weeds to good account.

Expensive housing is unnecessary. Warm shelter is essential only when lambs are young. The roof is the important part of the sheep house. Keep the sheep dry during the winter and the fleece will furnish the warmth.

It is unnecessary to tell farmers what a good bunch of ewes will add to their yearly profits of the farm.

The market reports tell that. The accompanying picture shows a band of sheep at Quinnesec, Dickinson county. Mr. Robert Brown, who is the owner, makes a handsome profit each year. Not owning a farm, he rents cut-over lands, never begins feeding before January, and stops feeding in the early part of March.

Mr. Brown says that his twelve years' experience as a sheep man in Clover-Land has convinced him that the great profits derived from his flock are largely due to the proper climatical conditions of Clover-Land for the sheep industry.

Clover-Land Magazine is particularly anxious to be helpful to anyone not sufficiently familiar with the sheep question.

Our information bureau is always at your service. Clover-Land Magazine can tell you where to buy good stock if you contemplate beginning, also, how, when and where to sell, to the end that you may get best market prices.

Every farmer needs sheep and by Clover-Land farmers adding this profit-



Sheep on the farm of Robert Brown at Quinnesec, Dickinson County

able line to their already well established business, they would not only materially increase their earnings, but also be of great value in meeting the demand for an essential product in this time of war, mainly wool, thereby again demonstrating that Clover-Land can go over the top in more ways than Liberty Loan, Y. M. C. A., K. of C., and Red Cross drives, in which Clover-Land so nobly acquitted itself.

The main reason for sheep scarcity in our peninsula is the dog nuisance. It's not the farmers' dog that is at fault. It is the hounds belonging to hunters living in the cities and villages.

We have been informed by a number of farmers of their sheep having been killed by hunters' dogs running at large. At this time when all patriotic people are rigidly adhering to the policy of conservation and more production, it should be a crime punishable by imprisonment to permit dogs to wander at large. This dog nuisance can, and will not be tolerated, if we are to put four million sheep on our cut over lands as we soon hope to do.

No dog law is of any avail unless it is enforced. Therefore, having our common interest in view, we should at once take drastic steps to eliminate this dog nuisance.

### Great Work at Salt Lake City

SALT LAKE CITY, Utah, Jan. 25.—Clover-Land boosters have carried the city, the state and the West.

A few days ago but a handful of persons in this great Western country ever heard of Clover-Land. Today everybody seems to be familiar with this Upper Peninsula of Michigan region.

During the immense cattle and sheep conventions which have just been closed the name of "Clover-Land" predominated not only over the other cutover regions which were being advertised here but over the usual sheep and cattle problems which featured former conventions.

The Upper Michigan boosters representing The Upper Peninsula Development Bureau "blew" into town a week ago Monday. They opened up an office in the Hotel Utah right where the conventions were held. A great cloth sign was hung in the lobby of the Hotel reading "Clover-Land—The Upper Peninsula of Michigan. Headquarters, Room 618." When persons got out of the elevators they found another sign greeting them and

from the number of persons who flocked to the Clover-Land headquarters it was evident that the signs bore fruit.

#### Kept Open House.

There were a dozen persons from Clover-Land at the conventions. Two remained in the offices at all times to greet callers. The others were in the convention sessions or in the lobbies getting acquainted and taking interested grazers to headquarters. The plan of the Bureau was fully explained and actual grazing experiences were told by George M. Mashek of Escanaba, who was one of the Bureau's representatives.

G. Sherman Collins explained the financial situation although most of the Westerners seemed to be well supplied with money and not much interested in loans. Charles R. Hutcheson explained the land already grouped for grazers while Leo C. Harmon and George W. Rowell, Jr., talked on general matters.

#### Banner Delegation.

John M. Longyear took a big part in the discussions as did E. R. McPhee, J. A. Jeffery and C. J. Harney who attended the meeting on their own responsibility. The Clover-Land delegation was larger than that of Wisconsin, lower Michigan and the southern states put together.

Mr. Harmon spoke Tuesday afternoon before the Utah sheep men and made an excellent impression. The fact that the Bureau was an educational proposition and not selling lands gained the confidence of the Westerners. Frank J. Hagenbarth also added to the fine reputation by commenting freely and highly on the quality of the Clover-Land men and their propositions.

#### Hagenbarth Boosts.

"Gentlemen of the convention," said Mr. Hagenbarth. "These men represent a real country, they are real men and there is no bunk in movement. Listen to them and go to their country. It will be well worth your while."

Friday morning Mr. Harmon again spoke but this time to many hundred sheep men who were at the National Sheep Growers meeting. His talk gained a responsive ear and the men in the office were kept busy answering questions.

#### Well Advertised.

Friday night Clover-Land Motion pictures were shown in the convention hall before 500 interested sheep men. The pictures were explained by Secretary Rowell. George M. Mashek gave a practical talk and then answered questions from the floor. Augustus C. Carton, commissioner of immigra-

tion for the state of Michigan, gave an able talk and was loudly received.

The newspapers here have carried pictures of Messrs. Mashek, Longyear and Harmon. Long stories were printed including a greeting from Gov. Sleeper which Col. Andrews announced. Large newspaper advertisements for the motion pictures made a favorable impression.

#### Favorably Impressed.

The Westerners were more than favorably impressed, one man saying that if it had not been for the remarkable introduction given by Mr. Hagenbarth and the businesslike methods of the Clover-Land people that he would hardly believe that the Clover-Land proposition was a legitimate one.

Many sheep men have agreed to look over Clover-Land in the spring and it remains now for the home people to actually land much of the overflow which will by necessity be forced to look elsewhere for grazing lands. The situation is actually serious here but it will take much more concentrated work to land the actual grazers. However, the trail has been well blazed and the Clover-Land boosters will leave here feeling that they have accomplished a wonderful work and that success is on the way.

Leo C. Harmon and George M. Mashek went from here to Denver where they will attend the Denver stock show and convention.

Phill Pelissier, Marquette mailman, sold \$2,500 worth of thrift stamps during the month of January.

\* \* \*

L. Murphy, Sault Ste. Marie young man, was killed in action in France while serving in the Canadian army.

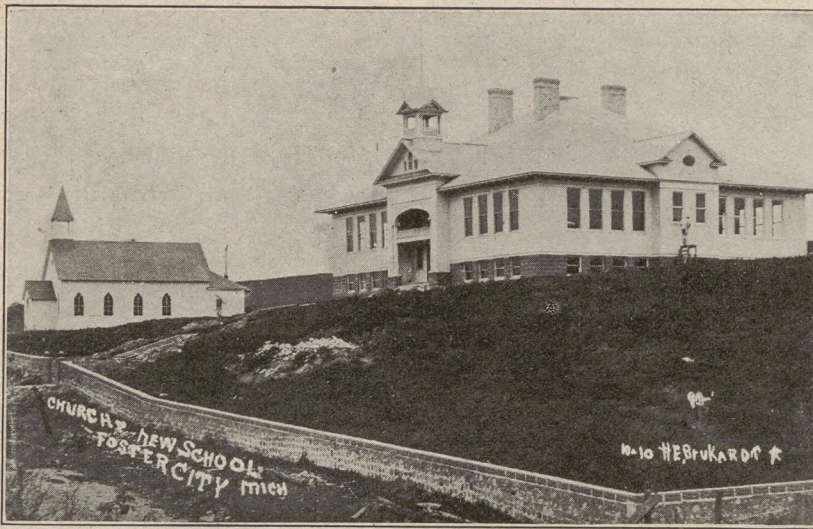
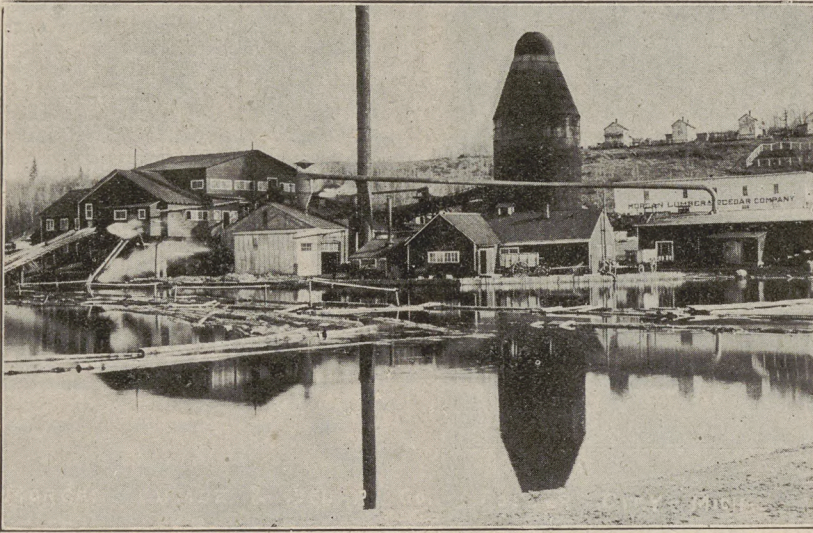


Pea vines six feet long, grown by P. Quack on his "Birch Grove" farm, Chippewa County. Photo by J. G. Koppel

# CLOVER LAND

## What the Hustlers of Breen Township are Doing

By Charles B. Wheeler of Foster City



*Foster City is proud of its church, school, mill, river and excellent farming country. It is one of the bright spots of picturesque Dickinson county*

**I**F ALLOWED a little space in your valuable columns, through your courtesy, I shall endeavor to describe in a brief way the achievements and progress being made by the farmers of Breen township, in prosperous Dickinson county.

The wheat production of Breen township is increasing—the crop of 1918 is much more extensive than ever before and with the determination on the part of the farmers to bring it to the highest standard of excellency, Breen township will soon rank among the foremost wheat pro-

ducing districts of the Upper Peninsula.

The idea that existed among the early settlers that the Upper Peninsula of Michigan was unfitted for the growing of wheat does not exist today, as is plainly evident from the large amount of wheat grown here last season. It is too early to determine the area which will be sown to wheat next season. However, it is expected to be large, and with a flouring mill as one of the possibilities of the near future, Breen township will be self-sustaining from a flour standpoint.

Dairying is still in its early stages in Breen township. Not many farm-

ers have pure bred sires and only a few have pure bred females. Interest is growing, however, and more farmers are awakening to the importance of using better sires. One by one they are discarding the grade or the scrub and replacing them with a pure breed. Encouraged by the increasing demand for dairy products and the fertile soil, splendid pastures and the ideal condition in dairying development, the farmers here are becoming interested in dairying and are looking forward to the time when a creamery will be established here, which is hoped will be in the near future.

Sheep raising in this region is

excellently adapted as has been proven by past experience. First, we have plenty of summer feed and can raise from two to four tons of clover hay to the acre for winter feed, as well as roots and other succulent feed that sheep require when yarded all winter. We have also many running streams fed by springs which give the stock fresh water during the summer months and much benefit is derived from the sheep killing brush. They also fertilize the land making it worth more per acre each year.

Next season promises to be one of greater activity in sheep raising here as many of the farmers of Dickinson county contemplate purchasing flocks.

### New Theatre at The Soo

Definite announcement has been made that the Soo Amusement company will build an up-to-date opera house in the near future at Ashmun and Portage avenue, on the site now occupied by the Soo Corner store. The company has had an option on the property for the past six months, pending existing leases, and final arrangements have been made following the destruction by fire of the old opera house.

Unless something unforeseen occurs the Soo will soon have an up-to-date playhouse for legitimate road shows

The location, it is conceded, is ideal, being at the intersection of the city's two main business streets, and the site is well suited to the purpose, having a Portage avenue frontage of 125 feet and an Ashmun street frontage of 115.

Tentative plans have already been drawn and show a corner entrance with elaborate marquise, with three small stores on the ground floor, two on Ashmun street and one on Portage avenue. A balcony seating 600 and lower floor seating 900 is provided.

The matter has been under way for the last six months between the Soo Amusement company and Frank T. Trempe, administrator of the estate and other parties who will become financially interested in the project.

### Honor Roll at College of Mines

The Michigan College of Mines hopes to have the proudest honor that any institution in the copper country may have, the longest service honor roll in the district. President McNair is now preparing a list of the alumni and former students of the college in active service.

A. N. Wold, the master draughtsman of the college, will do the engrossing when the list is completed. It will show something more than 150 graduates, or former students of the Michigan College of Mines who have sacrificed professional careers to offer themselves to Uncle Sam. Until now

it has been impossible for the college to prepare such a roll because the former students have been so widely scattered, not only throughout the mining districts of the world, but in the allied armies, that it has been difficult to complete the list. But everyone in a while some student advises the college that he is in the service and the list has been growing. It will be remembered that in the Fort Leavenworth training camp, recently closed, 13 Michigan College of Mines graduates were given commissions.

President McNair says the honor roll will be displayed in the club house as soon as it is prepared.



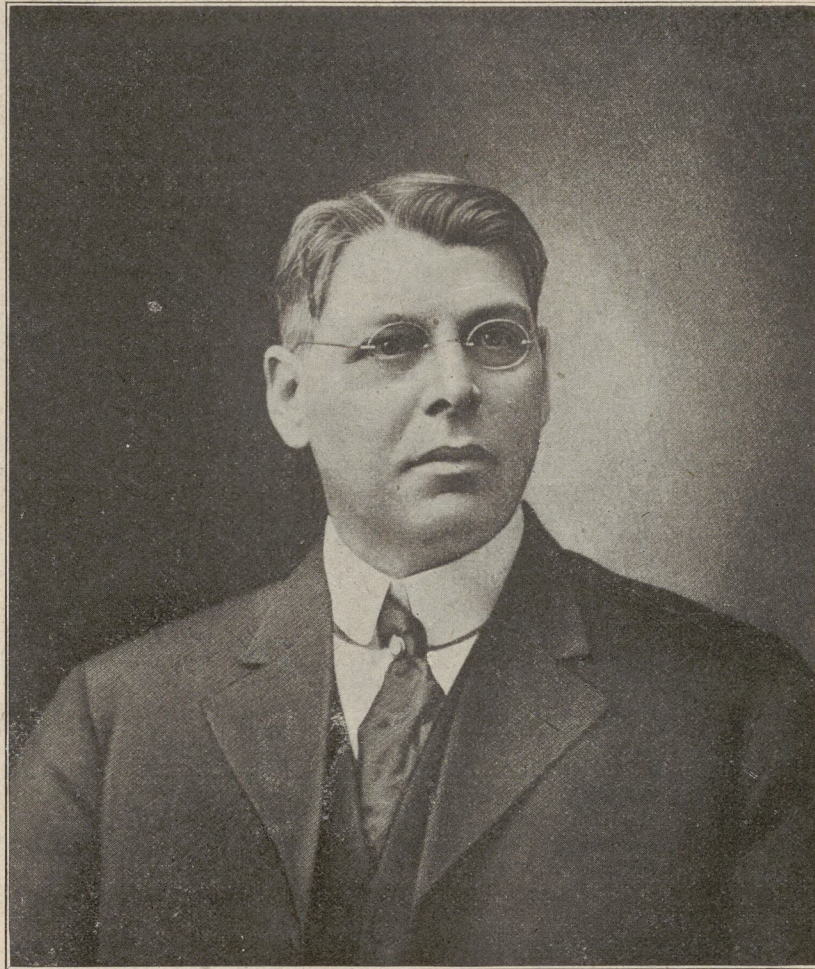
# CLOVER LAND

## Veteran of Spanish War Back in Active Service

**T**HROUGH his own well directed efforts it has been given Colonel J. P. Petermann to achieve a place of distinctive prominence and influence in connection with the industrial and civic affairs of the Upper Peninsula, which section of Michigan has represented his home from the time of his nativity, and he stands today as one of the leading business men of Houghton and Keweenaw counties. He is the senior member of the firm of J. P. Petermann Company, which conducts well equipped general merchandise stores at Allouez, Kearsarge, Phoenix, Mohawk, Gay and Mandan, and he gives a general supervision to these interests, in addition to which he has identified himself with other industrial enterprises of marked importance. The colonel has the distinction of being a veteran of the Spanish-American war and was long and prominently identified with the Michigan National Guard through his service in which he gained his present military title. He maintains his home in the attractive little village of Laurium, Houghton County, though he divides his time between the various towns in which he has business interests.

Colonel John P. Petermann was born in Ontonagon County, Michigan, in the year 1863, and is a son of Ferdinand D. and Caroline S. (Bast) Petermann. The father established his home in the Upper Peninsula of Michigan more than half a century ago, and here was long and prominently identified with the great copper-mining industry, in connection with which he held positions of marked trust and responsibility, including that of mining captain with the famous Calumet & Hecla Mining Company. He retired from active business associations about the year 1888 and removed to the city of Buffalo, N. Y., returning to the Copper Country in 1905. He and his wife are zealous members of the Lutheran church and he is an uncompromising Republican in his political activities. He is one of the sterling pioneers of the Upper Peninsula and his name merits an enduring place on the roll of the worthy citizens who have contributed to the development and upbuilding of this favored section of the Wolverine state. Concerning his children the following brief data are given: George H., who died in 1904, was associated with his brother, John P., in the mercantile business and at the time of his death had charge of one of the stores of the firm; John P., the subject of this review, is the oldest of the family; Fernando D. is individually mentioned on other pages of this work. Albert E., a member of the well known law firm of Kerr & Petermann, of Calumet, is recognized as one of the representative members of the bar of the Upper Peninsula and is now serving as prosecuting attorney of his county; Caroline is the wife of Rev. Frederick B. Arnold, who is a clergyman of the Lutheran church, and they now reside at Laurium, Mich.; and the youngest daughter, Emma, is with her parents at Kearsarge, Mich.

Colonel Petermann was five years of age at the time of his parents' removal from Ontonagon County to Calumet, Houghton County, in which thriving little mining city he was reared to adult age, there receiving the advantages of the public schools. For a number of years after leaving school he was in the employ of the Calumet & Hecla Mining Company and during a considerable portion of this period he held the position of locomotive engineer. He finally severed his connection with the company and showed



*Col. John P. Petermann of Laurium, who has been called back to active service by Gov. Sleeper and commanded to organize and command the Upper Peninsula regiment of Michigan State Troops*

his initiative power and ambition by establishing a general store at Allouez, where he began his independent business career in the year 1891. He brought to bear distinctive energy and executive ability and his success in his first venture soon warranted his establishing stores at Mohawk, Kearsarge, Phoenix, Gay and Mandan. He has thus become one of the representative business men of the Upper Peninsula and the various mercantile enterprises are conducted under the firm name of J. P. Petermann. The colonel has found other lines along which to direct his splendid energies. He is president of the Lake Superior Produce & Cold Storage Company, which was organized in April, 1899, and which has built up a large and remunerative business with offices and general headquarters in the city of Houghton. He is also a director of the State Savings Bank of Laurium; is president of the Keweenaw Savings Bank, at Mohawk; president of the Keweenaw Printing Company, and he has given encouragement and aid in the promotion of other enterprises of distinctive value to this section of the country. He is known as a business man of marked acumen and his careful methods and sterling integrity, as combined with his genial personality, have gained him unqualified popularity in the Upper Peninsula, which has represented his home from the time of his birth and in which he has pressed forward to the goal of large and worthy success.

In politics Colonel Petermann is found aligned as a stalwart in the camp of the Republican party and he has given effective service in behalf

of its cause in a local way. He has been called upon to serve in minor offices of local trust, including that of supervisor of Allouez Township, Keweenaw County. Both he and his wife are members and zealous supporters of the Lutheran church.

Col. Petermann enlisted as a private Aug. 8, 1881, in the Light Guards. He was discharged from service on Aug. 8, 1884, when his three-year enlistment expired. In October of that year he re-enlisted in Co. H, Third Michigan regiment, and was appointed a corporal in September, 1885. He was promoted to the grade of a sergeant in September, 1886, and on Dec. 31, 1887, was commissioned a second lieutenant. His promotion was increasing with each year, and on Sept. 6, 1888, he received the shoulder straps of a first lieutenant. On May 1, 1890, he was commissioned a captain, and in August, three years later, was commissioned a major.

This berth he held until 1898, when the war broke out with Spain, and he was promoted to the position of a colonel. He resigned from the service on Aug. 10, 1899, and was retired by the government as a colonel, March 6, 1906.

His service in the Spanish-American war consisted of colonel of the Thirty-fourth Michigan Volunteers regiment, which was in Cuba for 52 days, and took part in the battle of San Juan.

He retired from active service as a soldier, and when the war broke out, he realized that the country needed him, and promptly offered his services to the government.

Col. Petermann is now under orders from Governor Sleeper to organize and

command the upper peninsula regiment of the Michigan State Troops. Recruiting is now going forward actively.

In 1890 was solemnized the marriage of Colonel Petermann to Miss Ida Bollmann, the adopted daughter of Ernest Bollmann, who was one of the representative business men of the village of Laurium, of which he formerly served as president, and of this union were born eight children, namely: Philip, Paul, Kark, Lydia, George, Ida, Daniel and Martha. All of the children are living except Lydia, who died in 1908.

### CLOVER - LAND'S OFFICIAL HONOR ROLL AT THE SECOND OFFICERS' RESERVE TRAINING CAMP

#### Captains of Infantry

- Martin S. McDonough, Iron River.
  - Harry C. Fraser, Crystal Falls.
  - John W. McCauley, Menominee.
- #### First Lieutenants, Infantry
- Samuel J. McKinnon, Iron River.
  - Isaac W. Byers, Iron River.
  - Claude M. Moore, Menominee.
  - Hugh Bresnahan, Menominee.
  - Ralph A. Cook, Marinette.
  - Henry E. Woolford, Gladstone.
  - Glenn S. Cole, Rapid River.
  - Wallace H. Daggett, Bessemer.
  - Robert L. Johnson, Escanaba.
  - Arvit E. Paulson, Marquette.

- #### Second Lieutenants, Infantry
- Raymond Turner, Norway.
  - John B. Chynoweth, Houghton.
  - M. C. Drake, Marquette.
  - Leslie E. Green, Escanaba.
  - Charles A. Keskey, Hubbell.
  - George O. Bessor, Houghton.
  - William McIntyre, Mackinaw Island.
  - John A. McAuley, Calumet.
  - Frank S. Hogan, Calumet.
  - James A. Stockwell, Marquette.
  - Floyd A. Seargent, Wakefield.
  - Leslie C. McClelland, Calumet.
  - Alvin L. Rummel, Wakefield.

- #### First Lieutenants, Artillery
- Joseph S. Stephenson, Menominee.
  - Frederick C. Gross, Houghton.
  - Richard W. Noble, Munising.

- #### Second Lieutenants, Artillery
- Garrett F. Johnson, Hancock.
  - Walter P. Thomas, Calumet.
  - Walter E. Heimerdinger, Menominee.
  - Raymond S. Mayhon, Iron River.
  - Herbert Hughitt, Escanaba.
  - John F. Soraruf, Ironwood.
  - Steve I. Carlson, Crystal Falls.
  - James Frost, Escanaba.
  - Samuel J. White, Calumet.
  - George R. Quinnell, Pickford.
  - Victor R. Hanson, Sault Ste. Marie.

### Commander Newberry, a Typical American

(Continued from page 4)

above referred to, there was a question as to whether this action entitled the crew to service medals.

The matter was continually carried to Washington by the friends of the Michigan young men who had voluntarily served on the Yosemite, but without success. But Secretary Newberry remedied this injustice immediately and the honors were issued to the citizen-sailors in short order, and today are held by them and their families as well earned and highly prized evidences of service in the Spanish-American war.

The active part which Commandant Newberry's father played in the early development of Clover-Land gives added reason for the Upper Peninsula to be proud of the service which the son is giving to his country today, in a position of the highest honor in the navy which has been conferred upon any man called to the colors from civilian life.

# CLOVER LAND

## CLOVER-LAND MAGAZINE

MENOMINEE, MICHIGAN

The illustrated monthly magazine of  
the Upper Peninsula of Michigan.

**ROGER M. ANDREWS,**  
of Menominee,  
Editor and Publisher

P. C. MUNROE.....Business Manager  
HENRY A. PERRY.....Managing Editor  
ROBERT G. MURPHY.....Associate Editor  
O. F. DEMSKE.....Circulation Manager  
R. P. McFARLANE.....Superintendent of Printing

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Official Organ of the Clover-Land League of Municipalities

FEBRUARY, 1918

### THE SHEEP CAMPAIGN

The Clover-Land Magazine will in a later issue devote a large amount of attention to the great campaign, undertaken by President Leo C. Harmon of the U. P. Development Bureau, to bring Clover-Land into its own place as the greatest sheep and dairy country in the world.

The editor was one of the six representatives of this section who attended the National Sheep and Wool Growers' convention last month at Salt Lake City, where President Harmon presented the liberal offer of our land men to a great audience of enthusiastic Clover-Land prospects.

The bureau has now an office open in Salt Lake City, in charge of the extension specialist, Charles R. Hutcheson, and the follow-up campaign will be vigorously conducted and plans developed for bringing a large number of sheep men here next summer to look over the available lands of the peninsula.

We anticipate the future enough to solemnly declare that this is the greatest campaign ever undertaken for Clover-Land's proper development, and success is already assured.

### HONOR LUCE AND SCHOOLCRAFT

Two splendid counties of Clover-Land—Luce and Schoolcraft—have won the highest honors in Michigan in patriotic work, bringing to the Red Cross a banner membership and scoring the highest in work for victory in the great war. Governor and Mrs. Sleeper have come here to honor our neighbors and award them the banners so richly deserved.

It is a joy to live and work in Clover-Land, surrounded by an Americanism which is 100% in quality. Luce county was the first in the entire

country to go over the top for the Liberty Loan subscription campaign, and Schoolcraft has won many laurels, and is now in the lead with an organized plan of war contributions which is being extensively copied all through the west.

### THE STATE TROOPS

At last our Michigan authorities have waked up to their responsibility and ordered the proper organization and equipment, at the state's expense, of the Michigan State Troops provided for by the 1917 legislature. Clover-Land is to have a regiment under the command of Col. John P. Petermann, of Laurium, the best man in the peninsula for this important work and one whose record in the war with Spain is the pride of all who know him. Deserved recognition will be given to most of the home companies who have so faithfully drilled since last summer in an effort to be ready when needed.

The railroads of Clover-Land are establishing a record for minimum troubles due to weather conditions. Rah for the Michigan banana belt.

Bah, bah, black sheep, have you any wool? Yes, I will have, when they move me to Clover-Land.

The National Pole company of Escanaba recently shipped what is believed to be a record shipment of hardwood for four cars. The cars contained 308 logs totalling 35,750 feet.

### Lieut. Daniel Wells



Menominee young man, formerly with U. S. regulars, now serving with ambulance corps in France, has asked to be assigned to active service in the trenches.

teeth with one of these holdfast tooth brushes and a little later while shaving one of the bristles tried to get down my throat."

### The Silver Lining.

We lost two jobs this winter. Each of them had contributed somewhat liberally to the monthly increment. It is tough to lose them, but we have one consolation.

We will not have to get gray-haired figuring our income tax schedule.

### Just As Sherman Said.

You may have noticed that the Marquette Mining Journal has cut out its Copper Country department. This is done as a war economy. The readers of the Mining Journal will miss this department. It had long been a feature of the paper and was brilliantly written. People all over the Iron Country cried for it daily and now that it is gone they wander around like babes in the woods and will not be comforted. The abolition\* of this department is a distinct loss to upper peninsula journalism\*\*.

\*Most people in the writing game would have said "elimination."

\*\*We know, because we wrote it.

### Carl Mason, Au Revoir.

We might just as well have called this an upper peninsula press issue of this department.

For example, the Gladstone Delta has ceased, has gone out of existence. Carl Mason is giving up the cares of journalism in the expectation of breaking into the army. The Delta was unique, because of Carl, scholar, wit, a veritable Marble axe in cutting away shams and shoddy and other spurious matters foisted upon the people of Gladstone.

W. R. Jaeger, who formerly was in the underwear business, if our memory is any good, is the new owner of the Delta, which he has incorporated with The Delta County Semi-Weekly Reporter.

### He Is Some Cusser, At That.

It has come to our attention that the Soo News is out after the scalp of Catfish Jim Smith of Trout Lake. Normal Hill seems to seek the pelt of Catfish for the purpose of nailing it to the door of the Soo News sanctum for all to marvel at. It is a pelt that will not come off very easily, if we know Catfish Jim.

The gentleman with the sobriquet is supervisor from Trout Lake township of Chippewa county. He is proficient in cuss words and the use of the negative vote. The editorial attack on Catfish brings back the days when we reported the Chippewa county board.

The Rev. Thomas R. Easterday, pastor emeritus of the Presbyterian church at the Soo, was county school commissioner. We left a county board session together one day and after we reached the pure outer air and got the sulphur out of our lungs the old dominie remarked:

"Pat, I really believe that Catfish Jim swears worse than any man on earth."

"Not so," said we. "He isn't a marker to Charlie Hinchcliffe down at St. Ignace."

Mr. Easterday raised his eyes and his hands toward heaven in supplication and breathed:

"I pray God I may never meet him."

Catfish Jim is proprietor of a hotel at Trout Lake. It is such a hotel as one might expect to find at Trout Lake, with its "office" floor and stairs and halls deeply pitted by the caulked boots of lumberjacks. Catfish Jim came into the old Soo Democrat office one day and told Clyde Hecox to

get him up a letterhead. Clyde designed this:

Trout Lake House.  
Trout Lake, Michigan.  
Finest Appointed Fish and Game  
Hotel in in Season and  
Michigan. Out of Season.

### Stories of Old Timers.

It is in a mining country that pure optimism is found. A mere hole in the ground is a golconda, an el dorado, a Monte Christo cache to the man who has faith in it. John Slockett of Houghton was one who dreamed golden dreams, who sank a fortune in various holes in the ground and died poor.

For example, he and M. Van Orden, now head of a big coal company in Houghton, and Peter Gottstein, who might have made a fortune in soap in the Copper Country had there been the right kind of demand for the article, were once interested in an iron prospect in the iron country. It looked good.

Slockett had charge of the development of the property. He made it a point to come back to Houghton every Saturday night and on each trip he had something to tell about his iron mine. Starting in with stories of rich ore, he from week to week, brought reports of increasing richness until at last the mine was sending up bars of pure iron. Later visits made it necessary to increase the quality of the product and it became plates of steel. The last visit Slockett made home before the project was proven a failure he was asked how things were going and he was still optimistic and desirous of creating a good impression.

"Going fine," he exclaimed, "why just before I left they fired a big blast that uncovered a complete locomotive."

M. Van Orden was mentioned in the foregoing. He is a small man but a big business man, in spite of the handicap of deafness. His disability does not affect his boyish disposition in the least. While it is not artistic to make a misfortune a basis of humor, one incident may be told:

Tenhy Pryor, now of Detroit, used to tell it—Pryor happened to be on a winter jaunt through California a few years ago. In Los Angeles he met up with M. Van Orden and Harry Northey, another Houghton old timer, who died a few years ago with a lot of money and friends and memories of a life with no regrets. Mr. Northey's only drawback was an affection of the vocal cords that made it impossible for him to speak above a whisper.

Pryor declared that acting as interpreter for the two old cronies who had a week of experiences bottled up in themselves was one of the funniest sessions as well as one of the best times he ever had in his life.

Mention of Harry Northey recalls a peculiar distinction that he won. He was involved, a few years before his death, in litigation in the Houghton county circuit court. His whispers could not be heard by the circuit court reporter, sitting actually at his feet, and it became necessary to swear in an interpreter, to interpret "the English language into English and the English language into English," in the language of the oath," probably for the first time in the history of American courts.

Every city in Clover-Land is going to celebrate Father and Son week, Feb. 11 to 17. Mayors in every city have been requested to make public proclamations for the occasion. The boys in all the cantonments will be asked to write a letter to their father during this week, and in each camp public speakers will talk on the relationship between father and son.

## Four Leaf Clovers

By Leo Patrick Cook

### Another War Bureaucrat.

"I think these here lodges should keep out of politics."

"So? What's the matter now?"

"I see that the director general of the Maccabees is running the railroads for the government."

\* \* \*

### A Conservative Split.

"Bud" Cannon, who sells crackers, is our authority.

Two of his customers were arguing about the division of the profits from a deal. One of them wanted the lion's

share, because he had done most of the work.

"Oh, you ought to stand 50-50 on this," suggested the other.

"No, sir," said the first man, "not me, but I'll go 30-30 with you."

\* \* \*

### Monthly Original Joke.

He had a bad gash on his cheek.

"Smatter?" some one asked.

"Cut myself with a safety razor."

"Why, man, you can't cut yourself with a safety razor. How did you do it?"

"It was this way. I brushed my

## Henry L. Baer, One of Hancock's Leading Men

A MAN of rare ability and enterprise, farsighted and clear-headed, Henry L. Baer, of Hancock, is a commanding figure in the financial, mercantile and social circles of Houghton County, his business interests embracing some of the more important organizations and industries of this section of the Upper Peninsula. He is a fine representative of the native-born citizens of Hancock, his birth having occurred on March 4, 1865.

His father, Kaufman Baer, was born in the village of Stebbach, Baden, Germany, where his father, a butcher by trade, spent all of his days. Acquiring his early education in his native land, he, following in the footsteps of his ancestors, learned the trade of a butcher. Not content with his prospects for obtaining wealth in his own country, he came as a young man to the United States, and after working for a time in New York City, made his way to Northern Michigan, locating during the 50's in Houghton County, at the Quincy Mine, which was then the only settlement in this neighborhood, the present site of Hancock being an unbroken wilderness. Subsequently returning to Germany, he married Bertha Baer, whom he brought to Michigan as a bride. He engaged in the butchering business at Hancock, with his brothers, under the firm name of Baer Brothers, with which firm he was actively identified until his death, in 1888. His wife died in 1885, leaving three children, as follows: Henry L., the special subject of this sketch; and Herbert S. and Clarence A., both of Milwaukee, Wisconsin.

After his graduation from the Milwaukee High School, Henry L. Baer entered Baer Brothers' meat market as a clerk and continued in that capacity until the death of his father, when he succeeded to his interest in the business. Since that time, Mr.



Henry L. Baer of Hancock

Baer has been an important factor in the domain of business in Houghton County. The firm of Baer Brothers, composed of Mr. Baer and his uncle, Jacob Baer, operate four markets, one at Hancock, one in Calumet, one at Dollar Bay, and another at Houghton, which is conducted under the name of the Houghton Pure Food Company, of which Mr. Baer is secretary and treasurer.

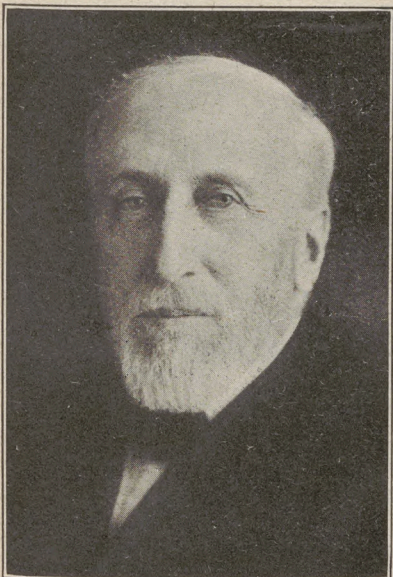
In addition to his mercantile interests, Mr. Baer is actively associated with various financial institutions, being director in the Superior National Bank, the Superior Trust Company, and in the Northern Michigan Building and Loan Association. He is a lieutenant, and the paymaster, in the Michigan Naval Brigade; a vice-president of Hancock Land and Improvement Company, and president of the Dacotah Heights Company; a director of the Keweenaw Central Railroad Company, and to all of these varied enterprises he gives his personal attention. He is also president of the Board of Public Works of Hancock, and is among the foremost to forward all enterprises conducive to the general welfare and advancement, using the same good judgment in the management of public affairs as he does in caring for his own individual interests.

Fraternally, Mr. Baer is a member of Quincy Lodge, No. 135, F. & A. M., of Gate of the Temple Chapter, No. 35, R. A. M.; of the Michigan Sovereign Consistory of Detroit; of Ahmed Temple, A. A. O. N. M. S.; of Hancock Lodge, No. 381, B. P. O. E., and Hancock Lodge, No. 109, K. of P., and a member of the U. C. T.

Mr. Baer married, in 1895, Clara Schroder, who was born in Chicago, a daughter of Jacob and Cecilia Schroder. She died in 1892, leaving two children, Cecil and Bertha Clara. Mr. Baer was married a second time, in Chicago, in 1907, to Hattie Schroder, a sister of his first wife.

## A Real Pioneer

CALUMET may well congratulate herself upon the possession of men such as Charles Briggs, president of the Merchants' and Miners' Bank, whose enlightened business methods and unswerving civic loyalty have in large measure contributed to the high standing which as a community this city enjoys. His presidency of the Merchant' and Miners' Bank dates from the year 1873, when the bank was organized. Br. Briggs was born in Cincinnati, Cortland County, New York, the date of his birth being November 12, 1837. His forbears were New Englanders, his father, Dr. Isaac Briggs, having been born in Plymouth, Massachusetts,



Hon. Charles Briggs of Calumet

while he is a direct descendant of the Allerton family, whose annals have added to the interest and lustre of that state.

When Charles Briggs was very young the family removed to Dryden in Tompkins County, New York, and in order that he might enjoy superior educational advantages, he was sent at the age of eight years to Homer Academy, at Homer, New York. He pursued his studies there for a number of years and when he was in his fourteenth year, his uncle who operated a general store at Lake Geneva, Wisconsin, offered him a position as clerk. This he accepted, remaining in such capacity for nine years. The trend of his future activities was determined when he accepted a position as cashier in the Lake Geneva Bank, which he held for one year, although this is not to say that he confined himself to banking. Attracted by the possibilities afforded by the Upper Peninsula of Michigan, he removed to Rockland in Ontonagon County and secured a position as bookkeeper in the general store of S. D. North. The following year he found himself in financial position to purchase a partnership in the concern, the name being changed to North & Briggs. Remarkable success was the portion of the new firm, this being, no doubt, in great part due to the unusual executive ability of the junior partner. The next year the branch store was started at the Quincy Mine at Hancock and in 1868 they established a store at Calumet, closing the Rockland store. In 1870 a third store was brought into being at Lake Linden. Six years later the company was dissolved, Mr. Briggs taking the store at Calumet, Mr. North that at Quincy Mine and the silent partner, William Harris, that at Lake Linden. Mr. Briggs took into association with him H. K. Cole and they, under the firm name of Briggs & Cole, enlarged

the Hecla store. The partnership which lasted for a number of years, was dissolved in 1884, when Mr. Cole withdrew, leaving Mr. Briggs sole proprietor. The business continued without change until the fall of 1908 when Mr. Briggs disposed of the stock and retired from mercantile life.

Mr. Briggs was one of the principal organizers of the Calumet & Arizona Mining Company and of Superior & Pittsburg Mining Company. He is president of both these companies and devotes most of his time to their affairs; also president of the E. F. Sutton Company of Lake Linden and president of the Calumet Gas Company. Mr. Briggs has been president of all the above companies from their organization. Mr. Briggs was a member of the State Legislature in 1879-80.

Mr. Briggs was married in 1865, at Lake Geneva, Wisconsin, Miss Sarah E. Hanna becoming his wife. They have one son, Charles Edwin Briggs, who is a practicing surgeon in Cleveland, O. He is connected with the Lakeside Hospital in that city and the Rainbow Hospital for children, and lectures at the medical college connected with Western Reserve University.

## Escanaba Boy Won the Medal

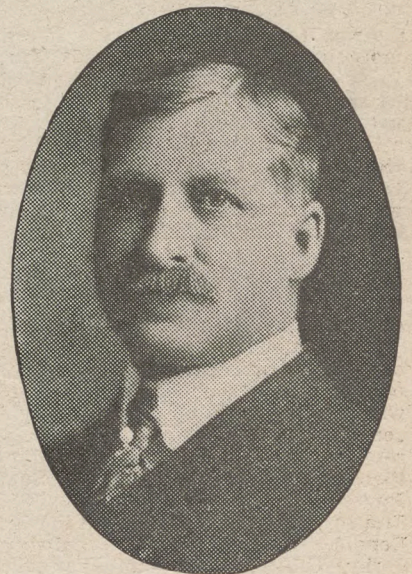
Competing with the students of Notre Dame, John Lemmer, son of Mrs. Peter Lemmer, of Escanaba, won the Breen medal, the highest honor of the university of oratory. The gold medal won by Lemmer is like one that is given annually by a member of the alumni of the university and is valued at \$50 in addition to being the big prize of the students in oratorical work.

The latest honor procured by Lemmer and coveted by so many students,

entitles Lemmer to represent the University of Notre Dame in the state oratorical contest to be held in February at Indianapolis, when all Indiana college representatives will compete.

Lemmer has on several other occasions won awards at the school and his success at the Indianapolis meet is predicted.

A service flag has been presented to the Ishpeming high school by the class of 1916. A star represents every graduate of the school who has entered the service.



Hon. Robert H. Shields of Houghton, whose biography appeared on this page last month but whose photograph was transposed with that of Henry L. Baer. Their Copper country friends have been having fun at the expense of the magazine's mistake

# CLOVER LAND

## Romance of Early Days in Upper Peninsula

By Marcella H. Cummings

**A**BOUT a hundred years ago this flourishing little upper peninsula of ours was a wilderness, thickly inhabited by wild and numberless tribes of Indians. Ontonagon county and Gogebic county were the last two to be settled in northern Michigan. Although the population is sparse, the counties are twice the size of the state of Delaware. Many of the upper Michigan settlers came to the east end of the peninsula, so the western counties were not settled until later years.

The Norwich mine, though one of the less important mines in the upper peninsula, is a real old mine and has many interesting facts. It was first begun by a company from Norwich, Connecticut, in the year of 1843. Its first superintendent was a man whose name was Davis. When the mine first began operations, they took the copper out by means of buckets. Then it was loaded in push cars, pushed by two men from the hoisting shaft to the stamp mill. Here the copper was washed and separated from the rock, then it was prepared for shipment. After being prepared for shipment it was loaded on ox, mule or horse teams and toted over the old Rockland road to the "cross roads," half way between the Norwich and Rockland. From here it was taken to the "American Landing," where it was loaded on scows and poled down the Ontonagon river to the village of Ontonagon. Then it was loaded on boats and carried to some smelting works in the east. Large masses of copper weighing as much as one and one-half tons were taken out of this mine at one time. Quite a quantity of silver was also taken out of the mine.

Owing to the poor means of transportation and the low prices of copper, the mine had to shut down. It was not reopened until some years later. This time it employed about three hundred men, under Supt. Morcom. Then again, the mine closed down. In the year of 1872 it was worked in tribute by Messrs. Morcom, Jeffery, Richards and Boden. It soon closed down again, and was not reopened until later years. Supt. Meeds was in charge for a while, then Supt. Henderson ran the mine until it closed down in 1907, and operations have not been resumed since.

Around this district there are many more mines. One is the old "Trap-Rock" mine, which has not been worked since the fifties. This mine is situated on the bluff. Here once stood a beautiful village and in that village was an M. E. church. In the year of 1861 fire broke out in some unknown way and consumed the church along with many homes.

The writer of this story has visited the ruins of these old houses and like many more who travel over the bluffs, enjoying the scenery and breathing the free mountain air, has drunk of the flowing mineral water. One historic place is the old grave yard, which now is visited by many sight-seers, who carry away ore relics as remembrances of the grave yard on the bluff. Mrs. Buzzo, wife of Supt. James Buzzo, was buried here in 1855. The rest of the old mines are the McDonald, Hudson, Ureka, Pittsburgh, Derby, Clifton, Sheridan, Waukella, Metropolitan, Forest Shepherd, Agogebic, Merry-weather and Magnetic. The Agogebic mine is one-half mile from Bergland and was shut down in the fall of 1854.

Following along over the great Ojibway trail traversing the copper

laden hills westward, we find the great Agogebic lake, with its sparkling waters submerged in the depths of the "Great copper laden hills," and the world known "Bessemer Hills." On the south by the dense "Virgin Forests," veritable beauty spots of nature. The tourist cannot help but notice the great natural scenery, one of nature's most precious gifts, spreading its broad array in the sunlight over this sparkling body of water for sixteen miles to the southward.

Far in the distance lies the world's famous Gogebic range. It was over this great Ojibway trail that the grand old man, Richard Lankford, one of the first settlers in the great northwest territory, made many a daring trip exploring for minerals. Among the Indians this dear old man was known as the "Great White Father."

It was he who discovered the first iron ore on the Gogebic range or near the site where the mammoth Colby mine is now situated at Bessemer, Michigan. This mine is one of the largest mines on the range.

After his discovery of ore on the range more prospecting was done. More mines were developed until today the busy and thriving cities of Bessemer, Ironwood, Hurley and Wakefield hum with industries. Throwing their great buildings into mid air and lighted by electric light, this wonderful change has taken place in just a few short years since the year of 1885.

Today this territory is traversed by four great railroads, namely, the Chicago & North Western; Soo Line; Chicago, Milwaukee & St. Paul, and the Duluth, South Shore & Atlantic.

As we follow the South Shore railway along eastward from Bessemer, Michigan, it gradually winds its way over the foot hills and through the virgin forest, back to the shores of the beautiful Agogebic lake. Stopping at Ballentine, or what is now Korelock, from this ancient trading post, you can look over the crystal waters of the lake.

In the early days of 1848, before the United States government even had any survey of the country, Indians had their regular hunting grounds near the village of Korelock, where many old war relics have been unearthed. This gives us ample evidence

of the old camping and burying grounds.

It was during the summer of 1848 that thirty-nine Indians and fourteen squaws tried to cross the great lake on a raft from a point known as Mary's Rock to Lone Pine on the east, when somewhere about the center of the lake dark clouds hovered in sight about two o'clock in the afternoon on the second day of August, darkness seemed to be approaching, the elements were filled with lightning, a great wind storm and cyclone covered the broad expanse of waters. The waves became more and more treacherous, the raft became uncontrollable and fifty-two Indians were drowned, all with the exception of one "Chief Mohaw," who told the tale to the rest of his tribe. They thereupon decided to leave the shores of this lake and gave it the name it now bears, "Agogebic." This in Indian means "Lake of Deep Waters."

But for many years the trails between "Lake Flambo" and Ontonagon were chiefly traveled by Chippewa and Lake Flambo Indians. In those days the trading post was at Ontonagon. Here they sold their furs and "Spoils of the Forest." In return they received plenty of "Sket-a-waabee" (whiskey). From Ontonagon they returned to their camping ground which is now called the Hudson. Here they drank and made merry with their war dances. In those days the Flambo Indians dressed in paints and feathers.

There is still another place I have not mentioned. This is the old Indian burying ground. The last Indian to be buried here was a tall, slim Indian called "Slim Jim Bedbion." He was drowned in the lake in the fall of 1861. This finished up the tribes camping on the lake because they feared the "Deep Waters."

In these late years the North Western railway purchased a large tract of land on the south end of the lake and built a beautiful hotel to which every summer some three to five hundred people come. Here they view Gogebic's broad expanse and see nature's wonderful beauties. Many summer homes are built on the shores of the lake.

Slate river, Agogebic's inlet, is one of the prettiest rivers in the state. On this river are two sets of falls;

they are called Judson Falls. Some of the finest trout are caught in this river. Nelson Canyon is almost a hundred feet deep.

Trout brook, another great fishing spot, is on the east shore. The beauty seen on the banks of this stream never can be forgotten. Over the sides of the brook big trees spread their branches and shade it from the sun's rays. Along its banks on summer evenings many of the camping youths and maidens plan their future happiness.

Just across the bay is Alligator point, so called because of its shape. At a place just where an alligator's eye should be a big stone has been painted white. Its eye can be seen several miles down the lake. The great lake so dreaded by the Indians can be called nature's most wonderful gift.

The last place to be settled was Bergland, one of the most thriving towns in Clover-Land valley. It is situated on the north end of the lake. It was settled by G. A. Bergland, millionaire lumberman of Milwaukee, in the year 1903. He came north and purchased a large tract of land, tributary to the village. Here he built a large modern saw, shingle and lath mill. Then a village was platted which today resembles a city, with its electric lighted streets and houses, also its abundant supply of water.

The town has a large modern school and a faculty of the best teachers in the state. This staff would do credit to Marquette, Houghton or Menominee. There are two large general stores, and two large hostleries, with gasoline boats, and motor cars to take care of the traveling public.

The town is proud of the fact that it possesses one of the best bands in upper Michigan to furnish entertainment for the people. Uncle Sam's postoffice is in a large modern building.

Around this vicinity there are also many farms. Farming is rapidly taking the pace of lumbering.

Just about two years ago the township was bonded for money enough to put a macadamized road through. A rock crusher was installed for the purpose of crushing rock for the road. Today we have fifteen or eighteen miles of the finest roads in the state.



Spot where Iron Ore was first discovered in Marquette County, near Negaunee

# Coal saving must begin in your home

THE United States is 50,000,000 tons of coal short. Our ships laden with war munitions lie in eastern harbors unable to move until they can "coal up." Docks are piled high with supplies for our waiting soldiers in France. Wheels of industry cease to turn for *four working days* each month. *Thus is our war program blocked for lack of coal.* And we at home sit comfortably toasting our shins before wasteful fires while our brave chaps stand shivering in the trenches.

When America joined the conflict and our Army and Navy took their places beside the Allies in the world struggle, the nation asked the coal operators for an extra 100,000,000 tons of coal for 1918. The mines were speeded up and half that amount was assured. But because of labor shortage, railway congestion and lack of cars, the maximum that can be hoped for is 50,000,000 tons.

The other 50,000,000 tons can and must be **SAVED**.

Much has been accomplished already. Factories, industrial plants, coal operators, railways—all are co-operating for more efficient coal consumption. Exhaustive studies are being made to get the maximum amount of heat and power from every pound of coal now above ground.

But there still remains the problem of the home—your home and your neighbor's home. No one doubts the willingness of America to save and to sacrifice. But do you realize the tremendous importance of the thankless and homely effort of saving even a single shovelful of coal a day?

If every one of the three thousand homes in Menominee and vicinity would save a single furnace shovelful of coal a day for the next four months, we would save over 3,000 tons right here. If every coal burning home in America would save the same amount for the same period, we would add 20,000,000 tons to our country's coal supply.

Our industries realize the seriousness of their task and are doing their share and more to make up the shortage.

And what will happen if we don't save coal? If the coal that could be saved isn't saved, Uncle Sam will get it somehow.

Pershing and Sims, our war industries and the railroads must have it to end this war quickly. We will have more orders for "workless days"; manufacturers not engaged in strictly war work will find their plants shut down; and even your home may be given a definite coal allotment from week to week.

And so it comes right down to you, Mr. Householder. It is your leaky flue, your clinkered grate, your extra shovelful that is blocking Uncle Sam at every turn and helping the Kaiser to keep that ugly line in France running crimson red.

Now is the time to begin saving—today, not tomorrow. Now is the time to study the suggestions in this "ad" as to HOW to save. Today is the time to clean your furnace, to patch your flues, to regulate your draft that every shovelful of coal will yield its fullest share of comfort.

## How to save coal

The following suggestions from the Federal Bureau of Mines are offered for your guidance. **POST THEM ON YOUR COAL BIN.**

- Careless use of coal in stoves and furnaces during the war is an economic crime. Be sure your coal is doing what it should be, rather than heating unoccupied rooms or going up the chimney in unburned gases.
- Do not let the house get too warm. Attend the furnace at regular periods and anticipate demands for heat. Rapid pushing or retarding the fire is wasteful.
- Open fireplaces are inefficient. If you must use them, burn **WOOD**.
- See that all smoke passages, stoves, furnaces and chimneys are clean and **KEPT CLEAN**.
- Study the directions for running your furnace. If you have no directions, send to the furnace maker and get them.
- If you use soft coal, break the lumps to fist size, but do not cover the whole surface with fresh coal. Leave a bright spot to ignite gases.
- The fire bed should be disturbed as little as possible by shaking and poking. Shaking and cleaning the grate twice a day is usually enough. Stop shaking as soon as it begins to be bright under the grate.
- It is best to keep a full firepot, level with the bottom of the firing door. In mild weather the fire can be kept thinner by allowing a few inches of ash on the grate.
- Keep ashpit clean. Fire will burn more uniformly and with less clinker.
- Air supplied under the grate should be positively controlled. Ashpit, dampers and doors should be tight fitting.
- A fresh fire or a large fire requires air **OVER** the fire as well as **THROUGH** it. The damper in the door is for this purpose.
- To check the fire close the ashpit door and open the check draft in the smoke pipe. Never check by leaving the fire door open.
- If the fire gets very low, open the ashpit damper and add a little coal, not too fine. Do not disturb the grate until the fresh coal is well ignited.
- There will be but little good coal or coke in the ash from a carefully managed fire. If coal gets by unburned, **SIFT THE ASHES TO RECOVER IT**.
- There is no short cut to fuel economy. Only by care, attention and taking pains can you hope for conservation. Stop the leaks, both big and little. **STOP THEM TODAY!**

Remember, this coal saving is everybody's business. Unless America gets back of the plan heart and soul, thus its full measure of patriotism, our Government must accomplish by mandate what it prefers to accomplish through voluntary co-operation.

Remember also, this appeal, unlike most war appeals, is not spent, to lend or to give. It is an appeal to **SAVE**—and every shovelful you save means a shovelful less for you to buy.

A big responsibility rests on your shoulders, a responsibility of human life and human sacrifice.

**United States Fuel Administration**

This space contributed by The Central West Coal Company of Menominee.

The splendid service  
and the great  
**Harnessed Water Power**

OF

**The M. & M. Light & Traction Co.**

Have made Menominee the Power  
City of Clover-Land  
and Menominee County  
the best lighted county in the  
Northwest.

**WHITNEY FARMS**

WHITNEY, (MENOMINEE CO.) MICHIGAN

Registered Holstein Cattle. Registered Hampshire Sheep  
Creamery Butter Seed Potatoes White Pekin Ducks  
Chickens and Honey. Lands Adjacent to Farm for Sale

OWNERS

**NATIONAL POLE CO.**  
ESCANABA, MICHIGAN

**The Power of a  
Postage Stamp**

has grown to be one of the Wonders of the Age. The promptness and accuracy displayed in the service rendered by the U. S. Post Office Department put the best there is in the world at your very doors, regardless of where you may live—

**YOU CAN BANK BY MAIL**

quite as readily and safely as you can transact other business by mail. We have an especially equipped department for dealing with mail customers. All of the facilities enjoyed by our Marquette customers are at the disposal of our out-of-town patrons, and the service rendered will be found quite as satisfactory.

**The First National Bank**

Marquette, Michigan

DESIGNATED UNITED STATES DEPOSITORY

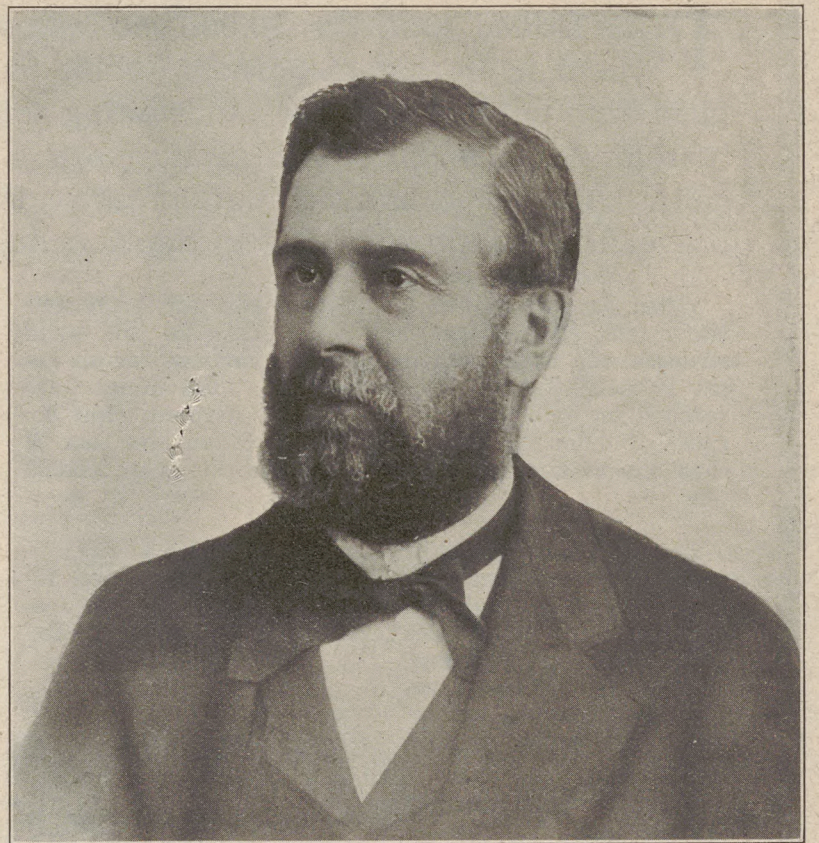
**Capital, Surplus and Undivided  
Profits, \$250,000.00**

Send for our booklet, "MODERN BANKING," which fully describes our system of banking by mail.

**Captain John Daniell of Laurium**

THE career of Capt. John Daniell, of Laurium, a pioneer in the Upper Peninsula copper industry, and a man widely and favorably known throughout the section, doubtless made a deep impression upon its history and development. He was a man of initiative and it was he who prevailed upon the so-called Bigelow Syn-

dicate. He was instrumental in bringing about several important deals. For instance, it was he who advised the purchase of the Boston & Montana mine, one of the largest producers of copper in the region, and to him belongs a large portion of the credit for the construction of the copper smelting and wire works at Dollar Bay. He



The Late Captain John Daniell

dicate to sink the No. 1 shaft at the Tamarack, which proved to be one of the greatest mining ventures of the time and has been the means of providing employment for hundreds of persons. Captain Daniell was born in Cornwall, England, in the year 1839, and thus was born to an atmosphere of mines and mining. At an early age he became one of the active workers in this, the chief industry of England's southwestern country. It was when he was about twenty-four years of age that he concluded to cast his fortunes with the new world and accordingly he severed old associations and crossed the Atlantic. In a short time he went to California and spent two years gold mining before he came to the Lake Superior region (in 1865), where he was to spend the rest of his life and win wide recognition for his wisdom in mining matters.

After coming to the Northern Peninsula, Captain Daniell found employment in various capacities in the Keweenaw County mines, his association continuing for eleven years. In 1876 he became connected with the Bigelow Syndicate and served first as mining captain of the Osceola mine and later as superintendent and general manager of all the mines of the syn-

was an indefatigable brain worker and it was no doubt due to mental strain and a sense of over-responsibility that his mind gave way several years previous to his demise and at an age when he should have been able to enjoy the fruits of his former prudence and industry. Although suffering no physical disability, his fine intellect was obscured and so remained until the end, a short time previous to which his family had taken him back to the agent's house at Osceola, vainly hoping that the old scenes might have a remedial effect. His spirit passed away September 13, 1898, and after the lapse of more than a decade he is remembered in the community with deep affection. Beginning absolutely without fortune or favor, he succeeded by his own efforts and at his death left a handsome estate.

Captain Daniell was married in the year 1869 at Copper Falls, now an abandoned mine, to Susan, daughter of Captain William Edwards of Copper Falls, by whom he is survived. The following eight children, all of whom survive except Alice, were born to this union: Joshua, Alice, John, Clara, Ernest, Winnie, William and Marian.

**BREITUNG HOTEL**

NEGAUNEE, MICHIGAN

AMERICAN PLAN

LAVERNE SEASS,  
PROPRIETOR.

### Gideon T. Werline Has Faith in Clover-Land

A MAN of sound judgment and excellent financial and business ability, Gideon T. Werline occupies a position of note among the foremost business men of Escanaba, where he is engaged in the real estate, abstract and loan business. He has likewise interests in other localities, being a director in the Stephenson Bank, at Stephenson, Michigan, and a stockholder in the Menominee River Sugar Company, at Menominee, Michigan. A son of Jackson J. Werline, he was born, January 11, 1851, in Tioga County, Pennsylvania.

The birth of Jackson J. Werline occurred in 1828, in Pennsylvania, where he has spent his entire life, an

ty, Pennsylvania, continuing there until 1883. Going in that year to Williamsport, Pennsylvania, he was there engaged in mercantile pursuits until 1887. In the following year Mr. Werline came to Michigan on a hunting and fishing trip and was so pleased with the country and its future possibilities that he decided to locate here. In 1890 he established himself as a hardware merchant at Nadeau, and also dealt in real estate and draft horses. He subsequently engaged in the lumber business, buying timber lands and erecting a saw mill at Trombly, Michigan, becoming a member of the firm of Hall, Werline & Company. He built up a substantial business, which he is managing with



Hon. Gideon T. Werline of Escanaba

honored and respected citizen. He was a surveyor during his early life, and for many years was one of the leading merchants of Tioga County. He was prominent and active in business circles, and was called upon to settle estates of value, his judgment and integrity being recognized throughout the community. He was a Democrat in politics, and for upwards of half a century served as a justice of the peace. Fraternally he is a member of the Masonic order. In 1904 he gave up active business, and has since lived retired, enjoying the fruits of a long and well-spent life. He married Eve Bastian, a native of Pennsylvania, and she died in February, 1909. Six children were born to them, of whom three are living, namely: Gideon T., the subject of this biographical sketch; Cornelia, wife of William Merithew; and Katherine, wife of James McVoy.

Having completed his early education in the public schools of his native place, G. T. Werline began his mercantile career when but eighteen years of age, in Liberty, Tioga Coun-

most satisfactory pecuniary results. About eight years ago Mr. Werline removed to Escanaba and went into the real estate and abstract business there, at once taking a prominent and useful place in the civic and industrial affairs of that metropolis and becoming the president of the commercial association, as well as an active participant in many similar activities.

On March 16, 1879, Mr. Werline was united in marriage with Lydia Linck, who was born in Tioga County, Pennsylvania, of German ancestry. Her father, the late John Linck, was born in Germany, but at the age of five years was brought by his parents to this country. He learned the trade of a carpenter when young, and followed it for many years in Tioga County, Pennsylvania, where he was also engaged in general farming, living there until his death, in 1900, at the age of eighty-one years. He was a Republican in politics, and held many local offices, for many years being a member of the school board. He married Katherine Heyler, who died

**Menominee & Marinette Paper Co.**  
 Manufacturers of Fiber and Manila Papers

CAPACITY 60 TONS DAILY

H. A. J. UPHAM, President  
 ROBERT F. GOODMAN, Vice President  
 R. W. S. HOSKIN, General Manager

F. A. SILLMAN, Sec'y-Treas. C. ANDERSON, Ass't. Sec'y-Treas

when but sixty-six years of age, and they became the parents of eight children, of whom five are now living, Mrs. Werline having been the fourth child in order of birth.

Menominee retail men are considering the "cash and carry" system.

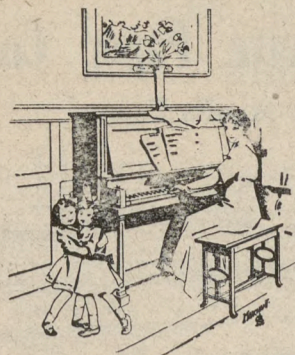
A municipal wood yard has been established by Mayor Middlebrook of Manistique and now contains more than one hundred cords of wood. Two dollars and ninety cents a cord is being paid for hardwood, and it is sold at cost plus the necessary expenses.

**EDWARD ULSETH**  
 CALUMET, MICHIGAN.

DEALER IN  
 ANTHRACITE and  
 BITUMINOUS  
**COAL**

EGG STOVE NUT  
 PEA SOFT CANNEL

HARDWOOD  
 4-FOOT 16-INCH 12-INCH SLABS



## WONDERING WHAT PIANO TO CHOOSE?

Consider what this means. *We have sold more Pianos in Michigan than all other dealers combined!* The leading Pianos—*Steinway, Knabe, Grinnell Bros. (own make), Sohmer, Vose, Sterling, Shoninger, etc.*—can be purchased at *NO OTHER* house in the state. Our prices are lowest, quality considered, and nowhere will you find easier terms

### **Grinnell Bros**

ESCANABA STORE, 703 Ludington Street  
HANCOCK STORE, 307 Quincy Street  
SAULT STE. MARIE STORE, 405 Ashmun Street

**The Soo's Corner.**

Johnnie Mackin, known on every important ball yard of the upper peninsula a few years ago, with the exception of Nick Kaiser the greatest ball player ever developed in Clover-Land, was buried a few days ago at Forest Hill, in Houghton. There were not as many to follow him to the grave as once were wont to follow him

to the green diamond. That probably is natural. We mention Johnnie Mackin because we started out pretty much together in the Soo. We saw San Juan Hill together, we saw each other more or less frequently in after years. Johnnie Mackin was a decent man, a clean liver, a square athlete, a brave soldier and a good man. Peace to his ashes.—L. P. Cook.

## Baer Brothers' Famous Brands of *Ham and Bacon*

100 Per Cent Pure Sausage.  
A Delicious Clover-Land Product

Ask Your Dealer For Baer Brothers' Brand  
**HANCOCK, MICH.**

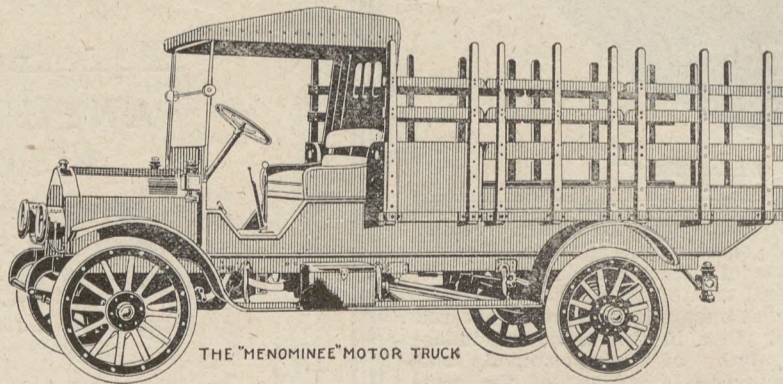
## Our Winter Clearing Sale

is always your best opportunity to **SAVE** money.

**GARTNER'S**  
**HANCOCK, MICHIGAN.**

# The Famous Menominee Motor Truck

Built  
for  
Service



THE "MENOMINEE" MOTOR TRUCK

Clover-Land  
Agents  
Wanted

$\frac{3}{4}$  Ton \$1,650  
2 Ton \$2,615

1 Ton \$1,885  
 $3\frac{1}{2}$  Ton \$3,580

$1\frac{1}{2}$  Ton \$2,190  
5 Ton \$4,540

*The Menominee Motor Truck Company*  
MENOMINEE, MICHIGAN



These Strong Clover-Land Banks Are Ready and Willing to Give Every Possible Co-operation to New Comers. They Invite Correspondence.

First National Bank of Calumet

Calumet, Michigan

Capital \$200,000.00

CALL IN AND SEE US

We are always pleased to serve you

Officers:

John D. Cuddihy, President
Edward Ulseth, Vice President
Edward F. Cuddihy, Cashier
Daniel C. Harrington, Asst. Cashier
Pierce Roberts, Asst. Cashier

The State Bank of Ewen

Ewen, Michigan

Officers:

L. Anderson, President
J. S. Weidman, Jr., Vice President
E. J. Humphrey, Vice President
A. M. Anderson, Cashier

Directors:

L. Anderson, Calderwood, Mich.
J. S. Weidman, Jr., Trout Creek
E. J. Humphrey, Ewen
J. N. Howlett, Bruce Crossing
J. F. Foglesong, Ewen
Nugent Dodds, Ewen
A. M. Anderson, Ewen

First National Bank of Menominee

Menominee, Michigan

Resources Over \$1,600,000.00

Oldest and largest Bank in Menominee County and under same management for 32 years.

Depository for United States and State of Michigan

Officers:

G. A. Blesch, President
John Henes, Vice President
C. W. Gram, Cashier
F. G. Wanek, Asst. Cashier

The Newberry State Bank

Newberry, Michigan

Capital, \$30,000.00

Surplus, \$ 6,000.00

A General Banking Business. Commercial and Savings Departments. 3% Interest paid on Savings Deposits.

Officers and Directors:

F. P. Bohn, President
W. G. Fretz, Vice President
L. H. Fead, Vice President
E. M. Chamberlain, Cashier
E. L. Fretz, J. C. Foster
Andrew Weston, Matt Surrall

First National Bank of Bessemer

Bessemer, Michigan

Capital, Surplus and Profits, \$125,000.00

Oldest Bank in Gogebic County

First National Bank of Iron River

Iron River, Michigan

Capital, \$50,000.00

Surplus, \$20,000.00

We invite letters of inquiry regarding Iron County

Ellsworth S. Coe, President
Wm. J. Richards, Vice President
A. J. Pohland, Cashier

The Lumbermen's National Bank

Menominee, Michigan

One of the Oldest and Strongest Banks in Clover-Land

Officers:

Warren S. Carpenter, President
Wm. Webb Harmon, Cashier

First National Bank of Sault Ste. Marie

Sault Ste. Marie, Michigan

Since 1886 this strong bank has been interested in the growth and development of Chippewa County. Correspondence invited.

Officers:

R. G. Ferguson, President
Otto Fowle, Vice President
Chase S. Osborn, Vice Pres.
E. H. Mead, Vice President
Fred S. Case, Vice Pres. and Cashier

Escanaba National Bank

Escanaba, Michigan

Assets over \$1,000,000.00

Bank with an institution whose directors and officers are actively interested in Clover-Land.

First National Bank of Marquette

Marquette, Michigan

Over Two Million Dollars of Resources

Officers:

Louis G. Kaufman, President
Edward S. Bice, Vice President
Charles L. Brainerd, Cashier

Commercial Bank of Menominee

Menominee, Michigan

"The Bank of The People"

Invites correspondence from prospective settlers. You can bank by mail with us.

First National Bank of St. Ignace

St. Ignace, Michigan

The oldest and largest Bank, and the only National Bank in Mackinac County

Your business inquiries will receive prompt and courteous attention

Officers:

O. W. Johnson, President
E. H. Hotchkiss, Vice President and Cashier



THE FIRST NATIONAL BANK OF ALGER COUNTY

MUNISING MICH

William G. Mather, President
G. Sherman Collins, Vice President and Cashier
John N. Korpela, Asst. Cashier

Marquette National Bank

Marquette, Michigan

Capital and Profits, \$160,000.00
United States Depository
We invite correspondence

Officers:

J. M. Longyear, President; D. W. Powell, Vice President; F. H. Begole, Vice President; F. J. Jennison, Cashier; H. R. Fox, Assistant Cashier; E. A. Brown, Second Assistant Cashier.

Directors:

John M. Longyear, J. G. Reynolds, Wm. G. Mather, Daniel W. Powell, A. T. Roberts, Fred H. Begole, Austin Farrell, Dan H. Ball, R. F. Brownson, Frank J. Jennison.

Houghton National Bank

Houghton, Michigan

United States Depository

Capital - - - - - \$200,000

Surplus - - - - - \$200,000

Undivided Earnings \$240,000

Officers:

J. H. Rice, President
W. D. Calverley, Vice President
A. N. Baudin, Cashier
S. H. Frimodig, Asst. Cashier
R. T. Bennallack, Asst. Cashier

The Marquette County Savings Bank



Savings Bank Building

## Oscar Keckonen, a Real Booster

MANY of the strongest and most able business men of the Upper Peninsula were born on the other side of the broad Atlantic, noteworthy among the number being Oscar Keckonen, an active and prominent citizen of Calumet, Houghton



Oscar Keckonen of Calumet

County, who is widely and favorably known as manager of the Keckonen Hardware Company. Born in Finland in 1876, he came to this country with his parents in 1881, and was here brought up and educated. Beginning life as a clerk, he became familiar

with mercantile affairs while working for others, and when sure that he had thoroughly mastered the details connected with trade, he embarked in business on his own account in 1898.

In 1905 the business was incorporated as the Keckonen Hardware Company with Mr. Keckonen as president, treasurer and general manager. The company is carrying on an immense business, its trade extending to all parts of the county. The substantial brick building owned and occupied by the company is three stories in height, its three floors and basement being used all of the time, their large and complete stock of goods requiring all available space. The company has also two large warehouses located on the Copper Range Railway, where the heavier goods are stored.

A Republican in politics, Mr. Keckonen takes a lively interest in the selection and election of good men to fill the various local offices of the village, and is at the present time serving his second term in the village council of Red Jacket. Mr. Keckonen is married and has an interesting family of seven children. Fraternally, he is a member of Modern Woodmen, Knights of the Modern Maccabees and the Benevolent and Protective Order of Elks.

Mr. Keckonen is president of the Copper Country Building & Loan Association, vice president of the Finnish Mutual Fire Insurance Company and of the Finnish Republican Printing Company, a director of the Finnish National Bank of Calumet, and a member of the Masonic bodies, the Elks, the Odd Fellows and the Miscawaubik Club of Calumet.

Four Marquette men have designed and patented a signal device that will indicate the direction in which an automobile will turn when approaching a street corner.

What the

## I. Stephenson Company Trustees

Wells, Michigan

Offer To Homeseekers on the Sunny Side of Clover-Land, the Upper Peninsula of Michigan

Choice of 400,000 acres of land at prices ranging from \$10 to \$25 an acre for cut-over land.

A climate the same as upper New York, northern South Dakota and central Minnesota—this district is 600 miles south of the much advertised wheat belt of Canada.

A variety of soils fit for all crops grown in the north temperate zone.

Good roads, good schools, good water and climate.

Home markets that now are forced to depend on outside communities for much of their food.

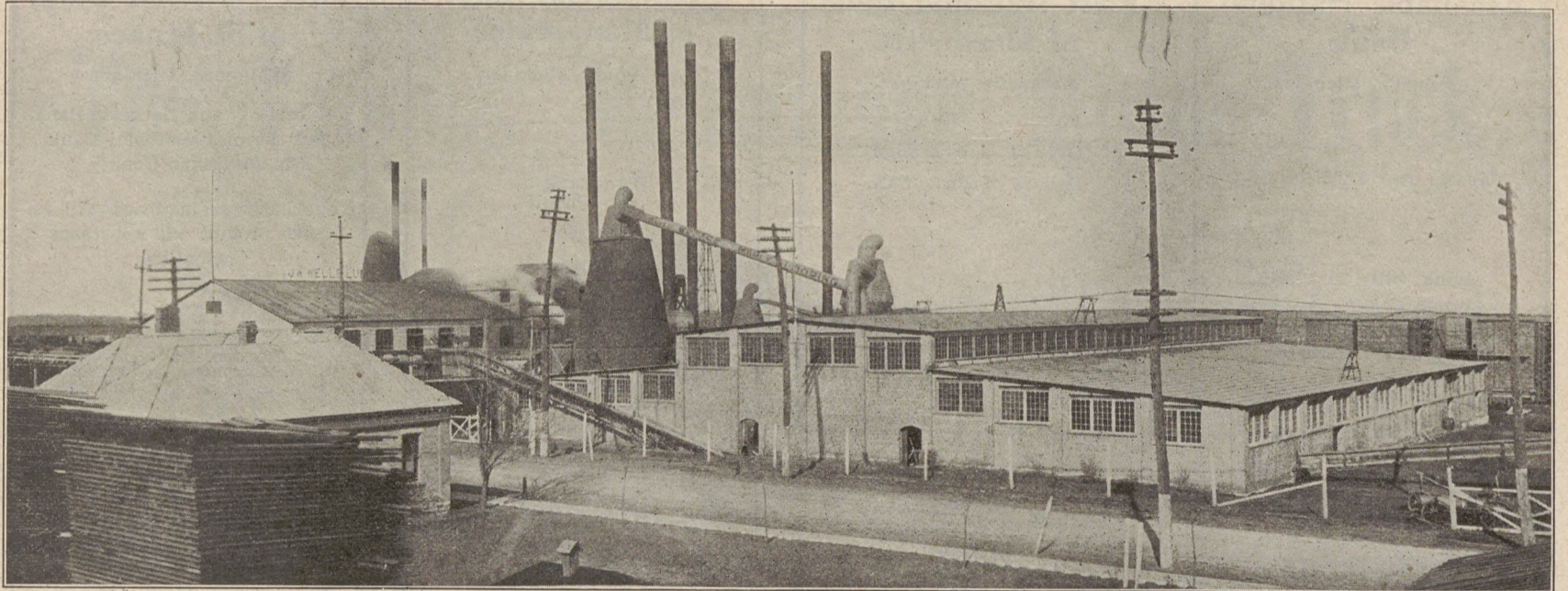
Railroad service that brings 10,000,000 people within a night's ride for farm products, and the equal of that afforded the farmers of Indiana, Illinois and Iowa.

An unsurpassed fruit country, protected by 1,000 miles of shore line along Lakes Michigan and Superior—a practical insurance against frost damage. A choice of five lines of farming.

**Fruit, Dairying and Live Stock, Truck Gardening, Root Crops, Grains.**

PATRONIZE CLOVER-LAND ADVERTISERS

# The Greatest Hardwood Mill in the World



A daily output of 171,494 feet of lumber.

An annual output of 51,449,100 feet of lumber

MANUFACTURERS  
OF THE FAMOUS



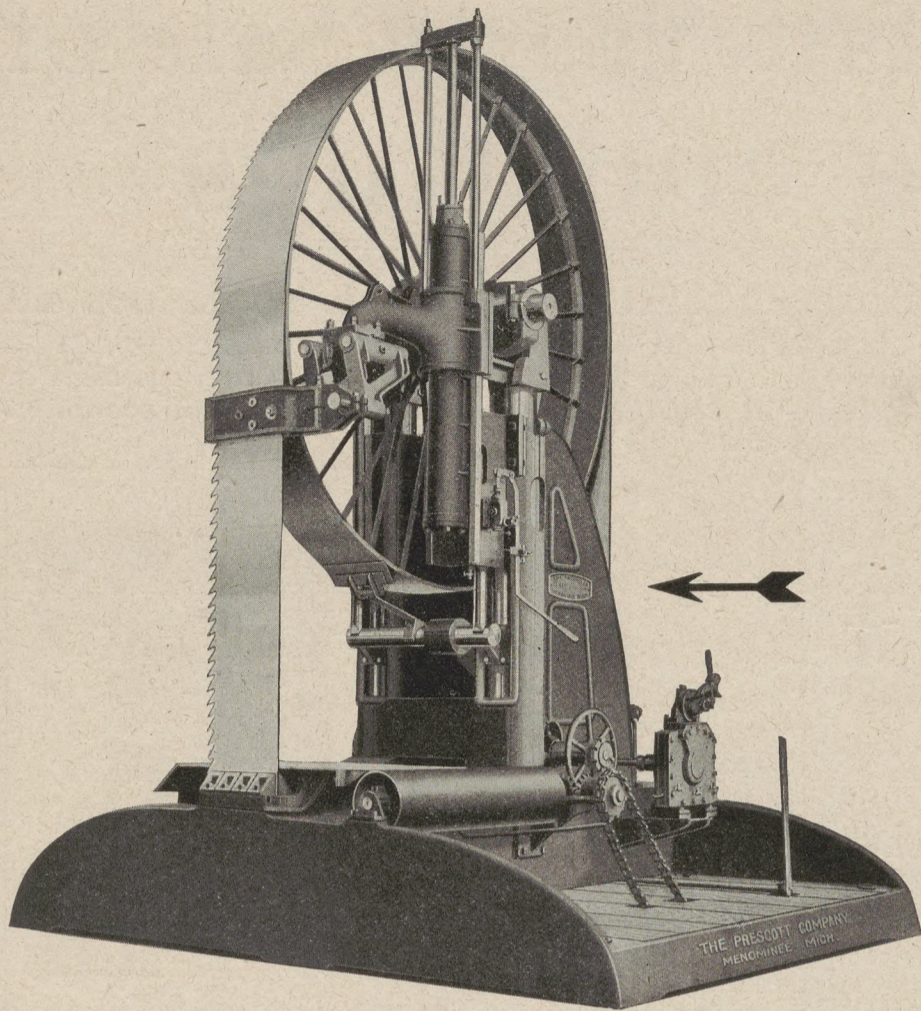
MAPLE FLOORING

No Order too Large.

No Order too Small.

**J. W. WELLS LUMBER COMPANY**

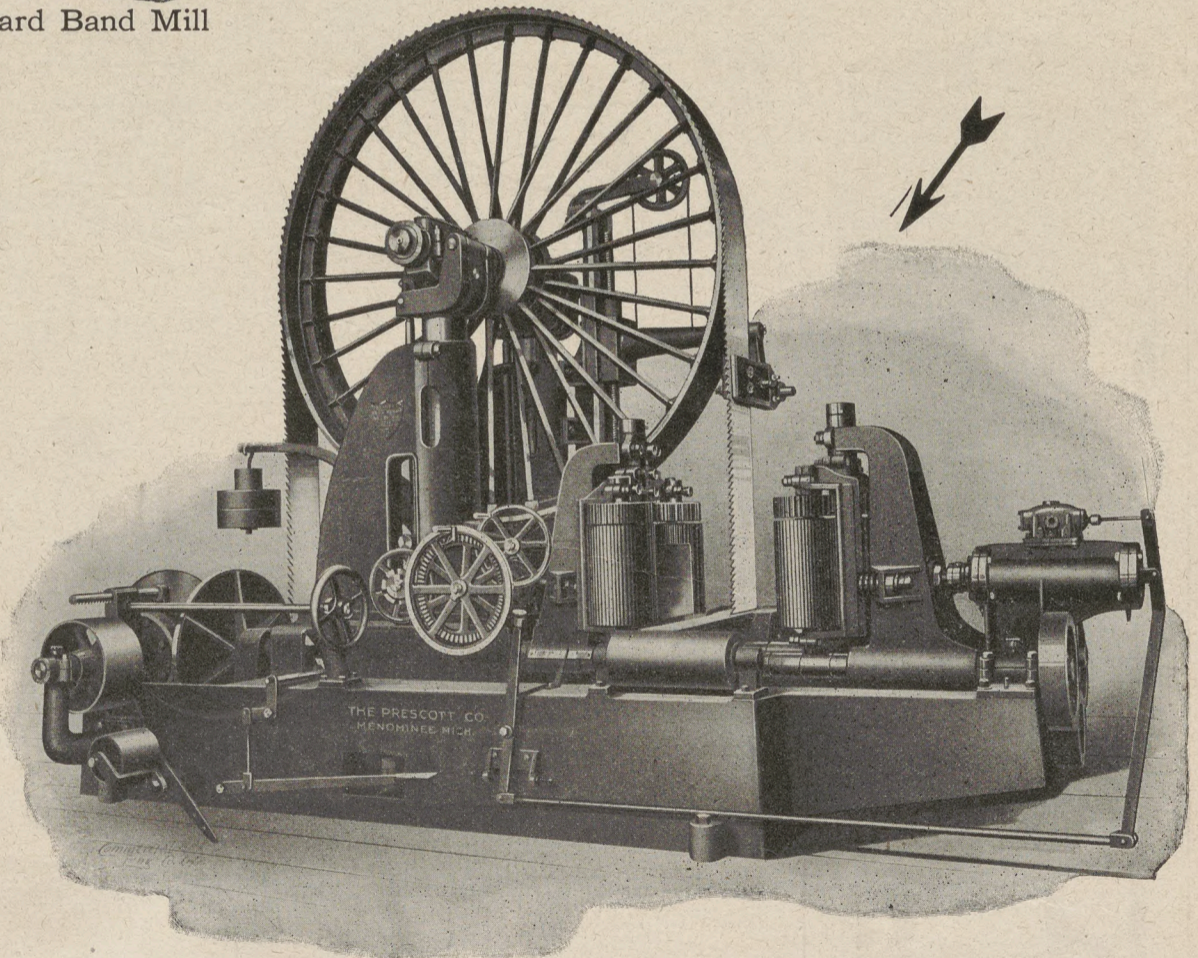
MENOMINEE, MICHIGAN



Prescott Standard Band Mill

An Ideal  
Combination  
for a  
Clover-Land  
Saw Mill

Made  
in  
Menominee

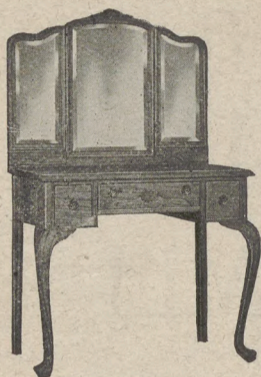


Heavy Service Prescott Vertical Resaw

**THE PRESCOTT COMPANY**  
MENOMINEE, MICHIGAN

# Opening the Half-Yearly Sale of Furniture and Rugs

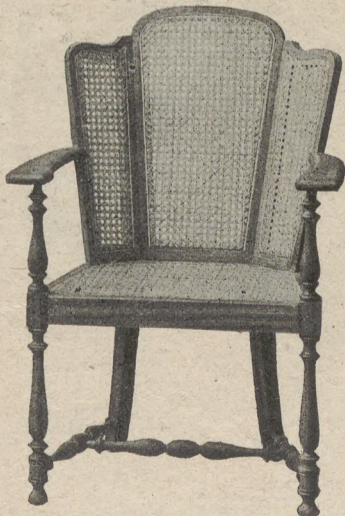
THIS Lauerman's Sale of Furniture and Floor Coverings continues all this month and will be in tune with good taste and economy—better homefurnishings at lower prices. We invite you to this sale of a remarkable assemblage of Furniture and Floor Coverings high in quality, tastefully designed, very moderately priced—in keeping with the present spirit of economy.



No. 8630—Dressing Table of walnut finish or dull mahogany, Queen Anne design. Height 58 inches. Has 2 bevel edge French plate mirrors measuring 8x19 inches and one 14x22 inches. Regular \$26.50 value priced special at only **\$21.50**

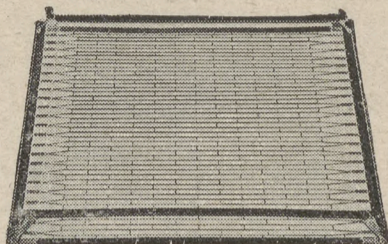


No. 7630—Full size Bed of walnut finish or dull mahogany, Queen Anne design. Height 58 inches. Regular \$22.50 value. Priced special at only **\$17.75**

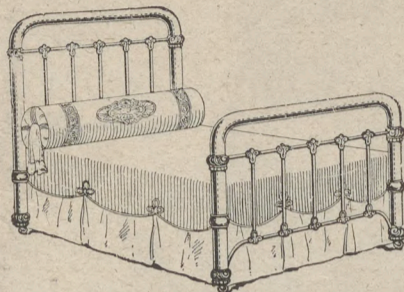


No. 7500—Well constructed and handsomely finished, cane back and seat Arm Chair or Rocker is only one of the many values in solid mahogany furniture we feature at this time at very low prices. Regular \$16.00 value priced special at only **\$12.50**

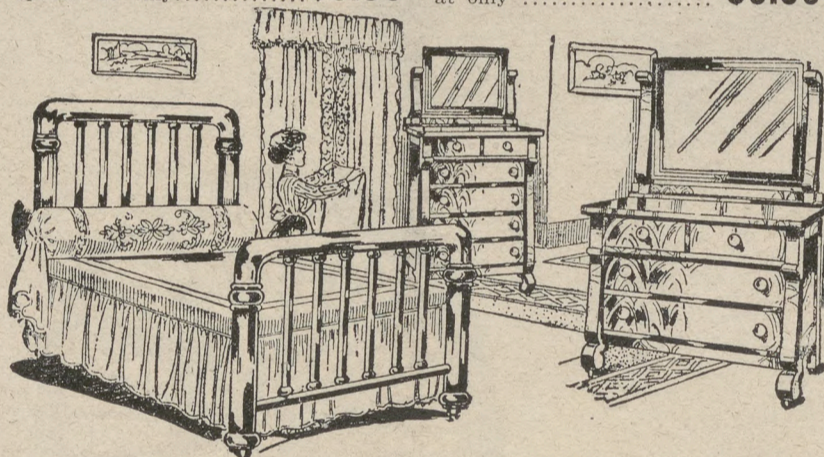
We Sell for Less because We Buy for Less and Give Better Merchandise at Lower Prices.



No. 2000 — Sanitary "Lauerman's Special" Sagless Bed Spring, guaranteed for 25 years. Made with heavy tubing. Frame and special constructed fabric which will not sag. Regular \$8.00 value. Priced special at only **\$5.95**

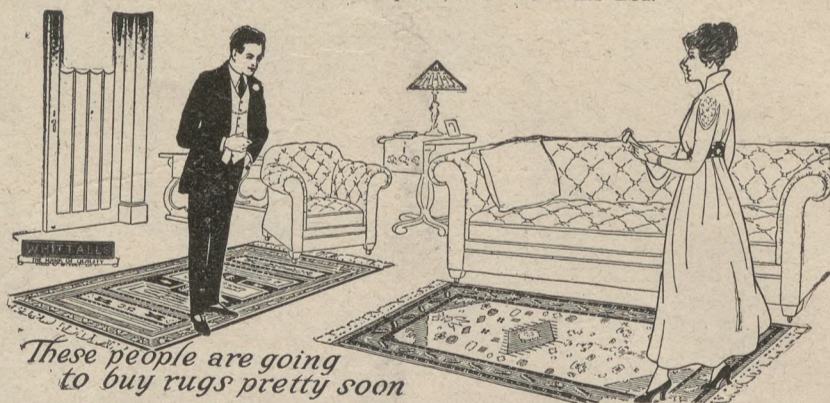


No. 3931—Steel Bed with 2-inch continuous posts in white enamel or Ver-nis Martin finish. Fitted with easy-running metal casters. Regular \$8.00 value. Priced special at only **\$6.85**



No. 3000—Extraordinary Value, Three-piece Bed Room Suite, **\$49.50** Regular \$60.00 Value Priced Special at Only.....

This Bed Room Suite consists of massive Colonial solid oak Dresser and Chiffoniere to match fitted with good grade French plate bevel edge mirrors, and also massive, 2-inch continuous posts, full size Brass Bed.

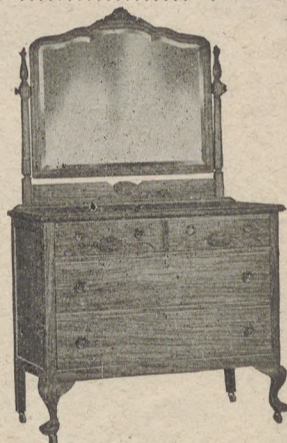


These people are going to buy rugs pretty soon

WHITTALL WILTON AND BODY BRUSSELS RUGS—The newest 1918 Spring patterns of WHITTALL RUGS are now ready for your inspection. Send for the handsomely illustrated book, "Oriental Art In Whittall Rugs," and let us quote you prices. WRITE US ABOUT WHAT QUALITY, COLORING AND THE SIZE OF RUGS YOU WANT. Many extreme values in Floor Coverings are offered just at this time, but selections and assortments are too large and too numerous to list. EVERY ITEM IS MODERATELY PRICED IN THE SPIRIT OF ECONOMY.



No. 3631—Chiffonette of walnut finish or dull mahogany, Queen Anne design. The top measures 34 inches wide and the height is 57 inches. Regular \$24.50 value. Priced special at **\$19.85** only.....



No. 1630—Dresser of walnut finish or dull mahogany, Queen Anne design. Top measures 42 inches wide and the French plate bevel edge mirror 24x30 inches. Regular \$29.50 value. Priced special at only **\$24.65**



No. 4430 — Mission Style Dining Chair with full box seat construction and covered with genuine brown Spanish leather. Made of solid oak and finished a rich fumed oak finish. Regular \$4.25 value priced special at **\$3.30** only.....



MARINETTE

WISCONSIN